

**AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT**1. Contract ID Code  
Firm-Fixed-Price

Page 1 Of 14

2. Amendment/Modification No.

0007

3. Effective Date

2012OCT26

4. Requisition/Purchase Req No.

SEE SCHEDULE

5. Project No. (If applicable)

6. Issued By

U.S. ARMY CONTRACTING COMMAND  
 CCTA-HTB-C  
 CHARLES SCOTT (586)282-3523  
 WARREN, MICHIGAN 48397-5000  
 HTTP://CONTRACTING.TACOM.ARMY.MIL  
 EMAIL: CHARLES.SCOTT16@US.ARMY.MIL

Code

W56HZV

7. Administered By (If other than Item 6)

Code

SCD

PAS

ADP PT

8. Name And Address Of Contractor (No., Street, City, County, State and Zip Code)

9A. Amendment Of Solicitation No.

W56HZV-12-R-0281

9B. Dated (See Item 11)

2012AUG20

10A. Modification Of Contract/Order No.

10B. Dated (See Item 13)

Code

Facility Code

**11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS** The above numbered solicitation is amended as set forth in item 14. The hour and date specified for receipt of Offers is extended,  is not extended. 2012NOV05 05:00pm

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended by one of the following methods:  
 (a) By completing items 8 and 15, and returning 2 signed copies of the amendments; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. **FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER.** If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. Accounting And Appropriation Data (If required)

**13. THIS ITEM ONLY APPLIES TO MODIFICATIONS OF CONTRACTS/ORDERS**

It Modifies The Contract/Order No. As Described In Item 14.

- A. This Change Order is Issued Pursuant To: \_\_\_\_\_ The Changes Set Forth In Item 14 Are Made In \_\_\_\_\_  
 The Contract/Order No. In Item 10A.
- B. The Above Numbered Contract/Order Is Modified To Reflect The Administrative Changes (such as changes in paying office, appropriation data, etc.) Set Forth In Item 14, Pursuant To The Authority of FAR 43.103(b).
- C. This Supplemental Agreement Is Entered Into Pursuant To Authority Of: \_\_\_\_\_
- D. Other (Specify type of modification and authority)

E. IMPORTANT: Contractor  is not,  is required to sign this document and return \_\_\_\_\_ copies to the Issuing Office.

14. Description Of Amendment/Modification (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

SEE SECOND PAGE FOR DESCRIPTION

Except as provided herein, all terms and conditions of the document referenced in item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. Name And Title Of Signer (Type or print)

16A. Name And Title Of Contracting Officer (Type or print)

15B. Contractor/Officer

15C. Date Signed

16B. United States Of America

16C. Date Signed

(Signature of person authorized to sign)

By \_\_\_\_\_ /SIGNED/  
(Signature of Contracting Officer)

NSN 7540-01-152-8070

30-105-02

STANDARD FORM 30 (REV. 10-83)

PREVIOUS EDITIONS UNUSABLE

Prescribed by GSA FAR (48 CFR) 53.243

**Name of Offeror or Contractor:**

## SECTION A - SUPPLEMENTAL INFORMATION

The purpose of Amendment 0007 under Solicitation W56HZV-12-R-0281 is to make the following changes (all changes are marked by a single asterik, unless located within a CLIN):

1. Extend the solicitation response date from 30 Oct 2012 at 5:00pm (Warren, MI local time) to 05 Nov 2012 at 5:00pm (Warren, MI local time). Reference Standard Form 30 (SF30), block 11.
2. Section C, Paragraph C.1.2.1 Anti-Lock Braking System (ABS):
  - 1) Delete the last sentence that reads: The ABS diagnostic box shall be water proof to road splash/spray and shall be located above fording level with easy access for maintenance.
  - 2) Add the following text: The diagnostic capability, without special tools, shall include the capability to detect a problem in the following items: each wheel speed sensor, module and modulator. The ABS system and voltage converter shall be water proof to road splash/spray and shall be capable of withstanding complete immersion during fording depth of 60 inches.
3. Section J, Attachment 0002 (TDP 8358998, REV AF, M200A1 TRAILER):
  - 1) Add drawing 12461854.
  - 2) Revised drawing 12512283.
  - 2) Change the date of attachment 0002 from "26 Sep 2012" to "24 Oct 2012."
4. Section J, Attachment 0011 (Technical Information Questionnaire), Subparagraph D (ANTILOCK BRAKE SYSTEM INTEGRATION), Page 3:
  - 1) Question 9:

Change From: Are the electronics (specifically the ABS electronics and voltage converter) designed for a fording depth of 60 inches and capable of meeting environmental requirements of Attachment 0001, MIL-DTL-45150M (AT) Section 3.8?  Yes /  No.

Change To: Are the electronics (specifically the ABS electronics and voltage converter) capable of meeting environmental requirements of Attachment 0001, MIL-DTL-45150M (AT) Section 3.8 and section C.1.2.1?  Yes /  No.
  - 2) Question 10:

Change From: Does the module software have filtering capability for the wheel speed sensor input?  Yes /  No.

Change To: Reserved.
  - 3) Question 11:

Change From: Does the diagnostic capability without special tools include the capability to detect a problem in the following items individually: wheel speed sensors, module(s), modulator(s)?  Yes /  No.

