

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT

1. Contract ID Code
Firm-Fixed-Price

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2. Amendment/Modification No. 0004	3. Effective Date 2012MAR09	4. Requisition/Purchase Req No. SEE SCHEDULE	5. Project No. (If applicable)
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6. Issued By U.S. ARMY CONTRACTING COMMAND CCTA-ATAF STEVE HEPNER (586)282-3503 WARREN, MICHIGAN 48397-5000 HTTP://CONTRACTING.TACOM.ARMY.MIL EMAIL: STEVE.HEPNER@US.ARMY.MIL	Code W56HZV	7. Administered By (If other than Item 6)	Code
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8. Name And Address Of Contractor (No., Street, City, County, State and Zip Code)	<input checked="" type="checkbox"/>	9A. Amendment Of Solicitation No. W56HZV-11-R-0329
		9B. Dated (See Item 11) 2012JAN26
	<input type="checkbox"/>	10A. Modification Of Contract/Order No.
		10B. Dated (See Item 13)

Code Facility Code

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

The above numbered solicitation is amended as set forth in item 14. The hour and date specified for receipt of Offers

is extended, is not extended. 2012MAR27 01:00pm

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended by one of the following methods:
(a) By completing items 8 and 15, and returning 2 signed copies of the amendments; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. **FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER.** If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. Accounting And Appropriation Data (If required)

13. THIS ITEM ONLY APPLIES TO MODIFICATIONS OF CONTRACTS/ORDERS
It Modifies The Contract/Order No. As Described In Item 14.

<input type="checkbox"/>	A. This Change Order is Issued Pursuant To: The Contract/Order No. In Item 10A.	The Changes Set Forth In Item 14 Are Made In
<input type="checkbox"/>	B. The Above Numbered Contract/Order Is Modified To Reflect The Administrative Changes (such as changes in paying office, appropriation data, etc.) Set Forth In Item 14, Pursuant To The Authority of FAR 43.103(b).	
<input type="checkbox"/>	C. This Supplemental Agreement Is Entered Into Pursuant To Authority Of:	
<input type="checkbox"/>	D. Other (Specify type of modification and authority)	

E. IMPORTANT: Contractor is not, is required to sign this document and return _____ copies to the Issuing Office.

14. Description Of Amendment/Modification (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

SEE SECOND PAGE FOR DESCRIPTION

Except as provided herein, all terms and conditions of the document referenced in item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. Name And Title Of Signer (Type or print)	16A. Name And Title Of Contracting Officer (Type or print)
15B. Contractor/Offeror (Signature of person authorized to sign)	16B. United States Of America By _____ /SIGNED/ (Signature of Contracting Officer)
15C. Date Signed	16C. Date Signed

Name of Offeror or Contractor:

SECTION A - SUPPLEMENTAL INFORMATION
JOINT LIGHT TACTICAL VEHICLE (JLTV) EXECUTIVE SUMMARY
ENGINEERING AND MANUFACTURING DEVELOPMENT (EMD) PHASE
RFP: W56HZV-11-R-0329

While not incorporated into the Executive Summary, additional JLTV information is contained at the JLTV webpage at http://contracting.tacom.army.mil/majorsys/jltv_emd/jltv_emd.htm

JLTV PROGRAM OVERVIEW

The JLTV Family of Vehicles (FoV) is a materiel solution intended to fill capability gaps identified by the Combat Developer in the Functional Systems Analysis and Functional Needs Analysis. The approved Initial Capabilities Document, dated 22 November 2006, describes the modernization, recapitalization, and transformation requirements for modernizing the light tactical vehicle fleet from the present to 2020 and beyond to support current and emerging National Military Strategy (NMS). Based upon the Technology Development phase results, the Analysis of Alternatives concluded that the JLTV program is the best option to fulfill the capability gaps. The Capabilities Development Document (CDD) requires the JLTV program to develop two variants, a two-seat and a four-seat, to regain transportability and restore balance in the "Iron Triangle" of protection, payload and performance.

Cost target:

All interested JLTV participants must balance affordability with the achievement of the Iron Triangle of protection, payload and performance. The Average Unit Manufacturing Cost (AUMC) target (see section C.1.3 of Statement of Work for definition of AUMC) for the base vehicle configurations across the Family of Vehicles (FoV) in production is \$250K (FY11 constant dollars), excluding B-kit Armor and all other kits (as identified in the Purchase Description (PD)). The EMD Source Selection evaluation for the Program Management Sub-factor, Unit Manufacturing Cost, will consider the offerors proposed JLTV General Purpose (GP) vehicle at a target Production UMC of \$260k based on the production quantities and assumptions provided in Attachment KK. At the time of the Production source selection, performance against tiered Production PD requirements within affordability targets will likely be a key consideration for the award decision. The cost target for the B-kit Armor is \$65k (FY11 constant dollars). The JLTV EMD PD defines all of the capabilities desired at this cost target. The following are some areas identified by the program office as potential design cost drivers:

- Cab design
- Power generation
- Vehicle control & diagnostics
- Suspension

EMD PHASE OVERVIEW

The JLTV is comprised of two variants based on a common vehicle automotive platform, a two-seat and a four-seat variant, and a companion trailer (JLTV-T). The two-seat variant has one base vehicle platform, the Utility (JLTV-UTL). The four-seat variant has two base vehicle platforms, the General Purpose (JLTV-GP) and the Close Combat Weapons Carrier (JLTV-CCWC). Each base vehicle platform will be configured as a Mission Package Configuration through the installation of Mission Packages, as defined in Annex K of the JLTV Purchase Description (PD) (Attachment 1).

JLTV Mission Package Configurations:

- Utility (JLTV-UTL)
- Close Combat Weapons Carrier (JLTV-CCWC)
- General Purpose (JLTV-GP)
- Heavy Guns Carrier (JLTV-HGC)

All mission packages will be designed to maximize commonality while meeting the specific needs of the user. Configurations will be further tailored with a set of mission-specific components (C4I, armor, weapons) to achieve requirements of all mission packages.

The JLTV FoV will be designed to achieve a lower life cycle ownership cost by maximizing commonality at the system, subsystem, essential Line Replaceable Unit (LRU), and maintenance-significant spare and repair levels within mission packages and across each configuration of the JLTV FoV. Commonality is characterized by common repair parts, tools, training, system design, maintenance procedures and sources of supply. Commonality reduces training and logistics burdens for all services that acquire and operate JLTV vehicles. Design decisions that reduce unit manufacturing costs without considering factors that impact Operations & Support (O&S) cost (e.g. reliability, maintenance ratio, logistics footprint, maintainability, etc. - see Production award and Potential Criteria) may be viewed unfavorably at the time of production contract award.

The EMD contracts will provide for fabrication, assembly, integration, testing and test support, and related requirements in accordance with the contract and the JLTV Purchase Description. Each JLTV Contractor shall deliver 22 prototype vehicles. Additional deliverables include ballistic structures, armor coupons, additional test assets, and contractor furnished kits, trailers and data requirements. Proposals will be due as stated on block 9 of the SF33 RFP. Contract award is currently planned for June of 2012.

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EMD AFFORDABILITY

Any proposal received in response to this RFP that proposes a total price in excess of \$65,000,000 for the base contract (CLINs 0001 through 0014) will be considered unaffordable.

EMD ACQUISITION STRATEGY

A full and open competition utilizing best value tradeoff procedures will be used for the award of a contract to up to three offerors. All proposal submission requirements are located in Section L. A firm fixed price base contract(s) will be awarded. The contract(s) will be incrementally funded.

The EMD Phase of the JLTV program is structured so that all threshold requirements of the EMD Purchase Description (PD) should be achievable and affordable at or below the Production and Deployment phase Average Unit Manufacturing Cost (AUMC) of \$250K (FY11 dollars) based on the production quantities and assumptions provided in Attachment 6 of the Contract. The EMD contract will require winning contractors to consider affordability within the JLTV design and achieve the Production and Deployment AUMC, while maximizing performance in the EMD PD.

For the EMD Phase, tiering references in the EMD PD are provided for information purposes only and provide guidance on current priorities. For EMD source selection, Technical evaluation will consist of two equally weighted Sub-factors: Performance and Maturity. The Performance Sub-factor consists of selected high priority threshold requirements from Tiers 1 and 2 against which the Government is evaluating an offerors proposed level of performance. In EMD Source Selection, no credit (other than a reduced risk assessment of achieving threshold) will be given for proposed performance above threshold or at objective levels.

