

**AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT**1. Contract ID Code  
Firm Fixed Price

Page 1 Of 6

2. Amendment/Modification No.

0005

3. Effective Date

2014AUG22

4. Requisition/Purchase Req No.

SEE SCHEDULE

5. Project No. (If applicable)

6. Issued By

U.S. ARMY CONTRACTING COMMAND  
BRENDON COURTADE  
WARREN, MICHIGAN 48397-5000  
HTTP://CONTRACTING.TACOM.ARMY.MIL

Code

W56HZV

7. Administered By (If other than Item 6)

Code

8. Name And Address Of Contractor (No., Street, City, County, State and Zip Code)

9A. Amendment Of Solicitation No.

W56HZV-14-R-0032

9B. Dated (See Item 11)

2014AUG01

10A. Modification Of Contract/Order No.

10B. Dated (See Item 13)

Code

Facility Code

**11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS** The above numbered solicitation is amended as set forth in item 14. The hour and date specified for receipt of Offers is extended,  is not extended.

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended by one of the following methods:  
(a) By completing items 8 and 15, and returning 2 signed copies of the amendments; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. **FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER.** If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. Accounting And Appropriation Data (If required)

**13. THIS ITEM ONLY APPLIES TO MODIFICATIONS OF CONTRACTS/ORDERS**

It Modifies The Contract/Order No. As Described In Item 14.

A. This Change Order is Issued Pursuant To:  
The Contract/Order No. In Item 10A.

The Changes Set Forth In Item 14 Are Made In

B. The Above Numbered Contract/Order Is Modified To Reflect The Administrative Changes (such as changes in paying office, appropriation data, etc.) Set Forth In Item 14, Pursuant To The Authority of FAR 43.103(b).

C. This Supplemental Agreement Is Entered Into Pursuant To Authority Of:

D. Other (Specify type of modification and authority)

E. IMPORTANT: Contractor  is not,  is required to sign this document and return \_\_\_\_\_ copies to the Issuing Office.

14. Description Of Amendment/Modification (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

SEE SECOND PAGE FOR DESCRIPTION

Except as provided herein, all terms and conditions of the document referenced in item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. Name And Title Of Signer (Type or print)

16A. Name And Title Of Contracting Officer (Type or print)

15B. Contractor/Offeror

15C. Date Signed

16B. United States Of America

16C. Date Signed

(Signature of person authorized to sign)

By \_\_\_\_\_ /SIGNED/

(Signature of Contracting Officer)

NSN 7540-01-152-8070

30-105-02

STANDARD FORM 30 (REV. 10-83)

PREVIOUS EDITIONS UNUSABLE

Prescribed by GSA FAR (48 CFR) 53.243

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**Name of Offeror or Contractor:**

SECTION A - SUPPLEMENTAL INFORMATION

Buyer Name: BRENDON COURTADE  
Buyer Office Symbol/Telephone Number: CCTA-ASM-A/(586)282-9710  
Type of Contract: Firm Fixed Price  
Kind of Contract: Research and Development Contracts

\*\*\* End of Narrative A0000 \*\*\*

The purpose of Amendment 0005 is to revise the following language:

1. Section M: Revise Section M.5.2 as follows:

FROM: Even where the offeror's proposal identifies experience for itself, the Government will consider whether the benefits of the cited experience are reasonably likely to be employed/realized should the offeror subsequently be awarded a contract.

TO: Even where the offeror's proposal identifies experience for itself, the Government will consider whether the benefits of its cited experience will ever be employed/realized should the offeror subsequently be awarded a contract. Accordingly, any prime experience which is identified in the offeror's experience factor proposal, but the other volumes of the offeror's proposal do not clearly support that the cited experience is intended to be used by the offeror during contract performance, may be discounted in whole or in part. The offeror may also be evaluated based on other Government or private source information.

2. Except as provided herein, all other terms and conditions of this solicitation remain unchanged.

\*\*\* END OF NARRATIVE A0006 \*\*\*

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**Name of Offeror or Contractor:**

SECTION M - EVALUATION FACTORS FOR AWARD

M.1 BASIS FOR AWARD

M.1.1 The Government plans to award approximately 13 R&D MA IDIQ contracts as a result of this solicitation which may consist of eight contract awards to SBs and five contract awards to OTSBs that provide the Best Value to the Government when evaluated in accordance with the criteria described below, and subject to the provisions contained herein. Both SBs and OTSBs are eligible to compete for award of all task orders under the R&D contract suite. The Government reserves the right to award more or less than 13 MA IDIQ contracts. Additionally, the Government reserves the right to make no award(s) as a result of this solicitation.