Change To: "Does the diagnostic capability without special tools include the capability to detect a problem in the following items: each wheel speed sensor, module, modulator?  Yes /  No.
  - 4) Question 12:

Change From: Are sensor(s) present which will prevent a run-away trailer situation when on low mu grade surfaces?

Change To: Reserved.
  - 5) Change the attachment 0011 date from 24 Aug 2012 to 24 Oct 2012.
5. Section L, delete provision L-23, 52.215-4003 (TACOM) Handcarried Offers - Including Offers Delivered By Express Services.
6. Section L, Paragraph L.1 (Proposal Format and Quantity Instructions), fifth sentence:

Change From: Offers shall be submitted via Army Single Face to Industry (ASFI) website at <https://acqusiiton.army.mil/asfi/>.

Change To: Offers shall be submitted via Handcarried submissions in accordance with L.1.1.3 below.

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7. Section L, add the following paragraph, "L.1.1.3. HANDCARRIED OFFERS - INCLUDING OFFERS DELIVERED BY EXPRESS SERVICES (NON-US POSTAL SERVICE MAIL).

(a) As stated in L.1.1.1 above, paper offers will not be accepted. The term "handcarried offers" generally refers to offers contained on electronic media, which we recognize may be delivered "by hand." Handcarried offers must be delivered to the Contract Specialist in subparagraph (b) below.

(b) Handcarried offers, including disks or other electronic media, shall be addressed to:

Charles Scott  
U.S. Army Contracting Command - Warren  
Bldg 231, Mail Stop 416  
6501 East 11 Mile Road  
Warren, MI 48397-5000

(c) All offers must be addressed to the Contract Specialist Charles Scott at the above address.

(d) The external delivery envelope or wrapper must be marked with the solicitation number and the date and time of the solicitation closing. Each envelope should contain only one offer.

(e) Handcarried offers must be delivered to the Contract Specialist Charles Scott. Directions to TACOM: From Van Dyke Avenue, travel westbound on 11 Mile Road; enter the first Arsenal gate immediately west of the railroad tracks on the north side of the street. Take an immediate right and follow security officer directions to building 231, mail stop 416. The driver may need to obtain a visitor's badge, and must be a US citizen.

(f) Offerors must ensure that the commercial carrier they use has a tracking system that can provide documentation of the date and time of delivery to the Government. For handcarried offers delivered by other than a commercial carrier, the offeror must ensure that the delivery person obtains a signature from Charles Scott on a receipt that shows the date and time of delivery to the Government. The delivery person must provide the receipt.

(g) Packages must be delivered to Charles Scott between Monday-Friday at the address above between the hours of 8:00 am and 3:00 pm local time.

8. Section L, delete the following paragraph, "L.2.2. Offerors are cautioned that an offer is not considered received until the final submission via the Army Single Face to Industry (ASFI) Bid Response System (BRS) and the time stamped bid summary is generated, which is not instantaneous. As such, offerors should begin your file upload well in advance of the solicitation closing date to ensure that the entire proposal is received in time to be considered for award. If the ASFI-BRS confirmation time stamp is not prior to the solicitation closing date and time indicated in the solicitation (RFP), the proposal shall be rejected as late unless one of the exceptions outlined in FAR 52.215-1 applies."

9. Section L, delete the following paragraph, "L.2.3. Given the volume of data and information to be submitted by offerors in response to this solicitation, and the inherent limitations of email bandwidth, offerors may be required to submit proposals in multiple uploads. Due to the expedited evaluation schedule, it is critical that all offerors carefully and completely identify the parts and attachments of the proposal so that the Government may quickly and easily distribute the proposal volumes. It is important to note that up to five files can be uploaded at one time. The combined size of five files cannot exceed 10MB. Break your attachments into smaller files or use the upload utility multiple times if your files exceed the 10MB size limit."

10. Section L, delete the following paragraph, "L.2.4. Offerors are requested to the maximum extent practicable not to provide attachments from multiple volumes within messages; each message should include attachments from only one volume."

11. Section L, Renumber paragraph L.2.5 to L.2.2.

12. Section L, Revise paragaraph L.3.1.1:

Change From: The Contractor shall provide an electronic cover letter (letter of transmittal) which shall identify all enclosures being transmssted in the message.

Change To: The Contractor shall provide an electronic cover letter (letter of transmittal) which shall identify all enclosures included in the electronic submission.

13. Section M, Paragraph M.4.2.1, Subparagraph (1):

Change From: Phase I of this LPTA evaluation is an assessment of Technical Factor proposals on an Acceptable/Unacceptable basis. In

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order to be considered for award, Offeror's proposals must be rated Acceptable under each Technical Factor cited in the Technical Information Questionnaire (TIQ). Any Offeror's proposal assessed as Unacceptable under the Technical Factor will be ineligible for award. Offerors whose Technical proposals are rated Unacceptable may be notified at any time that the proposal will no longer be considered for award.

Change To: Phase I of this LPTA evaluation is an assessment of Technical Factor proposals on an Acceptable/Unacceptable basis. In order to be considered for award, Offeror's proposals must be rated Acceptable under each Technical requirement addressed in Technical Information Questionnaire (TIQ) sections C-E, as supported by the substantiation documentation specified in TIQ section B. Any Offeror's proposal assessed as Unacceptable under any of the requirements cited in TIQ sections C-E will be ineligible for award. Offerors whose Technical proposals are rated Unacceptable may be notified at any time that the proposal will no longer be considered for award.

