

**AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT**1. Contract ID Code  
Firm Fixed Price

Page 1 Of 6

2. Amendment/Modification No.

0002

3. Effective Date

2014AUG08

4. Requisition/Purchase Req No.

SEE SCHEDULE

5. Project No. (If applicable)

6. Issued By

U.S. ARMY CONTRACTING COMMAND  
COREY L. RICHARDS  
WARREN, MICHIGAN 48397-5000  
HTTP://CONTRACTING.TACOM.ARMY.MIL

Code

W56HZV

7. Administered By (If other than Item 6)

Code

8. Name And Address Of Contractor (No., Street, City, County, State and Zip Code)

9A. Amendment Of Solicitation No.

W56HZV-14-R-0030

9B. Dated (See Item 11)

2014AUG01

10A. Modification Of Contract/Order No.

10B. Dated (See Item 13)

Code

Facility Code

**11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS** The above numbered solicitation is amended as set forth in item 14. The hour and date specified for receipt of Offers is extended,  is not extended.

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended by one of the following methods:  
(a) By completing items 8 and 15, and returning 2 signed copies of the amendments; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. **FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER.** If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. Accounting And Appropriation Data (If required)

**13. THIS ITEM ONLY APPLIES TO MODIFICATIONS OF CONTRACTS/ORDERS**

It Modifies The Contract/Order No. As Described In Item 14.

- A. This Change Order is Issued Pursuant To: \_\_\_\_\_ The Changes Set Forth In Item 14 Are Made In \_\_\_\_\_  
The Contract/Order No. In Item 10A.
- B. The Above Numbered Contract/Order Is Modified To Reflect The Administrative Changes (such as changes in paying office, appropriation data, etc.) Set Forth In Item 14, Pursuant To The Authority of FAR 43.103(b).
- C. This Supplemental Agreement Is Entered Into Pursuant To Authority Of: \_\_\_\_\_
- D. Other (Specify type of modification and authority)

E. IMPORTANT: Contractor  is not,  is required to sign this document and return \_\_\_\_\_ copies to the Issuing Office.

14. Description Of Amendment/Modification (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

SEE SECOND PAGE FOR DESCRIPTION

Except as provided herein, all terms and conditions of the document referenced in item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. Name And Title Of Signer (Type or print)

16A. Name And Title Of Contracting Officer (Type or print)

15B. Contractor/Offeror

15C. Date Signed

16B. United States Of America

16C. Date Signed

(Signature of person authorized to sign)

By \_\_\_\_\_ /SIGNED/  
(Signature of Contracting Officer)

NSN 7540-01-152-8070

30-105-02

STANDARD FORM 30 (REV. 10-83)

PREVIOUS EDITIONS UNUSABLE

Prescribed by GSA FAR (48 CFR) 53.243

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**Name of Offeror or Contractor:**

SECTION A - SUPPLEMENTAL INFORMATION

Buyer Name: COREY L. RICHARDS  
Buyer Office Symbol/Telephone Number: CCTA-ASM-A/(586)282-9668  
Type of Contract: Firm Fixed Price  
Kind of Contract: Service Contracts

\*\*\* End of Narrative A0000 \*\*\*

The purpose of Amendment 0002 is to:

1. Revise Section M.5.1.1 as follows:

FROM: Service contracts performed as the prime contractor which included contractor team arrangement(s) (as defined by FAR 9.601) of at least three other organizations, not including the prime contractor. Include detail discussing the type and portion of work performed by each firm to accomplish tasks relevant to the KBS SOW key tasks contained within paragraphs C.4.1-C.4.6.

TO: Service contracts performed either as the prime contractor that involved contractor team arrangement(s) (as defined by FAR 9.601) with at least three other organizations not including the prime contractor, or service contracts performed as the prime contractor that involved the award of subcontracts to at least three other organizations. Include detail discussing the type and portion of work performed by each firm to accomplish tasks relevant to the KBS SOW key tasks set forth in paragraphs C.4.1-C.4.7.

2. Except as provided herein, all other terms and conditions of this solicitation remain unchanged.

\*\*\* END OF NARRATIVE A0003 \*\*\*

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**Name of Offeror or Contractor:**

SECTION M - EVALUATION FACTORS FOR AWARD

M.1 BASIS FOR AWARD

M.1.1 The Government plans to award approximately 13 multiple-award indefinite-delivery, indefinite-quantity (MA IDIQ) contracts as a result of this solicitation which may consist of eight contract awards to small businesses (SBs) and five contract awards to other-than-small-businesses (OTSBs) that provide the Best Value to the Government when evaluated in accordance with the criteria described below, and subject to the provisions contained herein. SBs are eligible to compete for award of task orders set aside for SB concerns (restricted pool) and to compete for task orders to be awarded via full-and-open competition (full and open pool). OTSBs are eligible to compete for task orders to be awarded via full and open competition (full and open pool). See paragraph M.1.1.1 for definitions of the restricted pool and the full and open pool. The Government reserves the right to award more or less than 13 MA IDIQ contracts. Additionally, the Government reserves the right to make no award(s) as a result of this solicitation.

