

UNCLASSIFIED  
MARKET SURVEY QUESTIONNAIRE: JOINT ASSAULT BRIDGE (JAB)

GENERAL INFORMATION: The U.S. Government appreciates the time and effort taken to respond to this survey. The U.S. Government acknowledges its obligations under Title 18 U.S.C. Section 1905 to protect information qualifying as PROPRIETARY under this statute. [To avoid possible confusion with the meaning of the term “confidential” in the context of Classified Information,” we will use the term “PROPRIETARY.”] Pursuant to this statute, the U.S. Government is willing to accept any trade secret restrictions placed on qualifying data forwarded in response to the survey questions and to protect it from unauthorized disclosure subject to the following:

1. Clearly and conspicuously mark qualifying data as trade secret with the restrictive legend (all caps) PROPRIETARY with any explanatory text, so that the U.S. Government is clearly notified of what data needs to be appropriately protected.
2. In marking such data, please take care to mark only those portions of the data or materials that are truly trade secret (over breadth in marking inappropriate data as PROPRIETARY may diminish or eliminate the usefulness of your response - see item 6 under Instructions for Completing the Questionnaire, below). Use circling, underscoring, highlighting or any other appropriate means to indicate those portions of a single page which are to be protected.
3. The U.S. Government is not obligated to protect unmarked data. Additionally, marked data that is already in the public domain or in the possession of the U.S. Government or third parties, or is afterward placed into the public domain by the owner or another party through no fault of the U.S. Government will not be protected once in the public domain. Data already in the possession of the U.S. Government will be protected in accordance with the U.S. Governments rights in the data.
4. Data transmitted electronically, whether by physical media or not, whether by the respondent or by the U.S. Government, shall contain any restrictive legend, with any explanatory text, on both the cover of the transmittal e-mail and at the beginning of the file itself. Where appropriate for portions only of an electronic file, use the restrictive legends PROPRIETARY DATA BEGINS: and PROPRIETARY DATA ENDS.
5. In any reproductions of technical data or any portions thereof subject to asserted restrictions, the U.S. Government shall also reproduce the asserted restriction legend and any explanatory text.
6. If the company believes that potential responses may be classified (US Government CONFIDENTIAL or SECRET), please contact the Government point of contact for coordination and guidance prior to submitting a response.

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DESCRIPTION OF INTENT:

THIS IS A MARKET SURVEY REQUESTING INFORMATION IN SUPPORT OF THE FOLLOWING PERFORMANCE REQUIREMENT. No contract will be awarded from this announcement. This is not a Request for Proposal (RFP) or an announcement of a forthcoming solicitation. Also, it is not a request seeking contractors interested in being placed on a solicitation mailing list. Response to this questionnaire is voluntary and no reimbursement will be made for any costs associated with providing information in response to this Market Survey and any follow-on information requests. Data submitted in response to this Market Survey will not be returned. No solicitation document exists at this time, and calls requesting a solicitation will not be answered.

PERFORMANCE REQUIREMENT:

1. The purpose of this questionnaire is to obtain information on commercial industry capability to satisfy U.S. Army requirements for a Joint Assault Bridging (JAB) system to replace its existing Armored Vehicle Launched Bridge (AVLB) system.

The U.S. Army plans to procure a hydraulic powered Bridge Launcher Mechanism (BLM) system permanently mounted on and integrated into an M1A1 Abrams Integrated Management (AIM) tank chassis with M1A2 suspension to launch and recover the AVLB Military Load Class (MLC) 85 Scissor-Type Folding Bridge (MLC 85 AVLB). The system will be required to meet all of the stated requirements in the JAB Army Technical Purchase Description (ATPD) 2402. The U.S. Army is planning to solicit competitive proposals for the production of JAB systems to meet the requirements stated in ATPD-2402, with initial JAB fieldings projected in Fiscal Year 2018 (FY18).