PRODUCTION AND DEPLOYMENT PHASE ACQUISITION STRATEGY

Production Competition:

The programs production phase strategy will follow normal acquisition policies and processes, which is to conduct full and open competition absent proper justification to restrict competition. If the Governments Market Research and other analyses support it, a limited source justification under FAR 6.302-1 may be pursued presuming the Government can determine that additional sources could not meet the Governments needs. Whether restricted or not, it is expected that the potential production prime contractors will demonstrate capabilities and maturity levels required for Production. The JLTV acquisition strategy pre-supposes successful achievement of EMD testing or equivalent and appropriate risk mitigation to achieve a Milestone C decision. Therefore, the Production Phase test profile is expected to be scaled to mitigate the remaining post Milestone C risks and complete mandated testing, and will not duplicate the extensive EMD testing. Accordingly, during the source selection for the single award of the Production and Deployment Phase Contract, any offeror proposing JLTV vehicle solutions reflecting untested and/or un-validated designs, or only partially tested designs, will be evaluated with higher risk.

The final Capability Production Document (CPD) for JLTV Production will be developed during EMD and the Production contract PD will be derived from it. The tiering of the EMD PD represents current priorities and is the most current indication of how performance compliance would likely be considered and used during source selection for the Production contract award.

Development of EMD Tiered Threshold Purchase Description (PD) Requirements Rationale

- Tier 1: Definition: CDD Tier 1 (Key Performance Parameters (KPPs) & Key System Attributes (KSAs))
- Tier 2: Definition: CDD Tier 2s, Regulatory/Safety, Operational Effective/Operational Suitability (OE/OS) related
- Tier 3: Definition: Remaining CDD Tier 3 & 4s
- Tier 4: Definition: TD Lessons Learned, Derived Reqts (Crew, Maintainer, & System functionality)
- Tier 5: Definition: Supporting Reqts, Low priority derived

Threshold Requirements Tier Relationships and Expectations:

For the Production contract source selection, it is expected that threshold Tier 1 requirements will be considered as slightly more important than threshold Tier 2 requirements, which will be more important than threshold Tier 3 requirements, which will be slightly more important than threshold Tier 4 requirements, which will be significantly more important than threshold Tier 5 requirements. For all tiers, the lowest performance risk will be associated with offerors who have validated requirements during EMD (through inspection, test, analysis, or certification). Untested and/or un-validated designs, or only partially tested designs, will be evaluated with higher risk.

Tier 1 Guidance:

For the Production proposal, it is anticipated that offerors will be required to propose meeting all threshold Tier 1 requirements outlined in the EMD PD. EMD validated performance is preferred but not essential in order to be considered for award of the Production contract, however failure to validate any Tier 1 requirement may result in high risk to be viable for a Production award and for the Program to obtain a Milestone C decision.

Tier 2 Guidance:

Name of Offeror or Contractor:

For the Production proposal, it is desired that offerors propose meeting all threshold Tier 2 requirements outlined in this EMD PD. EMD validated performance is preferred but not essential in order to be considered for award of the Production contract. Failure to propose meeting a Tier 2 requirement may not necessarily result in exclusion from further consideration for the Production competition, however will be assessed as higher risk within this tier.

Tier 3-5 Guidance:

For the Production proposal, demonstrated threshold performance as validated during EMD test phase will be assessed with lower risk within each of these Tiers. Proposed threshold compliance of requirements within these tiers will likely become criteria for Production vehicle acceptance.

Objectives Guidance:

For the Production proposal, credit may be given on selected elements of the Production phase PD for objective level (or, in some cases, above threshold and up to Objective level) performance demonstrated during EMD test phase in areas such as Transportability, Mobility, Reliability, Payload, and Force Protection. The objective requirements are tiered in the EMD PD to communicate their relative value based on current priorities. The identification of objectives (or, in some cases, above threshold level and up to Objective level performance) subject to credit will be finalized by the Government at the time of Production RFP release.

Production Award and Potential Criteria:

For the initial Production contract, which is currently planned to be solicited in Fiscal Year 2015, the Government intends to award one firm fixed price contract consisting of a base three year Low Rate Initial Production (LRIP) contract with an option(s) for five years of Full Rate Production (FRP) deliveries. FRP option deliveries are planned to be solicited through both a five year multi-year option and through five individual option years. It is anticipated that Offerors for the Production contract will be required to submit proposals with pricing for both approaches that are intended to be incorporated into the Production contract to allow the Government the flexibility to proceed with either approach at the time of the FRP decision. The contract will include a separately priced firm fixed option CLIN(s) for purchase of Technical Data Package(s) (TDP(s)) with appropriate data rights to allow for possible future competition for production as well as spares.

The Government hasn't finalized the evaluation criteria for the Production phase. It is anticipated that the following may be principal non-contract price determining factors and/or sub-factors for consideration in the production award:

- Compliance against the tiered Production contract Purchase Description.
- Manufacturing and Production Readiness Level in preparation for entering low rate production.
- Affordability of the base vehicle and B kit armor.
- Affordability of Operation & Sustainment cost (i.e. Lifecycle costs to include fuel costs).
- Supportability: With emphasis on reliability, maintenance ratio, and maturity of physical logistics products (i.e. training, instructions, and technical drawings).
- Reliability: Ability to demonstrate continued growth beyond the threshold requirement. The Government intends to conduct Reliability Qualification Testing (RQT) aimed at increasing reliability as part of LRIP test strategy.
- Logistics Footprint based upon spares, support equipment and tasks to support the equipment.
- Commonality: Extent of commonality within JLTIV FoV and other tactical vehicles currently within the DOD inventory.
- Maintainability: Ability to return vehicle to mission capable status in minimal time and effort.

Production and Deployment Phase Market Research (non-EMD Vendors):

In the event that a company not receiving an EMD award wishes to proceed at its own risk and at its own expense, it should notify the Government of its intentions to pursue this solution within 30 days of the EMD contract award notifications. Failure to do so may place any company at risk of not being competitive for Production source selection. Non-EMD vendors will need to adhere to the Government's EMD test strategy and as such may need to reach agreement with Government test facilities and evaluators on the execution of testing and/or acceptability of test data. Failure to coordinate test locations and procedures with U.S. Army Test and Evaluation Command (ATEC) may result in test data not being considered during the Production source selection. Non-EMD vendors will be expected to perform, at a minimum, all of the same testing in the same manner with the same hardware quantities as the EMD vendors. In addition, any non-EMD vendor will be responsible for acquiring all equipment (including equipment referred to as GFE in Attachment 36 of this solicitation) necessary to perform testing. This testing will require all of the same test samples and contractor required kits and Basic Issue Items (BII) as specified in JLTIV contract.

Test requirements that can be performed at Government or Private test site locations:

Name of Offeror or Contractor:

- Blast testing can be performed at either a Government location such as Aberdeen Test Center (space permitting) or a private test site. A private site will require advance review and approval. Monitoring during testing will be required. A non-EMD vendors test plan should be consistent to that of the EMD award contractors and shall include Coupons, Hulls, ballistic prototypes and prototype blast shots.

- Performance testing can be performed at either a Government location (preferred) such as Aberdeen Test Center (space permitting) or a private site. A private site will require advance review and approval. Monitoring during testing will be required to be performed in order to insure the safety of Government personnel prior to entrance into the Limited User Test (LUT). The completion of this testing must be done and test results provided to ATEC in sufficient time to secure safety releases prior to the entrance into the LUT. Failure to secure an ATEC safety release and failure to provide sufficient assets (IAW Attachment 37) to conduct the LUT within program schedule would preclude a non-EMD vendor from being considered for Production source selection.

- Reliability testing may be performed at either Government or private test sites. A private site will require advance review and approval. In the event that a non-EMD vendor chooses to conduct reliability testing at a private test site, testing must be performed IAW the JLTV Operational Terrain (Attachment 1, Annex H). All Test Incident Reports (TIRs) generated during testing will have to be scored and assessed by the Government. Prior to start of the LUT, the non-EMD vendor must demonstrate the minimum Reliability value of 1680 Mean Miles Between Hardware Mission Failure (MMBHMFM).

Below lays out statutory and regulatory test requirements that are required to be performed at approved Government locations in order to produce valid test data for Production contract consideration:

- LUT: This mandatory evaluation will be performed at a Government location (see Attachment 37) for the duration of approximately 90 days and would be subject to all the requirements outlined in the EMD contract to include, but is not limited to: quantity of test samples, Field Service Representatives (FSRs), Spare Parts, LUT Training, and operator manuals. For communication testing during the LUT, all vehicles will be required to have an Interim Authority To Test (IATT) prior to the event. In order to receive an IATT, the Baseline and Intermediate Information Assurance (IA) Scans in accordance with those described in Section C.7.3.3 of this RFP must be completed.

