

**Iraqi Armed Forces Battalion Sets
Pre-Proposal Conference – Questions and Answers
17 April 2004
1900 EDT**

1. The proposal calls for a fixed price bid, with three 1 year periods. However, several cost variables are very uncertain, e.g.,
 - a. Cost of steel
 - b. Interest rates
 - c. Deteriorating logistical situation in Middle East
 - d. Cost of security in Iraq

How can cost escalations be allowed for in our bid?

Answer: Each of the three ordering periods can be priced differently. No price adjustment clauses are contained in the solicitation.

2. Will the Government extend the proposal due date to provide more time for prime contractors to obtain and evaluate subcontractor and vendor bids to determine the best value equipment?

Answer: There are no plans to extend the proposal due date.

3. We are very interested in subcontracting this requirement. How do we get a contract list (or email list) of the potential prime contractors?

Answer: A list of companies attending the Pre-Proposal Conference was posted to the web site.

4. Could you ask all companies represented here who are potential prime contractors to identify themselves for subcontracting opportunities, and publish a list of such companies and contract information?

Answer: This was not done. However, a list of companies attending the Pre-Proposal Conference was posted on our website.

5. Requirements of Amendment 2 will now state minimum of 15 Battalion Sets and 6 Brigade Sets. What will the new maximum quantities be?

Answer: Maximum quantities are shown in Attachment 3 of Amendment 2.

6. Can you provide a list of potential prime contractors – many small businesses represented today that offer goods/services required?

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Answer: See answer to #4 above.

7. Can we submit our Financial and Past Performance information next week (as a draft)?

Answer: Final information may be submitted at any time but no later than deadline for submission of proposals.

8. Are US Small Business Concerns, Coalition Partner Companies and Force Contributing Nation Companies valued equally toward meeting goals stated in Attachment F?

Answer: Yes, but they are listed Attachment 7. There is no Attachment F.

9. Will there be any extensions to the milestones identified on slide 35?

Answer: There are no plans to revise or extend these milestones.

10. Small Business information is required from the Primes. Why isn't this information also required from significant subcontractors like Past Performance?

Answer: There is no requirement to get Small Business information from subcontractors.

11. Is the delivery schedule (FOB destination) to the port in Iraq or to the staging point within Iraq where inspection will occur?

Answer: The point of acceptance is the same as the point of destination. See Amendment 0002 for FOB points.

12. Are there any special customs clearance requirements to be concerned about in Iraq?

Answer: Not to our knowledge, but customs clearance issues are the contractor's responsibility.

13. Section C.2 thru C.8 Descriptions/Specifications/Work Statement – many of the goods and services described in these sections are, for export, governed by the International Trade in Arms Regulation (ITAR). Will goods or services provided under this contract require a Department of State export license prior to shipping?

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Answer: See answer to Question #116.

14. Reference M.3.6.2: How will the Government determine “reasonableness and realism” of price if no “cost/price” supporting data is required to be provided?

Answer: The realism and reasonableness of the proposal prices will be evaluated relative to prices available in the marketplace for items having technical performance characteristics like those being proposed by the offeror to meet the Government’s requirements.

15. Bulletproof vest – clarify require ballistic “drop-in” plate, quantity two per vest. This will have significant cost impact.

Answer: Must meet NATO Level III requirements. We do not care how it meets these requirements.

16. Helmets – please confirm that the profile (design) of the helmet to be provided is per the US standard pattern. Is it intended that the IAF will be equipped with a helmet identical to that which US Armed Forces are equipped with?

Answer: No.

17. Can a prime bid twice with different vendors? For example, once with Ford Motor Company and once with Toyota?

Answer: Yes, but each proposal must be completely separate, stand alone proposal. Alternate proposals are not acceptable.

18. Will you publish an attendees roster?

Answer: Yes, it is on our website.

19. How would a small business find out who the potential prime vendors are so that product/services information can be sent to them?

