



**CONTINUATION SHEET****Reference No. of Document Being Continued****Page 2 of 17**

PIIN/SIIN W56HZV-14-R-0032

MOD/AMD 0001

**Name of Offeror or Contractor:**

## SECTION A - SUPPLEMENTAL INFORMATION

Buyer Name: LIZ WEARN  
Buyer Office Symbol/Telephone Number: CCTA-ASM-A/(586)282-9656  
Type of Contract: Firm Fixed Price  
Kind of Contract: Research and Development Contracts

\*\*\* End of Narrative A0000 \*\*\*

The purpose of Amendment 0001 is to revise the following language:

1. SECTION L: Revise Section L.4.1.2.1 as follows:

FROM: Service contracts performed as the prime contractor which included contractor team arrangement(s) (as defined by FAR 9.601(1)) of at least three other organizations, not including the prime contractor. Include detail discussing the type and portion of work performed by each firm to accomplish tasks relevant to the R&D SOW key tasks set forth in paragraphs C.4.1 through C.4.6.

TO: Service contracts performed either as the prime contractor that involved contractor team arrangement(s) (as defined by FAR 9.601) with at least three other organizations not including the prime contractor, or service contracts performed as the prime contractor that involved the award of subcontracts to at least three other organizations. Include detail discussing the type and portion of work performed by each firm to accomplish tasks relevant to the R&D SOW key tasks set forth in paragraphs C.4.1 through C.4.6.

2. ATTACHMENT 0003 - R&D EXPERIENCE MATRIX/NARRATIVE: Revise Relevance Consideration #1 as follows:

FROM: Recent and relevant prior experience pertaining to contracts performed as the prime contractor which included contractor team arrangement(s) (as defined by FAR 9.601(1)) of at least three other organizations, not including the prime contractor. Include detail discussing the type and portion of work performed by each firm to accomplish tasks relevant to the R&D SOW key tasks set forth in paragraphs C.4.1 through C.4.6.

TO: Recent and relevant prior experience pertaining to service contracts performed either as the prime contractor that involved contractor team arrangement(s) (as defined by FAR 9.601) with at least three other organizations not including the prime contractor, or service contracts performed as the prime contractor that involved the award of subcontracts to at least three other organizations. Include detail discussing the type and portion of work performed by each firm to accomplish tasks relevant to the R&D SOW key tasks set forth in paragraphs C.4.1 through C.4.6.

3. ATTACHMENT 0004 - R&D CROSS-REFERENCE MATRIX: Revise Consideration #1 as follows:

FROM: Service contracts performed as the prime contractor which included contractor team arrangement(s) (as defined by FAR 9.601(1)) of at least three other organizations, not including the prime contractor. Include detail discussing the type and portion of work performed by each firm to accomplish tasks relevant to the R&D SOW key tasks set forth in paragraphs C.4.1 through C.4.6.

TO: Service contracts performed either as the prime contractor that involved contractor team arrangement(s) (as defined by FAR 9.601) with at least three other organizations not including the prime contractor, or service contracts performed as the prime contractor that involved the award of subcontracts to at least three other organizations. Include detail discussing the type and portion of work performed by each firm to accomplish tasks relevant to the R&D SOW key tasks set forth in paragraphs C.4.1 through C.4.6.

4. SECTION L: Revise Section L.1.4 as follows:

FROM: Method of Submission: Proposals shall be submitted via the ASFI BRS web site: <https://acquisition.army.mil/asfi/>. NOTE: ASFI website has a 10 Megabyte (MB) maximum capacity for each file uploaded; refer to the information contained on the ACC-WRN Procurement Network Website (<http://contracting.tacom.army.mil/acqinfo/ebidnotice.htm>) concerning how to submit electronic proposals. In addition, refer to paragraph L.2 regarding submission of Electronic Proposals. For the Price Factor Volume, spreadsheets shall be in a version provided for in paragraph L.2.4.

TO: Method of Submission: Proposals shall be submitted via the ASFI BRS web site: <https://acquisition.army.mil/asfi/>. NOTE: ASFI website allows up to ten files to be uploaded at one time. The combined size of the ten files cannot exceed 20 Megabytes (Mb); refer to the information contained on the ACC-WRN Procurement Network Website (<http://contracting.tacom.army.mil/acqinfo/ebidnotice.htm>) concerning how to submit electronic proposals. In addition, refer to

**Name of Offeror or Contractor:**

paragraph L.2 regarding submission of Electronic Proposals. For the Price Factor Volume, spreadsheets shall be in a version provided for in paragraph L.2.4.

5. SECTION L: Revise Section L.2.2 as follows:

FROM: Given the volume of data and information to be submitted by offerors in response to this solicitation, and the inherent limitations of server bandwidth, offerors may be required to submit their proposal in multiple uploads. It is critical that all offerors carefully and completely identify the volumes and attachments of its proposal. It is important to note that up to five files can be uploaded at one time. The combined size of five files cannot exceed 10 megabytes (MB). Offerors should break attachments into smaller files or use the upload utility multiple times if files exceed the 10MB size limit.

TO: Given the volume of data and information to be submitted by offerors in response to this solicitation, and the inherent limitations of server bandwidth, offerors may be required to submit their proposal in multiple uploads. It is critical that all offerors carefully and completely identify the volumes and attachments of its proposal. It is important to note that up to ten files can be uploaded at one time. The combined size of ten files cannot exceed 20 Megabytes (MB). Offerors should break attachments into smaller files or use the upload utility multiple times if files exceed the 20Mb size limit. Filenames must not contain single quotes, spaces, pound or percent signs. The offeror's computer must also be running updated virus protection. If the offeror's computer is not protected, please do not upload files. Uploading files with viruses may jeopardize your electronic bid submission.

6. SECTION M: Revise M.7.5 as follows:

FROM: The Government will assess the proposed fully loaded labor rates in the R&D Pricing Labor Matrix (Attachment 0002) and the total evaluated cost/price from the R&D Prime Proposal Summary File - Blast Mitigation (Attachment 0012) using one or more of the price and cost analysis techniques and procedures identified in FAR 15.404-1 to determine cost realism and reasonableness of the proposed cost/price to accomplish the solicitation requirements.

TO: The Government will assess the proposed fully loaded labor rates in the R&D Pricing Labor Matrix (Attachment 0002) and the total evaluated cost/price from the R&D Prime Proposal Summary File - Blast Mitigation (Attachment 0012) using one or more of the price and cost analysis techniques and procedures identified in FAR 15.404-1. The R&D Pricing Labor Matrix (Attachment 0002) will only be evaluated to determine reasonableness. The R&D Prime Proposal Summary File Blast Mitigation (Attachment 0012) will be evaluated to determine both reasonableness and cost realism.

7. CLAUSE 52.215-4005, MINIMUM ACCEPTANCE PERIOD: Revise clause 52.215-4005(b) as follows:

FROM: The Government requires a minimum acceptance period of 120 calendar days.

TO: The Government requires a minimum acceptance period of 150 calendar days.

\*\*\* END OF NARRATIVE A0002 \*\*\*

**CONTINUATION SHEET**

**Reference No. of Document Being Continued**

**Page 4 of 17**

**PIIN/SIIN** W56HZV-14-R-0032

**MOD/AMD** 0001

**Name of Offeror or Contractor:**

SECTION K - REPRESENTATIONS, CERTIFICATIONS, AND OTHER STATEMENTS OF OFFERORS

<u>Status</u>	<u>Regulatory Cite</u>	<u>Title</u>	<u>Date</u>
K-1 CHANGED (TACOM)	52.215-4005	MINIMUM ACCEPTANCE PERIOD	OCT/1985

(a) ACCEPTANCE PERIOD, as used in this provision, means the number of calendar days available to the Government for awarding a contract from the date specified in this solicitation for receipt of offers.