The evaluation of proposals submitted in response to this solicitation will be conducted on a Best Value basis using source selection trade off procedures. The source selection authority (SSA) will weigh the merits of the non-cost/price factors against the total evaluated cost/price of the task order in arriving at the final source selection decision. As part of the Best Value determination, the relative strengths versus weaknesses and associated risks of each offeror's proposal in the non-cost/price factors, as well as the total evaluated cost/price of the Network Integration Exercise (NIE) task order, will be considered in selecting the proposals that are most advantageous and represent the Best Value to the Government. In addition, in order to receive an MA IDIQ contract award, all labor rates proposed by the offeror within the KBS Pricing Labor Matrix (Attachment 0002) must be deemed reasonable by the Government. This may result in MA IDIQ contract awards to the offeror(s) whose proposals do not necessarily represent the lowest total evaluated cost/price.

M.1.1.1 The Government will evaluate proposals at the MA IDIQ contract level within two separate pools: 1) a restricted pool and 2) a full and open pool. The restricted pool will contain all offerors who certify as a SB under North American Industry Classification System (NAICS) code 541330, Engineering Services (except Military and Aerospace Equipment and Military Weapons). The full and open pool will contain all offerors who do not qualify for the restricted pool.

M.1.2 Selection of the successful offeror(s) will be made following an assessment of each proposal against the requirements described herein and the criteria set forth in M.4.

M.2 GENERAL

M.2.1 The Government intends to make multiple awards that represent the Best Value to the Government, to those offerors who satisfy all of the responsibility criteria set forth in FAR 9.104.

M.2.2 The Government reserves the right to discuss any information submitted by an offeror relating to provision L.3.7, "Organizational Conflict of Interest (OCI)". The contracting officer may initiate such dialogue at any time during the evaluation of proposals.

M.2.3 The Government reserves the right to discuss any information submitted by an offeror relating to Facility Clearances (FCLs). The contracting officer may initiate such dialogue at any time during the evaluation of proposals. Offerors unable to provide verification of a current, active FCL will not be considered for award of the NIE task order, but may still be awarded a MA IDIQ contract. (Reference L.3.8.1)

M.2.4 The Government reserves the right to discuss any information submitted by an offeror relating to provision L.3.10, "Joint Venture" (JV). The contracting officer may initiate such dialogue at any time during the evaluation of proposals. Offerors proposing under a JV that fail to provide verification of an established JV will not be treated as a JV and may be rejected in accordance with M.3.1.2.

M.3 REJECTION OF OFFERS

M.3.1 Offerors shall carefully read and provide all the information requested in Section L, Instructions, Conditions, and Notices to Offerors. If there are parts of Section L that an offeror does not understand, the offeror shall request written clarification from the contracting officer before the closing date of this solicitation. Reference L.1.6. In accordance with Federal Acquisition Regulation (FAR) 52.215-1, Instructions to Offerors - Competitive Acquisition, the Government may reject any or all proposals if such action is in the Government's interests.

M.3.1.2 The Government may reject any offeror's proposal that fails to meaningfully comply with the Proposal Preparation Instructions specified in Section L of this solicitation. Examples of when an offeror's proposal fails to meaningfully comply include:

M.3.1.2.1 When an offeror's proposal merely offers to perform work according to the solicitation terms or fails to present more than a statement indicating its capability to comply with the solicitation terms and does not provide support and elaboration as specified in Section L of this solicitation.

M.3.1.2.2 When an offeror's proposal fails to provide any of the data and information required in Section L.

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**Name of Offeror or Contractor:**

M.3.1.2.3 When an offeror's proposal provides some data and information, but omits significant material data and information required in Section L.

M.3.1.2.4 When an offeror's proposal merely repeats the contract's SOW/PWS without elaboration.

M.3.1.3 The Government may reject any offeror's proposal that offers a service that does not meet all stated material requirements of the solicitation.

M.3.1.4 The Government may reject any offeror's proposal that takes exception(s) to the attachments, exhibits, enclosures, or other solicitation terms and conditions.

M.3.1.5 The Government may reject any offeror's proposal that contains one or more Organizational Conflicts of Interest (OCIs) for which sufficient negation or mitigation has not been proposed. Refer to Section L paragraph L.3.7 of this solicitation, "Organizational Conflict of Interest."

M.3.1.6 The Government may reject any offeror who does not have an adequate accounting system prior to award IAW L.3.9.

**M.3.2 SOURCE SELECTION AUTHORITY**

The SSA is the official designated to direct the source selection process and select the offeror(s) for contract award.