14. Section M, Paragraph M.4.3.1.1:

Change From: An Acceptable Technical Proposal is a proposal that clearly meets the system and will meet each of the requirements based on the Offeror's proposal and as evidenced by the answers to the TIQ (Attachment 0011) questions and information submitted in support thereof.

Change To: An Acceptable Technical Proposal is a proposal that clearly meets the minimum requirements for each Technical requirement addressed in Technical Information Questionnaire (TIQ) sections C-E, as supported by the substantiating documentation specified in TIQ section B.

15. All other terms and conditions remain unchanged.

16. Offerors must acknowledge receipt of this Amendment Number 0007 in its proposals in accordance with Solicitation Provision A-3 52.214-4000, entitled "Acknowledgement of Amendments."

\*\*\* END OF NARRATIVE A0008 \*\*\*

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## SECTION C - DESCRIPTION/SPECIFICATIONS/WORK STATEMENT

C.1 General. The Contractor, as an independent Contractor and not as an agent or employee of the Government, shall deliver the M200A1 to the Government, which fully complies with the requirements of Attachment 0002 - the Technical Data Package (TDP), and Attachments 0003, 0004 and 0005.

The M200A1 trailer models are:

(1) Base M200A1 Trailer, Chassis, 2.5 ton Single Axle Chassis Trailer, NSN 2330-00-331-2307, part number 8358998, Revision AF (reference drawing at Attachment 0002).

(2) Advanced Medium Mobile Powered Sources (AMMPS) M200A1 Trailer Chassis NSN 2330-01-592-3233, part number 04-21234 (reference drawing at Attachment 0003) for the integration of the Army generators (15, 30 and 60 kilowatt).

The contractor shall apply the following changes to the M200A1 chassis with AMMPS integration kits:

(1) Use the 1/4 -20 UNC x 1/2 inch long bolts, MS35206-279, in place of MS35206-281, to mount the rear reflectors to avoid interference with the taillight housing.

(2) In lieu of hose assembly and cap use Master Cylinder cap PN 1233725-1\~which\~includes O-ring NAS 1611-123. The following parts are deleted: hose PN 8365425, clamp MS 35842-11, tube 8365426, cap 7979691, and O-ring MS 29561-114.\~\~

C.1.1.1 Reserved.

C.1.2 The trailer axle shall be equipped with an anti-lock brake systems (ABS) that complies with Federal Motor Vehicle Safety Standards (FMVSS) No. 121 (49 CFR 571.121). FMVSS can be obtained at the following website: <http://www.gpo.gov/fdsys/pkg/CFR-2010-title49-vol16/pdf/CFR-2010-title49-vol16-sec571-121.pdf>

In addition to the FMVSS requirements, the Trailer ABS shall include logic and sensors to address uphill and downhill, low coefficient of friction conditions, such that the trailer ABS will automatically turn off when the truck-trailer combination are in this situation to ensure the trailer brakes apply to prevent run-away.

C.1.2.1 Anti-Lock Braking System (ABS). The operating voltage of the ABS shall be a minimum of 12 V DC and a maximum of 24 V DC. Use of a voltage converter box to meet the 24 V DC operation requirement is acceptable. ABS, shall meet current industry and 49CFR571.121 requirements and provide Power Line Carrier (PLC) communication of ABS malfunction to the prime mover cab. The PLC architecture shall be compliant with SAE J2497. The ABS Electronic Control Unit (ECU) shall include wiring provisions to transmit the trailer (cable, SAE J2394) ABS malfunction signal to the prime mover cab. A diagnostic warning blink light shall be mounted on an angle at the left side front of the trailer and shall be in view of truck operator. The diagnostic warning blink light shall provide diagnostics fault isolation capability sufficient to identify critical failures without use of an off board switch. \*The diagnostic capability, without special tools, shall include the capability to detect a problem in the following items: each wheel speed sensor, module and modulator. The ABS system and voltage converter shall be water proof to road splash/spray and shall be capable of withstanding complete immersion during fording depth of 60 inches.

\* Indicates a deletion and revisions made under Amendment 0007.

C.1.2.2 The integrated ABS design shall not change the overall vehicle dimensions of the M200A1 trailer configurations listed in C.1(1) and C.1(2) when built to TDP 8358998 Revision AF.

C.1.2.3 The integrated ABS design shall not degrade any of the overall vehicle performance requirements of the M200A1 trailer, as defined in MIL-DTL-45150M (Attachment 0001) when built to the TDP 8358998 Revision AF.

C.1.2.4 The ABS system shall only require the use of current Army tools, as referenced in TM 9-2330-205-14&P, Attachment 0007.

C.1.2.5 ABS Integration Drawings. The Contractor shall prepare new and red-line marked up drawings as part of the TDP 8358998 to accurately describe the ABS integration (C.1.2) in a from-to condition. The Contractor shall utilize commercial standards ASME Y14.100-2004, ASME Y14.24, ASME Y14.34, ASME Y14.35, and ASME Y14.5-2009 for guidance in revising drawings. The Contractor shall also utilize standards ASME Y14.100-2004, ASME Y14.24, ASME Y14.34, ASME Y14.35, and ASME Y14.5-2009 for creating new drawings to incorporate the ABS integration into the Governments TDP. The drawings shall be provided to the Government with unlimited rights per DFARS 252.227-7013 and 252.227-7015. New and redlined drawings shall be submitted in accordance with CDRL A005.