(b) The Government requires a minimum acceptance period of 150 calendar days\*\*.

(c) In the space provided immediately below, offers may specify a longer acceptance period than the Government's minimum requirement.

The offeror allows the following acceptance period: \_\_\_\_\_ calendar days.

(d) An offer allowing less than the Government's minimum acceptance period may be rejected.

\*\* Change pursuant to Amendment 0001

[End of Provision]

**Name of Offeror or Contractor:**

## SECTION L - INSTRUCTIONS, CONDITIONS, AND NOTICES TO OFFERORS

L.1 PROPOSAL PREPARATION INSTRUCTIONS

L.1.1 General: The offerors proposal, subject to FAR 52.215-1, "Instructions to Offerors - Competitive Acquisitions", shall be submitted in the format set forth below. All information necessary for the review and evaluation of a proposal shall be contained in the proposal volumes set forth below. Section M of the solicitation sets forth the evaluation criteria and delineates the factors and subfactors to be evaluated and their relative order of importance.

L.1.1.1 Award Without Discussions: The offerors proposal, as required by this section, will be evaluated as set forth in Section M of this solicitation. FAR 52.215-1 advises offerors that the Government intends to evaluate proposals and award contracts without discussions with offerors. Where awards will be made without discussions, exchanges with offerors are limited to clarifications as defined in FAR 15.306(a). Therefore, the offerors initial proposal should contain its best terms from a cost/price and technical standpoint. However, under FAR 52.215-1, the Government reserves the right to hold discussions, if necessary. If the PCO determines that the number of proposals that would otherwise be included in the competitive range exceeds the number at which an efficient competition can be conducted, the PCO may limit the number of proposals in the competitive range to the greatest number that will permit an efficient competition among the most highly rated proposals.

L.1.2 Proposal Content: The offerors proposal shall be submitted in five separate volumes, as set forth below. Proposals shall not contain citations or links to other websites. All proposal information shall be in the English language. Proposals shall be submitted on standard 8.5 x 11 paper. Font size shall be no smaller than 10 point with margins no less than 1 inch (top, bottom, left, and right) excluding headers, footers, and page numbers. The offeror shall number each page and provide an index/Table of Contents with each volume. Drawings and graphics included within the proposal that may be more appropriate to use larger paper may utilize no larger than 11 x 17 paper. The complete set of volumes shall be accompanied by a cover letter prepared on the company's letterhead. Each of the volumes shall be separated and labeled with full pagination. The proposal shall include a volume for each of the evaluation factors. The offeror's proposal shall be uploaded to the Army Single Face to Industry (ASFI) Bid Response System (BRS) website (in accordance with paragraph L.1.4), clearly labeled, with volumes divided as follows:

<u>Volume #</u>	<u>Volume Title</u>	<u>Page Suggestions</u>
Volume I:	Proposal Terms and Conditions	N/A
Volume II:	Experience Factor	25 pages
Volume III:	Technical Factor	20 pages
Volume IV:	Cost/Price Factor	N/A
Volume V:	Small Business Participation Factor	N/A

L.1.3 Submission Due Date And Time: The offeror's proposal shall be received at the web address set forth below no later than 12:00 PM Eastern Standard Time on Wednesday, 03 September 2014. The offeror shall ensure its proposal is received at the initial point of entry to the Government infrastructure (in this case, received through ASFI BRS) before the solicitation closing date and time. Offerors are cautioned that a proposal is not considered received until the final submission via ASFI BRS and a time stamped proposal summary is generated. NOTE: These actions are not instantaneous. Offerors should begin the file upload well in advance of the solicitation closing date and time to ensure that the entire proposal is received in time to be considered for award. If the ASFI BRS confirmation time stamp does not meet the solicitation closing date and time as indicated in this paragraph, pursuant to FAR 52.215-1, the proposal may be rejected as late.

L.1.4 Method of Submission: Proposals shall be submitted via the ASFI BRS web site: <https://acquisition.army.mil/asfi/>. NOTE: ASFI website allows up to ten files to be uploaded at one time. The combined size of the ten files cannot exceed 20 Megabytes (MB); refer to the information contained on the ACC-WRN Procurement Network Website (<http://contracting.tacom.army.mil/acqinfo/ebidnotice.htm>) concerning how to submit electronic proposals. In addition, refer to paragraph L.2 regarding submission of Electronic Proposals. For the Price Factor Volume, spreadsheets shall be in a version provided for in paragraph L.2.4.\*\*

L.1.5 Proposal Submission Guidance: The offerors proposal shall contain all pertinent representations, certifications, and the specified information required for evaluation of the proposal.

L.1.6 PCO: Offerors are encouraged to contact the PCO, Ms. Renee Collica, [usarmy.detroit.acc.mbx.wrn-rd@mail.mil](mailto:usarmy.detroit.acc.mbx.wrn-rd@mail.mil), in order to request an explanation of any aspect of these instructions. The question and answer period for the R&D RFP will close at 5:00 PM Eastern Standard Time on Tuesday, 12 August 2014.

L.1.7 All or None: Proposals in response to this solicitation shall be submitted for all the requirements identified in the solicitation. Proposals submitted for less than all the requirements called for by this solicitation will not be considered for award.

L.1.8 Extreme care and attention should be given to ensure that all required items are included in the proposal.

L.1.9 A representative task order will be utilized as part of the evaluation process in order to determine the MA IDIQ contractors under this RFP. Because offerors must submit a proposal for the Blast Mitigation TOR in order to be eligible for award of a basic MA IDIQ R&D contract, the Blast Mitigation task order is not subject to a SBSA. All interested offerors must submit a proposal for the

**Name of Offeror or Contractor:**

Blast Mitigation task order with their R&D MA IDIQ proposal.

L.1.10 Proposals shall conform to the requirements of this solicitation. All offerors, including joint ventures, shall be limited to one proposal.

**L.2 NOTICE REGARDING ELECTRONIC PROPOSAL SUBMISSION**

L.2.1 Offerors shall submit the electronic copies of a proposal in accordance with the Section A Clause, entitled TACOM-Warren Electronic Contracting, 52.204-4016.

L.2.2 Given the volume of data and information to be submitted by offerors in response to this solicitation, and the inherent limitations of server bandwidth, offerors may be required to submit their proposal in multiple uploads. It is critical that all offerors carefully and completely identify the volumes and attachments of its proposal. It is important to note that up to ten files can be uploaded at one time. The combined size of ten files cannot exceed 20 Megabytes (MB). Offerors should break attachments into smaller files or use the upload utility multiple times if files exceed the 20MB size limit. Filenames must not contain single quotes, spaces, pound or percent signs. The offeror's computer must also be running updated virus protection. If the offeror's computer is not protected, please do not upload files. Uploading files with viruses may jeopardize your electronic bid submission.\*\*

L.2.3 Offerors are requested, to the maximum extent practical, not to provide attachments from multiple volumes within electronic transmission(s); each electronic transmission(s) should include attachments pertaining to only one volume.