- Information Assurance (IA) Scans: Non-EMD vendors will need to coordinate with the Joint Interoperability Test Command (JITC), to complete Baseline and Intermediate IA Scans in accordance with those described in Section C.7.3.3 of this RFP. These scans may be conducted in a System Integration Lab (SIL). The Final IA Scan must be executed on a complete vehicle. If any vulnerabilities are found, the vendor will need to update the hardware list, update the high and low level architectural designs, and develop a Plan Of Actions & Milestones (POA&M), addressing the non-compliant (NC), non-applicable (N/A), and Inherited items identified on the Final IA Scan Scorecard. The POA&M will also need to describe how all CAT I vulnerabilities were corrected, how all CAT II vulnerabilities were corrected or mitigated, and if/how all CAT III vulnerabilities were corrected or mitigated. These efforts will need to be completed 90 days prior to the LUT in order to allow time for the IATT to be processed and issued. Failure to coordinate and complete these scans may prevent or limit a company's participation in the LUT and may place any company at risk of not being competitive for Production source selection.

INTERNATIONAL INTERESTS

The JLTV EMD program is intended to be an International Program. Contracts awarded under this solicitation will not contain requirements supporting an EMD phase international effort until a Project Arrangement (PA) is completed.

It is the responsibility of any party making an export of controlled hardware, technical data, and defense services to a foreign person (defined to include both a foreign individual and a foreign firm) to comply with the appropriate statutes and regulations including, but not limited to, the International Traffic in Arms Regulations (ITAR) and the Export Administration Regulations (EAR). Contractors are advised that any unauthorized export of JLTV information will subject them to significant penalties associated with violations of all export control regulations and laws including the Arms Export Control Act (22 USC 2751, et seq), and Export Administration Act of 1979, as amended (50 USC 2401, et seq) and mandated by Executive Order No. 13222, August 17, 2001.

The Directorate of Defense Trade Controls (DDTC), Bureau of Political-Military Affairs, in accordance with 22 U.S.C. 2778-2780 of the Arms Export Control Act (AECA) and the International Traffic in Arms Regulations (ITAR) (22 CFR Parts 120-130), is charged with controlling the export and temporary import of defense articles and defense services covered by the United States Munitions List (USML). To learn more about working with DDTC, please visit their Web site (www.pmddtc.state.gov). The Licensing process may take 3-6 months for approval.

CLASSIFIED INFORMATION

Classified Information Request Procedures: All Offerors and non-EMD vendors must have a valid US security clearance of SECRET or higher in order to respond to this RFP, because the RFP includes annexes classified at the SECRET level which will be released only to offerors possessing the appropriate clearance. All classified material must be marked and handled in accordance with the National Industrial Security Program Operating Manual (NISPOM), DoD 5220.22-M, the JLTV Security Classification Guide, dated 19 September 2008, and the DD

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Form 254 (Attachment 44).

Requests for the classified portion of this RFP must be made by the offeror's Facility Security Officer (FSO) via e-mail to usarmy.detroit.acc.mbx.wrn-jltv-rfp@mail.mil with the title "Request for JLTV RFP Classified Annex".

Requests made by other than the FSO will not be processed.

Contractors must destroy classified material received or generated under contracts resulting from this RFP not later than two years following completion of the contract or as soon as it is no longer needed, whichever comes first. Firms that do not submit a proposal or who withdraw their proposals must destroy or return classified material generated or received under this RFP not later than 180 days after the opening date of proposals. Firms submitting a proposal that is not accepted by the Government or does not result in a contract award to the firm have 180 days after notification to destroy or return classified information or otherwise directed by the Contracting Officer.

The following information must be provided and must match the offeror's information in the Industrial Security Facilities Database (ISFD):

- The Company Name and Classified Mailing Address (must match ISFD information)
- CAGE Code
- Name of Facility Security Officer (FSO) with Telephone Number(s), Datafax Number, and E-mail Address
- CAGE Code(s) and Address(es) of the Company Facility (Facilities) intended to participate in Proposal Preparation and Performance of the JLTV Program where classified material will be utilized.

OSD ACCESS TO PROPOSAL INFORMATION

Certain contractor proposal information and/or source selection information may be disclosed to the Office of Secretary of Defense (OSD) for the purposes of developing and validating the JLTV Independent Cost Estimate, Technology Readiness Assessment, or other purposes in support of Milestone B approval required by DoDD 5000.02 prior to any contract awarded in response to this solicitation. Any Government personnel or non-Government personnel provided this information must be specifically authorized to receive the information by the Contracting Officer. Non-Government personnel organization(s) must have agreements in place with the offeror (Refer to RFP Section L.1.8, and L.9.8). In order to protect the integrity of the acquisition process, any information disclosed to OSD personnel will be clearly identified as contractor proposal information and/or source selection information with clear notification to protect the information.

NOTICE REGARDING SUBCONTRACTING

There are important differences between the Small Business Participation Factor Submittal submitted in accordance with Section L and the Small Business Subcontracting Plan submitted in accordance with Section I clauses. The Small Business Subcontracting Plan must be a separate stand-alone file and be clearly labeled as the Small Business Subcontracting Plan. Mark each page of your plan with the solicitation number and date. Do not simply submit a duplicate copy of your Small Business Participation Factor Submittal as your Small Business Subcontracting Plan. The Small Business Participation Factor Submittal is developed in accordance with Section L and evaluated in accordance with Section M. The Small Business Subcontracting Plan is developed in accordance with FAR 52.219-9 (Alt II) and contains the elements and requirements of the clause. The plan is evaluated in accordance with the clause and with AFARS Appendix DD.

PERIOD OF PERFORMANCE

The Period of Performance for this contract will be for 27 months after contract award.

JLTV PROPOSED SCHEDULE (See Attachment YY)

*** END OF NARRATIVE A0001 ***

1. Amendment 0004 to Solicitation W56HZV-11-R-0329 is to provide for the following changes:

a. Extend closing date from 1:00 pm local time, 13 March 2012 to 1:00 pm local time, 27 March 2012.

b. Section A - Update as follows:

i. First paragraph of "Production Award and Potential Criteria:" section changed from:

For the initial Production contract, which is currently planned to be solicited in Fiscal Year 2015, the Government intends to award one firm fixed price contract consisting of a base three year Low Rate Initial Production (LRIP) contract with an option of a five year

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multi-year contract for Full Rate Production FRP). The contract will include a separately priced firm fixed option CLIN(s) for purchase of Technical Data Package(s) (TDP(s)) with appropriate data rights to allow for possible future competition for production as well as spares.

to:

For the initial Production contract, which is currently planned to be solicited in Fiscal Year 2015, the Government intends to award one firm fixed price contract consisting of a base three year Low Rate Initial Production (LRIP) contract with an option(s) for five years of Full Rate Production (FRP) deliveries. FRP option deliveries are planned to be solicited through both a five year multi-year option and through five individual option years. It is anticipated that Offerors for the Production contract will be required to submit proposals with pricing for both approaches that are intended to be incorporated into the Production contract to allow the Government the flexibility to proceed with either approach at the time of the FRP decision. The contract will include a separately priced firm fixed option CLIN(s) for purchase of Technical Data Package(s) (TDP(s)) with appropriate data rights to allow for possible future competition for production as well as spares.

ii. Paragraph of "OSD ACCESS TO PROPOSAL INFORMATION" section changed from:

Certain contractor proposal information and/or source selection information may be disclosed to the Office of Secretary of Defense (OSD) for the purposes of developing and validating the JLTV Independent Cost Estimate, Technology Readiness Assessment, or other purposes in support of Milestone B approval. Any OSD personnel provided this information shall be Government employees and must be specifically authorized to receive the information by the Contracting Officer. In order to protect the integrity of the acquisition process, any information disclosed to OSD personnel will be clearly identified as contractor proposal information and/or source selection information with clear notification to protect the information.

to:

Certain contractor proposal information and/or source selection information may be disclosed to the Office of Secretary of Defense (OSD) for the purposes of developing and validating the JLTV Independent Cost Estimate, Technology Readiness Assessment, or other purposes in support of Milestone B approval required by DoDD 5000.02 prior to any contract awarded in response to this solicitation. Any Government personnel or non-Government personnel provided this information must be specifically authorized to receive the information by the Contracting Officer. Non-Government personnel organization(s) must have agreements in place with the offeror (Refer to RFP Section L.1.8, and L.9.8). In order to protect the integrity of the acquisition process, any information disclosed to OSD personnel will be clearly identified as contractor proposal information and/or source selection information with clear notification to protect the information.

iii. NOTICE REGARDING SUBCONTRACTING paragraph: Three References to "Small Business Participation Plan" have been changed to " Small Business Participation Factor Submittal"

c. Section J - Title of Attachment SB changed from:

SMALL BUSINESS PARTICIPATION PLAN FACTOR SUBMITTAL

to:

SMALL BUSINESS PARTICIPATION FACTOR SUBMITTAL

d. Section L - Updated as follows:

i. Closing date in L.1.4 and L.1.5 changed from 1:00 pm local time, 13 March 2012 to 1:00 pm local time, 27 March 2012

ii. Section L.1.8 and it's subparagraphs were added in its entirety.

iii. Language in L.9.1 changed to require submission of one copy of a signed Standard Form (SF) 33 instead of two.

iv. References to "Small Business Participation Plan" in L.8.3.2.2 and L.8.3.2.3 changed to "Small Business Participation Factor Submittal"

v. Language in L.8.3.2.4 changed from:

L.8.3.2.4 Approach. In addition to the Attachment SB and the past performance information required in L.8.4, the Offeror shall submit a brief narrative describing its proposed approach to small business participation, including any descriptions of joint ventures or teaming arrangements.

to:

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L.8.3.2.4 Narrative. In addition to the Attachment, if the Offeror is a joint venture or team, the Offeror shall submit a very brief introductory narrative that explains the arrangement, including type of joint venture or teaming agreement. If an offeror has any other need to clarify or explain anything in the SB Factor Submittal, the information can be included in this narrative.

vi. Language in L.9.7 changed from:

L.9.7 Submit the information required in DFARS 252.234-7003(b) (excluding SRDR and Resource Distribution Table (RDT) requirements), including a completed Attachment 5 of Solicitation.

to:

Submit the information required in DFARS 252.234-7003(b)(excluding SRDR and Resource Distribution Table (RDT) requirements), using Attachment 5 (specifically WBS Index and block 15 instructions) of Solicitation as guidance.

vii. Section L.9.8 was added in its entirety.

*** END OF NARRATIVE A0005 ***

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SECTION J - LIST OF ATTACHMENTS

As a result of Amendment 0004 to Solicitation W56HZV-11-R-0329, no Section L & M Attachments have been updated. There is a name change only to Attachment SB, annotated by an asterisk (*).

Attachment BB	SPEC SHEET	02-DEC-2011	001
Attachment CC	PROPOSED SPEC SHEET	07-FEB-2012	001
Attachment DD	MATURITY LEVELS	02-DEC-2011	005
Attachment EE	DATA MATRIX	19-JAN-2011	0NA
Attachment FF	PERFORMANCE COMPLIANCE MATRIX	05-JAN-2012	0NA
Attachment GG	PERFORMANCE DATA SHEETS	07-FEB-2012	006
Attachment FP1	CAB DESIGN DATA SHEET (FOUO)	08-FEB-2012	0NA
Attachment FP2	CREW SEATING DATA SHEET (FOUO)	08-FEB-2012	0NA
Attachment FP3	BLAST TEST DATA SHEET (FOUO)	08-FEB-2012	0NA
Attachment MM1	VEHICLE DATA PACKAGE FOR PROPULSION SYSTEM MODELING AND SIMULATION	02-DEC-2011	0NA
Attachment MM2	VEHICLE DATA PACKAGE FOR DYNAMIC MODELING AND SIMULATION	02-DEC-2011	0NA
Attachment MM3	NRMM WHEELED VEHICLE DATA SHEETS	07-FEB-2012	0NA
Attachment JJ	3D CAD MODELS	02-DEC-2011	001
Attachment KK	UNIT MANUFACTURING COST ESTIMATE	29-FEB-2012	0NA
Attachment PP	PAST PERFORMANCE QUESTIONNAIRE	20-DEC-2011	005
Attachment PR	PAST PERFORMANCE RELEVANCY MATRIX	06-DEC-2011	0NA
Attachment QQ	LOE OPTION PRICING SHEET	08-FEB-2012	0NA
Attachment SB	SMALL BUSINESS PARTICIPATION FACTOR SUBMITTAL*	01-JAN-2012	0NA
Attachment YY	JLTV PROPOSED SCHEDULE	11-JAN-2012	001

*** END OF NARRATIVE J0001 ***

Name of Offeror or Contractor:

SECTION L - INSTRUCTIONS, CONDITIONS, AND NOTICES TO OFFERORS

L.1 General Proposal Information. The proposal, subject to the Submission, Modification, Revision and Withdrawal, paragraph of Instructions to Offeror(s) - Competitive Acquisitions (52.215-1, ALT I) contained in Section L of the solicitation, shall be submitted in the format and quantities set forth below. All information necessary for the review and evaluation of a proposal must be contained in the proposal volumes set forth below. Section M of the solicitation sets forth the evaluation criteria and delineates the factors, sub-factors, and elements to be evaluated and their relative order of importance. The Offeror's proposal, as required by this section, shall be evaluated as set forth in Section M of this solicitation. The proposal shall be presented in sufficient detail to allow Government evaluation of its response to the requirements of the solicitation. The Government will not assume the Offeror possesses any capability, understanding, or commitment not specified in its proposal. It is an Offeror's responsibility to submit a well-written proposal, with adequately detailed information which clearly demonstrates an understanding of and the ability to comply with the solicitation requirements to allow for a meaningful review. The Government does not assume the duty to search for data to cure problems we find in proposals.

L.1.1 The Offeror's proposal shall be submitted in six separate volumes as set forth below. Some parts of the proposal contain page recommendations as set forth in the balance of Section L below. Where page recommendations are specified, they are based upon standard 8.5" x 11" paper with a minimum font size of 10pt. and with a minimum of .5" margins. Schedules, drawings and other documents more appropriate to larger paper may be formatted no larger than 11" x 17". A Proposal Executive Summary or transmittal letter is optional. It will not be considered as part of the responses called for in the six proposal volumes required below, nor will it be evaluated. If a Proposal Executive Summary or transmittal letter is submitted, it must be submitted as a separate volume from the six volumes set forth below and it is recommended to be no more than five pages. The Offerors proposal shall consist of the following volumes:

(a) Volume 1: Technical Volume. Submit three identical sets of CD-ROMs or DVDs. CAD Models may be submitted on two identical hard drives with a Firewire or eSATA interface, in lieu of CDs or DVDs.

(b) Volume 2: Program Management. Submit three identical sets of CD-ROMs or DVDs.

(c) Volume 3: Past Performance Volume. Submit three identical sets of CD-ROMs or DVDs. The Offeror shall request that the COR and PCO or commercial contractor representative complete the Past Performance Questionnaire (as described further in Section L) and forward it to the contract specialist via email to usarmy.detroit.acc.mbx.wrn-jltv-rfp@mail.mil no later than five days before the RFP closing date.

(d) Volume 4: Price Volume. Submit three identical sets of CD-ROMs or DVDs.

(e) Volume 5: Small Business Participation Volume. Submit three identical sets of CD-ROMs or DVDs.

(f) Volume 6: Proposal Terms and Conditions. Submit two identical sets of CD-ROMs or DVDs

L.1.2 Procedure for Submitting Classified Information (part of Technical Factor):

Classified information shall be submitted separately. Do not e-mail or submit any classified information in any of the volumes listed above. The classified information must be received by the due date on the cover sheet of this solicitation. This procedure applies to classified information submitted in electronic format as well. When submitting classified information, follow the NISPOM Chapter 5 instructions using the below mailing address:

U.S. Army TACOM LCMC
Attention: SFAE-CSS-TV-JL
Mail Stop 640
6501 East 11 Mile Rd
Warren MI 48397-5000

L.1.3 CD-ROMs/ DVDs. Each volume listed above shall be submitted on a separate set of CD-ROMs or DVDs utilizing Microsoft (MS) Word, MS Excel, MS PowerPoint, MS Project, MS Access, or PDF compatible formats. All MS files shall be 2003/2007 compatible unless otherwise indicated. Each CD-ROM or DVD shall be labeled so that it is easily identifiable for evaluation purposes (example Technical Volume, Set 1 of 3, CD 1 of X), and shall also include the Offerors name and the solicitation number. Each volume shall include a (i) title page, (ii) table of contents, and (iii) list of tables and figures. Each page of the proposal shall be numbered, and each paragraph of the proposal shall have a reference number. The table of contents shall be organized by sub-factor and element as set forth in Section L. Provide a list of all attachments and substantiating data in the table of contents under the specific sub-factor or element which it supports. The table of contents shall include the following information for each sub-factor or element, attachment and/or substantiated data listed:

Cross-reference to related section L paragraph number
Page number
CD-ROM or DVD Volume and number

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File Name

L.1.4 Submission Due Date. The Offeror's proposal shall be received at the address set forth below by 1:00 PM, Warren, MI Local Time, on 27 March 2012. The Offeror must ensure its proposal, in its entirety, reaches its intended destination before the date and time set for closing of the solicitation.