C.1.2.6 Bill of Materials. The Offeror shall provide a bill of materials for the proposed Antilock Brake System (ABS) containing all manufacturer, industrial specification, and military specification part numbers in accordance with CDRL A014.

C.1.3 Fasteners. All fasteners with Military Standard (MS) part numbers shall be free of Cadmium Plating. Other equivalent corrosion preventive methods may be used for MS fasteners with prior approval from the Government through the Request for Deviation process as specified below in Section C.2.

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C.1.4 Paint. Trailers shall be painted Green 383 or Tan 686 in accordance with Trailer TDP paint drawing number 12369000 (Attachment 0004), or Standard Camouflage in accordance with Trailer TDP paint drawing number 12369000 (Attachment 0004) and camouflage paint pattern drawing number 04-21516, Attachment 0005. Required paint color(s) will be identified in each individual delivery order.

C.1.5 Electronic Data Delivery. Data requirements specified herein shall be delivered in an electronic format. The file format and delivery method will be dependent upon the file type and size. The files shall be MS Windows Vista and MS Office 2007 software compatible. Available methods of delivery are: electronic mail, file transfer protocol, CD-ROM.

C.1.6 Unique Item Identification (UID). The contractor shall mark each trailer with UID in accordance with requirement set forth in section F, clause 252.211-7003. (See sample UID drawing 12331752 at Attachment 0010.)

C.1.7 Changes to the trailer configuration to correct test deficiencies caused by contractors nonconformance to the TDP shall be incorporated in all production trailers at no additional cost to the Government.

**C.2 Configuration Management**

C.2.1 Engineering Changes. The Contractor shall submit for Government approval Engineering Change Proposals (ECPs) and Value Engineering Change Proposals (VECP), in accordance with CDRL A001 and Request for Deviations (RFDs) in accordance with CDRL A002. ECPs shall be prepared in accordance with Attachment 0006. The Contractor shall not incorporate any changes to the production configuration which have not been reviewed and approved by the Government Configuration Control Board and incorporated into the contract by the Procurement Contracting Officer.

**C.2.2 Engineering Change Proposal (ECP) Definitions.**

Class I ECP: Engineering Change Proposals that affect the end item by any of the following: form, fit, function, cost, logistics, performance, reliability, maintainability, or delivery schedules.

Class II ECP: Class II Engineering Change Proposals have no affect on any of the factors listed in the above Class I ECP definition.

**C.2.2.1 Class I ECP Changes-Contractor Requested.**

The contractor shall submit copies of proposed Class I ECP changes per DI-CMAN-80639, CDRL A001, immediately upon determination of a need for such changes.

**C.2.2.2 Class I (ECPs)- Government Directed.**

In the event the Government requests a change to the end item configuration, the PCO will request, in writing, a technical and price proposal from the contractor. Within 10 business days of request, the contractor shall notify the PCO of the ECP submittal date.

C.2.2.3 Class II (ECPs) Contractor Requested. The contractor may make Class II changes contingent upon classification concurrence by the Government. Class II changes will be reviewed for proper classification by the PCOs designated Government representatives. Authority may be granted to the onsite DCMA representative to approve Class II ECPs at the PCOs discretion. If during CCB review, the Government representative determines that a proposed Class II ECP is actually a Class I, the contractor shall prepare and submit a Class I ECP in accordance with C.2.2.1.

**C.3 System Safety.**

C.3.1 Safety Assessment. The Contractor shall prepare and submit a Safety Assessment Report (SAR), which shall identify all safety features of the hardware, software, system design and inherent hazards IAW CDRL A003, DI-SAFT 80102B. The SAR shall establish special procedures and precautions to be observed by the Government test agencies and system users.

C.3.2 Health Hazard Assessment (HHA). The Contractor shall prepare a Health Hazard Assessment Report (HHA). The HHA report shall be provided with the Safety Assessment Report, per CDRL A003, DI-SAFT-80106B.

**C.4 Meetings and Reviews.**

C.4.1 The Contractor and the Government will hold semi-annual meetings, and reviews at the contractors facility during the performance period of this contract. The objectives of these meetings are to review progress and to provide guidance on technical, product assurance and contractual issues. Common agendas shall be agreed upon by the participants prior to all meetings and reviews. Minutes shall be submitted in accordance with CDRL A004.

C.4.2 A Start of Work meeting shall be held at the Contractors facility within twenty (20) business days after contract award. The actual date of the meeting will be coordinated with the Procurement Contracting Officer (PCO) or the Contract Specialist. The purpose of the meeting is to review all matters relating to contract terms and conditions, delivery requirements, program management engineering and quality assurance. Minutes of the meeting shall be submitted in accordance with CDRL A004.

C.4.3. Provisioning Conference: Contractor shall provide support for two (2) provisioning conferences in accordance with CDRL A011. Provisioning conferences shall consist of validating contractor submitted part changes per section C.5.1.2. Provisioning conferences shall be up to one week in duration as required, and shall be held at the contractors facility. The Contractor shall prepare and

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distribute minutes of the provisioning conferences in accordance with CDRL A004.