L.2.4 Electronic Copies: Offerors shall submit electronic copies and any supplemental information (such as spreadsheets, backup data, and technical information) using the following file types:

(a) Files in either Microsoft (MS) Windows Vista/MS Office 2007 or Office XP: Word, Excel, or PowerPoint. Spreadsheets shall be sent in a file format that includes all formulae, macro and format information. Print image is not acceptable.

(b) Files in Adobe Portable Document Format (PDF). Scanners should be set to 200 dots per inch.

(c) Files in Hypertext Markup Language (HTML). HTML documents shall not contain active links to live Internet sites or pages. All linked information shall be contained within the electronic proposal and be accessible offline.

L.2.5 FAR 15.207(c) identifies the steps the Government will take with regard to unreadable proposals. Offerors shall make every effort to ensure that a proposal is virus-free. Proposals (or portions thereof) submitted which reflect the presence of a virus, or which are otherwise rendered unreadable by damage in electronic transit, will be treated as "unreadable" as described above.

**L.3 VOLUME I - PROPOSAL TERMS & CONDITIONS**

In this Volume, offerors shall provide:

L.3.1 An electronic cover letter (letter of transmittal) which shall identify all enclosures being transmitted in the message.

L.3.1.1 A scanned image of the SF 33 solicitation cover page signed by a person authorized to bind the offeror. Blocks 12, 13, 14, 15A, 15B, 16, 17, and 18 of the SF 33 shall be filled in by the offeror.

L.3.2 One copy of this solicitation (Sections A-K) with all clauses and other fill-ins completed. System for Award Management (SAM) certifications need not be separately submitted.

L.3.3 An affirmative statement that the offeror proposes to meet all the requirements of Section C, or through the use of subcontractor(s).

L.3.4 A statement of agreement to all the terms, conditions, and provisions of this solicitation.

L.3.5 A statement asserting whether the offeror qualifies for the restricted pool based on NAICS Code 541712 (Research and Development in the Physical, Engineering, and Life Sciences (except Biotechnology); current size standard of 500 employees).

L.3.6 A subcontracting plan (if the offeror is an Other-Than-Small-Business (OTSB) in accordance with FAR 52.219-9).

L.3.7 Organizational Conflict of Interest (OCI) (Reference M.3.1.5)

L.3.7.1 The offeror shall provide an affirmative statement that: 1) it agrees to the OCI mitigation strategy identified in paragraph H.16; and 2) it does not have an OCI as it applies to this solicitation. If the offeror thinks he has an actual or perceived OCI, see paragraph L.3.6.3 below.

L.3.7.2 The provisions of FAR Subpart 9.5, Organizational Conflict of Interest, apply to any award under this solicitation. Potential

**CONTINUATION SHEET****Reference No. of Document Being Continued**

Page 7 of 17

PIIN/SIIN W56HZV-14-R-0032

MOD/AMD 0001

**Name of Offeror or Contractor:**

offerors should review current and planned participation in any other Government contracts, subcontracts, consulting, or teaming arrangement(s) where they may be in a position of actual or perceived bias or unfair competitive advantage.

L.3.7.3 Offerors shall disclose any potential OCI situations as soon as identified, including prior to proposal submission. The disclosure shall include a statement of the facts and an analysis of how those facts create the actual or perceived conflict. The offeror shall recommend approach(es) to neutralize or mitigate the OCI. The preferred approach to potential conflicts is to avoid the conflict. Mitigation shall be considered only if it is not practical to avoid the conflict. The PCO will promptly respond to resolve any potential conflicts.

L.3.8 Because offerors and subcontractor(s) may handle or access classified information, all are required to either a.) submit evidence that it possess a current active (TOP SECRET or SECRET) Facility Clearance (FCL) that can be verified by the Government via the Joint Personnel Adjudication System (JPAS) database; or b.) submit an offeror signed Defense Security Agreement (DD Form 441) which obligates the contractor to comply with the security requirements of the National Industrial Security Program Operating Manual (DoD 5220.22-M). Offerors may visit the DSS website for more information as to what is required for submission to DSS:  
[http://www.dss.mil/isp/fac\\_clear/fac\\_clear\\_check.html](http://www.dss.mil/isp/fac_clear/fac_clear_check.html).

L.3.8.1 FCL is not required for award of a R&D MA IDIQ contract. FCL may be required to be eligible for award of future task orders. (Reference M.2.3)

L.3.9 Accounting System: In order to be considered for award of a R&D MA IDIQ contract and subsequent cost-type task orders awarded hereunder, the offeror shall provide evidence that it has an adequate financial management and accounting system and fund tracking procedures IAW FAR 16.301-3(a)(3). Providing evidence of an adequate accounting system is a matter of contract responsibility IAW FAR 9.103 and 9.104-1(e). The offeror shall complete and submit a Defense Audit Agency (DCAA) Preaward Survey of Prospective Contractor Accounting System Checklist ([http://www.dcaa.mil/checklist\\_and\\_tools.html](http://www.dcaa.mil/checklist_and_tools.html)) at the time of proposal submission. Offerors having applicable and current information from DCAA or DCMA shall also submit that documentation. (Reference M.3.1.6)

L.3.9.1 Offerors who have not had Accounting System Reviews by DCAA or DCMA may, at the offeror's expense, submit information from an Independent Certified Public Accountant (CPA) verifying that the CPA audited the offeror's accounting system and that the offeror's accounting system complies with the requirements stated within the DCAA Contract Audit Manual (DCAAM) Chapter 5-202, Preaward Survey of a Prospective Contractor's Accounting System and Standard Form (SF) 1408, Preaward Survey of Prospective Contractors Accounting System.

L.3.10 Joint Venture: To be recognized as a joint venture as referenced in Section A.4.3 and eligible for award of a R&D MA IDIQ contract and subsequent task orders, the membership arrangements of the joint venture must be identified and the company relationships fully disclosed in the offerors proposal IAW FAR 9.603. A copy of the agreement establishing the joint venture must contain the signatures of all of the members comprising the joint venture. (Reference M.2.4)

**L.4 VOLUME II - EXPERIENCE FACTOR**

The Government will only evaluate the experience of a prime offeror for the experience factor. Due to affiliation, all members of a joint venture are considered to be a single prime offeror. Therefore, the Government will evaluate the experience of all of the members of a joint venture under the experience factor. The Government will evaluate the experience of all members of a joint venture under the experience factor, even if a member is designated as a subcontractor in the JV legal agreement. The Government will not consider the experience of any proposed subcontractors that are not part of a joint venture legal agreement.

In this Volume, offerors shall provide:

L.4.1 A total of no more than two contracts for each of the areas identified in paragraphs L.4.1.2.1, L.4.1.2.2, L.4.1.2.3 and L.4.1.2.4, which are the most recent (as defined by paragraph L.4.1.1) and relevant (as defined by paragraph L.4.1.2) to the relevance considerations specified in paragraphs L.4.1.2.1, L.4.1.2.2, L.4.1.2.3 and L.4.1.2.4. For the purposes of this Volume, "contract" shall be defined as:

- (a) a single Government or Commercial contract; or,
- (b) a single task order placed under a single-award or multiple-award IDIQ task order contract (FAR 16.501-1); or,
- (c) a single task order placed under a federal supply schedule (FSS) (FAR 8.405-2); or,
- (d) a single order placed under a basic ordering agreement (BOA) (FAR 16.703); or,
- (e) a single task order placed under a single-award or multiple-award blanket purchase agreement (BPA) (FAR 8.405-3 or FAR 13.303).

