



U.S. ARMY

JOINT PROGRAM OFFICE JOINT LIGHT TACTICAL VEHICLES



JLTV's Updated DRAFT
Source Selection Criteria
For the
LRIP/FRP Phase



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Framing Assumptions



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- The Source Selection Criteria contained within this presentation are a **DRAFT** and are intended for informational and planning purposes only
- This is not a pre-solicitation notice or Request for Proposals (RFP)
- This **DRAFT** Criteria represents a refinement of the criteria contained within the Draft RFPs published on 26 June 2014 and 08 Oct 2014
- This publication does not bind the USG to solicit for or award a contract
- All **DRAFT Criteria** contained within this presentation are **subject to change**
- The USG will consider industry feedback but does not intend to answer any feedback, questions or comments related to the publication of this **DRAFT Criteria**



Summary of Notable RFP Revisions

Since 08 Oct 2014 DRAFT RFP



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• **Source Selection Criteria Revisions**

- Removed Price Realism on FFP CLINs
- Removed Evaluation of Transportation from Contract Cost/Price
- Updated the Life Cycle Cost (LCC) Adjustment Calculator
 - Reduces the Maximum LCC Downward Adjustment
- Removed Manufacturing Readiness Factor
- Moved Secondary Technical Factor to a Total Evaluated Cost/Price Monetary Adjustment
- Identified 15 Tier 2 Requirements as Non-Tradable
 - PDFOV-3511, PDFOV-8194, PDFOV-7640, PDFOV-7643, PDFOV-2579, PDFOV-2581, PDFOV-1224, PDFOV-2653, PDFOV-1003, PDFOV-3328, PDFOV-6548, PDFOV-1355, PDFOV-7714, PDFOV-1719, PDE-21

• **Other Notable Revision**

- Broke Reliability Qualification Testing Down from One Segment into Three Segments

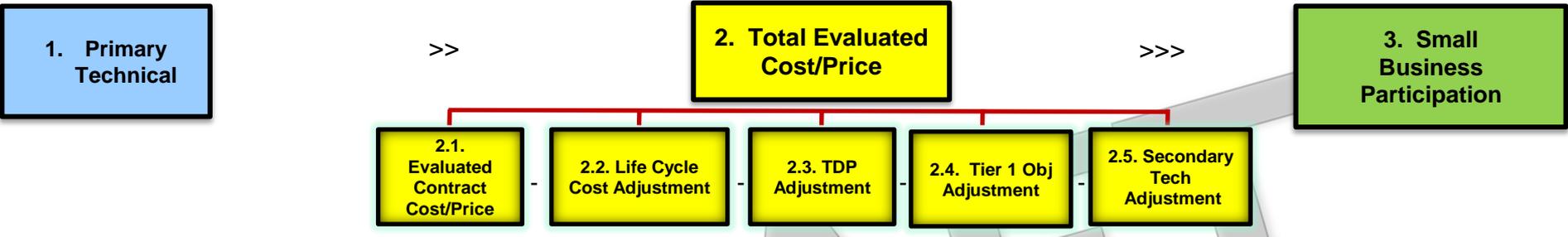
This list is not all inclusive of the revisions since the 08 Oct 2014 Draft RFP



Revised DRAFT Source Selection Criteria

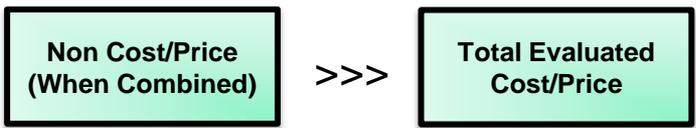


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- Factors**
- **Factor 1:** Primary Technical
 - **Factor 2:** Total Evaluated Cost/Price
 - **Factor 3:** Small Business Participation

- Indicator Key**
- =: Approximately Equal
 - >: Slightly More Important
 - >> : More Important
 - >>>: Significantly More Important





Revised DRAFT Source Selection Criteria



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1. Primary Technical

>>

2. Total Evaluated Cost/Price

>>>

3. Small Business Participation

2.1. Evaluated Contract Cost/Price

2.2. Life Cycle Cost Adjustment

2.3. TDP Adjustment

2.4. Tier 1 Obj Adjustment

2.5. Secondary Tech Adjustment

Factor 1 – Primary Technical

- PD Tier 1 = 25 Threshold Requirements
- Offerors required to propose to meet all threshold requirements
- Evaluated as a Risk Assessment of the offeror meeting stated requirements

Factor 2 – Total Evaluated Cost/Price (BY11\$)

• Evaluated Contract Cost/Price (2.1)

- Single Dollar Value Representing Evaluated Contract Cost/Price
- Evaluation Includes:
 - Reasonableness of Proposed
 - Firm-Fixed-Priced & Cost Reimbursable CLINs
 - Realism of Proposed
 - Cost Reimbursable CLINs
 - Affordability
 - Average Unit Manufacturing Cost (AUMC) & Available Funding

• LCC Adjustment (2.2)

- Evaluated Price Adjustment (Upward or Downward) for Proposed Performance Resulting in Reduced Operations and Sustainment Costs
- LCC Formula Inputs:
 - Operating Fuel Efficiency (PDFOV-3388), Idle Fuel Consumption Rate (PDFOV-8192), Reliability (MMBHMf) (PDFOV-2909); AUMC, CFE Kit Prices
- LCC Evaluation Formula:
 - Gov LCC target minus Gov Calculated LCC Estimate (Based on Offeror Formula Inputs)

• TDP Price Adjustment (2.3)

- Downward Evaluated Price Adjustment for Proposed Data Rights Supporting Future Competition
- Formula if less than \$511M
 - TDP Adjustment equals $X + ((Z-X)*Y)$
 - X = Proposed TDP Price, Y = Competitive Utility Multiplier, Z = Gov Baseline Savings
- Formula if greater than or equal to \$511M
 - TDP Adjustment equals the offerors highest proposed price
- Competitive Utility Multiplier
 - Based on Usefulness of Proposed TDP to Support Future Competition

• Tier 1 Objective Adjustment (2.4)

- Downward Evaluated Price Adjustment for Proposed PD Tier 1 Performance Above Threshold
- Each Objective is Worth a Defined Monetary Value
 - Force Protection requirements = Credit for Proposing Full Objective Performance Only
 - Remaining Requirements = Credit Scaled Between Threshold & Objective
- Proposed Performance Above Threshold becomes the new threshold in the Purchase Description of the resulting contract

• Secondary Tech Adjustment (2.5)

- Evaluated Price Adjustment (Upward or Downward) for Proposed Performance on PD Tiers 2-5
 - 15 Tier 2 Requirements are Non-Tradable
- Each Requirement assigned a point value based on its tier
- Points received for Claimed Compliance
- Proposed requirements are incorporated into the contract
- Point Values:

Tier	# Req per Tier	Points per Req	Total Points
2	197	12	2,364
3	167	6	1,002
4	393	4	1,572
5	213	1	213
Total = 970			Total = 5,151

- Downward Price Adjustment for Points **Over Government Target**
- Upward Price Adjustment for Points **Below Government Target**
- Price Adjustment For Points Above & Below Target May Be Given Different Weight and May Vary Based on Proximity to the Target Value

Factor 3 - Small Business

- Evaluates Proposed Small Businesses Participation
- Evaluates the extent to which the offeror proposes to meet the solicitation goals and the probability that the offeror will achieve the goals proposed.