

Question Number 2nd draft posting	Question/Comments	Answer/Response
2	For the NAICS (811111) for Equipment Related Services, could you provide the last two competitions that this NAICS code was used?	NAICS Code 811111 is the appropriate code based on the preponderance of the work under the Equipment Related Services (ERS) RFP. W56HZV12C0127 and W56HZV13P0600 are current ACC-Warren contracts under NAICS 811111.
3	For the NAICS (811111) for Equipment Related Services, could you provide the NAICS codes were applied to the last two competitions under Omnibus?	NAICS Code 811111 was not used previously under OMNIBUS III. The NAICS Code currently being used under the OMNIBUS III is 541712.
23	<p>I have interest in ERS. Do our current NAICS codes comply with your scope?</p> <p>[Redacted due to specific company information]</p> <p>333613 – Mechanical Power Transmission Equipment Manufacturing- Small Business Status 333612 - Drives, high-speed industrial (except hydrostatic manufacturing) - Small Business Status 811310 – Commercial/Industrial Machinery and Equipment Repair and Maintenance 811118 - Other Automotive Mechanical and Electrical Repair and Maintenance 811113 - Automotive Transmission Repair 336350 - Motor Vehicle Transmission and Power Train Parts Manufacturing - Small Business Status 336611 - Ship Building and Repairing - Small Business Status</p>	The Government cannot comment on the qualifications of potential offerors.
45	Do you plan to leave the deployment language in the current TOR? I may be completely wrong, but not sure you will find very many 811111 \$7m Small business that meet this requirement. Is it still your intent that SB with revenues less than \$7m will receive an award on the ERS TOR, and that if revenues are greater than \$7m will have to compete this TOR as a large business?	Yes, the government will leave the deployment language in the current TOR. ACC-Warren's intent is to use NAICS Code 811111 because it is the correct code representing the preponderance of the work under the ERS RFP.
46	<p>Background: The SBA sets the small business standard at \$35.5M and the 561210 NAICS is normally the primary NAICS for this type of requirement. That NAICS also allows maximum flexibility for all future "former FIRST type" TACOM maintenance requirements. Additionally, the past performance deployment requirement is such that only a very small handful of small businesses will be able to meet. With either of these two requirement thresholds, much less both, this exponentially limits the competition pool for this requirement.</p> <p>Question: Is there a specific reason that all small businesses between \$7M and \$35.5M are fundamentally being excluded from being able to competitively bid the ERS requirement?</p>	NAICS 561210 for Facilities Support Services is for performance of support services at a facility, such as janitorial, maintenance, trash disposal, guard and security, mail routing, reception, laundry, and related. This is not the preponderance of anticipated work for the ERS RFP. SBA determines the size standard for each NAICS code. The NAICS code was chosen based on the preponderance of work. The Government is not evaluating past performance in deployment. The Government is evaluating experience in deployment.
47	<p>REFERENCE: Draft RFP for ERS, Section A, Paragraph 4 (A.4.1), selection of NAICS code 811111 for the ERS MA IDIQ solicitation</p> <p>QUESTION: Will the USG consider changing the 811111 NAICS for the ERS MA IDIQ to a more comprehensive NAICS, such as either 541330 Engineering Services or 336992 Armored military vehicles and parts manufacturing, that is more closely aligned with the Robotics TOR used as a representative task order for the ERS contract suite solicitation? Or, is it feasible to raise the small business threshold limit above \$7.0 million average revenue over the last 3 years?</p> <p>RATIONAL: Raising the small business threshold limit for NAICS 811111 or changing the NAICS to a more comprehensive NAICS will enlarge the competition pool for the ERS IDIQ. The low size standard actually limits the number of qualified small businesses that can provide submissions. This serves to limit the pool of fully qualified small business offerors from which the USG may choose and may force the USG to consider firms that are not fully qualified or as capable in terms of the requisite skills and experience across all the task areas of the representative TOR.</p>	The answer is No to both questions. The Government has determined that NAICS code 811111 is the most appropriate for the preponderance of work under the ERS RFP. The ERS contract suite is not for manufacturing and the preponderance of work is not engineering services. In addition, it is not possible for us to change the \$7M revenue threshold. SBA determines the size standard for each NAICS code.