L.4.1.1 Recent Contracts. Recent contracts are those performed within three years of the date of issuance of this solicitation.

L.4.1.2 Relevant Contracts. Relevant contracts are those which are similar in scope to this solicitation requirement(s) described below

**Name of Offeror or Contractor:**

in paragraphs L.4.1.2.1, L.4.1.2.2, L.4.1.2.3 and L.4.1.2.4. Where prior relevant experience is under a broader IDIQ, BPA, BOA, or FSS-type contract, the offeror shall not just cite the broader IDIQ, BPA, BOA, or FSS-type contract. Rather, the offeror shall include the specific individual task order(s), delivery order(s), or work directive(s) which it considers to be reflective of relevant prior experience. In accordance with paragraph L.4.1, each prior contract(s) identified by the offeror as being applicable will be evaluated based upon the extent to which prior experience described is relevant to the requirements of the R&D solicitation and SOW.

If a prime offeror has relevant experience on a prior contract, either performed independently or as a member of a JV performing on the prior contract, the offeror shall provide supporting documentation to establish that he performed the work himself in order for the experience to be considered relevant.

As stated in L.4, all members of a JV are considered to be a single prime offeror. If a JV prime offeror includes a member with relevant experience on a prior contract, either performed independently or as a member of a JV performing on the prior contract, the offeror shall provide supporting documentation to establish that the member actually performed the work in order for the experience to be considered relevant.

Specifically, the extent of relevant experience with the following solicitation requirements will be assessed by the Government as follows:

L.4.1.2.1 Service contracts performed either as a prime contractor that involved contractor team arrangement(s) (as defined by FAR 9.601) with at least three other organizations not including the prime contractor, or service contracts performed as the prime contractor that involved the award of subcontracts to at least three other organizations. Include detail discussing the type and portion of work performed by each firm to accomplish tasks relevant to the R&D SOW key tasks set forth in paragraphs C.4.1 through C.4.6.\*\*

L.4.1.2.2 Service contracts performed which included prototype development, focused on applied science and research projects. Include detail discussing the prototype development that was performed.

L.4.1.2.3 Service contracts performed which required design and validation testing, with a focus on modifications or additions to complex systems, of the following: a.) vehicle systems; or b.) applied science and research projects. Include detail discussing the design and validation testing that was performed.

L.4.1.2.4 Service contracts performed which required modeling and simulation experience, focused on the following: a.) complex system interactions with external forces; or b.) modifications to existing complex systems.

L.4.2 For each of the recent/relevant contracts identified per paragraph L.4.1, the offeror shall provide the following information within the R&D Experience Matrix/Narrative (Attachment 0003):

L.4.2.1 Contract number; per paragraph L.4.1.2;

L.4.2.2 Contract type (e.g., firm-fixed-price, time-and-materials);

L.4.2.3 Performance period (e.g., date contract cited in L.4.2.1 was awarded and date it did/will end);

L.4.2.4 Government or commercial contracting activity's mailing address, telephone number, and e-mail address;

L.4.2.5 For Government contract examples, provide the PCO's and Administrative Contracting Officer's (ACO's) name, telephone number and e-mail address. In the event a commercial contract example is cited, the name, telephone number and e-mail address of a commercial entity's representative that has knowledge of the offeror's cited example;

L.4.2.6 Government or commercial contracting activity technical representative (e.g., Contracting Officers Representative (COR)), name, telephone number and e-mail address;

L.4.2.7 Copies (excerpts) of all SOW/PWS paragraph(s) from the contract(s) cited per paragraph L.4.2.1 describing experience corresponding to the relevance considerations cited in paragraphs L.4.1.2.1, L.4.1.2.2, L.4.1.2.3 and L.4.1.2.4; and

L.4.2.8 A discussion of specific similarities between the contract SOW/PWS paragraphs provided as required by paragraph L.4.2.7 and corresponding to the relevance considerations cited in paragraphs L.4.1.2.1, L.4.1.2.2, L.4.1.2.3 and L.4.1.2.4.

Failure to provide the information requested under paragraph L.4.2 may result in an assessment that the referenced prior experience lacks relevance or recency.

L.4.3 Experience Information: It is the offeror's responsibility to submit detailed and complete information and supporting documentation as required so the Government may conduct the evaluation of its experience proposal. The Government is not obligated to make another request for the required information. Offerors are advised that the Government may contact any of the references the offeror provides, may contact other third parties for experience information, and/or may contact internal Government or private sources with knowledge of the experience cited in the offeror's proposal to validate or gain a better understanding of the relevance of the

<b>CONTINUATION SHEET</b>	<b>Reference No. of Document Being Continued</b>	<b>Page 9 of 17</b>
	PIIN/SIIN W56HZV-14-R-0032	MOD/AMD 0001

**Name of Offeror or Contractor:**

offeror's proposed experience. The Government's decision to consider external data does not relieve the offeror of the responsibility to provide thorough and complete experience information.

L.4.4 Cross-Reference Matrix: In addition to populating the R&D Experience Matrix/Narrative (Attachment 0003) required by paragraph L.4.2, the offeror shall also complete the R&D Cross-Reference Matrix (Attachment 0004). The offeror shall populate the yellow-shaded cells by citing up to two prior contracts for each of the areas identified in L.4.1.2 and assigning a corresponding relevance level, based on the relevance definitions provided within the R&D Cross-Reference Matrix (Attachment 0004). The offerors cited contracts should reflect the types of experience the Government will be using for evaluation purposes, as identified in paragraphs L.4.1.2.1, L.4.1.2.2, L.4.1.2.3 and L.4.1.2.4.

L.5 VOLUME III TECHNICAL FACTOR

L.5.1 The offeror shall provide its technical approach to performing the Blast Mitigation task order. The offerors proposal shall detail its proposed approach to achieve successful performance of this task order. Specifically, the proposal shall address the following:

L.5.1.1 Analyze the Blast Mitigation PWS (Attachment 0010) and discuss the key success drivers and risks associated with performance, schedule, and cost for successfully achieving task order requirements and objectives. Additionally, offerors shall discuss how cost efficiencies will be realized during the performance period of the Blast Mitigation PWS (Attachment 0010) to reduce costs and avoid cost overruns.

L.5.1.2 Based on the analysis of the Blast Mitigation PWS (Attachment 0010), discuss the specific technical approach proposed, to include identification of necessary tasks, labor categories, and details on how the offeror proposes to perform the requirements of the Blast Mitigation PWS (Attachment 0010).

L.5.1.3 Based on the analysis of the Blast Mitigation PWS (Attachment 0010), discuss the composition of the proposed workforce by labor category/position, including the minimum qualifications (years and types of experience), to perform the requirements of the Blast Mitigation PWS (Attachment 0010).

L.6 VOLUME IV - COST/PRICE FACTOR

L.6.1 General Information. Cost/price factor volume proposals shall be submitted as follows:

L.6.1.1 Proposal Structure: The cost/price factor volume shall include data to support the reasonableness of the proposed amounts. Sufficient detail shall be included to allow the Government to evaluate the offeror's cost/price proposal for Cost Realism at the task order level. The offeror shall show complete development of the elements of the cost/price proposal. The Government may consult with DCAA or DCMA for cost verification. Offerors may submit any other additional cost/price and financial information considered to be helpful in the Government's evaluation of the cost/price proposal.