Answer: Identity of actual prime offerors cannot be disclosed after proposals are received. Subcontractors can get a list of conference attendees on the web site and advertise goods and services to them.

20. Will we know who all the bidders are?

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Answer: No, to protect the integrity of the source selection process, we are prohibited from disclosing the identities of Offerors.

21. Will a list of conference attendees be posted on the website and when?

Answer: Yes, it has been posted.

22. Financial Statements – solicitation says statements “should be” certified by CPA. Slide said statements “must” be certified. Which is correct?

Answer: The solicitation is correct. Amendment 0002 will provide more information in this area.

23. L.2.3.1 – Security until US Acceptance – is the USG required to perform acceptance within a specified time after delivery at destination?

Answer: Inspection and acceptance will be conducted as expeditiously as possible, but cannot be precisely predicted in advance.

24. Purchase of items on an “each” basis after initial ordering quantity – theoretically, a purchase could include one of this and one of that as long as the total meets the \$50,000 minimum. Is this understanding correct?

Answer: Yes.

25. C.2.2 – Heavy Wheeled Vehicle – are dual rear wheeled vehicles acceptable in lieu of single rear wheels?

Answer: Both dual and single axle configurations are acceptable.

26. Will the due date be extended bearing in mind the date of this conference and announcement of new changes including quantities?

Answer: There are no plans to extend the due date for proposal submissions.

27. What type of logistical support can you provide in case of conflict scenarios like what is happening now?

Answer: The contractor is responsible for all security until acceptance of the equipment.

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28. What happens on 30 June when Iraq is turned over?

Answer: Iraq becomes a sovereign nation.

29. Who will we be working with?

Answer: Contract administration for the awarded contract will be managed by TACOM, Warren, MI, and the Defense Contract Management Agency (DCMA). United States Government personnel in Iraq will be accepting the equipment.

30. Can contract be cancelled after award?

Answer: TACOM will retain administration of this contract. This contract, as do all Government contracts, will contain a termination clause.

31. Who should certify the communication equipment – manufacturer or contractor?

Answer: See clause L.2.1 subparagraph 5 of this solicitation. This paragraph will be changed by Amendment 0002 to include LTC Heaney, CPA CMATT, email: heaneyd@orha.centcom.mil, Telephone: 703-343-9333.

32. Given radio configuration of the existing repeater is 12 VC device, why are you expecting this radio to be 24 VDC powered if the medium vehicle has 12 V electrical system. The radio is 12 V, what for the 24 V expectation is? All radios listed in C.4.1, 2, 3, and 4 are 12 VDC.

Answer: See answer in #33 below.

33. If the medium wheeled vehicle has 12 VDC electrical system, the radios, which are also 12 VDC can be powered directly from vehicles battery. Will you in that case sustain a requirement of 24 VDC in those vehicles, even if this will cause the necessity to install two additional completely unnecessary devices. 12/24 VDC converter and 24 VDC converter?

Answer: The requirement for the medium truck is to have a 24 volt electrical power source and outlet. The truck can have a 12 or 24 volt system. However, the requirement to integrate radio into the truck is the contractor's responsibility.

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34. C.2.1 Medium Wheeled Vehicle; C.2.2 Heavy Wheeled Vehicle; C.1.4.2 – warranty is indicated as 12 months after hand-off for the vehicles. Is there a mileage requirement?

Answer: Yes, 36,000 miles (57,936 km).

35. Is the warranty and service of the vehicles handled through the Iraqi armed forces or is it envisioned to be handled by local authorized service centers?

Answer: Warranty repairs are the responsibility of the prime contractor. Routine maintenance will be handled by the Iraqi Armed Forces.

36. Does our excellent evaluation from GSA per a subcontractor's GSA Schedule count on past performance section?

Answer: See L.2.4.1 for information that is to be submitted with your proposal for the past performance evaluation.

37. As a subcontractor, are we disqualified if we bid to multiple prime contractors?

Answer: No, this is permissible.

