

JLTV Market Survey Q&A Tracker

Document Reference	Question Number	Date Rec'd	Question	Government Response	Date Change Posted to Procnnet
Market Survey	#1	3/26/2013	Section 9 states that, "the Government requests that current EMD contractors respond to ONLY the questions within the following sections:...and 9.3.7". After review of the document, we are unable to find a section / question "9.3.7". Please provide clarification.	Section 9, paragraph one has been changed. The reference to section 9.3.7 has been replaced with 9.3.5.5.	4/2/13
Market Survey	#2	3/26/2013	The question at 9.9.5 is unclear. Is this question asking for a Technical Data Package (TDP) cost estimate, as described within the question, to be provided in the survey response? Or is the question asking for the contractor to comment on its willingness and ability to deliver a TDP cost estimate, as described within the question? Also please note that the description of the TDP cost estimate that is provided in this question is very similar to the requirements of the CDRL (A051) to be delivered under EMD contracts for current EMD contractors. Please provide clarification.	The question is asking for the potential contractor to comment on its willingness to deliver a TDP cost estimate, and type of rights the potential contractor is willing to provide to the USG. The Government is also requesting a cost estimate for the data described within the question.	No changes were made to the market survey as a result of this question
Market Survey	#3	4/3/2013	The question at 9.9.2 states, "Would you be able to propose firm-fixed prices for up to five ordering years to support a Multi Year or Block Buy procurement? Do you perceive a benefit in one procurement method over the other? Please explain." Can the Government please clearly define Block Buy procurement ,and provide an example of how it differentiates from a Multi Year procurement?	For background information on Block Buy Procurements, please refer to Congressional Research Service article "Multiyear Procurement (MYP) and Block Buy Contracting in Defense Acquisition: Background and Issues for Congress" by Ronald O'Rourke and Moshe Schwartz, 12/20/12. It can be located at: http://www.fas.org/sgp/crs/natsec/R41909.pdf .	No changes were made to the market survey as a result of this question
Market Survey	#4	4/3/2013	On 02 April 2013, the ProcnNet site was updated to include Q&A and an updated Questionnaire as a result of the Q&A. The updated Questionnaire now bares the date March 22, 2013 when the previous version was dated March 25, 2013. Is the correct version of the Market Survey currently posted?	The most current updates to the marke survey questionnaire were posted on 4/3/13.	No changes were made to the market survey as a result of this question

Market Survey	#5	4/5/2013	In this Market Survey is the first mention the Government has made of LRIP being priced and awarded as a one year contract plus two option years. Although industry can price LRIP in this manner, it is likely to increase AUPP cost as this does not allow the prime to maximize quantity commitments to our suppliers and may add schedule risk as well if there is delay in the execution of the options which would delay the purchase of materials. Can the Government please elaborate on why it is pursuing this acquisition strategy instead of an LRIP multi-year contract, which is a more standard approach to LRIP?	The purpose of the market survey is to solicit information from industry regarding the most appropriate acquisition approach. The market survey is not a definite strategy. Therefore, potential contractors are encouraged to inform the Government of the risks associated with the MYP strategy and invited to recommend alternate procurement methods. Along with other options, the JLTV Program Office is investigating whether the LRIP effort meets the statutory and regulatory requirements and criteria for a multi-year LRIP contract cited in 10 USC 2306b and FAR 17.101.	No changes were made to the market survey as a result of this question
Market Survey	#6	4/5/2013	Follow on to the above, what are the anticipated award dates for the option years if the USG decides to continue down the option year path?	The LRIP/Full Rate Production (FRP) phase contract is intended to be a single award, fixed price contract consisting of a three year LRIP period (base year and two option years) with an option for five years of FRP deliveries (eight years total). LRIP contract award should occur 4th Qtr FY15. It is anticipated that the LRIP options periods will be one year after award for option period one, and the subsequent year for option period two. LRIP options will be exercised based on the availability of funds and customer requirements. FRP contract/option is currently scheduled for award in 1st Qtr FY18. The contract/option for FRP deliveries are expected to be secured through either a five year multi-year contract or a single base year contract with four additional option years.	No changes were made to the market survey as a result of this question
Market Survey	#7	4/5/2013	The Market Survey provides very specific instructions for proprietary legends and requests that only those portions of the data and material that are proprietary be labeled such. Do current JLTV EMD vendors need to mark the specific proprietary information? This question assumes Government Support Contractors (GSCs) reviewing the market survey has NDAs in place.	"YES, current EMD vendors need to mark the specific information as proprietary. To fulfill its obligations regarding proper handling of proprietary data, the government must have such data clearly marked by the contractors who own it."	No changes were made to the market survey as a result of this question