2. The U.S. Army's current AVLB system consists of launch vehicles that are heavily modified M60 or M48 series tanks. The AVLB Scissor-Type Folding Bridge is unfolded across the gap using hydraulic power provided by the launcher vehicle to actuate a hydraulic cylinder inside the bridge structure. **The MLC 70 AVLB has recently undergone reclassification to MLC 85. Some diagrams may refer to the MLC 60 or MLC 70 Bridge. For the purposes of this questionnaire, disregard those markings as all bridges will be MLC 85, no hardware changes were made from the MLC 70 to MLC 85 upgrade, dimensions remain the same.** Throughout this questionnaire, the AVLB Scissor-Type Folding Bridge will be referenced as the MLC 85 AVLB. Figure 1 - AVLB Bridge Dimensions and Weight, shows the dimensions and weight of the MLC 60 and 70 AVLB, extracted from TM 5-5420-203-14. For the purpose of this questionnaire, substitute the MLC 70 values for the approximate MLC 85 AVLB weight and dimensions.

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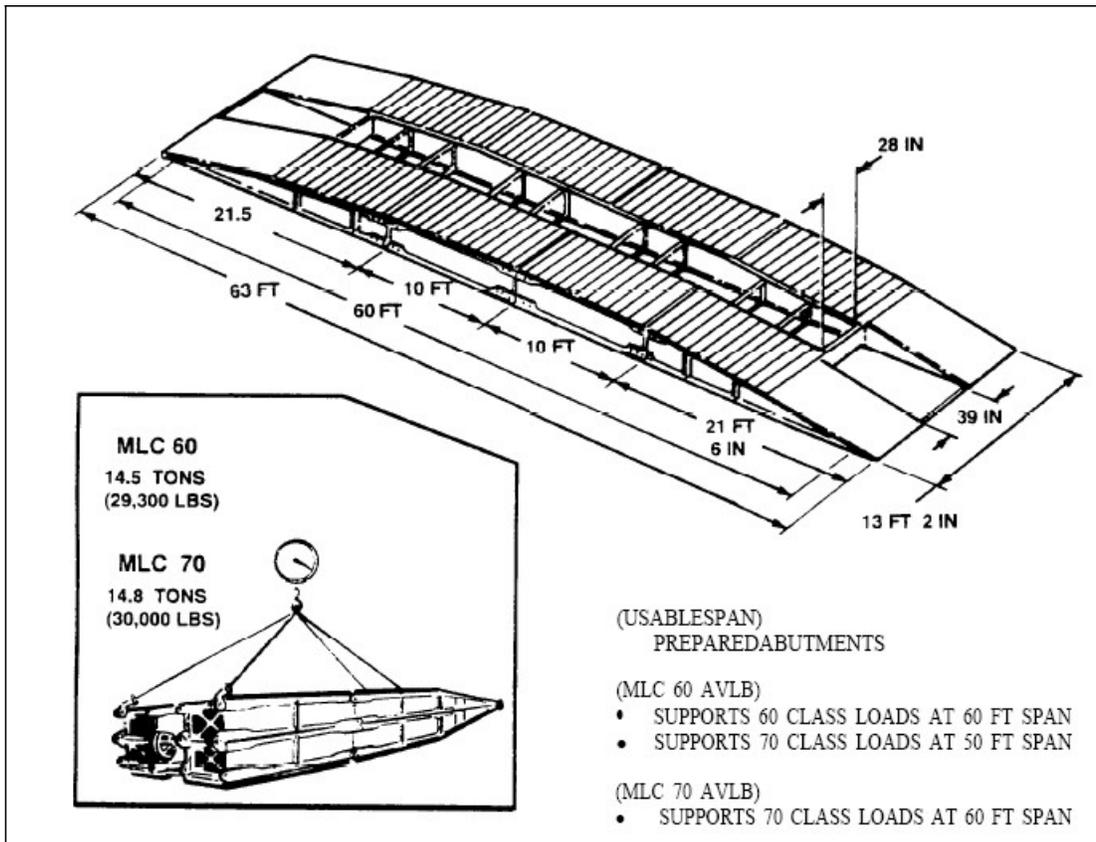


Figure 1 - AVLB Bridge Dimensions and Weight

3. Specific technical information on the MLC 85 AVLB can be found in the following engineering drawings and other material included with this questionnaire:

- Drawing 13211E7844, Panel Structure, End, Female (Attachment A)
- Drawing 13230E4900, Bridge, Armored-Vehicle-Launched, Scissoring Type, Aluminum, 63-Foot Long, Converted MLC 60 to MLC 85 (Attachment B)
- Drawing 13211E3032, Tongue, Low Alloy Steel (Attachment C) This AVLB drawing is provided only to show the current interface with the scissor bridge and is not intended to prescribe any solution.
- TM 5-5420-202-10 AVLB Operator Manual pages 2-142 through 2-157 (Attachment D) This extract of the Operator's Manual describes current procedures to launch and retrieve the scissor bridge.

4. The U.S. Army plans to incentivize the production phase contractor to engage Anniston Army Depot (ANAD) via a Public-Private Partnership (P3) Agreement for disassembly and refurbishment of Government furnished M1A1 Abrams tank hulls and all components required for assembly of a rolling M1A1 AIM chassis (chassis that can operate and move under its own power), prior to final contractor integration of a contractor developed BLM system. The contractor will bear total system performance and schedule responsibility for the fully integrated JAB system, inclusive of the M1A1 AIM chassis and

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BLM. The U.S. Army also plans to deliver a Government furnished MLC 85 AVLB to the contractor facility for required contractor testing of each JAB system prior to delivery.

5. The following information is provided simply to describe the MLC 85 AVLB in-bridge hydraulic cylinder for reference only.

- Cylinder manufactured in accordance with MIL-C-52464C Type III, proof pressure, 7000 pounds per square inch (psi), compatible with MIL-PRF-46170 hydraulic fluid.
- Big bore volume: 18.4 gallons
- Annulus volume: 14.7 gallons
- Bore: 10 inches
- Rod diameter: 4.5 inches
- Stroke: 54.25 inches
- Time to extend bridge cylinder @ 50 Gallons Per Minute (GPM): 17 seconds
- Time to retract bridge cylinder @ 50 GPM: 19 seconds
- Pressure to extend bridge with 5:1 counterbalance (no mud/snow/wind): 2500 psi

6. The Requirements stated in ATPD-2402 are described in terms of Thresholds (T) and Objectives (O). Threshold Requirements are those that must be met prior to system acceptance. Objective Requirements are those that are desired to provide increased capability or performance but are not mandatory.

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INSTRUCTIONS FOR COMPLETING THE QUESTIONNAIRE:

1. Number each response with the appropriate question number.
2. You do not have to repeat the question in your response.
3. If you cannot answer a question, please indicate No Response.
4. If a response will satisfy another question, state: "See response to Question XXX."
5. Include relevant sales media and product manuals. If providing a manual formatted as a Portable Document File (PDF), annotate the manual to indicate which material or pages are applicable to the questions. If appropriate and preferred, include Internet Web links to locations where animations/videos may be viewed.
6. If your sales media and/or manuals contain a restricted distribution statement, issue a release statement indicating that the restricted material may be distributed to Army personnel or covered USG support contractors involved with this market survey.
7. Spell out any acronyms in their first instance.
8. Clearly mark any proprietary information. If applicable, the front page of your response package should state: "Proprietary Information Contained." Provide a release statement indicating that the proprietary information may be distributed to Army personnel or covered USG support contractors involved with this market survey.
9. A copy of the Tri-Lateral Design and Testing Code (TDTC) is available on the TACOM Procurement Network (ProcNet) JAB page where this market survey questionnaire is hosted. This Code covers loading, design, and testing requirements to be used for the development of military clear-span bridges, piers, floating bridges, rafts, equipment causeways, and erecting and launching structures that are part of the equipment.

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**QUESTIONNAIRE:**

**1. Manufacturer**

- a. Name
- b. Mailing Address
- c. Website
- d. Commercial and Government Entity code (CAGE)
- e. North American Industry Classification Systems (NAICS) number
- f. Location of facility(s)
- g. Business size and eligibility under U.S. Government socio-economic programs and preference.
- h. Is your company located in a labor surplus area or a HUB Zone?
- i. Does your company use a cost system that has been certified by the Defense Contract Audit Agency?
- j. How long has your Company been in business?