L.6.1.2 The Government may use other resources in the evaluation of the cost/price factor volume. In addition to the information identified below, the Government reserves the right to request additional data or a more detailed price breakdown to support a determination of reasonableness.

L.6.1.3 Electronic Submission: All spreadsheets shall be in the format provided for in paragraph L.1.2 and L.2.4 and shall include all formulas. Print image is not acceptable. Supporting information in Excel may be provided as a separate file or as added tabs to the R&D Prime Proposal Summary File Blast Mitigation (Attachment 0012). The offeror shall provide its supporting narrative, if necessary, in Microsoft Word format (but not Word version 2.0).

L.6.1.4 Proposed elements of cost and applicable profit are to be stated in United States (U.S.) dollars only. The offeror shall state the exchange rate (if applicable) being used to convert any currency to U.S. dollars.

L.6.2 The cost/price factor volume shall include the following:

L.6.2.1 R&D Pricing Labor Matrix: Contract Ceiling Rates.

L.6.2.1.1 The offeror shall fill in all proposed fully loaded labor rates (to include profit/fee) directly in the R&D Pricing Labor Matrix (Attachment 0002) in accordance with the instructions detailed within said attachment. These rates will become the ceiling rates for all future task orders awarded under this contract. Ceiling rates will cap the total cost per labor hour to the Government per labor category regardless of the contract type or whether the proposed labor is performed by the prime contractor or subcontractor or at an on-site or off-site location. In cases where subcontracted labor is used, ceiling rates include the subcontractor rate plus all applicable prime contractor indirect rates plus applicable prime profit or fee.

L.6.2.1.2 The offeror shall ensure that the rates proposed for all of the labor categories subject to the Service Contract Act (SCA) comply with the minimums specified by the applicable Department of Labor (DoL) Wage Determination.

**Name of Offeror or Contractor:**

L.6.2.2 Blast Mitigation Task Order. The offeror shall prepare its cost/price factor volume consistent with the Blast Mitigation task order technical proposal provided under the Technical Factor; see paragraph L.5.

L.6.2.2.1 Offerors Format Spreadsheets: The offeror shall provide spreadsheets, in accordance with their own accounting practices, as added tabs to the R&D Prime Proposal Summary File Blast Mitigation (Attachment 0012) or as a separate Excel file showing the proposed costs for each CLIN (as defined in Section B of the TOR). Each spreadsheet shall be organized by cost element (e.g., Direct Labor, Subcontracts, Material, Other Direct Costs, Overhead/Indirect, Fee, etc.) time phased by quarter and sub-totaled by calendar year.

L.6.2.2.1.1 Direct Labor. Costs for direct labor shall include the following:

(a) the offeror shall provide the methodology of the proposed labor rate to demonstrate the makeup of any composite direct rate (i.e. several individual rates by location and associated weightings used to build a composite rate).

(b) a quarterly time-phased breakout of the direct labor hours, by labor category (cost element) appropriate to the offeror's accounting system;

(c) the labor rate for each category of direct labor, including the basis for the rate and any escalation used; and

(d) the direct labor cost (dollars).

L.6.2.2.1.2 Travel: These amounts shall be consistent with material, ODC, and travel amounts specified in the R&D Prime Proposal Summary File Blast Mitigation (Attachment 0012).

L.6.2.2.1.3 Subcontracts:

(a) A quarterly time-phased breakout of the subcontract costs, by labor category; and

(b) The offeror shall provide support for the reasonableness of each proposed subcontractor labor rate such as quotations or recent purchase orders. If the subcontracted labor is to be contracted on a cost plus fixed fee basis, provide both the estimated cost and the fixed fee arrangement separate. The offeror shall also provide a narrative demonstrating that the cost of any subcontracted labor intended to be procured on a cost type contract realistically reflects the subcontractors proposed effort to meet program requirements and objectives.

L.6.2.2.1.4 Rates: Show the quarterly time phased application of the proposed direct and indirect rates.

L.6.2.2.1.5 Facilities Capital Cost of Money (FCCM): The offeror shall show the quarterly time phased application of the proposed FCCM rates. The offeror shall identify the Treasury Rate used to develop the amount.

L.6.2.2.1.6 Fee: The offeror shall show the quarterly time phased application of the proposed Fee. The offeror shall state the Fee rate and the estimated total dollar amount included.

L.6.2.2.1.7 The offeror shall provide a list of the direct and indirect rates, by category and by year, used in the development of its proposal. Include, if applicable:

(a) The date of the current Cost Accounting Standards Board (CASB) Disclosure Statement;

(b) The effective date of the rates or the data that formed the basis for the rates (the date of the burden study analysis or payroll run, etc.);

(c) A narrative explaining the basis for the estimated rates. Specifically identify any escalation factors used;

(d) State whether these rates represent a Forward Pricing Rate Submission (FPRS) or a Forward Pricing Rate Agreement (FPRA) and note the date of the agreement. If these rates represent a Forward Pricing Rate Proposal (FPRP) the offeror shall also provide the supporting pool and base information;

(e) State whether or not the business volume that would be generated if a task order was awarded to your firm as a result of this solicitation has been included in the proposed rate package;

(f) The ending month of the offerors fiscal year;

(g) For each of the rate categories, the offeror shall provide both the prior and current fiscal years Incurred Cost rates. Indicate if the prior year rates have been audited. For the current years Incurred Cost rates provide the month ending for those rates.

L.6.2.2.2 U.S. Government Format Spreadsheets: The elements addressed below in (a) thru (f) will be entered into the R&D Prime Proposal Summary File Blast Mitigation (Attachment 0012):

**Name of Offeror or Contractor:**

- (a) The offeror shall provide the proposed labor categories and estimated direct labor hours.
- (b) The offeror shall provide the proposed base labor rate for each proposed labor hour category.
- (c) The offeror shall provide associated burdens, if any, on the proposed direct labor costs.
- (d) The Government has provided estimated dollars for Material. The offeror shall provide associated burdens, if any, on the Government provided Material for the Blast Mitigation task order.
- (e) The offeror shall provide the proposed FCCM and/or General and Administrative (G&A) rate, if applicable.
- (f) The offeror shall provide the proposed fee.

L.6.2.2.3 Roadmap: The offeror shall provide a Roadmap from the Offerors Format Spreadsheets (L.6.2.2.1) to the U.S. Government Format Spreadsheets (L.6.2.2.2) within the R&D Prime Proposal Summary File Blast Mitigation (Attachment 0012):

**L.7 VOLUME V - SMALL BUSINESS PARTICIPATION (SBP) FACTOR****L.7.1 SBP Factor Volume:**

L.7.1.1 Application: The SBP factor volume submission instructions apply to every offeror (U.S. and non-U.S.), regardless of size status or locations of working facilities or headquarters.