The evaluation of proposals submitted in response to this solicitation will be conducted on a Best Value basis using source selection trade off procedures. The source selection authority (SSA) will weigh the merits of the non-cost/price factors against the evaluated cost/price of the task order in arriving at the final source selection decision. As part of the Best Value determination, the relative strengths versus weaknesses and associated risks of each offeror's proposal in the non-cost/price factors as well as the total evaluated cost/price of the task order will be considered in selecting the proposals that are most advantageous and represent the Best Value to the Government. In addition, in order to receive an MA IDIQ contract award, all the contractors rates within the R&D Pricing Labor Matrix (Attachment 0002) must be deemed reasonable. This may result in MA IDIQ awards that are not necessarily those with the lowest total evaluated cost/price.

M.1.1.1 The Government will evaluate proposals within two separate pools: 1) a restricted pool and 2) a full and open pool. The restricted pool will contain all offerors who certify as a SB under North American Industry Classification System (NAICS) code 541712, Research and Development in the Physical, Engineering, and Life Sciences (except Biotechnology). The full and open pool will contain all offerors who do not qualify for the restricted pool.

M.1.2 Selection of the successful offerors will be made following an assessment of each proposal against the requirements described herein and the criteria set forth in M.4.

M.2 GENERAL

M.2.1 The Government intends to award multiple contracts that represent the Best Value to the Government, to those offerors who meet all of the responsibility criteria contained in FAR 9.104.

M.2.2 The Government reserves the right to discuss any information submitted by an offeror relating to provision L.3.7, Organizational Conflict of Interest (OCI). The contracting officer may initiate such dialogue at any time during the evaluation of proposals.

M.2.3 The Government reserves the right to discuss any information submitted by an offeror relating to Facility Clearances (FCLs). The contracting officer may initiate such dialogue at any time during the evaluation of proposals (Reference L.3.8).

M.2.4 The Government reserves the right to discuss any information submitted by an offeror relating to provision L.3.10, "Joint Venture". The contracting officer may initiate such dialogue at any time during the evaluation of proposals. Offerors proposing under a joint venture that fail to provide verification of an established joint venture will not be treated as a joint venture and may be rejected in accordance with M.3.1.2.

M.3 REJECTION OF OFFERS

M.3.1 Offerors shall carefully read and provide all the information requested in the Proposal Instructions contained in Section L. If there are parts of the Section L instruction you do not understand, request clarification from the contracting officer, in writing before the closing date of this solicitation. In accordance with FAR 52.215-1, Instructions to offerors Competitive Acquisition, the Government may reject any or all proposals if such action is in the Government's interests.

M.3.1.2 The Government may reject any offerors proposal that fails to meaningfully comply with the Proposal Preparation Instructions specified in Section L of this solicitation. Examples of when an offerors proposal fails to meaningfully comply include:

M.3.1.2.1 When an offerors proposal merely offers to perform work according to the solicitation terms or fails to present more than a statement indicating its capability to comply with the solicitation terms and does not provide support and elaboration as specified in Section L of this solicitation.

M.3.1.2.2 When an offerors proposal fails to provide any of the data and information required in Section L.

M.3.1.2.3 When an offerors proposal provides some data and information, but omits significant material data and information required in Section L.

M.3.1.2.4 When an offerors proposal merely repeats the contracts SOW/PWS without elaboration.

M.3.1.3 The Government may reject any offerors proposal that offers a service that does not meet all stated material requirements of

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the solicitation.

M.3.1.4 The Government may reject any offerors proposal that takes exception(s) to the attachments, exhibits, enclosures, or other solicitation terms and conditions.

M.3.1.5 The Government may reject any offerors proposal that contains one or more Organizational Conflicts of Interest (OCI) for which sufficient negation or mitigation has not been proposed. Refer to Section L paragraph L.3.7 of this solicitation, Organizational Conflict of Interest.

M.3.1.6 The Government may reject any offeror who does not have an adequate accounting system prior to award IAW L.3.9.

M.3.2 SOURCE SELECTION AUTHORITY

The SSA is the official designated to direct the source selection process and select the offeror(s) for contract award.

M.3.3 SOURCE SELECTION EVALUATION BOARD (SSEB)

A SSEB has been established by the Government to evaluate proposals in response to this solicitation. The SSEB is comprised of technically qualified individuals who have been selected to conduct this evaluation in accordance with the evaluation criteria for this solicitation. Careful, full and impartial consideration will be given to the evaluation of all proposals received pursuant to this solicitation.