**2. Personnel Responding to Questionnaire**

- a. Name
- b. Title
- c. Company Responsibility/Position
- d. Telephone/Fax Numbers
- e. E-Mail Address

**3. System Description**

- a. Has your Company ever produced and/or sold assault bridging systems that meet the requirements in ATPD-2402? If yes, for whom? Please list with contract number, if applicable.
  - i. If yes, please provide a system description (Submit manual, media or other information)
  - ii. If yes, does your system include design margin in excess of ATPD-2402 requirements (i.e. capable of launch/retrieval of heavier bridge module within the specified performance parameters)?
- b. Does your Company have an assault bridging system, or portions of, in any state of design and/or development that will meet the requirements stated in ATPD-2402?
  - i. If yes, please describe system and/or related components.
  - ii. If yes, how long after initial order would it take to have the first production-representative system delivered for Government testing? Follow-on units (up to 8 units) for initial performance testing? What assumptions do you base your schedule estimate upon (Government material/information; processes, etc)?

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- iii. If yes, which requirements of ATPD-2402 does your system and/or related components not currently meet, if any?
  - iv. If yes, what would you have to do to further develop your system to fully meet our requirements?
  - v. Would your integration approach require development, or only integration of existing components (Non-Developmental Item)? If developmental is required, what components (e.g. Hydraulic Power Unit) would require development, and to what level or extent?
  - vi. If yes, with which of the following fuels is your system compatible: Jet Propulsion (JP)-8; Jet-A; F-24; and Diesel Fuel (DF)-2 fuels? Does the Hydraulic Power Unit use the same fuel as the other chassis components? If so, under what conditions?
  - vii. If yes, does your system use the current MLC 85 AVLB, or does it rely on another bridge of similar classification? If another bridge, please provide details on this similar bridge.
- c. Is performance test data available for review to verify the system's, or related components', ability to meet the aforementioned requirements? *If yes, please include a summary of available test data with your response to this Market Survey Questionnaire.*
  - d. Do any of the requirements or attributes identified in ATPD-2402 appear unreasonable, not achievable, or something that you would otherwise take exception to? If yes, please identify and explain.
  - e. Would your company have an interest in submitting multiple alternate proposals in response to a prospective JAB solicitation? Explain.

**4. Security**

- a. Do you have a Facility Security Officer?
- b. Is your company certified to handle and/or generate classified material? If so, to what level?
- c. Does your company deal with International Traffic in Arms Regulations (ITAR) and/or Export Administration Regulations (EAR) issues?
  - i. If so, do you have current experience with technical assistance agreements?
  - ii. What safeguards, if any, do you have in place to restrict sensitive data transmission to foreign vendors or subcontractors?
- d. Is your company foreign owned? If so, fully or partially owned? If so, please identify the ownership by country and identify the management structure and relevant subsidiaries.
- e. Would the workforce on any prospective contract be United States citizens?
- f. Does your company have experience with Defense Security Service and Army security regulations?
- g. Has your company implemented an Operations Security plan?

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- h. Does your company have experience with a Program Protection plan?
- i. Is your company currently able to transmit unclassified data in accordance with US Government data encryption requirements?
- j. Does your company currently meet Army Network Control Information Technology security standards for data?
- k. Does your company have the ability to operate and maintain a secure Army data collection site (manpower, estimated labor hours, and total payments)?
- l. Does your company have a secure area to store the JAB systems after production?
  - i. If so, potentially how many systems could be stored at your facility prior to shipment?
  - ii. Is there indoor and outdoor storage available? If so, what is the projected storage cost per system under each condition (indoor/outdoor)?
  - iii. What security features does your facility provide for the storage of Abrams tank chassis and final JAB system?
- m. Does your company have controls or systems in place to segregate JAB-related work from your other business activities to avoid potential conflicts of interest? If yes, please briefly describe any other related activities that might create an issue, and what systems are in place to mitigate potential conflicts. How would you handle any perceived organizational conflicts of interest under a Public Private Partnership (P3) arrangement?