**L.7.1.2 Definitions:**

- (a) "Affiliate" is defined in 13 CFR 121.103.
- (b) "Alaskan Native Corporation" is defined in FAR 19.701 as any Regional Corporation, Village Corporation, Urban Corporation, or Group Corporation organized under the laws of the State of Alaska in accordance with the Alaska Native Claims Settlement Act, as amended (43 U.S.C. 1601, et seq.) and which is considered a minority and economically disadvantaged concern under the criteria at 43 U.S.C. 1626(e)(1). This definition also includes ANC direct and indirect subsidiary corporations, joint ventures, and partnerships that meet the requirements of 43 U.S.C. 1626(e)(2).
- (c) "Contractor team arrangements (CTA)" are defined in FAR 9.601(1) and include partnerships, joint ventures, and prime and subcontractor relationships.
- (d) "Indian Tribe" is defined in FAR 19.701 as any Indian tribe, band, group, pueblo, or community, including native villages and native groups (including corporations organized by Kenai, Juneau, Sitka, and Kodiak) as defined in the Alaska Native Claims Settlement Act (43 U.S.C.A. 1601 et seq.), that is recognized by the Federal Government as eligible for services from the Bureau of Indian Affairs in accordance with 25 U.S.C. 1452(c). This definition also includes Indian-owned economic enterprises that meet the requirements of 25 U.S.C. 1452(e).
- (e) "Other Than Small Business" is any entity that is not a U.S. SB concern, including, but not limited to large businesses, educational institutions, non-profits, government entities, and foreign firms.
- (f) "Small Business Teaming Arrangements (SBTA)" are defined in 13 CFR 125.1 and include joint ventures and prime and subcontractor relationships.
- (g) "Subcontract" is defined in FAR 19.701 as any agreement (other than one involving an employer-employee relationship) entered into by a Government prime contractor or subcontractor calling for supplies and/or services required for performance of the contract, contract modifications, or subcontract.
- (h) "U.S. small business concerns" are defined in FAR 19 and DFARS 19. U.S. small business concerns include small businesses (SBs), small disadvantaged businesses (SDBs), woman-owned small businesses (WOSBs), HUBZone small businesses (HUBZone SBs), veteran-owned small businesses (VOSBs), and service disabled veteran-owned small businesses (SDVOSBs).

L.7.1.3 Small Business Participation Factor Workbook (Attachment 0005) and Small Business Participation Factor Workbook Instructions (Attachment 0006):

- (a) All offerors, including offerors who are themselves U.S. SB concerns for the NAICS code assigned to this requirement, are required to complete the Small Business Participation Factor Workbook (Attachment 0005), using the detailed Small Business Participation Factor Workbook Instructions (Attachment 0006).
- (b) An offeror shall fill out the Small Business Participation Factor Workbook (Attachment 0005) with goals for this solicitation

**Name of Offeror or Contractor:**

specifically, even if it is an OTSB submitting a Comprehensive Subcontracting Plan.

(c) The Small Business Participation Factor Workbook (Attachment 0005) shall be submitted in the Microsoft Excel workbook format with all tabs, formulas, and functions that are built into the template in the solicitation. Print image files or pictures (for example, a picture of an Excel spreadsheet embedded in a Word document) or files containing only values are not acceptable.

(d) Small Business Participation Factor Workbook (Attachment 0005) Fill-in Tabs ("Prime \$", "Sub \$", "SB Prime List", and "SB Sub List"): When filling in these tabs in the Workbook, the offeror shall include in the dollars for prime contractor participation and subcontractor participation the proposed amounts for all of the Basic CLINs and all of the Option CLINs identified in the R&D Prime Proposal Summary File Blast Mitigation (Attachment 0012).

(e) Small Business Participation Factor Workbook (Attachment 0005) Automatic Tabs (i.e., "Con" and "Rollup"): These tabs in the Workbook are filled in automatically based on the information the offeror filled in on the other four tabs. During its evaluation of the proposal, the Government will check for consistency. Therefore, the offeror shall use these tabs to check for consistency within the Small Business Participation Factor Submittal and between the Small Business Participation Factor Submittal and other parts of the proposal including the Subcontracting Plan and the offeror's other factor volumes.

L.7.1.4 Narrative: If the offeror has a contractor team arrangement, the offeror shall submit a very brief introductory narrative that explains the arrangement. If any offeror has any other need to clarify or explain anything in the SBP factor volume, the information can be included in this narrative.

L.7.1.5 Signature Requirement for Proposed Subcontracts: The Small Business Administration (SBA) Dynamic Small Business Search (DSBS) Database is the official source for the SBA certified designations of 8(a), 8(a) Joint Venture, and HUBZone SB. The Government may use this system to verify any SBA certifications of the prime and subcontractors. The government may also use the System for Award Management (SAM) to verify size, ownership, and any other information provided about the prime and subcontractors listed in the proposal. According to 13 CFR 121.411(b) the offeror cannot require subcontractors to use SAM. For any subcontractor listed in the proposal that is not registered in SAM, the offeror shall provide, in accordance with 13 CFR 121.411(f), a certification from that subcontractor verifying its small business size and socioeconomic status. This certification shall contain on the same page as the size and status claimed, the signature of the official authorized to sign for the subcontractor.

L.7.1.6 Other Resources/Additional Data: In addition to the data submitted by the offeror, and the data found in the Government systems specifically referenced throughout this L.7, the Government may use other resources to evaluate the offerors Small Business Participation Factor submittal. The Government reserves the right, during clarification or discussion under FAR 15.306, to request additional data to support its assessment.

L.7.1.7 What Counts Toward an Offeror's Proposed SBP Factor Goals: The offeror's extent of small business participation in each small business category will be calculated automatically on the "Roll-up" tab in the Small Business Participation Factor Workbook (Attachment 0005). The embedded formula takes the 'Dollars for portion of work to be performed by Small Business Prime' and adds it to the 'Dollars for portion of work to be performed by First Tier Small Business Subcontractors', then divides the sum by the 'Total Contract Amount', and multiplies the result by 100 to obtain the percentage. The 'Total Contract Amount' is defined as the Total Proposed Amount for all of the Basic CLINs and all of the Option CLINs identified in the R&D Prime Proposal Summary File - Blast Mitigation (Attachment 0012).

(a) The following count toward an OTSB offeror's proposed SBF factor goals:

- (1) The dollars for first-tier SB subcontracts.
- (2) The dollars for first-tier SB subcontracts of first-tier affiliates for work related to the contract. For purposes of this SBP factor and the subcontracting plan, first-tier affiliates are considered part of the prime.
- (3) The dollars for first-tier SB subcontracts of joint venture members for work related to the contract.
- (4) The dollars the offeror has been designated to receive as a SB and SDB credit from an Alaskan Native Corporation (ANC) or Indian Tribe subcontract at first or lower tiers.

(b) The following count toward a SB Offeror's proposed SBP factor goals:

- (1) The dollars for the portion of the work to be performed as a SB prime.
- (2) The dollars for first-tier SB subcontracts.
- (3) The dollars for first-tier SB subcontracts of first-tier affiliates for work related to the contract. For purposes of this SBP factor, first-tier affiliates are considered part of the prime.
- (4) The dollars for the portion of work to be performed as a small business joint venture prime. This includes any separate legal entity as well as the joint venture members. For purposes of this SBP factor, joint venture members are considered part of the

**Name of Offeror or Contractor:**

prime, even if they are designated as subcontractors in the joint venture legal agreement.

(5) The dollars for first-tier SB subcontracts of joint venture members for work related to the contract.

**L.7.1.8 Differences between the SB Subcontracting Plan and SBP Factor:****(a) The Small Business Subcontracting Plan:**

(1) is not required of small businesses.

(2) is developed and submitted in accordance with FAR 52.219-9 Small Business Subcontracting Plan and its ALT II and DFARS 252.219-7003 incorporated by reference in Section I (or DFARS 252.219-7004 if the Offeror has a comprehensive subcontracting plan) and TACOM Clause 52.219-4004 in Section L.