38. C.2.1 Medium Wheeled Vehicle; C.2.2 Heavy Wheeled Vehicle – color calls for desert tan. What finish is required, i.e., clear coat, gloss or flat?

Answer: Any finish is acceptable.

39. If an eligible country source offers goods or services from a non-eligible country source, will the goods or services still qualify as a “source from an eligible country”?

Answer: Yes, eligibility restriction only applies to primes. Goods or services may be obtained from any source subject to other contract restrictions (i.e., terrorist nations, etc).

40. If a major subcontractor is a large business but he has a 25% small business participation, how is that taken into account for small business participation?

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Answer: See L.2.4, subcontracting with small businesses, is based on first tier subcontracting only.

41. How will the Government evaluate the viability of the proposed delivery schedule?

Answer: As stated in clause M.3.6.1, we will assess the risk of the Offeror being able to manage, integrate, and deliver the required hardware and services in accordance with the proposed delivery schedule (Attachment 4b), based on an evaluation of the thoroughness, completeness, and reasonableness of the proposed Time Phased Critical Path, including the narrative explanation submitted by the Offeror. Realism/risk and the extent to which the proposed schedule approximates the delivery of the battalion and brigade sets described in the desired schedule (Attachment 4a) will also be evaluated. The greater the variance of the proposed schedule for delivery of the battalion and brigade sets, as evaluated, from the desired schedule, the more unfavorably the Offeror will be rated in this most important area. The Government will assess the risk of meeting the proposed schedule and approximate the most probable schedule based on the information available in the proposal and relevant information it may otherwise have available.

42. Financial Capability – the certification required we can only get in our language (not English). Is that acceptable? Can we provide a translation with the document?

Answer: Yes, but you must include an English translation along with your proposal.

43. Will prototype vehicles, both medium and heavy wheeled types, be required for sign-off prior to serial production?

Answer: No.

44. CLIN 0001 – Acceptance and Delivery is to be KMTB. Can vehicles be driven individually to KMTB from UM QSAR and still meet acceptance or must they be transported?

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Answer: Yes, but contractor is still responsible for insuring vehicles meet requirements at acceptance. There will be additional FOB points added in Amendment 002 of the solicitation.

45. For the evaluation of Small Business participation, are Coalition Partners and Force Contributing Nation companies based on the same size/dollar standard used for US Small Business?

Answer: There are no size standards for Coalition Partners and Force Contributing Nation companies.

46. Training for Group 1 vehicles has a short timeframe – 8 hours for 100 students. Will the Government consider revising this to provide sufficient time to safely train the people?

Answer: The training requirement for the delivered items of equipment is for approximately 8 hours. Actual training times may vary.

47. CLIN 0001AL Generator – what are the desired amps?

Answer: See paragraph C.2.11 that states required power – 2.5kw, required voltage = 230 V. These are the minimum requirements.

48. The Attachment 4B delivery spreadsheet seems to use an “average number for evaluation which gives as much weight to a late canteen as a late truck. Is this correct?

Answer: Evaluation credit is given for delivery of complete battalion and brigade sets.

49. Are the Communications requirements and specifications different between the Battalion Sets vs. Brigade Sets?

Answer: The technical requirements are the same.

50. Item C.2.1 Medium Wheeled Vehicle – Is an automatic or manual transmission required to operate with the diesel engine?

Answer: Transmission can be manual or automatic.

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51. Item C.2.1 Heavy Wheeled Vehicle – Is an automatic or manual transmission required to operate with the diesel engine.

Answer: Transmission can be manual or automatic.

52. Item C.2.1 Medium Wheeled Vehicle, Item C.2.2 Heavy Wheeled Vehicle – does the blackout lighting include provision for convoy travel lights or is only cut-off of all automatic lights such as brake, reverse, interior cab lights, etc.?