**5. Production considerations**

- a. Is your system a commercial product as defined under Federal Acquisition Regulation (FAR) Part 2.101? Has your system been sold to Government customers? Provide explanation, identifying examples of both private and Government customers, as applicable.
- b. What is the production lead-time after receipt of an order to produce a full system (days)?
- c. What are your minimum/maximum production rates? What is your optimal production rate? If possible, please state as a number of complete systems per month.
- d. Have you ever conducted a Direct Sales or Workshare arrangement under a Public Private Partnership (P3) within the Department of Defense (DOD) organic base? If so, please detail the arrangement(s).
- e. Please describe how you would establish and manage a P3 Agreement to leverage Anniston Army Depot (ANAD) to achieve JAB production.
- f. Would you normally consider the use of a P3 with ANAD to meet this effort? If not, why and what considerations would play in this decision?
- g. If you were awarded a contract for the JAB system, where would you perform the BLM system production and integration effort? Refurbishment of the M1A1 AIM chassis? Would the entire JAB system be produced at ANAD under P3? Please elaborate.
- h. If you were awarded a contract for the JAB system, what do you project to be the

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production lead-time for the following events:

- i. From receipt of a Government furnished M1A1 tank, to production of a fully refurbished M1A1 AIM chassis? The Government furnished tank's initial condition to you would be an unmodified bare M1A1 hull (non-AIM) that has been reclaimed/repared with certain upgrades; some reclaimed items (skirts, back deck, some Line Replaceable Units (LRUs), etc); and new Government Furnished Material (GFM). The output, in this phase, would be a rolling M1A1 AIM chassis ready to be inducted into your final BLM integration process (induction ready - removal and installation of your final BLM components in the final integration process; no further chassis modifications after the rolling chassis is completed).
- ii. From induction of rolling chassis to produce a fully integrated JAB chassis (with launch mechanism installed) to the point of Government acceptance?
- i. What is your recent experience (within past five years) with production management of subcontractors and/or Army organic industrial activities (Depot/Arsenal)?
- j. What is your recent experience (within past five years) with the Federal Supply System?
- k. Have you supplied and/or managed GFM or Contractor Furnished Material (CFM) utilizing the Logistics Modernization Program (LMP) interfaces? Please elaborate.
- l. What type of materials joining processes are available at your facilities (e.g.: Welding (GMAW= Gas Metal Arc Welding, SMAW= Shielded Metal Arc Welding, RSW= Resistance Spot Welding, and FSW= Friction Stir Welding, etc), Adhesive bonding, bolts, etc)? What type of equipment do you have? What levels of certification does your workforce have (processes, certified weld inspectors, etc)?
- m. Do you have the capability to automate your materials joining processes? Describe.
- n. Do you use Geometric dimensioning and tolerancing (GD&T) techniques for fixtures that require geometry tolerance for a part? Describe.
- o. Does your facility have in-house Systems Integration Labs (SILs) for software and hardware integration? If so, please describe the SIL capabilities and the platforms on which you have experience (EX: Windows, UNIX, Linux, C++, COBOL, Java, etc.). If not, how would you establish or upgrade your capabilities in order to support the JAB?
- p. Does your facility have the capability to test the JAB after assembly and prior to Government acceptance for shipping? If so, describe the capabilities (internal or external), and enumerate any ATPD-2402 requirements which you may not be able to fully test in accordance with the ATPD-2402 requirement. What testing, if any, would you outsource to third parties?
- q. Does your company's production facility have the ability to receive and ship vehicles up to 60 tons? If so, please describe any rail or truck loading capabilities you have to handle this weight.
- r. Does your company have experience with maintaining and operating the M1A1 system,

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including utilization of trained operators? If yes, under what program, and to what extent is this experience? *Please provide details with contract number if applicable.*

- s. Please describe any unique terms and conditions which are not normally a part of U.S. Army contracts that you would require in a contract with your company.