C.4.4 Production Database. The contractor shall maintain a database (CDRL A013) that will track and sort vehicles by serial numbers, build and ship dates, CLIN, vehicle model number, ship to location, document number, and DD250 and Commercial Bill of Lading (CBL numbers). In addition, the database shall track per vehicle, all engineering changes incorporated according to ECP, VECP and/or RFD Number. Any applicable engineering notes may also be included in the database. This database shall be updated and submitted to the Government electronically every two weeks. The database shall be kept current as vehicles are shipped. The Contractor shall maintain the database for a period of four (4) years following completion of the Contract.

C.5 Logistics Management Information (LMI) ABS Data Products.

C.5.1 Logistics Management Information (LMI) ABS Data. LMI Data is defined as ABS specific technical information required to safely operate, maintain, and support the ABS system within the expected life-cycle of the equipment. The Contractor shall provide LMI Summaries in accordance with CDRL A012.

C.5.1.1 Logistics Management Information (LMI) Maintenance. The contractor shall conduct an analysis of operation and maintenance for ABS assembly and spare parts and identify specific Army tools specified in TM 9-2330-205-14&P required to define optimal maintenance support for ABS. The contractor shall provide a bill of material for the ABS IAW CDRL A014. The following areas shall receive increased analysis, review, and focus, as they are critical in achieving projected Operation and Support cost savings:

- (1) Preventive Maintenance Checks and Services (PMCS)
- (2) Repair Parts and Special Tools List (RPSTL)

C.5.1.2. Provisioning: In the event of an engineering change (e.g. ECP, RFD) or a change in vendor information, the Contractor shall provide the following information to the Government to support the parts provisioning effort (CDRL A011):

- (1) Drawings or catalog pages for new or changed contractor spare or repair parts
- (2) Part Number and Cage
- (3) Estimated Unit Price
- (4) Quantity per assembly
- (5) When required, the provisioning information as described in C.5 shall be provided in accordance with CDRL A011.

C.6 Welding requirements. All steel weldments shall meet the design and fabrication requirements in AWS D1.1/D1.1M. All welding equipment used in building the items described herein shall be certified and all welders and operators shall have passed qualification testing as prescribed in the applicable qualification standards established by the AWS\~D1.1/D1.1M.

C.7. Equipment Preservation Data Sheet. The contractor shall for the M200A1 trailer equipped with the Advanced Medium Mobile Powered Sources (AMMPS) kit, develop and submit Shipment and Storage instructions processing as described in MIL-STD-3003, addressing temporary outside storage of up to 90 days with no exercising or maintenance being conducted.

\*\*\* END OF NARRATIVE C0001 \*\*\*

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## SECTION J - LIST OF ATTACHMENTS

<u>List of Addenda</u>	<u>Title</u>	<u>Date</u>	<u>Number of Pages</u>	<u>Transmitted By</u>
Attachment 0002	TDP 8358998, REV AF, M200A1 TRAILER * PLEASE SEE AMENDMENTS 0002, 0003, 0004 & 0007 FOR REVISIONS	24-OCT-2012	001	
Attachment 0011	* M200A1 TECHNICAL INFORMATION QUESTIONNAIRE (TIQ)	24-OCT-2012	004	

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## SECTION L - INSTRUCTIONS, CONDITIONS, AND NOTICES TO OFFERORS

<u>Status</u>	<u>Regulatory Cite</u>	<u>Title</u>	<u>Date</u>
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L-1 DELETED	52.215-4003 (TACOM)	HANDCARRIED OFFERS - INCLUDING OFFERS DELIVERED BY EXPRESS SERVICES (NON-US POSTAL SERVICE MAIL)	MAY/2011
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## L.1 PROPOSAL FORMAT AND QUANTITY INSTRUCTIONS

L.1.1 Proposal Format. The proposal shall be submitted in the formats and quantities set forth in this section. The solicitation section Evaluation Factors for Award sets forth evaluation criteria and their relative order of importance to the Government. All proposals shall be in English (American Standard) and shall be in US Dollars. Each section of the proposal shall be separable by volume (see below) to facilitate review by the Government.

Volume Title  
Number  
Cover Letter  
Volume I Contract  
Volume II Phase I: Technical Factor  
Volume III Phase II: Price Factor

\*Offers shall be submitted via Handcarried submissions in accordance with paragraph L.1.1.3 below.

L.1.1.1 Paper Copies. Paper copies of offers will not be accepted.

L.1.1.2 Proposals shall conform to the requirements of this solicitation; no alternate proposals will be considered in this procurement.

\*L.1.1.3 Handcarried Offers - Including Offers Delivered By Express Services (Non-US Postal Service Mail).

(a) As stated in L.1.1.1 above, paper offers will not be accepted. The term "handcarried offers" generally refers to offers contained on electronic media, which we recognize may be delivered "by hand." Handcarried offers must be delivered to the Contract Specialist in subparagraph (b) below.

(b) Handcarried offers, including disks or other electronic media, shall be addressed to:

Charles Scott  
U.S. Army Contracting Command - Warren  
Bldg 231, Mail Stop 416  
6501 East 11 Mile Road  
Warren, MI 48397-5000

(c) All offers must be addressed to the Contract Specialist Charles Scott at the above address.

(d) The external delivery envelope or wrapper must be marked with the solicitation number and the date and time of the solicitation closing. Each envelope should contain only one offer.