Answer: The requirement for blackout lighting includes exterior convoy travel lights. One commercial source we are aware of is Truck-Lite Co., Inc., but you may use any source that meets our minimum requirements.

53. Refueling Vehicle- Can power take-off system be used for refueling operation?

Answer: Yes.

54. Refueling Vehicle – electric motor assembly – what is its use for the refueling vehicle?

Answer: Reference C.2.6.p, the electric motor was intended for use with the fuel pump.

55. Are optional quotations for some items allowed and acceptable (e.g. medium and/or heavy wheeled vehicles from 2 manufacturers)?

Answer: In accordance with L.1.7 of the solicitation, optional or alternate proposals will not be considered. Also, in accordance with SOW, clause C.2, vehicles within the same family shall have the same chassis and power train. Complete separate stand-alone proposals from the same prime are acceptable.

56. How does this solicitation refer to a list of new tenders recently floated by CPA-CA with due date April 18 for individual CLINs (Contract Line Item Numbers) of your solicitation such as Night Vision Devices and Soldier Equipment.

Answer: All solicitations are for separate and stand-alone requirements.

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57. CLIN 1002AB – requirement that folding stock folds to side. Note: All AK-47 rifles with folding stock fold under, not to the side. Nearly all AKM rifles also fold under not the side. Are under folding AKM rifles acceptable?

Answer: You may fold stock in any way as long as it is compatible with other equipment, such as night vision/scopes, etc., and overall length of the rifle with folded stock is from muzzle to back end of pistol grip. Paragraph C.3.2.c will be revised.

58. AK-47 Side folding stock may interfere with night vision mount scope. Classical AKM 47 folds under. Consider option for under weapon folding stock.

Answer: See response to question #57 above.

59. Would the prime contractor candidates benefit from partnering with an Iraqi owned subcontractor who previously has no military contracting experience?

Answer: Prime contractors should select their team considering contractual requirements and evaluation criteria.

60. Fire Control – Is there a need for the compass to have a GPS interface? If so, what are the interface characteristics?

Answer: No. These are simple devices.

61. If product offered is from an eligible country but has major content from an ineligible country, will it be disqualified?

Answer: Eligibility restrictions only apply to prime contractors. Goods and services may be obtained from any source subject to other contract requirements.

62. How does a company get added to the list of companies interested in sub-contracting?

Answer: Email the PCO, this information will be posted on our web site.

63. Do we have to provide security convoys or armored guards to accompany these deliveries?

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Answer: The contractor is responsible for all security and transportation requirements to the place and time of acceptance.

64. Is the Government willing to help with transportation and guarding shipments?

Answer: The contractor is responsible for all security and transportation requirements to the place and time of acceptance.

65. Ambulance: “Natural ventilation or air conditioning” – an open air ambulance in Iraqi heat would not support proper medical care. We suggest that air conditioning be a mandatory requirement for the patient compartment.

Answer: The minimum requirements remain unchanged.

66. Ambulance – A number of ambulance patient compartment criteria can be found in GSA/USDOT Ambulance Specification KKK-A1-822-E. Some of these criteria would improve the safety, lighting, and structure of the ambulance. As of now, specs are too vague.

Answer: The Statement of Work reflects the minimum requirements.

67. Ambulance – does it need a winch system or not?

Answer: No, winch is not required.

68. Will one Jerry Can do instead of two?

Answer: No.

69. Item C.2.1 Medium Wheeled Vehicle – Is the entire vehicle electrical system required to be 24 volt or is a vehicle with 12 volt system and a 24 volt power source converter to operate the radio equipment acceptable?

Answer: Yes, a 12 volt system is allowed, provided that a 24 volt power source is present.

70. Is the “Small Disadvantaged Business Concern Participation Only” limited to US SDB or does it include Coalition Partner companies or Force Contributing Nation companies?

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Answer: Small Disadvantaged Businesses are only US Small Disadvantaged Businesses.

71. If US companies, are non-US primes required to meet the same requirements?

Answer: All prime vendors are required to address the small business goals - see L.2.4.2.