**6. Cost**

- a. What is the approximate cost of your BLM system and associated controls and power systems? Please provide a major component-level breakdown.
- b. What is the anticipated total cost per JAB system? Please provide a cost breakdown (i.e. Chassis refurbishment cost, BLM production, Integration, Test, Basic Issue Items, Special Tools, Instructions and Manuals, etc).
- c. Are you willing to commit to a potential long-term contract (up to five years in length)? What would be the ideal contract length?
- d. What are your system's most significant cost driving components (up to ten)?
- e. Has your Company ever earned an award or other form of incentive for exceeding measurable Government performance standards and/or specifications? If yes, please explain.
- f. Please describe your company's record of performance in using earned value management (EVM) reporting to identify issues affecting cost or schedule. Would you consider using EVM as part of a production P3? If so, how would you incorporate it with ANAD under a P3 arrangement?

**7. Safety and Environmental**

- a. What processes does your organization utilize to incorporate Environment, Safety, and Occupational Health (ESOH), Safety/Occupational Health and Human Systems Integration into the engineering design of your products?
- b. Explain how your system is protected from corrosion. Does your facility have the capability for Chemical Agent Resistant Coating (CARC) paint processes?
- c. What types of fuels, oils and other lubricants are required for the production, operation and sustainment of the system? If known, please identify the guiding specification or standard to which each type must conform.
- d. Does the system contain or require the use of asbestos, beryllium, cadmium, chromium (VI) compounds, class I or II ozone depleting substances, lead, mercury, or radioactive materials? If known, please identify where or how each material is used on the system.
- e. To what environmental systems or standards is your company certified?

**8. Reliability and Maintainability**

- a. List the reliability, availability, and maintainability (RAM) characteristics of the system.

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Describe the environmental conditions, usage conditions, mission profile(s) and failure definition these RAM characteristics are based on.

**9. Survivability**

- a. What class of threat(s) is your BLM system designed to withstand (see Army Regulation (AR) 70-75, Survivability of Army Personnel and Material)? (If the response is classified in nature, please contact the POC listed below for transmittal of information.)
- b. Does your company have experience with armor fabrication, welding, and integration? If so, please describe, including information on the type of experience and types of platforms this effort was performed on.
- c. Does your company have experience designing armor solutions to defeat specified threats (direct fire, indirect fire, blast mitigation, electromagnetic, directed energy, fire suppression, system information assurance)? If yes, please explain what type of threats (generic) and a general discussion on compliance testing performed (both private and Governmental). If no, identify how you would obtain armor design capability.
- d. Can your system incorporate future performance enhancements relative to connecting to other bridge systems as well as upgraded communications and survivability add-on kits? If yes, please describe.
- e. Please explain how your system or design reduces risk of system failure due to damage to hydraulic components (i.e. vulnerability of exposed hydraulic lines to fragments or small arms). Please describe any redundant systems or degraded modes that would allow your system to continue to operate (rates, time, modes).

**10. Data**

- a. Would your company sell sufficient rights to JAB technical data which the Government does not already own to allow for DoD to solicit production competitively? At what level (assembly/LRU, part drawing, software, etc)?
- b. If so, at approximately what cost (if any) would your company provide a minimum of Government Purpose Rights to the complete JAB system technical data? What items would be included in this cost (entire system; select components/assemblies, etc)? See DFARS 52.227-7013, 252.227-7014, and 252.227-7015.
- c. The Government will require that certain technical data rights be provided to develop National Maintenance Work Requirements (NMWRs) to establish organic depot level repair capability on all components determined to be Core depot level repairables in accordance with Title 10 U.S.C. Section 2464 and rights to technical data in accordance with Title 10 U.S.C. Section 2320.
- d. Would your company provide technical data, including drawings, with rights sufficient to support the DOD repair parts management system, software integration, and technical

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- manuals? If so, what level of rights in that data would be provided? What would be the approximate cost (if any) to provide a minimum of Government Purpose Rights?
- e. Are there specific components of the JAB system that would have different data rights?
  - f. Distinguish which components of your system have data rights restrictions versus unlimited or Government Purpose data rights.
  - g. What degree of access to M1A1 chassis technical data would your company require in order to develop a proposal for P3 production management of M1A1 chassis refurbishment? For integration of your bridge launching mechanism?