(e) Handcarried offers must be delivered to the Contract Specialist Charles Scott. Directions to TACOM: From Van Dyke Avenue, travel westbound on 11 Mile Road; enter the first Arsenal gate immediately west of the railroad tracks on the north side of the street. Take an immediate right and follow security officer directions to building 231, mail stop 416. The driver may need to obtain a visitor's badge, and must be a US citizen.

(f) Offerors must ensure that the commercial carrier they use has a tracking system that can provide documentation of the date and time of delivery to the Government. For handcarried offers delivered by other than a commercial carrier, the offeror must ensure that the delivery person obtains a signature from Charles Scott on a receipt that shows the date and time of delivery to the Government. The delivery person must provide the receipt.

(g) Packages must be delivered to Charles Scott between Monday-Friday at the address above between the hours of 8:00 am and 3:00 pm local time.

## L.2 NOTICE REGARDING ELECTRONIC PROPOSAL SUBMISSION.

L.2.1 Offerors must submit the electronic copies of the offer in accordance with the Section A Clause, entitled TACOM-Warren Electronic Contracting, 52.204-4016.

\*L.2.2 Electronic Copies. Offerors must submit electronic copies and any supplemental information (such as spreadsheets, backup data, and technical information) using the following:

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- a. Files in either MS Windows Vista/Microsoft Office 2007 or Office XP: Word, Excel, or PowerPoint. Spreadsheets must be sent in a file format that includes all formulae, macro and format information. Print image is Unacceptable.
- b. Files in Adobe PDF (Portable Document Format). Scanners should be set to 200 dots per inch.
- c. Files in HTML (Hypertext Markup Language). HTML documents must not contain active links to live Internet sites or pages. All linked information must be contained within the electronic offer and be accessible offline.

L.2.6 Please see FAR 15.207(c) for a description of the steps the Government shall take with regard to unreadable offers:

(c) If any portion of a proposal received by the contracting officer electronically or by facsimile is unreadable; the contracting officer immediately shall notify the Offeror and permit the Offeror to resubmit the unreadable portion of the proposal. The method and time for resubmission shall be prescribed by the contracting officer after consultation with the Offeror, and documented in the file. The resubmission shall be considered as if it were received at the date and time of the original unreadable submission for determining timeliness under 15.208(a) provided the Offeror complies with the time and format requirements for resubmission prescribed by the contracting officer.

Offerors shall make every effort to ensure that their offer is virus-free. Offers (or portions thereof) submitted which reflect the presence of a virus, or which are otherwise rendered unreadable by damage in either physical or electronic transit, shall be treated as "unreadable" as described above.

\*L.2.3 - deleted under Amendment 0007.

\*L.2.4 - deleted under Amendment 0007.

**L.3 PROPOSAL INSTRUCTIONS, FORMAT AND CONTENT**

L.3.1 Extreme care and attention should be given to ensure that all required items are included in the proposal.

\*L.3.1.1 The Contractor shall provide an electronic cover letter (letter of transmittal) which shall identify all enclosures included in the electronic submission.

**L.3.2 VOLUME I CONTRACT**

In this Volume Offerors will provide:

L.3.2.1 Include a scanned image of a signed copy of the SF 33 cover page signed by a person authorized to sign proposals on behalf of the Offeror. Fill-in blocks on the SF 33 include blocks 12, 13, 15A, 15B, 16, 17, and 18.

L.3.2.2 One copy of this solicitation (Sections A-K) with all clause and other fill-ins completed. ORCA certifications need not be separately submitted.

L.3.2.3 An affirmative statement that the Offeror proposes to meet all the requirements of Section C.

L.3.2.4 A statement of agreement to all the terms, conditions and provisions of this solicitation.

L.3.2.5 Organizational Conflict of Interest.

L.3.2.5.1 The Offeror shall provide an affirmative statement that the Offeror does not have an Organizational Conflict of Interest as it applies to this solicitation.

L.3.2.5.2 The provisions of FAR 9.5, Organizational Conflict of Interest (OCI), apply to any award under this solicitation. Potential offerors should review their current and planned participation in any other Government contracts, subcontracts, consulting, or teaming arrangements where they may be in a position of actual or perceived bias or unfair competitive advantage.

L.3.2.5.3 Offerors should disclose any potential OCI situations to the Contracting Officer as soon as identified including prior to proposal submission. The disclosure should include the facts and an analysis of the actual or perceived conflict and a recommended approach(es) to neutralize or mitigate the potential conflict. The preferred approach to potential conflicts is to negate/obviate the conflict. Mitigation is considered only if it is not practical to negate/obviate the conflict. The Contracting Officer will promptly respond to resolve any potential conflicts.

L.3.3. VOLUME II Phase I - Technical Factor Acceptable/Unacceptable

**Name of Offeror or Contractor:**

L.3.3.1 Offerors shall clearly establish conformance with technical requirements by submitting a completed Technical Information Questionnaire (TIQ) (Attachment 0011).

L.3.3.1.1 The Offeror must provide information (as identified in the TIQ) that substantiates responses to each TIQ question. Unsubstantiated claims will make the Offeror ineligible for award.