L.1.5 Proposal Submission Address. Submit the UNCLASSIFIED proposal to the address below. All proposals delivered in response to this solicitation, whether hand-carried or submitted via U.S. mail, shall be addressed as follows:

US Army TACOM
Attn: JLTV Proposal
Bid Lobby
6501 E. Eleven Mile Rd.
Warren, MI 48397-5000
Solicitation Number: W56HZV-11-R-0329
DATE: 1:00 PM, Warren, MI Local Time, 27 March 2012
TO BE DELIVERED UNOPENED
(Offeror's name)

L.1.6 Method of Submission. Proposals may either be hand-carried or submitted via US mail. Electronic mail or facsimile of proposals and modifications are not authorized. Hand-carried submissions* include proposals delivered by commercial carriers such as FedEx, UPS or services other than the US Postal Service. Hand-carried proposals must be delivered to the Detroit Arsenal (DTA) Mail Handling Facility (Building 255) between the hours of 8:00 AM and 1:00 PM local Warren, MI time. The package(s) will be dated and time stamped at the Mail Handling Facility and the Government will be responsible for forwarding the package(s) to the appropriate personnel. Offeror(s) should ensure that any commercial carrier it uses has a tracking system that can provide documentation that will prove the date and time of delivery to the Government. If the proposal is hand-carried by other than a commercial carrier, the delivery person (even if an employee of the Offeror) must be a US citizen, and must obtain a signed receipt, indicating date and time of delivery, from Mail Handling Facility personnel.

*Directions to DTA: From Van Dyke Avenue, travel west on East 11 Mile Road to railroad track. Immediately after crossing railroad track, turn right into DTA main gate and follow security officer directions to the Mail Handling Facility (Building 255). It may be necessary for the delivery person to obtain a visitors badge prior to being allowed to enter the installation. If so, the security officer will advise the delivery person of the procedures to follow.

Exterior envelopes must identify the solicitation number and date specified for receipt of proposals.

Offeror(s) are cautioned that approval to enter the installation must be obtained prior to the closing date and time for receipt of proposals. Follow the procedures outlined above for entry. Due to security procedures, delays are probable at the entry point and Offeror(s) must plan to accommodate them.

L.1.7 Walk-Through of Proposal. At a time to be determined after proposal submission, but not earlier than seven calendar days after, each offeror shall be prepared to provide a walk-through of Government-selected sections of the offerors proposal, to be held in a location to be determined within the Detroit Metropolitan Area for the purpose of enhancing the Government's understanding of the offerors submitted proposal. It is the Government's intention to schedule an appointment for each offeror. The walk through and an allotted time frame will be determined after initial assessment of proposals.

L.1.8 Use of Non-Government personnel. Offeror(s) are advised that non-Government personnel who are employees of the organization(s) listed in L.1.8.4 below will serve on an Independent Review Team (IRT) and provide an assessment to ASA(ALT), authorized by ASD(R&E) to conduct a Technical Readiness Assessment which will require access to proposals submitted in response to this solicitation. This assessment is required under 10 USC 2366b for technology maturity review and supporting Regulation/Policy DoDD 5000.02. A Technical Readiness Assessment is required to obtain Milestone B approval, which is required prior to any contract(s) awarded as a result of this solicitation.

L.1.8.1 The non-Government personnel will be authorized access only to those portions of the proposal data that are necessary to enable them to perform their respective duties. The non-Government personnel and their organization are expressly prohibited from competing on the subject acquisition. In accomplishing their duties related to the TRA assessment, the non-Government personnel may require access to proprietary information contained in the Offeror's proposal. To expedite the assessment, each Offeror must contact the non-Government personnel organization(s) listed in L.1.8.4 to effect execution of an agreement referenced below prior to the submission of their proposals. Pursuant to FAR Part 9.505-4, the organization of any non-Government personnel who obtain access to proprietary information must execute an agreement(s) with the Offeror that states they will (1) protect the Offeror's information from unauthorized use or disclosure for as long as it remains proprietary, and (2) refrain from using the information for any purpose other than for which it was furnished.

L.1.8.2 The Offeror should establish a POC who can provide status updates to the Contracting Officer. The Offeror POC shall provide a

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timeline, along with a list of any issues, associated with executing the agreement as soon as possible to the Contracting Officer via electronic mail to usarmy.detroit.acc.mbx.wrn-jltv-rfp@mail.mil. If it is anticipated that the Offeror will not be able to reach an agreement with the non-Government personnel organization(s), the Offeror POC shall immediately notify the Contracting Officer via electronic mail at usarmy.detroit.acc.mbx.wrn-jltv-rfp@mail.mil.

L.1.8.3 Any time prior to delivery of proposal, the Offeror shall submit to the Contracting Officer via electronic mail at usarmy.detroit.acc.mbx.wrn-jltv-rfp@mail.mil the dated agreement that has been executed with the non-Government personnel organization(s). The executed agreement shall also be included within the proposal.

L.1.8.4 Non-Government Personnel Organization(s)

Dynetics, Inc.
1002 Explorer Blvd. NW
Huntsville, AL 35806
POC: Ms. Aaron N. Ezell
Phone: (256) 964-4391
Email: Aaron.ezell@dynetics.com (Reference SOL No W56HZV-11-R-0329)

L.2 All or None. Offers in response to this solicitation must be submitted for all the requirements identified in the solicitation. Offers submitted for less than all the requirements called for by this solicitation may be rejected.

L.3 Separate Proposal Submission. The Government will separately evaluate each proposal received. Therefore, each proposal submitted must be a complete, comprehensive, stand-alone proposal, which is fully responsive to the information requested in the solicitation. Each proposal must be clearly identified and submitted with an entirely separate set of CD-ROMs/DVDs. All proposals shall clearly identify why the acceptance of the proposal would be advantageous to the Government and highlight the differences from its other proposals submitted. The solicitation shall also identify any proposed deviations from the terms and conditions of the solicitation, as well as the comparative advantage to the Government, shall be clearly identified and explicitly defined and may be cause for rejection of the proposal. An Offeror will only be eligible for one award, regardless of the number of proposals submitted. It is the Government's intent to award up to three (3) contracts to three separate Offeror(s) competing independently that do not share a common parent, do not have a parent/subsidiary relationship with the other awardee(s), and are not affiliates (as defined in FAR 19.101) of the other awardee(s).

L.4 Volume 1 - Technical Factor: The Technical Volume includes the two Sub-factors: 1) Maturity; and 2) Performance. The Offeror shall include the specified maturity and performance data relative to the JLTV-GP configuration.

System Description. The Offeror shall provide the proposed vehicle design for the JLTV-GP configuration. This description shall be consistent with and considered in the assessment of the Offeror's proposal for Technical, Program Management, and Price; and may include text, photos, illustrations and model/drawing extracts. The description shall include subsystem and component selections if completed. It is recommended that the system description be presented in no more than 25 pages.

Specification Sheets. The Offeror shall detail the historical evolution of their proposed JLTV-GP design by providing a completed Specification Sheet (found in Attachment BB) for each vehicle build or design generation leading to their proposed design. Additionally, the Offeror shall provide a completed specification sheet (found in Attachment CC) for the proposed JLTV-GP EMD design.

3D CAD Model. The offeror shall provide a 3D CAD Model representative of their proposed JLTV-GP design configuration IAW Attachment JJ.

L.4.1 Maturity Sub-factor. The Maturity Sub-factor contains two Elements: (1) Engineering Design Maturity; and (2) System Reliability and Maintainability Maturity.

L.4.1.1 For Maturity Elements 1(Engineering Design Maturity) and 2(System Reliability and Maintainability Maturity), the Offeror shall provide the following:

(a) A self-assessment of the level of maturity of the following two Elements: 1) Engineering Design Maturity; 2) System Reliability and Maintainability Maturity. For each Element, the Offeror shall claim the level of maturity of its proposed system based on the definitions contained in Attachment DD. Attachment DD identifies six levels of maturity for 1) Engineering Design Maturity and 2) System Reliability and Maintainability Maturity. The Maturity self-assessment shall be based upon the JLTV-GP design configuration characterized in the Offeror's System Description (as provided in response to Paragraph L.4). It is recommended that the self-assessment be limited to 1 page.

(b) The self-assessment shall be accompanied by substantiating data supporting the Offeror's self-assessment of the maturity level achieved for 1) Engineering Design Maturity and 2) System Reliability and Maintainability Maturity. The Offeror shall provide substantiating data for each achieved maturity characteristic, within each maturity level identified in Attachment DD. The resulting technical information, documentation, test data and rationale shall be complete, specific, and relevant only to the specific maturity characteristics the Offeror's self-assessment asserts were achieved. Where the Offeror submits substantiating data for a design configuration that varies from the offered design configuration, the Offeror shall discuss the extent of the variance and the impact

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such variances have on the credibility of the substantiating data. Additionally, the Offeror shall provide the completed data matrix found in Attachment EE.