119	<p>RFP Reference: M.1.1.1</p> <p>Topic: ERS NAICS Code 811111</p> <p>Question: Will the Government consider changing the NAICS code from 811111 to 561210 or another appropriate NAICS in order to increase the ceiling level from \$7M?</p> <p>Recommendation: Changing the task order NAICS code from 811111 to 561210 or another appropriate NAICS will allow increased participation and competition among small business teams</p>	Please see the response to Question #46.

211	<p>A . 4 SOLICITATION STRUCTURE</p> <p>A.4.1 The contracting officer has selected North American Industry Classification System (NAICS) code 811111, General Automotive Repair, for the ERS MA IDIQ solicitation and resultant contracts, as it encompasses the effort likely to account for the greatest percentage of contract value.</p> <p>Input: Recommend changing or adding NAICS codes that will allow General Engineering Services. Restricting the NAICS code to 811111 would exclude many industry representatives that provide systems support to the ground vehicles this contract will serve.</p>	NAICS Code 811111 is the appropriate code based on the preponderance of the work under the Equipment Related Services (ERS) RFP.
252	<p>Reference paragraph A.4.1, The contracting officer has selected North American Industry Classification System (NAICS) code 811111.</p> <p>Question: 811111 is limited to companies that have averaged \$7 million in revenue over the previous 3 years.</p> <p>Preamble and Concern. Any small business that have extensive experience deploying (Experience Factor L.4.1.2.2) and maintaining equipment in a war zone, mostly likely have grown past this threshold because their contracts increased as the war requirements increased and most contracts paid far above prevailing SCA hourly rates (as well as hardship and hazard pay) For instance, a mechanic working on an MRAP program could earn over \$160,000 in Kuwait (even more in Iraq or Afghanistan). Adding an average wrap rate (1.50%), travel and ODCs (\$30,000 per year), a small business would only have to employ 26 individuals a year to push past the \$7 million mark annually. This NAIC will disqualify the very SBs you are seeking.</p> <p>Question: Would the USG considered using a more broader NAIC Code such as 541330 or 561210 for this opportunity?</p>	Neither NAICS code, 541330 or 561210, is appropriate for the preponderance of work being performed under the ERS contract suite. NAICS Code 811111 is the appropriate code based on the preponderance of the work under the Equipment Related Services (ERS) RFP.
253	<p>Reference paragraph A.4.1, The contracting officer has selected North American Industry Classification System (NAICS) code 811111. And, the Robotics Task Order, Page 238 ERS of the DRFP.</p> <p>Question: Considering the TOR has a five Task Areas, and maintenance is limited to just 1 of 7 subtasks under the Logistics Task Area, we believe NAIC 811111, for General Automotive Repair, is ill suited to cover the work required under the Robotics TO. Would the USG consider using NAIC 541330 for this ERS, or using 811219, "Other Electronic and Precision Equipment Repair and Maintenance" for this TOR specifically?</p>	No. NAICS Code 811111 is the appropriate code based on the preponderance of the work under the Equipment Related Services (ERS) RFP. Alternate NAICS codes will not be used.