Market Survey	#8	4/5/2013	In the EMD contract, the first year of FRP production is 248 vehicles per month, increasing through the next 4 years, for a total quantity of 18,500 vehicles. In this market survey, the first year of FRP rate of production is 208 vehicles per month, with no subsequent growth in monthly production. Can the Government please explain the reduction in monthly build quantities? Is 18,500 vehicles still the total production volume for LRIP and first 5 years of FRP?	The quantities provided in the EMD contract was based on anticipated quantities at that time. The quantities reflected at the time of the market survey release are based on current estimates. It can be located at: https://contracting.tacom.army.mil/majorsys/jltv_emd/jltv_emd.htm . Once attachment 0006 is updated we plan to release it to the JLTV LRIP/FRP website. The current 8 year quantity is ~17k.	No changes were made to the market survey as a result of this question
Market Survey	#9	4/5/2013	As the Average Unit Manufacturing Cost (AUMC) across the family of vehicles in production is \$250K (in FY11 constant dollars) and the B-kit armor is \$65K (in FY11 constant dollars), is there an assumed escalation cost factor per year that the Government is anticipating that we can use as a forecasting tool, i.e. 3% per year?	The contractor should use the escalation factor it deems appropriate. Provide the assumptions used in developing you estimated escalation factor. The latest published guidance/inflation calculator is available on the DASA-CE website: http://asafm.army.mil/offices/office.aspx?officecode=1400). Inflation guidance is updated once a year (in Jan-Mar timeframe).	No changes were made to the market survey as a result of this question
Market Survey	#10	4/5/2013	How does the Government plan to order the vehicles? Will mission kits (including B-kits) be ordered at the same time as the base vehicle, or separately, or both?	The Production manufacturing assumptions are in Attachment 06 of the Market Survey and correspond to the Government's intent to award one multiple year firm fixed price contract consisting of a base award and two separately priced option years with an option for a five year multi-year Full Rate Production (FRP) contract or five additional option years. Offerors are encouraged to submit any additional assumptions made in the development of their responses.	No changes were made to the market survey as a result of this question
Market Survey	#11	4/5/2013	Will the Government be ordering the vehicle in batches ("X" number of GP's then "Y" number of UTL's) or will the vehicles be ordered individually?	The individual variants and quantities will depend on the availability of funds and customer needs. If a multiple year contract is used for the LRIP portion of the contract, the base award will include the mix of quantities and variants in the solicitation.	No changes were made to the market survey as a result of this question

Market Survey	#12	4/5/2013	In production, will kit(s) be integrated on the vehicle before delivery and shipping or will the kit(s) be shipped with the vehicle for later integration?	Attachment 0006 provides the formatted delivery template and ground rules and assumptions for vehicle, trailer, and kits production schedules and quantities. Attachment 0006 states "the mission package configuration is defined as the Base Vehicle Platform including the Baseline Integration Kit, but excludes any required Expansion Kits, B-Kit Armor, and all other kits (as identified in the Purchase Description (PD))." It can be located at: https://contracting.tacom.army.mil/majorsys/jltv_emd/jltv_emd.htm	No changes were made to the market survey as a result of this question
Market Survey	#13	4/5/2013	This paragraph refers to paragraph "9.3.7 Logistics", there is no paragraph 9.3.7 in the survey. Was this number typed incorrectly? Is there a different paragraph that should have been stated?	Section 9, paragraph one has been changed. The reference to section 9.3.7 has been replaced with 9.3.5.5.	4/2/13
Market Survey	#14	4/5/2013	Pertaining to Section 9.9.3, the Government asks "Are all applicable facilities that would be utilized in the LRIP /Production effort U.S. Department of Defense (DoD), security clearance-capable to handle Classified information?" Does this requirement include all subcontractors and suppliers and to what level of supplier? Major subs? 2D tier? 3d tier? Etc.	Primes and their subcontractors who have access to classified material should be cleared through Defense Security Services to receive and handle classified data.	No changes were made to the market survey as a result of this question
Market Survey	#15	4/15/2013	Additional information/answers were uploaded to the website, but there is something wrong with the link. It is not opening.	The Questions and Answers (Q&A) log is working. Should there be a connection issue please try refreshing your system, checking back a little later or contacting your IT department for assistance. We apologize for any inconvenience.	No changes were made to the market survey as a result of this question
Market Survey	#16	4/15/2013	I am doing research into the JLTV program, as you know the development timeline has shifted in the past. I was wondering if you could supply me with a link, or direct me to a source that may have the most up to date procurement timeline (expected down select, award dates, ect.)	There is no available schedule at this time.	No changes were made to the market survey as a result of this question
Market Survey	#17	4/5/2013	In Paragraph 9.3.2.1 of the market survey the Government asks "How many months after contract award would your company be able to start performing these logistics services at a CONUS location?" Specifically to which logistics services is the Government referring? Please define.	The USG is requesting that the Contractor will support the execution of the Logistics Services outlined in paragraph 9.3 of the Market Survey questionnaire. Please provide a timeframe to support each subsection of Paragraph 9.3.	No changes were made to the market survey as a result of this question