L.4.2 Performance Sub-factor. The Performance Sub-factor contains three Elements: 1) Force Protection, 2) Mobility, and 3) Transportability for the JLTV-GP configuration. Attachment FF identifies the Purchase Description (PD) requirements to be evaluated under this Performance Sub-factor. Based on your system description, identify in the compliance matrix (Attachment FF) the proposed level of performance for each requirement listed in the matrix. Additionally, provide the data specified in Attachment GG.

L.5 Volume 2 Program Management Factor: The Program Management Volume includes the two Sub-factors: 1) Unit Manufacturing Cost (UMC); and 2) Integrated Master Schedule.

L.5.1 Unit Manufacturing Cost (UMC) Estimate Sub-factor. Under the UMC Sub-factor, the Government has determined that the base JLTV-GP vehicle UMC target is \$260K (expressed in Government fiscal year 2011 constant dollars, as defined in the 'Inflation and Real Growth Handbook' dated April 2002: <http://asafm.army.mil/Documents/OfficeDocuments/Budget/BudgetMaterials/infhndbk.pdf>) excluding B-kit Armor and all other kits (as identified in the Purchase Description (PD)). The UMC should not include the cost of GFE, but shall include the infrastructure to support its installation in accordance with Annex K of the Purchase Description (Attachment 1). The Offeror shall provide a UMC estimate consistent with its proposed JLTV-GP design configuration that addresses the following:

(a) The unit manufacturing cost should reflect a projected vehicle contract price for the JLTV-GP to include all direct and indirect cost. The unit manufacturing costs should include all overheads applicable to vehicle contract prices including General and Administrative (G&A), Facilities Capital Cost of Money (FCCM, and Profit (for evaluation purposes use 10% profit rate). Non-recurring costs must be accounted for and may be amortized over the vehicle quantity buy. The recurring costs include the costs of material, labor, and other expenses incurred in the fabrication, checkout, and processing of parts, subassemblies, and major assemblies/subsystems needed for the final system. The manufacturing cost also includes recurring costs of subcontractors and purchased parts/equipment. The manufacturing cost further includes recurring costs of the efforts to integrate and assemble the various subassemblies into a working system, recurring costs to install special and general equipment, and recurring costs to paint and package the system for shipment to its acceptance destination. It also includes moves in order to assemble into a final system.

(b) For the purposes of the UMC estimate, the Offeror shall assume the production configuration quantities, densities, production rates, and Inflation Indices found in Attachment KK under the Government Assumptions tab.

(c) The UMC estimate shall be provided in the format provided in Attachment KK. The Offeror may insert additional tabs and attachments into the UMC Estimate Attachment KK to provide detailed documentation to support the basis of estimate (BOE). The Offeror may not modify the WBS structure in any way except to add more detail below level 3 at its discretion.

(d) The Offeror shall provide a detailed documentation of the basis of the estimate. This basis of estimate shall, at a minimum, include: the cost estimating methodology for each line item in the estimate (e.g., expert/engineering opinion, analogy, parametric, actual cost history); key back-up data including, but not limited to a Bill of Materials (BOM) filled-out with UMC estimate information (reference Attachment KK) and all available part level details; explanation of the allocation of indirect costs or the amortization of non-recurring costs; and significant ground rules and assumptions. If the Offeror utilizes vendor quotes in their UMC estimates, the Offeror shall provide detailed documentation on the basis of the estimates for the vendor quotes. If the Offerors estimate assumes non-recurring investments to achieve the UMC estimates, the Offeror shall provide documentation on the non-recurring investments in the detailed documentation of the basis of estimate. The Offeror shall provide documentation and data to support all factors/rates used in the cost estimating methodologies (e.g. learning slopes, cost adjustments, etc).

L.5.2 Integrated Master Schedule Sub-factor. The Offeror shall provide the following:

L.5.2.1 The Offeror shall provide their Integrated Master Schedule (IMS) to support the Government provided Integrated Master Plan (IMP) through Test Readiness Review (TRR). The IMS shall be based upon the effort required to fabricate and deliver JLTV test assets per Section C, E, and F of this solicitation. The IMS data shall be provided in the scheduling template (csv format) referenced in Attachment 49 of Solicitation.

Subcontractor schedules shall be provided for all suppliers whose subcontracts exceed \$5 Million.

The schedule shall also include a thorough Resource Loading, by month, of the direct costs (labor, material, subcontracts - with material and labor within the subcontracts identified, and Other Direct Costs) proposed to be incurred during the performance of tasks within that month. The Resource Loading shall track directly with the Price volume and, for labor, shall include the labor categories and hours for all direct cost labor activity (prime and team members/subcontractors).

L.6 Volume 3 - Past Performance Factor: The Past Performance Factor Volume is comprised of a single chapter. Offerors are responsible for including sufficient detail to permit a complete evaluation. The Offeror shall briefly describe the specific work activity to be performed by itself, as the prime Offeror, and by each of its significant partners/subcontractors/teammates.

L.6.1 Provide information on recent and relevant contracts for (i) you (as a prime and/or subcontractor) and/or (ii) your proposed major subcontractor(s) that exceeds \$5 Million. The Offeror shall only submit a total of up to six recent and relevant contracts. The

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Offeror shall only submit those recent and relevant contracts for itself and its subcontractor(s) for efforts that it proposes to be performed by the Offeror and its subcontractor(s) on this solicitation. These may include foreign, federal, state, local and private industry commercial contracts. Recent includes contract performance occurring within three years of the date of issuance of this solicitation. Relevant past performance includes any of the following scope of work activities that have a similar complexity to the JLTV requirements:

- (a) System Integration development activity involving the balancing of Transportability, Force Protection and Mobility requirements.
- (b) System Integration development activity involving integration of C4I subsystems onto mobility platforms.
- (c) System Integration development activity to achieve reliability requirements on mobility platforms.
- (d) Field Service Representative (FSR) with wheeled vehicle experience which involves trouble shooting and maintenance activities.
- (e) Program Management activities involving the effectiveness of managing the overall program to include contract schedule requirements, employees and subcontractors.

L.6.1.1 For convenience in identifying the extent of Relevance of prior offeror contracts, a Past Performance Relevance Matrix is attached as Attachment PR. The offerors shall complete this matrix with the relevant information requested.

L.6.1.2 Contract Information: For contract submitted under L.6.1 above, provide the following information:

- (a) Contract Number (and delivery order number if applicable) and Commercial and Government Entity (CAGE) code;
- (b) Contract/Delivery Order Type;
- (c) Total Value of the Contract: (beginning & ending value);
- (d) Contract Performance Schedule and Actual Dates of Contract Performance;
- (e) Government or Commercial Contracting Activity Address, Telephone Number and E-mail;
- (f) Procuring Contracting Officers (PCO) and/or Contract Specialists Name, Telephone Number and E-mail;
- (g) Government (DCMA) or Commercial Administrative Contracting Officer (ACO), Contracting Officers Representative (COR), Performance Certifier, and/or Quality Assurance Representative (QAR), Name, Telephone Number and E-mail;
- (h) A detailed description of scope of work requirements and a discussion of the similarities between the cited contract scope and the relevance standards identified above in L.6.1 (a-e).
- (i) Percentage of effort performed as a prime or subcontractor;
- (j) Any significant subcontracting or teaming agreements.
- (k) For each of the contracts listed, provide a self-assessment of contract performance for each contract listed. Your self-assessment must address the performance to meet technical and schedule requirements within estimated costs and include the effort provided, timeliness of performance, timeliness of deliveries, and conformance with estimated costs. Include an explanation for any cost growth, schedule delays or failure to meet technical requirements, and any corrective actions, measures, or procedures to avoid such problems in the future;
- (l) Copies of the Statements of Work from each of the up to six submitted contracts to establish the relevance of the contract to the scope of work activities listed in L.6.1 above.

L.6.2 The above instructions are provided to advise Offerors as to the information required by the Government to assess the contractors recent and relevant past performance. Since this information constitutes a basis of the Government's review, it is imperative that the Offeror present its past performance in a clear and complete manner.

L.6.3 Past Performance Questionnaire. A past performance questionnaire is provided in Attachment PP. For each of the recent and relevant contracts submitted by the Offeror, and based on identification of your most recent and relevant contracts, the Offeror shall send a copy of the past performance questionnaire directly to the appropriate Procuring Contracting Officer (PCO) and/or Contracting Officer's Representative (COR) or other appropriate technical and contracting individuals. The Offeror shall request that these individuals complete the questionnaire and forward it electronically directly to the Government at usarmy.detroit.acc.mbx.wrn-jltv-rfp@mail.mil as soon as possible, but no later than five days before the RFP closing date with the subject heading - PAST PERFORMANCE QUESTIONNAIRE 11-R-0329 [insert offer name].