72. Generating sets – CLIN 0001AL could you please clarify if the above CLIN should be 2.5 kva or 2.5 kw. On page 11 of 127 there is info about kva and on page 80 of 127 item C.2.11 kw is quoted. Which one is correct?

Answer: 2.5 kw is correct. The solicitation will be amended to reflect this change.

73. Ambulance: Oxygen System US standards or British

Answer: Either is acceptable.

74. Ambulance: Oxygen System – cylinders, regulators, and flowmeters required? Spares?

Answer: The minimum requirements are listed in C.2.4. The prime contractor is responsible for integrating the oxygen system into the ambulance.

75. Ambulance: Why are there no structural integrity/safety requirements for the ambulance patient compartment? Rollover protection, static load test, seat belts/grab handles, anchorages. We recommend use AMD Standards from the ambulance manufacturers division of the NTEA (National Truck and Equipment Association).

Answer: Not a requirement. Intent is to meet commercially available standards and not require design of new configurations.

76. Training: The solicitation has a maximum of 8 hours for training 100 students.

Answer: See response to question # 46 above.

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77. Is that 8 hours per CLIN or is that 8 hours for the entire battalion set? If for the entire battalion set, is it to be more a familiarization?

Answer: See response to question # 46 above.

78. Is the Motorola Communications Representative, Mr. Russ Bales, present today? If so, please point him out.

Answer: Yes.

79. Request amending requirement in C.4.5 and C.4.6 to add “or equal to” to read Barrett 950 HF Radio or equal to restrict competition.

Answer: There is no requirement to offer the Barrett 950 radio. The requirement states that “all communications equipment must be certified to be fully interoperable with existing IAF communications equipment.” The Barrett 950 is the existing IAF radio identified in C.4.5 and C.4.6.

80. Referencing page(s) 16 of 17 of reprint document and page(s) 84 and 85, under C.4.5 and C.4.6 - is the Barrett 950 Radio “certified” as per the requirements of Section L.2.1(5) and who awarded the certification.

Answer: No radios are currently certified. All radios being offered must be certified in accordance with the requirements of clause L.2.1.

81. Routine Spares – Are these spares those items that must be replaced per the OEM maintenance manual, or will this category include a prediction of items that could fail during the first 12 months (i.e., unscheduled maintenance)?

Answer: Spares shall consist of scheduled maintenance items for 57,936 km (36,000 miles) per year. The solicitation will be amended to reflect this change.

82. C.2.1 Medium Wheeled Vehicle, C.2.2 Heavy Wheeled Vehicle – routine maintenance spare for one year is contingent upon mileage. Is there an estimated mileage figure anticipated to properly prepare the maintenance spare list?

Answer: The estimate amount is 57,936 km (36,000 miles) per year. The solicitation will be amended to reflect this change.

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83. Recovery Vehicle – can straight crane be used?

Answer: A straight crane is acceptable.

84. Environmental Safety – the inclusion of the 52.223-4000 clause would require the vehicles delivered under the contract to meet US Federal Vehicle Emission, Fuel Economy Standards – which would seem inconsistent with delivery and use of the vehicles in Iraq.

Answer: Does not apply. The clause will be deleted in Amendment 0002 to the solicitation.

85. Is the program funded? If yes, are three periods funded?

Answer: Funding is expected to be provided for the minimum order quantities, but the solicitation requirements are currently subject to the availability of funds.

86. If the full quantity of one CLIN can be delivered one time, is this acceptable? For example, if all of the water can be immediately available, can they all be delivered on 15 July

Answer: Yes, but evaluation credit will only be given for delivery of complete battalion and brigade sets.

87. Referencing page 120 of 127, Section L.2.1 paragraph 5 – who is the point of contact – Government Inspector – from DLA Iraq in Kuwait/Iraq regarding certification of the Fixed and Mobile HF radio communications equipment.