M.3.4 RESPONSIBILITY

M.3.4.1 Determination of Responsibility and Eligibility for Award: Per FAR 9.103, contracts will be placed only with contractors that the contracting officer determines to be responsible. Prospective offerors, in order to qualify as sources for this acquisition, must be able to demonstrate that they meet standards of responsibility set forth in FAR 9.104. No award will be made to an offeror who has been determined to be not responsible by the contracting officer. To verify each offeror meets the responsibility criteria contained in FAR 9.1, the Government reserves the right to request additional information, to include, but not limited to the following:

M.3.4.1.1 A Pre-Award Survey on any or all offerors;

M.3.4.1.2 Technical and/or financial information to include verification of an adequate accounting system in accordance with L.3.9. Failure to provide the requested information within seven business days from the date the request was received, may result in a determination the offeror is not responsible; and/or

M.3.4.1.3 Authorization to visit the offerors facility. An offerors refusal to authorize the Government visit its facility may result in a determination the offeror is not responsible. If the Government visits the offerors facility, the offeror shall ensure that it has current data relevant to its proposal available for the Government to review.

M.3.5 IMPORTANCE OF COST/PRICE FACTOR

The Best Value to the Government may not necessarily be the offeror(s) with the lowest evaluated cost/price. However, the closer the evaluation of the offerors are in the non-cost/price factors, the more important cost/price becomes in the decision. Notwithstanding the relative order of importance of the evaluation factors as stated within paragraph M.4.3, cost/price may be controlling when:

M.3.5.1 Proposals are considered approximately equal in non-cost/price factors; or

M.3.5.2 An otherwise superior proposal is unaffordable; or

M.3.5.3 The advantages of a higher rated, higher cost/price proposal are not considered to be worth the cost/price premium.

M.4 TRADEOFF PROCESS EVALUATION FACTORS AND RELATIVE IMPORTANCE

M.4.1 Selection of successful offerors will be made following an assessment of each proposal, based on the response to the information called for in Section L and against the solicitation requirements and the evaluation criteria described Section M. The Government will evaluate proposals as specified herein. Each evaluation will include narrative support for the evaluation conclusions under each factor.

M.4.2 The Government will assess each offeror on four Factors: (1) Experience; (2) Technical, (3) Cost/Price, and (4) Small Business Participation (SBP).

M.4.3 The experience factor is more important than the technical factor. The technical factor is slightly more important than the cost/price factor. The cost/price factor is slightly more important than the SBP factor. The non-cost/price factors, when combined, are significantly more important than the cost/price factor.

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M.5 EVALUATION OF VOLUME II - EXPERIENCE FACTOR (reference the proposal information submitted in response to L.4)

M.5.1 The Government will assess the risk that the offeror will successfully perform the required effort. This assessment will result in the application of a Confidence Rating which will be based upon the extent to which recent prior experience described is relevant to the following solicitation requirements:

M.5.1.1 Service contracts performed either as the prime contractor that involved contractor team arrangement(s) (as defined by FAR 9.601) with at least three other organizations not including the prime contractor, or service contracts performed as the prime contractor that involved the award of subcontracts to at least three other organizations. Include detail discussing the type and portion of work performed by each firm to accomplish tasks relevant to the R&D SOW key tasks set forth in paragraphs C.4.1 through C.4.6.\*\*

M.5.1.2 Service contracts performed which included prototype development focused on applied science and research projects. Include detail discussing the prototype development that was performed.

M.5.1.3 Service Contracts performed which required design and validation testing, with a focus on modifications or additions to complex systems, of the following: a.) vehicle systems; or b.) applied science and research projects. Include detail discussing the design and validation testing that was performed.

M.5.1.4 Service Contracts performed which required modeling and simulation experience, focused on the following: a.) complex system interactions with external forces; or b.) modifications to existing complex systems.

M.5.2 Even where the offeror's proposal identifies experience for itself, the Government will consider whether the benefits of the cited experience are reasonably likely to be employed/realized should the offeror subsequently be awarded a contract. Accordingly, any prime experience which is identified in the offeror's experience factor proposal, but the other volumes of the offeror's proposal do not clearly support that the cited experience is intended to be used by the offeror during contract performance, may be discounted in whole or in part. The offeror may also be evaluated based on other Government or private source information.\*\*\*\*\*

M.6 EVALUATION OF VOLUME III - TECHNICAL FACTOR (reference the proposal information submitted in response to L.5)

M.6.1 This factor will be evaluated to assess the risk that the offerors proposed approach will meet the schedule and performance requirements of the Blast Mitigation task order through effective and detailed planning as follows:

M.6.1.1 The Government will evaluate the offerors analysis and discussion of key success drivers and risks of the Blast Mitigation PWS (Attachment 0010) in the areas of performance, schedule and cost efficiencies, to assess the proposal risk probability that the offeror will successfully achieve task order requirements and objectives.