L.6.3.1 In addition, the Offeror is requested to prepare and submit to the Contract Specialist, within 20 days of the Government's posting of the solicitation, a past performance matrix of the references to whom the Offeror sent the past performance questionnaires. The matrix shall be sent to the Contract Specialist via email to usarmy.detroit.acc.mbx.wrn-jltv-rfp@mail.mil and shall contain the following information prepared in the following format:

- (a) Contract No./Delivery Order;
- (b) Contract/Delivery Order Type;
- (c) Program Title, including brief (200 words or less) description of work performed;
- (d) Enter "P" if performed as a prime contractor or "S" if performed as a subcontractor;
- (e) Point of Contact and Telephone Number, E-mail (PM/PCO/ACO/COR); and
- (f) Date Questionnaire sent to the Government or Contractor Point of Contact

L.6.4 Corporate Entities. If any contract, listed as part of the Past Performance Factor submission, was performed by a corporate entity or division other than the corporate entity or division that would perform work under this solicitation, please identify them and indicate which entity will perform this effort. The Offeror shall also provide the above requested information for any proposed

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subcontractor on which the Offeror is submitting past performance information.

L.6.5 Predecessor Companies. If you, or your subcontractor(s), only have relevant and recent performance history as a part of a predecessor company, we may consider that past performance in our evaluation of past performance. Please provide the information for those recent, relevant contracts of that predecessor company. Offerors must also document the history of the evolution from the predecessor company.

L.6.6 Contacting References. Offerors are advised that the Government may contact any of the references that the Offeror provides, may contact other third parties for performance information, and the Government reserves the right to use any information received as part of its evaluation. Offerors shall include in their proposal the written consent of their proposed subcontractors to allow the Government to discuss the subcontractor's past performance.

L.6.7 Complete Information. The burden of providing thorough and complete past performance information remains with the Offeror. While the Government may elect to consider data obtained from external sources other than the proposal, the burden on providing thorough and complete past performance information rests with the Offeror.

L.7 Volume 4 - Price Factor

L.7.1 Electronic spreadsheet files must be sent in a format that includes all formulas, functions, macros, computations, or equations used to compute the proposed amounts. There can be no cell references to data or files not included in the Price Volume. For each Workbook, all rows, columns, cells and worksheets must be visible. If workbooks or worksheets are password protected, then the password(s) must be provided.

L.7.2 In accordance with Submission of Offers in U.S. Currency (FAR Clause 52.214-35), all prices and costs must be in U.S. dollars only, including amounts for the prime contractor and any potential subcontractors. If the basis for the proposal is any other currency, the Offeror shall:

(a) State the exchange rate(s) being used to convert any currency to U.S. dollars.

(b) Explain how you intend to deal with the risk that fluctuation in exchange rates may impact this prospective contract.

L.7.3 Provide a Table of Contents showing each file submitted as a part of the L.7 Price Volume with a short description of the contents of the file. Each of these entries in the Table of Contents shall be hyperlinked to the respective files.

L.7.4 Option - Additional Level of Effort. The Offeror shall provide a fully built-up estimated price per hour. The Offeror is required to provide a spreadsheet showing a build-up of all costs included in the proposed hourly rate. The Offeror will identify direct labor rate(s) as well as indirect costs and a profit per hour. In addition to the spreadsheet files submitted with this Price Volume, the Offeror shall fill in Attachment QQ with these proposed hourly rates and submit with its proposal. Identify which, if any, direct or indirect rates are included in a current FPRA or have been audited by DCAA. Identify any judgmental characteristics applied and any mathematical, statistical, or other methods used in pricing included in the proposed amounts.

L.7.5 For each CLIN, include a top-level spreadsheet organized by cost element (i.e. Direct Labor, Subcontracts, Material, Other Direct Costs, Overhead/Indirect, Profit, etc). The cost breakdown must be consistent with your cost accounting system. Provide the following information in support of each top-level spreadsheet:

L.7.5.1 Direct Labor. Support for costs related to direct labor shall include the following:

(a) A quarterly time-phased breakout of the direct labor hours, by labor category appropriate to the Offeror's accounting system.

(b) A description of each labor hour category. This description shall include sufficient information to allow the reader to distinguish between the different labor categories used in the proposal.

(c) The labor rate for each category of direct labor and any escalation used.

L.7.5.2 Major Subcontracts (Over \$5 million). If there are major subcontractors (those whose total cost is expected to be greater than \$5 million), provide pricing information from the subcontractor equivalent to that required of the prime Offeror.

(a) Include the evaluation of the subcontractor's submission required by subcontract pricing considerations (FAR 15.404-3 (b)), and rationale for determining that the subcontract price is fair and reasonable. Also state the type of subcontract the Offeror anticipates (e.g. firm-fixed price, cost-plus-fixed-fee, etc).

(b) The same type of information should be provided for inter-organizational transfers, regardless of dollar value, except you need not provide your evaluation of such pricing data.

(c) For major subcontractors as defined above, if the subcontract is for purchased material and you can demonstrate that the subcontract item is either commercial or based on adequate price competition, cost information from the subcontractor is not required. Instead, provide copies of competitive subcontractor price quotes, or the kind of information noted in FAR 52.215-20(a)(1)(ii).

CONTINUATION SHEET**Reference No. of Document Being Continued**

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(d) If the major subcontractor declines to provide complete price proposals to the Offeror or higher-tier subcontractor, then those subcontract proposals may be submitted by the subcontractor directly to the PCO using the same submission instructions noted above. Such submissions must arrive at or prior to the due date for proposals as noted on the front page of this solicitation.

L.7.5.3 Material and non-Major Subcontracts (Less than \$5 million). Provide a narrative that explains the method used to develop proposed cost for material and subcontracts less than \$5 million, including information about the extent to which the cost is based on vendor quotes, purchase order history, estimates, etc.

(a) High Dollar-Value Material/Subcontracts: For the items with an extended material/subcontract cost (purchase price to Offeror) greater than \$20K, provide the following information:

- (i) Item Name/Description/Part Number/Vendor, as applicable;
- (ii) Unit Cost (purchase price to Offeror);
- (iii) Quantity used;
- (iv) Extended Cost (unit cost multiplied by quantity used);
- (v) Basis for Cost (engineering estimate, vendor quote, purchase history, etc.);
- (vi) Indicate whether component is sole-source, competitive, or commercial.

(b) All Other Material: State the total amount of material cost not included in High Dollar-Value Material.

L.7.5.4 Other Direct Costs (ODCs). Depending on the Offerors accounting system, this may include costs such as computing charges, travel, etc. Identify each category of proposed ODCs, and the dollar amount for each category. Provide an explanation of what is included in each category and how the cost was estimated.

L.7.5.5 Rates. Provide a list of the direct and indirect rates, by category and by Offerors fiscal year, used in the development of the proposal. The Offeror shall state whether these rates represent a Forward Pricing Rate Submission (FPRS) or a Forward Pricing Rate Agreement (FPRA) and note the date of the agreement.

L.7.5.6 Facilities Capital Cost of Money (FCCM): The Offeror shall state the total amount estimated for FCCM.

L.7.5.7 Profit. State the profit rate as applicable and the total dollar amount included.

L.7.6 In addition to the above information, the Government reserves the right to request additional or more detailed price breakdown data to support its determination of price reasonableness.

L.8 Volume 5 - Small Business Participation Factor: The Small Business Participation Factor Volume is comprised of a single chapter. Offerors are responsible for including sufficient detail to permit a complete evaluation.

L.8.1 Application. The following Small Business Participation proposal submission instructions apply to every Offeror (U.S. and non-U.S.), regardless of size status or locations of working facilities or headquarters.

L.8.2 Definitions. U.S. small business concerns are defined (1) in FAR 19.001 and (2) by the criteria and size standards in FAR 19.102 for the applicable North American Industry Classification System (NAICS) code. U.S. small business concerns include small businesses (SBs), small disadvantaged businesses (SDBs), woman-owned small businesses (WOSBs), HUBZone small businesses (HUBZone SBs), veteran-owned small businesses (VOSBs), and service disabled veteran-owned small businesses (SDVOSBs).

L.8.3 Small Business Participation Factor Submittal. ALL Offerors, including Offerors who are themselves U.S. small business concerns based on the NAICS code assigned to this requirement, are required to complete Attachment SB, Small Business Participation Factor Submittal. The Attachment SB contains detailed instructions for filling out each tab in the file, including instructions for offerors proposing as joint ventures or members of teaming agreements. Offerors must fill out Attachment SB with goals for this solicitation specifically, even if they are Other-Than-Small-Businesses (OTSB) submitting Comprehensive Subcontracting Plans in accordance with Section I of the solicitation. Attachment SB must be submitted in the Microsoft Excel workbook format with all tabs, formulas, and functions that are built into the template in the solicitation. Print image files or pictures (for example, a picture of an Excel spreadsheet embedded in a Word document) or files containing only values are not acceptable.