Answer: The Government person to contact in Iraq for certification is LTC Heaney, CPA CMATT, email: heaneyd@orha.centcom.mil, Telephone: 703-343-9333. This change will be reflected in Amendment 0002 to the solicitation.

88. How do you get your company listed on the “List of companies interested in subcontracting?” Is this posted on the website?

Answer: Contact the PCO and the information will be posted.

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Background – Berry Amendment Restrictions for Questions 89 through 97

The statutory requirement is found at 10 USC 2533a, entitled “Requirement to buy certain articles from American sources; exceptions”.

The requirement found at paragraph (a) states that unless the article falls within one of the stated exceptions, United States appropriated funds or funds otherwise available to the Department of Defense *may not be used for the procurement of an item* described in section (b) if the item is not *grown, reprocessed, reused, or produced* in the United States. Supplemental funding (Iraq Relief and Reconstruction Fund) provided by Public Law 108-106 is subject to this statutory requirement, and it is anticipated that these funds will be used to support the Battalion Sets acquisition.

The 2004 National Defense Authorization Act (Public Law 108-136) amended 10 USC 2533a as it relates to *contingency operations* to remove from the list of items in (b) food, specialty metals including stainless steel flatware, and hand or measuring tools.

What remains, either as end products or components, and what must be grown, reprocessed, reused or produced in the United States (including U.S. possessions and Puerto Rico), unless a DFARS exception applies, are the following:

- Clothing
- Tents, tarpaulins, or covers
- Cotton and other natural fiber products
- Woven silk or woven silk blends
- Spun silk yarn for cartridge cloth
- Synthetic fabric or coated synthetic fabric, including all textile fibers and yarns that are for use in such fabrics
- Canvas products
- Wool (whether in the form of fiber or yarn or contained in fabrics, materials, or manufactured articles)

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- Any item of individual equipment (Federal Supply Class 8465) manufactured from or containing any of the fibers, yarns, fabrics, or materials listed above.

Exceptions

Per DFARS 225-7002-2, acquisitions in the following categories are not subject to the restrictions 10 USC 2533a

- Acquisitions at or below the simplified acquisition threshold (\$ 250,000).
- Acquisitions of any of the items in 10 USC 2533a, as amended, if the Secretary of the Army determines that items grown, reprocessed, reused, or produced in the United States cannot be acquired as and when needed in a satisfactory quality and sufficient quantity at U.S. market prices.
- Acquisitions outside the United States in support of combat operations.
- Acquisitions of end products incidentally incorporating cotton, other natural fibers, or wool, for which the estimated value of the cotton, other natural fibers, or wool --
 - 1) Is not more than 10 percent of the total price of the end product; and
 - 2) Does not exceed the simplified acquisition threshold (\$ 250,000)
- Acquisitions of fibers and yarns that are for use in synthetic fabric or coated synthetic fabric (but not the purchase of the synthetic or coated synthetic fabric itself), if-
 - 1) The fabric is to be used as a component of an end product that is not a textile product.
 - 2) The fibers and yarns are para-aramid fibers and yarns manufactured in-
 - A. The Netherlands; or

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- B. Another qualifying country (see 225.872) if the Under Secretary of Defense (Acquisition, Technology, and Logistics) makes a determination in accordance with Section 807 of Pub. L. 105-261

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89. Is the canvas for the heavy wheel vehicle, refueling vehicle, cargo trailer, and large cargo trailer required to be made from material manufactured in the US?

Answer: Canvas products, either as end items or components of end items, are clearly included on the list of those items that must be acquired from the United States. The canvas products may, however, be subject to one of the DFARS exceptions listed above.

90. Berry Amendment – end product assembled in Israel with US grown material/manufacturing material? Does this satisfy the Berry Amendment?

Answer: If the component of the end product in question was grown in the United States, then the requirements of 10 USC 2533a with regard to that component have been satisfied.