Market Survey	#18	4/5/2013	In paragraph 9.3.1.8 of the market survey the Government asks: <i>“Describe how your company would manage the daily operations for each of the following production support services: retrofit, test, support spares and NET fielding and deprocessing.”</i> 1) Please clarify what is being requested in this question. Is the Government asking for the contractor to do retrofit on production vehicles? 2) Can the Government elaborate on what is meant by “test” as part of production support services? 3) Please define ‘support spares,’ does this mean to provide spares, repair spares, manage spares, or something else? 4) Does the Government want the contractor to conduct the NET fielding’s (to include training) and deprocessing or provide support to a Government team?	1) The Government is requesting information from industry to see if an Engineering Change Proposal/Baseline Change Notification (ECP/BCN) is approved and required prior to hand off or subsequently thereafter, does the vendor have a process to document and retrofit (install) the change in production vehicles. 2) The Government is removing the term "test" from this question and is not looking for a response in regards to "test." 3) Extent of support spares action will be dependent on the maturity of the Supply Chain and vendor commonality to FoV and DoD Supply system. If the repair/supply parts are not currently provisioned and available in the supply system then the USG is asking for the vendor's process to manage to include final delivery of spares to the end user. In regards to repair spares, if the vendor FSR provides the maintenance function than the USG is asking how the vendor will support repairing spares and return to usage. 4) The Government would like to know what processes potential offerors have in place to support a NET package. Also, the USG would like information from potential offerors on their experience with deprocessing and initial fielding of tactical vehicles in a CONUS scenario.	remove "test" from 9.3.1.8 on 4/24/13
Market Survey	#19	4/19/2013	Does the Government intend to purchase any Explosively Formed Penetrator (EFP) kits during LRIP?	No, EFP kits will not be included in the LRIP source selection	No changes were made to the market survey as a result of this question
Market Survey	#20	4/23/2013	Request an extension to the Market Survey from 1 May until 17 May	JPO JLTV is unable to extend the Market Survey at this time.	No changes were made to the market survey as a result of this question

Market Survey	#21	5/7/2013	<p>Current Government provided operations mode summary information for annual JLTV static idle hours (400-450 dependent on model) appears to be a replication of earlier HMMWV data, and does not reflect an exportable power capability. Data provided by PM Mobile Electric Power indicates that a annual static idle load of 300+ hours peacetime, and 4000+ hours wartime, is reasonable for a 10 kW power provisioning mission. What number of annual static exportable power hours for peace and war is required of JLTV? Can it be assumed that these hours are in addition to the static idle hours already identified for normal vehicle operation?</p>	<p>(a) JLTV with AC Export Kit is not a direct replacement for a tactical generator. JLTV provides an On The Move (OTM) and temporary power generation capability and not long term fixed power solution. (b) There is no stated or implied correlation between PM Mobile Electric Power and JLTV mission profiles. The JLTV Operation Mode Summary & Mission Profile (OMS/MP) is valid. Please refer to Annex H on the JLTV LRIP/FRP phase page on PROCNET. (c) There is no stated or implied correlation between PM Mobile Electric Power and JLTV mission profiles. The JLTV Operation Mode Summary & Mission Profile (OMS/MP) is valid. Please refer to Annex H on the JLTV LRIP/FRP phase page on PROCNET.</p>	<p>No changes were made to the market survey as a result of this question</p>
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