(3) is evaluated in accordance with the FAR, DFARS, and AFARS.

(4) has goals that are expressed as a percentage of 'Total Subcontracting Amount' for all of the Basic CLINs and all of the Option CLINs identified in the R&D Prime Proposal Summary File Blast Mitigation (Attachment 0012).

(5) has goals broken out for the basic and each option period(s) separately.

**(b) The SBP Factor:**

(1) is required of all offerors, including SBs.

(2) is developed and submitted in accordance with this Section L clause.

(3) is evaluated in accordance with Section M.

(4) has goals that are expressed as a percentage of 'Total Contract Amount' defined as the Total Proposed Amount for all of the Basic CLINs identified in the R&D Prime Proposal Summary File Blast Mitigation (Attachment 0012).

(5) has goals which are not broken out for the basic and each option period(s) separately.

\*\*Changes pursuant to Amendment 0001

\*\*\* END OF NARRATIVE L0001 \*\*\*

**Name of Offeror or Contractor:**

## SECTION M - EVALUATION FACTORS FOR AWARD

M.1 BASIS FOR AWARD

M.1.1 The Government plans to award approximately 13 R&D MA IDIQ contracts as a result of this solicitation which may consist of eight contract awards to SBs and five contract awards to OTSBs that provide the Best Value to the Government when evaluated in accordance with the criteria described below, and subject to the provisions contained herein. Both SBs and OTSBs are eligible to compete for award of all task orders under the R&D contract suite. The Government reserves the right to award more or less than 13 MA IDIQ contracts. Additionally, the Government reserves the right to make no award(s) as a result of this solicitation.

The evaluation of proposals submitted in response to this solicitation will be conducted on a Best Value basis using source selection trade off procedures. The source selection authority (SSA) will weigh the merits of the non-cost/price factors against the evaluated cost/price of the task order in arriving at the final source selection decision. As part of the Best Value determination, the relative strengths versus weaknesses and associated risks of each offeror's proposal in the non-cost/price factors as well as the total evaluated cost/price of the task order will be considered in selecting the proposals that are most advantageous and represent the Best Value to the Government. In addition, in order to receive an MA IDIQ contract award, all the contractors rates within the R&D Pricing Labor Matrix (Attachment 0002) must be deemed reasonable. This may result in MA IDIQ awards that are not necessarily those with the lowest total evaluated cost/price.

M.1.1.1 The Government will evaluate proposals within two separate pools: 1) a restricted pool and 2) a full and open pool. The restricted pool will contain all offerors who certify as a SB under North American Industry Classification System (NAICS) code 541712, Research and Development in the Physical, Engineering, and Life Sciences (except Biotechnology). The full and open pool will contain all offerors who do not qualify for the restricted pool.

M.1.2 Selection of the successful offerors will be made following an assessment of each proposal against the requirements described herein and the criteria set forth in M.4.

M.2 GENERAL

M.2.1 The Government intends to award multiple contracts that represent the Best Value to the Government, to those offerors who meet all of the responsibility criteria contained in FAR 9.104.

M.2.2 The Government reserves the right to discuss any information submitted by an offeror relating to provision L.3.7, Organizational Conflict of Interest (OCI). The contracting officer may initiate such dialogue at any time during the evaluation of proposals.

M.2.3 The Government reserves the right to discuss any information submitted by an offeror relating to Facility Clearances (FCLs). The contracting officer may initiate such dialogue at any time during the evaluation of proposals (Reference L.3.8).

M.2.4 The Government reserves the right to discuss any information submitted by an offeror relating to provision L.3.10, "Joint Venture". The contracting officer may initiate such dialogue at any time during the evaluation of proposals. Offerors proposing under a joint venture that fail to provide verification of an established joint venture will not be treated as a joint venture and may be rejected in accordance with M.3.1.2.

M.3 REJECTION OF OFFERS

M.3.1 Offerors shall carefully read and provide all the information requested in the Proposal Instructions contained in Section L. If there are parts of the Section L instruction you do not understand, request clarification from the contracting officer, in writing before the closing date of this solicitation. In accordance with FAR 52.215-1, Instructions to offerors Competitive Acquisition, the Government may reject any or all proposals if such action is in the Government's interests.

M.3.1.2 The Government may reject any offerors proposal that fails to meaningfully comply with the Proposal Preparation Instructions specified in Section L of this solicitation. Examples of when an offerors proposal fails to meaningfully comply include:

M.3.1.2.1 When an offerors proposal merely offers to perform work according to the solicitation terms or fails to present more than a statement indicating its capability to comply with the solicitation terms and does not provide support and elaboration as specified in Section L of this solicitation.

M.3.1.2.2 When an offerors proposal fails to provide any of the data and information required in Section L.

M.3.1.2.3 When an offerors proposal provides some data and information, but omits significant material data and information required in Section L.

M.3.1.2.4 When an offerors proposal merely repeats the contracts SOW/PWS without elaboration.

M.3.1.3 The Government may reject any offerors proposal that offers a service that does not meet all stated material requirements of

**Name of Offeror or Contractor:**

the solicitation.

M.3.1.4 The Government may reject any offerors proposal that takes exception(s) to the attachments, exhibits, enclosures, or other solicitation terms and conditions.

M.3.1.5 The Government may reject any offerors proposal that contains one or more Organizational Conflicts of Interest (OCI) for which sufficient negation or mitigation has not been proposed. Refer to Section L paragraph L.3.7 of this solicitation, Organizational Conflict of Interest.

M.3.1.6 The Government may reject any offeror who does not have an adequate accounting system prior to award IAW L.3.9.

**M.3.2 SOURCE SELECTION AUTHORITY**

The SSA is the official designated to direct the source selection process and select the offeror(s) for contract award.

**M.3.3 SOURCE SELECTION EVALUATION BOARD (SSEB)**

A SSEB has been established by the Government to evaluate proposals in response to this solicitation. The SSEB is comprised of technically qualified individuals who have been selected to conduct this evaluation in accordance with the evaluation criteria for this solicitation. Careful, full and impartial consideration will be given to the evaluation of all proposals received pursuant to this solicitation.

**M.3.4 RESPONSIBILITY**

M.3.4.1 Determination of Responsibility and Eligibility for Award: Per FAR 9.103, contracts will be placed only with contractors that the contracting officer determines to be responsible. Prospective offerors, in order to qualify as sources for this acquisition, must be able to demonstrate that they meet standards of responsibility set forth in FAR 9.104. No award will be made to an offeror who has been determined to be not responsible by the contracting officer. To verify each offeror meets the responsibility criteria contained in FAR 9.1, the Government reserves the right to request additional information, to include, but not limited to the following:

M.3.4.1.1 A Pre-Award Survey on any or all offerors;

M.3.4.1.2 Technical and/or financial information to include verification of an adequate accounting system in accordance with L.3.9. Failure to provide the requested information within seven business days from the date the request was received, may result in a determination the offeror is not responsible; and/or

M.3.4.1.3 Authorization to visit the offerors facility. An offerors refusal to authorize the Government visit its facility may result in a determination the offeror is not responsible. If the Government visits the offerors facility, the offeror shall ensure that it has current data relevant to its proposal available for the Government to review.