91. Will Berry Amendment apply to textiles utilized in the construction of hard body armor plates?

Answer: Assuming the textiles in question are components that fall within the restrictions of 10 USC 2533a, then they must have been grown, reprocessed, reused, or produced in the United States, unless one of the DFARS exceptions above apply.

92. Berry Amendment: For Body Armor Vest: If fabric is manufactured in the U.S., the vest is fabricated outside the U.S., and more than 50% of the cost is of U.S. origin, is the Berry Amendment satisfied.

Answer: Assuming that the fabric referred to is one of those items that fall within the restrictions of 10 USC 2533a, and this component has been produced in the United States, then the requirements of 10 USC 2533a with regard to that component have been satisfied.

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93. Since the requirement to “buy American” has been dropped, why does the requirement to comply with Berry Amendment for selected items; e.g. clothing, tents, tarpolins (tarpaulins), covers, etc., remain?

Answer: Buy America and Balance of Payments requirement, which do not apply to this acquisition because the end items are for use outside the United States, derives from a different statute than the statute (10 USC 2533a) which enumerates certain items, whether end items or components, that must be grown, reprocessed, reused or produced in the United States. The basis for the Berry Amendment restrictions is the source of funding and not the location of end use, so it is possible, as here, that one will apply and one will not.

94. Berry Amendment: If applied the Berry Amendment would disadvantage coalition partners. To which items does it apply?

Answer: See above listing of restricted items, whether end items or components.

95. Does it apply to Body Armour (Armor)?

Answer: Depends on whether any restricted items are component parts of the Body Armor Vest being offered. If so, then yes, the restrictions would apply, subject to any DFARS exceptions.

96. Does the Berry Amendment apply if the item is not for use by U.S. forces and the items are for use outside the U.S.?

Answer: Whether it is for use by U.S. forces or the items are for use outside the U.S. is irrelevant as to whether the Berry Amendment applies (although it may be relevant to whether a DFARS exception may apply). The basis of applicability is whether the acquisition is being funded by U.S. appropriated funds or constitutes funds otherwise available to the Department of Defense. In this case the anticipated funds for this acquisition are U.S. funds appropriated for use by the Department of Defense, and therefore the restrictions of 10 USC 2533a clearly apply, although a DFARS exception may also be applicable.

97. In the first contract you nominated the items that had to be Berry Compliant: Please do so in this case: ie) sleeping bag, rucksack, load bearing etc.

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Answer: What you request can not be done since there is no way to determine in advance, the material content and composition of the end items you or other offerors may be proposing. It is up to each offeror to first determine if any end items or components of end items are items restricted by 10 USC 2533a, and then determine if any of the listed DFARS exceptions apply to the end item they intend to offer as part of their proposal.

98. C.4.1 Short Range Radio – Motorola GP680 radio DOES NOT HAVE a possibility to be powered directly from AC power supply and Motorola DOES NOT MANUFACTURE radios of its own production. Is that a mistake or do you want us to design, manufacture such devices? This will cost a lot.

Answer: Request for transportability (man portable) will be deleted. Request for additional batteries and chargers will be deleted. The solicitation will be revised to reflect this change.

99. C.4.2 Mentioned existing radio, GM660 Motorola radio, is designed as MOBILE, vehicle mounted radio. Why you are expecting from this radio to be HANDHELD or MAN PORTABLE? This requirement should apply to GP680 Short Range Radio from C.4.1. Also powering this mobile radio from any kind of batteries does not make any sense – this radio is powered from vehicles battery and only charges or additional batteries are useless, with this radio because this simply does not exist.

Answer: See answer to previous question #98.

100. Will pre-programming of radios be required before delivery?

Answer: No.

101. If no pre-programming is required will software and cables be required?

Answer: No.

102. RFP Paragraph C.4.5 Fixed HF Radios and C.4.6 Mobile HF Radios – The Barrett family of radios cited in the RFP does not meet the MIL STD for vibration, rain, shock, and dust. Are Barrett radios acceptable or are offerors to bid radios that meet the MIL Standard?