266	<p>Subj: Solicitation Structure (para A.4.1, W56HZV-14-R-0031 (Equipment Related Services)).</p> <p>Discussion: Paragraph A.4.1 reads as follows: NAICS 811111 (General Automotive Repair) does not provide adequate coverage of the equipment that could potentially be placed on task orders under this contract. The following additional NAICS are required to augment NAICS 811111 in order to provide coverage of the full range and scope of equipment that is covered under solicitation W56HZV-14-R-0031:</p> <p>561210 Facilities Support Services</p> <p>Unfortunately, there is not a NAICS that deals with the servicing of Ground Combat Vehicles, which are a big part of the supported population within this program.</p> <p>Recommendation: Amend paragraph A.4.1 of solicitation W56HZV-14-R-0031 to require that prime contractors possess both NAICS 811111 and 561210 as a matter of their assuredness to cover the entire spectrum or work in this solicitation.</p>	Only one NAICS code can be assigned at the IDIQ and it is based on the preponderance of the work being performed. NAICS Code 811111 is the appropriate code based on the preponderance of the work under the Equipment Related Services (ERS) RFP. NAICS Code 561210 is not the correct code for the ERS RFP as the tasks described in that code are not the tasks required by the ERS RFP.
271	Paragraph A.4.1 states "The contracting officer has selected North American Industry Classification System (NAICS) code 541330, with a size standard of either \$35.5M or \$14M. The larger amount is for Military and Aerospace Equipment and Military Weapons . If the Government selects the small size standard, it appears the Government being unnecessarily too restrictive. TACOM WRN has always higher size standards in their IDIQ services predecessor contracts like Focused Sustainment, Omnibus I/II/III, TARDEC's IDIQ contract, FIRST and ILS Omnibus. Especially for Small Business, the effect of higher standard provides a highly competitive environment while still sustaining diverse SB participation. If such a small amount is used for SB, TACOM is unnecessarily limiting the ability of Small Business to participate in the SB pool.	The correct quote for A.4.1 is "The contracting officer has selected North American Industry Classification System (NAICS) code 541330, Engineering Services Except Military and Aerospace Equipment and Military Weapons." The size standard is \$35.5M.
276	Paragraph A.4.1 states "The contracting officer has selected North American Industry Classification System (NAICS) code 811111, with a size standard of \$7M. With the Government selecting this small size standard, it appears the Government is being unnecessarily too restrictive. TACOM WRN has always higher size standards in their IDIQ services predecessor contracts like Focused Sustainment, Omnibus I/II/III, TARDEC's IDIQ contract, FIRST and ILS Omnibus. Even the EAGLE solicitation to provide maintenance support to automotive equipment for Detroit Arsenal DOL has a higher size standard. Especially for Small Business, the effect of higher standard provides a highly competitive environment while still sustaining diverse SB participation. If such a small amount is used for SB, TACOM is unnecessarily limiting the ability of Small Business to participate in the SB pool.	NAICS Code 811111 is the appropriate code based on the preponderance of the work under the ERS RFP. Other NAICS codes have been used in the past for different scopes of work. The dollar threshold established for this code was determined by SBA. A NAICS code is not chosen based on it size standard.

351	<p>ERS NAICS Code Assignment: 13 C.F.R. § 121.402(b) states, Primary consideration is given to the industry descriptions in the U.S. NAICS Manual, the product or service description in the solicitation and any attachments to it, the relative value and importance of the components of the procurement making up the end item being procured, and the function of the goods or services being purchased, when assigning a NAICS code to a procurement.</p> <p>The Contracting Officer assigned NAICS code 811111 to the Equipment Related Services RFP. The US Census Bureau defines this code as, This U.S. industry comprises establishments primarily engaged in providing (1) a wide range of mechanical and electrical repair and maintenance services for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers or (2) engine repair and replacement.