L.3.4 Phase 2, VOLUME III: PRICE

L.3.4.1 In this Volume Offerors shall provide the following:

a. The Offeror shall complete and submit spreadsheets at Attachment 0008 showing the proposed prices and total amounts for the CLINs listed in section B. Section B identifies the required estimated quantities for a) Standard Camouflage, b) Green and c) Tan paint that the Offeror must provide prices for in the Attachment 5. Offerors shall not provide any pricing information in Section B.

b. As described in L.3.4.2 and L.3.4.3 below, the Offeror is required to submit pricing information to support the proposed prices. All prices shall be proposed in U.S. dollars. All prices as well as any pricing information provided shall be in U.S. Dollars. Offers received in other than U.S. Dollars may be rejected.

c. CLIN 0001 the Offeror shall provide a unit price for five (5) each First Article Inspection Trailers (see E.3.2(1)). This unit price shall also include shipment of three (3) of the five (5) First Article Inspection Trailers FOB Destination from the Contractors facility to the U.S. Army Yuma Proving Ground test site and return to Contractors facility (see E.3.2(2)).

d. CLIN 0002 the Offeror shall provide a total amount for the Test Support identified in paragraph E.8, Product Verification Testing.

L.3.4.2 Offerors shall provide pricing information to support the proposed prices for all CLINs including any offered discounts, established catalogs, price lists, or other verifiable and established records that are regularly maintained by the vendor and are published or otherwise available for customer inspection. The above information is intended to establish the reasonableness of the Offeror's proposed prices.

L.3.4.3 The Offeror shall provide the information in the attached Pricing Spreadsheet (Attachment 0008) on a per unit basis for all CLINs, as specified in the Attachment.

L.3.4.4 Offerors shall describe the basis for any out-year escalation used in the calculation of the out-year prices for CLINs 2001 through 5002.

\* - Indicates a change or deletion made under Amendment 0007.

\*\*\* END OF NARRATIVE L0001 \*\*\*

**Name of Offeror or Contractor:**

## SECTION M - EVALUATION FACTORS FOR AWARD

## M.1 BASIS FOR AWARD

## M.1.1 GENERAL:

The Government plans to award one IDIQ contract for the M200A1 Trailer as a result of this solicitation

M.1.2 Selection of the successful Offeror shall be made following an assessment of each proposal against the requirements described herein and the criteria set forth below. Award will be made to the Offeror whose proposal, in the Source Selection Authority's opinion, represents the lowest price technically acceptable value to the Government.

M.1.2.1 Evaluation. Proposals will be evaluated using a Two-phase Evaluation Process. This will be a Low Price Technically Acceptable (LPTA) source selection process in accordance with (IAW) FAR 15.101-2.

M.1.3 AWARD WITHOUT DISCUSSIONS. This RFP includes FAR Provision 52.215-1 Instructions to Offerors Competitive Acquisition in Section L which advises Offerors that the Government intends to make award without conducting discussions. Where awards will be made without discussions, exchanges with Offerors are limited to Clarifications as defined in FAR 15.306(a). Therefore, the Offerors initial proposal should contain the Offerors best terms from a Price and non-Price Factor standpoint. However, under FAR 52.215-1(f)(4), the Government reserves the right to hold discussions, if necessary.

## M.2 REJECTION OF OFFERS

M.2.1 Offerors shall carefully read, understand, and provide all the information requested in the Proposal Preparation Instructions contained in Section L. If there are parts of the Section L instruction you do not understand, request clarification from the Contracting Officer in writing before the closing date of this solicitation. The circumstances that may lead to the rejection of a proposal are:

M.2.1.1 The proposal fails to meaningfully respond to the Proposal Preparation Instructions specified in Section L of this solicitation. Examples of failure to meaningfully respond include:

M.2.1.1.1 When a proposal merely offers to perform work according to the RFP terms or fails to present more than a statement indicating its capability to comply with the RFP terms and does not provide support and elaboration as specified in Section L of this solicitation.

M.2.1.1.2 A proposal fails to provide any of the data and information required in Section L.

M.2.1.1.3 A proposal provides some data but omits significant material data and information required by Section L.

M.2.1.1.4 A proposal merely repeats the contract Scope of Work without elaboration.

M.2.1.2 The proposal reflects an inherent lack of technical competence or a failure to comprehend the complexity and risks required to perform the RFP's requirements because it is unrealistic in terms of technical or schedule commitments.

M.2.1.3 The proposal contains any unexplained significant inconsistency between the proposed effort and cost or price, which implies the Offeror, has (1) an inherent misunderstanding of Scope of Work, or (2) an inability to perform the resultant contract.

M.2.1.4 The proposal is unbalanced as to cost or price. An unbalanced offer is one which is based on costs or prices significantly high or low for one given period versus another period. There must be a direct relationship between the effort expended and its cost or price for each year.

M.2.1.5 The proposal price is unreasonable or unaffordable.

M.2.1.6 The proposal offers a product or service that does not meet all stated material requirements of the solicitation.

## M.3. EVALUATION PROCESS

## M.3.1 SOURCE SELECTION AUTHORITY

The Source Selection Authority (SSA) is the official designated to direct the source selection process and select the Offeror for contract award.

## M.3.2 SOURCE SELECTION EVALUATION BOARD (SSEB)

A Source Selection Evaluation Board (SSEB) has been established by the Government to evaluate proposals in response to this solicitation. The SSEB is comprised of technically qualified individuals who have been selected to conduct this evaluation in accordance with the Evaluation Criteria for this solicitation. Careful, full and impartial consideration will be given to the

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evaluation of all proposals received pursuant to this solicitation.