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Answer: Radios to be provided under this solicitation must meet all listed, stated, or required MIL STDS.

103. C.5.2 Weapon Mounted Night Vision Device – please explain requirement for a Laser Designator? What is actually needed: Laser AIMER, mounted on night vision weapon scope? Or I/R illuminator mounted on night vision weapon scope?

Answer: There is no requirement for a laser designator or I/R illuminator. The requirement is for a laser pointer only.

104. C.5.1 Individual Night Vision Device – what is configuration required: monocular? goggles?

Answer: The requirement is for goggles.

105. C.5.2.c Weapon Mounted Night Vision Kit – C.5.2.c states “be mountable on the weapons cited in Section C.3.3 (except 9mm hand gun). Section C.3.3 identifies only the PKM heavy machine gun.

Answer: The reference for C.3.3 was a typographical error. The solicitation will be amended to reflect C.3 as the correct reference.

106. Your answer, No. 28(d) (d) what does it mean exactly “classical folding stock” in AK-47? **Answer 28(d) the stock will fold to the side, either solid or skeleton**), the stock will fold to the side either solid or skeleton: to use the solid stock (wooden) cannot be folded. Does it matter how/to which side the stock will fold? Usually to the bottom.

Answer: See answer to Question #57.

107. Armorer Kits: a. Statement of Work does not state size, material, etc. of container, b) can we get specifications for the container?

Answer: Offerors shall provide a container that safely holds contents of the Armorer kit.

108. Armorer Kit, is the supplied contents of the kits to be the same for all different weapons? The list omits many specialized parts needed with the different

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weapons and has tools useless for specific weapons? How should we deal with this?

Answer: The solicitation will be changed to allow Offerors to amend Attachment 5, Armorer Kit and supply the Government a revised list.

109. Armorer Kit, do special tools need to be part of spares if required?

Answer: All special tools shall be included in Attachment 5. The solicitation will be amended to reflect this change.

110. PKM Linked Ammunition: The PKM heavy machine gun is delivered with non-disintegrating linked belts, in lengths of 100, 200 or 250 rounds. A fundamental piece of training on the PDM is for the soldier to learn to link the ammunition. The Russians never delivered this ammo linked. Will the government accept re-usable belts, delivered with the weapon, separate from the ammo?

Answer: Yes, the solicitation will be amended to reflect that ammunition may be delivered according to the Russian Methodology.

111. Is an Arabic language display required for the compass and/or GPS?

Answer: No, but the instructions for use must be supplied in English and Arabic as stated in C.1.2.

112. Is a statometric range finder desired for fire control?

Answer: No.

113. What are the display requirements for weapon orientation?

Answer: Instructions and displays in training must be in English and Arabic.

114. What are the calibration requirements for the compass?

Answer: Simple, magnetic compasses do not need to be calibrated.

115. Is the compass to be a stand-alone device such as a lensatic compass or is on-vehicle integration required?

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Answer: It should be stand alone.

116. Please clarify if brokers licenses are required from the Office of Defense Trade Controls (DTC), U.S. Department of State, for foreign sourced defense items, in accordance with ITAR. There is much confusion between DTC, DoD and CPA. DTC has said licenses are required because end user is Iraq Army, regardless of fact that this is USG contract. Please clarify.

Answer: At the current time, the items delivered under any contract resulting from this solicitation will be presented to U.S. government representatives (either personnel of the Coalition Provisional Authority (CPA) or representatives of the Defense Contract Management Agency – International (DCMA-I)) for inspection and acceptance, with ownership of the items transferring to the U.S. government at the time of acceptance. Given the foregoing, it is our understanding that U.S. export licenses are not required as no export is involved in delivery to the U.S. government in Iraq for inspection and acceptance. Exports from other countries for shipment into Iraq, however, may require licenses from those countries and that determination is the sole responsibility of the offeror.