M.6.1.2 Based on the offeror's analysis of the Blast Mitigation PWS (Attachment 0010), the Government will: (1) evaluate the extent to which the offeror identified specific and necessary tasks required for the completion of the task order requirements along with a detailed and reasonable explanation of the proposed approach for executing those tasks; and (2) assess the risk the offerors proposed technical approach will result in timely completion of the Blast Mitigation task order requirements.

M.6.1.3 Based on the proposed technical approach, the extent to which the offeror has specifically identified and discussed the proposed workforce by labor category/position, including the minimum qualifications (years and types of experience) required to execute the technical approach, and the risk that the offerors proposed workforce will meet task order requirements.

M.7 EVALUATION OF VOLUME IV - COST/PRICE FACTOR (reference the proposal information submitted in response to L.6)

M.7.1 The cost/price factor volume evaluation will include consideration of the reasonableness, as defined in paragraph M.7.3, of each of the proposed fully loaded labor rates (to include profit/fee) in the R&D Pricing Labor Matrix (Attachment 0002) for the MA IDIQ contract.

M.7.2 The cost/price factor volume evaluation will also consider the total evaluated cost/price to the Government, as derived from the R&D Prime Proposal Summary File - Blast Mitigation (Attachment 0012), to accomplish the technical approach for the Blast Mitigation task order. The assessment of the total evaluated cost/price will include consideration of the reasonableness, as defined in paragraph M.7.3, and realism, as defined in paragraph M.7.4, of the proposed cost/price.

M.7.3 Reasonableness: A cost/price is considered reasonable if it does not exceed what would be incurred by a prudent person in the conduct of competitive business.

M.7.4 Cost Realism: The Government shall evaluate realism by independently reviewing and evaluating the specific elements of the offeror's proposed cost estimate to determine whether the cost realistically reflects the offeror's proposed effort to meet program requirements and objectives. The result of the realism evaluation will be a determination of the most probable cost to the Government (which consists of cost and fee). The most probable cost will be determined by adjusting the offeror's proposed cost to reflect any additions or reductions to cost elements to realistic levels based on the results of the realism analysis.

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M.7.5 The Government will assess the proposed fully loaded labor rates in the R&D Pricing Labor Matrix (Attachment 0002) and the total evaluated cost/price from the R&D Prime Proposal Summary File - Blast Mitigation (Attachment 0012) using one or more of the price and cost analysis techniques and procedures identified in FAR 15.404-1. The R&D Pricing Labor Matrix (Attachment 0002) will only be evaluated to determine reasonableness. The R&D Prime Proposal Summary File - Blast Mitigation (Attachment 0012) will be evaluated to determine both reasonableness and cost realism.\*

M.8 EVALUATION OF VOLUME V - SBP FACTOR (reference the proposal information submitted in response to L.7)

M.8.1 The evaluation will consist of the following:

M.8.1.1 An assessment of the extent of the offerors proposed levels of participation by SB concerns compared against the Governments goals for SBs in the categories listed below for this solicitation and expressed as a percentage of Total Contract Amount. The term Total Contract Amount is defined as the total proposed amount for all of the Basic CLINs and all of the Option CLINs identified in the R&D Prime Proposal Summary File - Blast Mitigation (Attachment 0012).

- 9% for Small Business (SB)
- 2% for Small Disadvantaged Business (SDB)
- 2% for Woman Owned Small Business (WOSB)
- 1% for Historically Underutilized Business Zone Small Business (HUBZone SB)
- 1% for Veteran Owned Small Business (VOSB)
- 1% for Service-Disabled Veteran-Owned Small Business (SDVOSB)

M.8.1.2 An assessment of the probability that the offeror will achieve the proposed levels, or the risk the offeror will not achieve the proposed levels, during performance of the contract. The assessment of probability or risk is against the offeror's proposed goals and not the Governments goals listed above for the solicitation. If the offeror is awarded the contract, the offeror's proposed goals will be incorporated into the contract and will be the goals against which performance will be measured. If the awardee is an OTSB, the proposed goals will be incorporated via the Small Business Subcontracting Plan goals, which shall be consistent with the goals proposed for the Small Business Participation Factor.

\*Changes pursuant to Amendment 0001

\*\*Changes pursuant to Amendment 0002

\*\*\*\*Changes pursuant to Amendment 0005

\*\*\* END OF NARRATIVE M0001 \*\*\*