**M.3.5 IMPORTANCE OF COST/PRICE FACTOR**

The Best Value to the Government may not necessarily be the offeror(s) with the lowest evaluated cost/price. However, the closer the evaluation of the offerors are in the non-cost/price factors, the more important cost/price becomes in the decision. Notwithstanding the relative order of importance of the evaluation factors as stated within paragraph M.4.3, cost/price may be controlling when:

M.3.5.1 Proposals are considered approximately equal in non-cost/price factors; or

M.3.5.2 An otherwise superior proposal is unaffordable; or

M.3.5.3 The advantages of a higher rated, higher cost/price proposal are not considered to be worth the cost/price premium.

**M.4 TRADEOFF PROCESS EVALUATION FACTORS AND RELATIVE IMPORTANCE**

M.4.1 Selection of successful offerors will be made following an assessment of each proposal, based on the response to the information called for in Section L and against the solicitation requirements and the evaluation criteria described Section M. The Government will evaluate proposals as specified herein. Each evaluation will include narrative support for the evaluation conclusions under each factor.

M.4.2 The Government will assess each offeror on four Factors: (1) Experience; (2) Technical, (3) Cost/Price, and (4) Small Business Participation (SBP).

M.4.3 The experience factor is more important than the technical factor. The technical factor is slightly more important than the cost/price factor. The cost/price factor is slightly more important than the SBP factor. The non-cost/price factors, when combined, are significantly more important than the cost/price factor.

**Name of Offeror or Contractor:**

M.5 EVALUATION OF VOLUME II - EXPERIENCE FACTOR (reference the proposal information submitted in response to L.4)

M.5.1 The Government will assess the risk that the offeror will successfully perform the required effort. This assessment will result in the application of a Confidence Rating which will be based upon the extent to which recent prior experience described is relevant to the following solicitation requirements:

M.5.1.1 Service contracts performed as the prime contractor which included contractor team arrangement(s) (as defined by FAR 9.601) of at least three other organizations, not including the prime contractor. Include detail discussing the type and portion of work performed by each firm to accomplish tasks relevant to those set forth in the R&D SOW.

M.5.1.2 Service contracts performed which included prototype development focused on applied science and research projects. Include detail discussing the prototype development that was performed.

M.5.1.3 Service Contracts performed which required design and validation testing, with a focus on modifications or additions to complex systems, of the following: a.) vehicle systems; or b.) applied science and research projects. Include detail discussing the design and validation testing that was performed.

M.5.1.4 Service Contracts performed which required modeling and simulation experience, focused on the following: a.) complex system interactions with external forces; or b.) modifications to existing complex systems.

M.5.2 Even where the offeror's proposal identifies experience for itself, the Government will consider whether the benefits of the cited experience are reasonably likely to be employed/realized should the offeror subsequently be awarded a contract.

M.6 EVALUATION OF VOLUME III - TECHNICAL FACTOR (reference the proposal information submitted in response to L.5)

M.6.1 This factor will be evaluated to assess the risk that the offerors proposed approach will meet the schedule and performance requirements of the Blast Mitigation task order through effective and detailed planning as follows:

M.6.1.1 The Government will evaluate the offerors analysis and discussion of key success drivers and risks of the Blast Mitigation PWS (Attachment 0010) in the areas of performance, schedule and cost efficiencies, to assess the proposal risk probability that the offeror will successfully achieve task order requirements and objectives.

M.6.1.2 Based on the offeror's analysis of the Blast Mitigation PWS (Attachment 0010), the Government will: (1) evaluate the extent to which the offeror identified specific and necessary tasks required for the completion of the task order requirements along with a detailed and reasonable explanation of the proposed approach for executing those tasks; and (2) assess the risk the offerors proposed technical approach will result in timely completion of the Blast Mitigation task order requirements.

M.6.1.3 Based on the proposed technical approach, the extent to which the offeror has specifically identified and discussed the proposed workforce by labor category/position, including the minimum qualifications (years and types of experience) required to execute the technical approach, and the risk that the offerors proposed workforce will meet task order requirements.

M.7 EVALUATION OF VOLUME IV - COST/PRICE FACTOR (reference the proposal information submitted in response to L.6)

M.7.1 The cost/price factor volume evaluation will include consideration of the reasonableness, as defined in paragraph M.7.3, of each of the proposed fully loaded labor rates (to include profit/fee) in the R&D Pricing Labor Matrix (Attachment 0002) for the MA IDIQ contract.

M.7.2 The cost/price factor volume evaluation will also consider the total evaluated cost/price to the Government, as derived from the R&D Prime Proposal Summary File - Blast Mitigation (Attachment 0012), to accomplish the technical approach for the Blast Mitigation task order. The assessment of the total evaluated cost/price will include consideration of the reasonableness, as defined in paragraph M.7.3, and realism, as defined in paragraph M.7.4, of the proposed cost/price.

M.7.3 Reasonableness: A cost/price is considered reasonable if it does not exceed what would be incurred by a prudent person in the conduct of competitive business.

M.7.4 Cost Realism: The Government shall evaluate realism by independently reviewing and evaluating the specific elements of the offeror's proposed cost estimate to determine whether the cost realistically reflects the offeror's proposed effort to meet program requirements and objectives. The result of the realism evaluation will be a determination of the most probable cost to the Government (which consists of cost and fee). The most probable cost will be determined by adjusting the offeror's proposed cost to reflect any additions or reductions to cost elements to realistic levels based on the results of the realism analysis.

M.7.5 The Government will assess the proposed fully loaded labor rates in the R&D Pricing Labor Matrix (Attachment 0002) and the total evaluated cost/price from the R&D Prime Proposal Summary File - Blast Mitigation (Attachment 0012) using one or more of the price and cost analysis techniques and procedures identified in FAR 15.404-1. The R&D Pricing Labor Matrix (Attachment 0002) will only be evaluated to determine reasonableness. The R&D Prime Proposal Summary File - Blast Mitigation (Attachment 0012) will be evaluated to

**Name of Offeror or Contractor:**

determine both reasonableness and cost realism.\*\*

M.8 EVALUATION OF VOLUME V - SBP FACTOR (reference the proposal information submitted in response to L.7)

M.8.1 The evaluation will consist of the following:

M.8.1.1 An assessment of the extent of the offerors proposed levels of participation by SB concerns compared against the Governments goals for SBs in the categories listed below for this solicitation and expressed as a percentage of Total Contract Amount. The term Total Contract Amount is defined as the total proposed amount for all of the Basic CLINs and all of the Option CLINs identified in the R&D Prime Proposal Summary File - Blast Mitigation (Attachment 0012).

- 9% for Small Business (SB)
- 2% for Small Disadvantaged Business (SDB)
- 2% for Woman Owned Small Business (WOSB)
- 1% for Historically Underutilized Business Zone Small Business (HUBZone SB)
- 1% for Veteran Owned Small Business (VOSB)
- 1% for Service-Disabled Veteran-Owned Small Business (SDVOSB)

M.8.1.2 An assessment of the probability that the offeror will achieve the proposed levels, or the risk the offeror will not achieve the proposed levels, during performance of the contract. The assessment of probability or risk is against the offeror's proposed goals and not the Governments goals listed above for the solicitation. If the offeror is awarded the contract, the offeror's proposed goals will be incorporated into the contract and will be the goals against which performance will be measured. If the awardee is an OTSB, the proposed goals will be incorporated via the Small Business Subcontracting Plan goals, which shall be consistent with the goals proposed for the Small Business Participation Factor.

\*\*Changes pursuant to Amendment 0001

\*\*\* END OF NARRATIVE M0001 \*\*\*