M.3.3 RESPONSIBILITY

M.3.3.1. Determination of Responsibility and Eligibility for Award. Per FAR 9.103, contracts will be placed only with Contractors that the Contracting Officer determines to be responsible, that is, those who can satisfactorily perform the necessary tasks and delivery of the required items on time. Prospective Offerors, in order to qualify as sources for this acquisition, must be able to demonstrate that they meet standards of responsibility set forth in FAR 9.104. In addition, the Government may assess the Offerors financial ability to meet the RFP requirements. The Government reserves the right to conduct a Pre-Award Survey on any or all Offerors (or their Significant Subcontractors) to aid the PCO in the evaluation of each Offeror's proposal and ensure that a selected Contractor is responsible. No award can be made to an Offeror who has been determined to be not responsible by the Contracting Officer. To make sure that you meet the responsibility criteria at FAR 9.104, we may:

- a. Arrange a visit to your plant and perform a necessary Pre-Award Survey, or
- b. Ask you to provide technical, production, quality and/or financial information. If you do not provide us with the data we ask for within 7 days from the date you receive our request, or if you refuse to have us visit your facility, we may determine you non-responsible. If we visit your facility, please make sure that you have current data relevant to your proposal available for our team to review.

M.4 EVALUATION FACTORS FOR AWARD

M.4.1 Selection of the successful Offeror shall be made following an assessment of each proposal, based on the response to the information called for in Section L and against the solicitation requirements and the evaluation criteria described herein. Proposals will be evaluated as specified herein, to include developing narrative support for the evaluation conclusions under each Factor. The Government reserves the right to reject offers, in accordance with solicitation provision M.2 "Rejection of Offers" above. Proposals will be evaluated as described herein.

M.4.2 Evaluation:

M.4.2.1 Proposals will be evaluated using a Two-phase Evaluation Process. This will be a Low Price Technically Acceptable (LPTA) source selection process in accordance with (IAW) FAR 15.101-2, as follows.

\*(1) Phase I of this LPTA evaluation is an assessment of Technical Factor proposals on an Acceptable/Unacceptable basis. In order to be considered for award, Offeror's proposals must be rated Acceptable under each Technical requirement addressed in the Technical Information Questionnaire (TIQ) Sections C-E, as supported by the substantiation documentation specified in TIQ Section B. Any Offeror's proposal assessed as Unacceptable under any of the requirements cited in TIQ Sections C-E will be ineligible for award. Offerors whose Technical proposals are rated Unacceptable may be notified at any time that the proposal will no longer be considered for award.

(2) Under Phase II of the LPTA evaluation, proposals will be evaluated for the total lowest evaluated price which will include an assessment of price reasonableness. Award will be made to the proposal with the lowest total evaluated price which was also rated Acceptable under the Phase I Technical Factor.

\* Indicates a change made under Amendment 0007.

M.4.3 Phase I - Technical Factor

M.4.3.1. Technical Volume Evaluation: Phase I Acceptable/unacceptable (L.3.3.)

Phase I will be an acceptable/unacceptable evaluation to determine whether the Offeror meets the contract requirements contained in Section C based on the response to the information called for in the TIQ (Attachment 0011). The information submitted in response to the TIQ will be used to verify conformance to the performance requirements. No evaluation credit will be given for exceeding performance requirements. The determination of an acceptable proposal will be based on an evaluation of the technical proposal against the following definition:

M.4.3.1.1. \*An Acceptable Technical Proposal is a proposal that clearly meets the minimum requirements for each Technical requirement addressed in Technical Information Questionnaire (TIQ) (Attachment 0011) Sections C-E, as supported by the substantiating documentation specified in TIQ Section B.

\* Indicates a change made under Amendment 0007.

**Name of Offeror or Contractor:**

M.4.3.1.2. If sufficient evidence is not provided to substantiate adherence to requirements in Section C as evidenced from the answers to the TIQ (Attachment 0011) questions and information submitted in support thereof, the Offeror will be deemed Unacceptable under Phase I and will not be eligible for award.

M.4.4 Phase II- Price Factor

M.4.4.1 The Price Factor evaluation will consider the total evaluated price to the Government.

M.4.4.2 The assessment of the total evaluated price will include consideration of price reasonableness. Reasonableness exists when the offered price does not exceed what would be incurred by a prudent person in the conduct of competitive business. The Government may reject a proposal which is not reasonable.

M.4.4.3 The total evaluated price amount will be used in the evaluation. The total evaluated price amount shall include all CLINs. The total evaluated price amount for an Offeror shall use (for evaluation purposes only) the quantities on Attachment 0008, and shall be calculated per Attachment 0008.

M.4.4.4. The transportation costs will be added to the total evaluated price as provided in TACOM Clause, 52.247-4006 Method of Evaluation for F.O.B. Origin Transportation Offers. For evaluation purposes the transportation costs evaluation will include the Governments estimate of the associated transportation cost of shipping 443 each Base M200A1 Trailer, 2.5 Ton Single Axle Chassis Trailer.

The destination for the quantity of 443 each trailers is:

TOBYHANNA ARMY DEPOT  
XR WOML USA DEP TOBYHANNA  
SQUIRE STREET  
ASARS 1C BAY 5  
TOBYHANNA, PA 18466-5050

\*\*\* END OF NARRATIVE M0001 \*\*\*

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Exhibits and Attachments can be viewed at <http://contracting.tacom.army.mil/majorsys/m200a1/m200a1.htm>