**11. Logistics**

- a. Does your design employ component modularity to reduce the logistics footprint and facilitate performance? If yes, describe how modularity is used to reduce the logistics footprint and facilitate performance.
- b. What experience do you have in providing logistics support (e.g., Provisioning, Technical Manuals, New Equipment Training, Field Service Representatives (FSRs), Training Support, Supply Support, Computer Resources Support, Maintenance Planning, Facilities, Packaging/Handling/Storage/Transportation, etc.) on any of your systems to the U.S. Government? Describe.
- c. Have you provided logistics support to any government agencies? Please explain what those efforts entailed and if you performed the support as the prime contractor, you subcontracted the effort as the prime contractor, or you performed the effort as a subcontractor for another prime contractor.
- d. If you were awarded a contract for the JAB system, would you perform the logistics effort in-house, or would you subcontract this logistics effort? If you intend to subcontract the logistics effort, provide a list of potential subcontractors you might use.
- e. Would you consider the use of a P3 with ANAD to perform logistics support?
- f. Identify candidates for repair. What logistics references or analytical tools do you use to make a determination to repair? What criteria are used with your system to determine whether a component needs to be refurbished or discarded? Provide explanation.
- g. What maintenance is anticipated to be required both in the field and at the depot for your BLM? Provide explanation addressing both the type of maintenance and the schedule for maintenance.
- h. What warranty could you provide for your system? Explain.
- i. Does your system require special tools beyond general automotive/mechanic tools? If so, please identify the items and the reasons.
- j. Does your system require special petroleum, oils, and lubricants (POLs) that are not currently in the Department of Defense system (Reference ATPD 2402 for JAB specific POL requirements)? If so, please identify the items and the reasons.

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**12. Program Management**

- a. Does your Company have program management experience with Government contracts?
- b. If yes, what types of contracts has your Company managed (e.g., firm fixed- price, incentive- or performance-based, indefinite delivery/indefinite quantity (ID/IQ), requirements, time & materials, cost-reimbursement, etc.)? Please list recent examples (within past five years) by category with contract numbers.
- c. If yes, what kinds of contracting efforts (e.g., supply, research & development, system acquisition, maintenance, service, facilities, production, un-priced basic ordering agreement, etc.)? Please list recent (within past five years).
- d. Were contracts sole source or competitively awarded?
- e. What was the overall contract dollar value of each contract?
- f. What was the length of each contract (period of performance)?

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Response to this Market Survey Questionnaire should be sent via the AMRDEC SAFE file exchange webpage <https://safe.amrdec.army.mil/SAFE/>

Please submit all information for this questionnaire to the following two recipients

Mr. Vincent DiSanto - [vincent.s.disanto@us.army.mil](mailto:vincent.s.disanto@us.army.mil)

Ms. Donna Morgan – [donna.morgan@us.army.mil](mailto:donna.morgan@us.army.mil)

You are requested to put JOINT ASSAULT BRIDGE MARKET SURVEY RESPONSE, POC submitting the information, and company name in the description of files section. All files must be submitted in either PDF or Microsoft Word format. You can respond in total or to any part of this questionnaire. Any request for clarifications of the Market Survey Questionnaire shall also be addressed to Mr. Vincent DiSanto. BE ADVISED that updates to the Joint Assault Bridging System Market Survey Questionnaire or non-proprietary questions from interested parties and related Government responses will be posted to the Market Survey web site as addenda to the questionnaire.

Any product literature that cannot be transmitted via AMRDEC SAFE may be mailed in CD-ROM format to:

Army Contracting Command - Warren  
CCTA-HBF-B  
ATTN: Mr. Vince DiSanto, Mail Stop 416  
6501 E. Eleven Mile Rd. Warren, MI 48397-5000

Replies to this questionnaire must be received by 22 SEP 2014. Please mark your information PROPRIETARY as you believe appropriate. Your input is voluntary and no compensation will be made for your participation in this survey. We appreciate your cooperation in answering these questions and thank you in advance for your participation.