</p> <p>This definition does not appear to address the preponderance of the requirements contained within Section C of the RFP. C.1 of the Statement of Work defines the scope of task order requirements to relate to the maintenance, repair and overhaul, equipment modification, installation of equipment and technical representative services to keep machines, systems, and vehicles functioning or in working order. However, paragraphs C.4.1.1-9 include a broad range of requirements that go well beyond mechanical and electrical repair and maintenance. These requirements include test and evaluation strategy, planning, execution and analysis; full lifecycle logistics support; human-systems integration; MANPRINT and manpower estimation; cost estimation; demilitarization and disposal; integration of hardware and software into subsystems or components; demonstration planning and execution; configuration management; producibility analysis; product improvement planning; modernization planning; value engineering; laboratory support; system support packages; quality assurance; reliability, availability and maintainability; facilities assessment; Army transformation planning; and XML conversion. Further, the definition for NAICS Code 811111 appears to apply only to passenger cars, trucks, vans and trailers. However, TACOM's mission includes robots, Army watercraft and tracked vehicles.</p> <p>If the Government's analysis proves the preponderance of the work contractors will perform under the Equipment Related Services contract will be limited to passenger cars, trucks, vans and trailers, would the Government consider amending the Statement of Work to reflect this analysis? If the Statement of Work is accurate, would the Government consider changing the NAICS code to better reflect the preponderance of work. Our analysis of previous contracts, task orders and the Statement of Work shows assignment of either of the following NAICS codes would better represent the scope of work (NOTE: the Government originally competed the TOR W56HZV-11-JJ-001 associated with the ERS RFP under NAICS 541330):</p> <p>541330 Engineering Services: This industry comprises establishments primarily engaged in applying physical laws and principles of engineering in the design, development, and utilization of machines, materials, instruments, structures, processes, and systems. The assignments undertaken by these establishments may involve any of the following activities: provision of advice, preparation of feasibility studies, preparation of preliminary and final plans and designs, provision of technical services during the construction or installation phase, inspection and evaluation of engineering projects, and related services.</p> <p>541614 Process, Physical Distribution, and Logistics Consulting Services: This U.S. industry comprises establishments primarily engaged in providing operating advice and assistance to businesses and other organizations in areas, such as: (1) manufacturing operations improvement; (2) productivity improvement; (3) production planning and control; (4) quality assurance and quality control; (5) inventory management; (6) distribution networks; (7) warehouse use, operations, and utilization; (8) transportation and shipment of goods and materials; and (9) materials management and handling.</p>	<p>NAICS Code 811111 is the appropriate code based on the preponderance of the work under the ERS RFP. Section C of the ERS RFP does contain a description of some ancillary tasks, but the preponderance of work falls under NAICS code 811111. NAICS code 541330 is for Engineering Services that represent the preponderance of the work under the KBS RFP. NAICS Code 541614 is for Consulting Services. Neither code constitutes the preponderance of the tasks to be performed for the ERS RFP.</p>
386	<p>Section C, A.4.1 NAICS Code 811111, and M.1.1.1 Basis for Award</p> <p>Due to the broad similarity between the technical requirements of the three solicitations, it appears that the NAICS code of 811111 specified for ERS is incompatible with much of the technical requirements. We suggest the addition of a NAICS code in the 541xxx series be added to cover the breadth of the technical requirements specified.</p>	<p>The purpose of the ERS RFP is to cover equipment and maintenance type services; the other services listed are incidental to the preponderance of the work that will be performed under this RFP. NAICS Code 811111 is the appropriate code based on the preponderance of the work under the ERS RFP.</p>
402	<p>The NAICS code for ERS is stated as 81111. This NAICS code has a Small Business size standard of \$7M. We are attempting to find a Small Business to partner with for ERS but have been unable to locate a company that meets this size standard and also possesses the required experience factors listed in Section L. Will the NAICS code change for ERS, and if not, will the Government furnish the names of the small businesses who qualify to prime ERS?</p>	<p>There is no plan to change the ERS NAICS Code. The Government is prohibited from providing a list of potential prime offerors.</p>
408	<p>PARA A .4 SOLICITATION STRUCTURE. A.4.1 The contracting officer has selected North American Industry Classification System (NAICS) code 811111, General Automotive Repair, for the ERS MA IDIQ solicitation and resultant contracts, as it encompasses the effort likely to account for the greatest percentage of contract value. This NAICS code, 811111, will also be used for all task orders (TOs) issued against the ERS contract suite. Question: In addressing/evaluating "comparable in scope" is this a factor?</p>	<p>Evaluation of Experience is based on the work performed, not the NAICS code.</p>