**M.3.3 SOURCE SELECTION EVALUATION BOARD (SSEB)**

A SSEB has been established by the Government to evaluate proposals in response to this solicitation. The SSEB is comprised of technically qualified individuals who have been selected to conduct this evaluation in accordance with the evaluation criteria for this solicitation. Careful, full and impartial consideration will be given to the evaluation of all proposals received pursuant to this solicitation.

**M.3.4 RESPONSIBILITY**

M.3.4.1 Determination of Responsibility and Eligibility for Award: Per FAR 9.103, contracts will be placed only with contractors that the PCO determines to be responsible. Prospective offerors, in order to qualify as sources for this acquisition, must be able to demonstrate that they meet standards of responsibility set forth in FAR 9.104. No award will be made to an offeror who has been determined to be not responsible by the PCO. To verify each offeror meets the responsibility criteria contained in FAR 9.1, the Government reserves the right to request additional information, to include, but not limited to the following:

M.3.4.1.1 A Pre-Award Survey on any or all offerors;

M.3.4.1.2 Technical and/or financial information to include verification of an adequate accounting system in accordance with L.3.9. Failure to provide the requested information within seven business days from the date the request was received, may result in a determination the offeror is not responsible; and/or

M.3.4.1.3 Authorization to visit the offeror's facility. An offeror's refusal to authorize the Government to visit the contractor's facility may result in a determination the offeror is not responsible. If the Government visits the offeror's facility, the offeror shall ensure that it has current data relevant to its proposal available for the Government to review.

**M.3.5 IMPORTANCE OF COST/PRICE FACTOR**

The Best Value to the government may not necessarily be the offeror(s) with the lowest evaluated cost/price. However, the closer the evaluations of the offerors are in the non-cost/price factors, the more important cost/price becomes in the decision. Notwithstanding the relative order of importance of the evaluation factors as stated within paragraph M.4.3, cost/price may be controlling when:

M.3.5.1 Proposals are considered approximately equal in non-cost/price factors; or

M.3.5.2 An otherwise superior proposal is unaffordable; or

M.3.5.3 The advantages of a higher rated, higher cost/price proposal are not considered to be worth the cost/price premium.

**M.4 TRADEOFF PROCESS EVALUATION FACTORS AND RELATIVE IMPORTANCE**

M.4.1 Selection of successful offerors will be made following an assessment of each proposal, based on the response to the information called for in Section L and against the solicitation requirements and the evaluation criteria described in Section M. The Government will evaluate proposals as specified herein. Each evaluation will include narrative support for the evaluation conclusions under each factor.

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**Name of Offeror or Contractor:**

M.4.2 The Government will assess each offeror on four Factors: (1) Experience; (2) Technical, (3) Cost/Price, and (4) Small Business Participation (SBP).

M.4.3 The experience factor is more important than the technical factor. The technical factor is slightly more important than the cost/price factor. The cost/price factor is slightly more important than the SBP factor. The non-cost/price factors, when combined, are significantly more important than the cost/price factor.

M.5 EVALUATION OF VOLUME II - EXPERIENCE FACTOR (reference the proposal information required to be submitted in response to L.4)

M.5.1 The Government will assess the risk that the offeror will successfully perform the required effort. This assessment will result in the application of a Confidence Rating which will be based upon the extent to which recent prior experience described is relevant to the following solicitation requirements:

M.5.1.1 Service contracts performed either as the prime contractor that involved contractor team arrangement(s) (as defined by FAR 9.601) with at least three other organizations not including the prime contractor, or service contracts performed as the prime contractor that involved the award of subcontracts to at least three other organizations. Include detail discussing the type and portion of work performed by each firm to accomplish tasks relevant to the KBS SOW key tasks set forth in paragraphs C.4.1-C.4.7.

M.5.1.2 Service contracts performed either as the prime contractor or subcontractor that required simultaneous deployment and management of at least six individuals to at least three separate OCONUS locations (in any combination). For this solicitation, management of deployed individuals' includes the pre-deployment recruitment, training, and processing in and out of the National Deployment Center (or equivalent), and ensuring deployed personnel accomplished the mission once deployed.

M.5.2 Even where the offeror's proposal identifies experience for itself, the Government will consider whether the benefits of the cited experience are reasonably likely to be employed/realized should the offeror subsequently be awarded an IDIQ contract.

M.6 EVALUATION OF VOLUME III - TECHNICAL FACTOR (reference the proposal information required to be submitted in response to L.5)

M.6.1 This factor will be evaluated to assess the risk that the offeror's proposed approach will meet the schedule and performance requirements of the NIE task order through effective and detailed planning as follows:

M.6.1.1 The Government will evaluate the offeror's analysis and discussion of key success drivers and risks of the NIE PWS (Attachment 0010) in the areas of performance, schedule, and cost efficiencies, to assess the proposal risk probability that the offeror will successfully achieve task order requirements and objectives.