L.8.3.1 Extent of Small Business Participation. Offerors have two tabs to fill in:

(a) Prime Contractor Participation Dollars (Prime \$ Tab) - Offeror must provide the dollars for the portion of work the prime contractor (s) will be performing. Dollars will be broken out for Other Than Small Business (OTSB) and each category of Small Business (SB).

(b) Subcontractor Participation Dollars (Sub \$ Tab) - Offeror must provide the dollars for the portion of work the First Tier Subcontractors will be performing. Dollars will be broken out for Other Than Small Business (OTSB) and each category of Small Business (SB).

Name of Offeror or Contractor:

Based on inputs to the Small Business Participation Factor Submittal, the Offeror(s) extent of small business participation in each small business category will be calculated using Dollars for portion of work to be performed by Small Business Prime plus Dollars for portion of work to be performed by First Tier Small Business Subcontractors divided by Total Contract Amount. Therefore, if the Offeror is itself a U.S. small business concern under the NAICS code applicable to this solicitation (to include U.S. small business concerns who are proposing as part of a joint venture or teaming arrangement), the Government will consider the Offerors own portion of the work to be performed as Small Business Participation for purposes of this evaluation.

L.8.3.2 Support for Proposed Goals.**L.8.3.2.1 Offerors have two tabs to fill in to provide support for the proposed goals:**

(a) Small Business Prime List (SB Prime List Tab) Offeror must provide pertinent information about the small business prime contractors, including small business joint venture or team members who are, according to their legal agreement, prime contractors and not 1st tier subcontractors.

(b) Small Business Subcontractor List (SB Sub List Tab) - Offeror must provide pertinent information about the 1st tier small business subcontractors they plan to use for the contract. This would include any joint venture or team members who are, according to the legal agreement, 1st tier subcontractors and not prime contractors.

L.8.3.2.2 Consistency between Small Business Participation Factor Submittal and other Proposal Volumes. Small Business Participation Factor Submittal content shall be consistent with any small business prime and subcontracting related information cited in the Offerors Price Factor proposal and elsewhere in the Offerors response to the solicitation. The Government may request Offerors to correlate or crosswalk the contents of the Offerors Small Business Participation Factor Submittal with small business references in the Price Factor proposal and/or elsewhere in the Offerors solicitation response. Offerors should carefully review two tabs in Attachment SB:

(a) (Con Tab) Consistency between the Small Business Participation Factor Submittal (Section L of the RFP) and Small Business Subcontracting Plan (Section I of RFP, FAR 52.219-9 or 252.219-7004). Offerors who are Other-Than-Small-Business should use this tab to check for consistency between their Small Business Participation Factor Submittal and Small Business Subcontracting Plan. Note that this tab does not constitute the submittal of Small Business Subcontracting Plan goals. The plan and associated goals must be submitted in accordance with the Section I clauses as a stand-alone document.

(b) (Roll-up Tab) Participation Roll-Up. All offerors should use this tab to carefully check for accuracy and consistency in their proposals.

L.8.3.2.3 Corroboration. During the evaluation the Government may request Offeror(s) to submit a letter from a small business or other evidence corroborating the information in the Small Business Prime List and Small Business Subcontractors List in the Small Business Participation Factor Submittal.

L.8.3.2.4 Narrative. In addition to the Attachment, if the Offeror is a joint venture or team, the Offeror shall submit a very brief introductory narrative that explains the arrangement, including type of joint venture or teaming agreement. If an offeror has any other need to clarify or explain anything in the SB Factor Submittal, the information can be included in this narrative.

L.8.4 Past Compliance with Subcontracting Plans. Offeror(s) which are both

(a) other than U.S. small business concerns as defined by the North American Industry Classification System (NAICS) code applicable to this solicitation and

(b) have had prior contracts requiring the submission of a Small Business Subcontracting Plan in accordance with FAR 52.219-9 shall provide a description of performance over the prior 12 months in complying with the requirements of FAR 52.219-9, including documentation of all goals established under Subcontracting Plans of the Offerors prior contracts and the extent of their achievement. This documentation shall include, for each contract, the latest Individual Subcontracting Reports (ISRs/DD Form 294s) which identify both goals and accomplishments against Individual or Master Subcontracting Plans. If over the 12 months preceding the date of solicitation release the Offeror has reported accomplishments against Commercial or Comprehensive Subcontracting Plans in lieu of Individual or Master plans, the Offeror shall submit copies of those plans to document their goals and the latest Summary Subcontract Reports (SSRs/DD Form 295s) to document accomplishments. All copies of reports should be with Electronic Subcontracting Reporting System (eSRS) acceptance /rejection comments visible. If reports are not being submitted to eSRS, send signed copies. If the Offeror has not performed a contract over the past 12 months that contained FAR 52.219-9 or DFARS 252.219-7004, the Offeror shall so state.

L.9 Volume 6 - Proposal Terms and Conditions Volume

L.9.1 Submit a signed copy of the Standard Form 33 (SF33) cover page and a copy of all completed fill-ins for Sections A through K, including all signed copies of Amendments to the solicitation. ORCA certifications need not be separately submitted.

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L.9.1.1 Where certifications/approved systems are required for an Offeror, if the proposal is being submitted by a Joint Venture, certifications and approved systems for the principals (partners) of the joint venture will be considered as valid for that Offeror providing the necessary documentation from all principals (partners) is provided with the proposal.

L.9.2 A statement specifying agreement with all terms, conditions, and provisions included in the solicitation or any exceptions. Any exceptions taken to the attachments, exhibits, enclosures, or other solicitation terms, conditions, or documents must be fully explained; however, any such exceptions may be grounds for the Contracting Officer to reject the proposal from further consideration in the source selection process, before initial evaluation.

L.9.3 Other than U.S. Small Business concerns, as defined by the North American Industry Classification System (NAICS) code applicable to this solicitation, 336992, shall submit an acceptable small business subcontracting plan in accordance with Department of Defense FAR Supplement (DFARS) 252.219-7004 and provide this plan as part of the proposal submission.

L.9.4 The contractor is required to include each of: Non-Commercial Technical Data, Non-Commercial Computer Software and Software Documentation, Commercial Technical Data, and Commercial Computer Software and Software Documentation and on its Assertion of Restrictions listing required under DFARS 252.227-7017. Omission of restrictions applicable to Commercial Technical Data and Commercial Software and Software Documentation from the 252.227-7017 Assertion of Restrictions listing will bar the contractor from asserting such a restriction upon delivery of the data, unless the omission would analogously qualify for the allowable post-award presentations based on the conditions provided in subsection (e) of either DFARS 252.227-7013 or 252.227-7014.

L.9.5 Include documentation demonstrating, as applicable, that the Offeror and Subcontractors have a Facility Clearance (FCL) for any location that will handle classified material. Offerors must submit documentation indicating their facility has been granted a SECRET FCL. Offerors who are considering a subcontractor must also submit documentation indicating that its subcontractor has obtained the necessary clearance in order to be considered for award for those subcontractors that will handle classified material.

L.9.6 Include the written consent of its proposed Subcontractors to allow the Government to discuss the subcontractor's past performance with the Offeror.

L.9.7 Submit the information required in DFARS 252.234-7003(b)(excluding SRDR and Resource Distribution Table (RDT) requirements), using Attachment 5 (specifically WBS Index and block 15 instructions) of Solicitation as guidance.

L.9.8 Include a copy of the agreement with each non-Government organization in accordance with Section L.1.8 and its subparagraphs.

L.10 Organizational and Consultant Conflict of Interest.

L.10.1 The provisions of FAR 9.5, "Organizational and Consultant Conflict of Interest" (OCCOI), applies to any award under this solicitation. Potential Offerors should review their current and planned participation in any other Government contracts, subcontracts, consulting, or teaming arrangements where they may be in a position of actual or perceived bias or unfair competitive advantage. A common example with the potential for OCCOI is where an entity performs work both as a system contractor/subcontractor and as a Government support contractor for Government offices involved in JLTV or related programs.

L.10.2 Offerors should disclose any potential OCCOI situations to the Contracting Officer as soon as identified including prior to proposal submission. The disclosure should include the facts and an analysis of the actual or perceived conflict and a recommended approach(es) to neutralize or mitigate the potential conflict. The preferred approach to potential conflicts is to negate/obviate the conflict. Mitigation is considered only if it is not practical to negate/obviate the conflict. The Contracting Officer will promptly respond to resolve any potential conflicts.

*** END OF NARRATIVE L0001 ***