M.6.1.2 Based on the offeror's analysis of the NIE PWS (Attachment 0010), the Government will: (1) evaluate the extent to which the offeror identified specific and necessary tasks required for the completion of the task order requirements along with a detailed and reasonable explanation of the proposed approach for executing those tasks; and (2) assess the risk the offeror's proposed technical approach will result in timely completion of the NIE task order requirements.

M.7 EVALUATION OF VOLUME IV - COST/PRICE FACTOR (reference the proposal information required to be submitted in response to L.6)

M.7.1 The cost/price factor volume evaluation will include consideration of the reasonableness, as defined in paragraph M.7.3, of each of the proposed fully loaded labor rates (to include profit/fee) in the KBS Pricing Labor Matrix (Attachment 0002) for the MA IDIQ contract.

M.7.2 The cost/price factor volume evaluation will also consider the total evaluated cost/price to the Government, as derived from the KBS Prime Proposal Summary File - NIE (Attachment 0012), to accomplish the technical approach for the NIE task order. The assessment of the total evaluated cost/price will include consideration of the reasonableness of both the FFP CLIN and CPPF CLIN, as defined in paragraph M.7.3, and realism of the CPPF CLIN, as defined in paragraph M.7.4, of the proposed cost/price.

M.7.3 Reasonableness: A cost/price is considered reasonable if it does not exceed what would be incurred by a prudent person in the conduct of competitive business.

M.7.4 Cost Realism: The Government will evaluate cost realism by independently reviewing and evaluating the specific elements of the offeror's proposed cost estimate to determine whether the cost realistically reflects the offeror's proposed approach to meet program requirements and objectives. The result of the cost realism evaluation will be a determination of the most probable cost to the Government (which consists of cost and fee). The most probable cost will be determined by adjusting the offeror's proposed cost to reflect any additions or reductions to cost elements to realistic levels based on the results of the cost realism analysis.

M.7.5 The Government will assess the proposed fully loaded labor rates in the KBS Pricing Labor Matrix (Attachment 0002) and the total evaluated cost/price from the KBS Prime Proposal Summary File - NIE (Attachment 0012) using one or more of the price and cost analysis techniques and procedures identified in FAR 15.404-1. The KBS Pricing Labor Matrix (Attachment 0002) will only be evaluated for cost reasonableness. The KBS Prime Proposal Summary File - NIE (Attachment 0012) will be evaluated to determine both cost reasonableness and cost realism.\*

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M.8 EVALUATION OF VOLUME V - SBP FACTOR (reference the proposal information required to be submitted in response to L.7)

M.8.1 The SBP Factor evaluation will consist of the following:

M.8.1.1 An assessment of the extent of the offeror's proposed levels of participation by SB concerns compared against the Government's goals for SBs in the categories listed below for this solicitation and expressed as a percentage of 'Total Contract Amount'. The term 'Total Contract Amount' is defined as the total proposed amount for all of the Basic CLINs and all of the Option CLINs identified in the KBS Prime Proposal Summary File - NIE (Attachment 0012).

- 15% for SB
- 2% for Small Disadvantaged Business (SDB)
- 2% for Woman Owned Small Business (WOSB)
- 1% for Historically Underutilized Business Zone Small Business (HUBZone SB)
- 1% for Veteran Owned Small Business (VOSB)
- 1% for Service-Disabled Veteran-Owned Small Business (SDVOSB)

M.8.1.2 An assessment of the probability that the offeror will achieve the proposed levels, or the risk the offeror will not achieve the proposed levels, during performance of the contract. The assessment of probability or risk is against the offeror's proposed goals and not the Government's goals listed above for the solicitation. If the offeror is awarded the contract, the offeror's proposed goals will be incorporated into the contract and will be the goals against which performance will be measured. If the awardee is an OTSB, the proposed goals will be incorporated via the Small Business Subcontracting Plan goals, which shall be consistent with the goals proposed for the Small Business Participation Factor.

M.9 CONTRACT PROVISIONS/CLAUSES INCORPORATED BY REFERENCE

NOTICE: The following contract clauses pertinent to this section are hereby incorporated by reference:

FEDERAL ACQUISITION REGULATION (48 CFR CHAPTER 1)

None Incorporated by Reference.

DEFENSE FEDERAL ACQUISITION REGULATION SUPPLEMENT (48 CFR CHAPTER 2)

None Incorporated by Reference.

M.10 ADDITION OF CLAUSES/PROVISIONS AT THE TASK ORDER LEVEL

The contracting officer, at his/her discretion, may add additional clauses/provisions at the task order level. The contracting officer will include any such clauses/provisions in the task order request.

\* Changed as a result of Amendment 0001

\*\*\* END OF NARRATIVE M0001 \*\*\*