

**AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT**1. Contract ID Code  
Firm-Fixed-Price

Page 1 Of 11

2. Amendment/Modification No.

0003

3. Effective Date

2012NOV21

4. Requisition/Purchase Req No.

SEE SCHEDULE

5. Project No. (If applicable)

6. Issued By

U.S. ARMY CONTRACTING COMMAND  
ANGELA HERNANDEZ  
WARREN, MICHIGAN 48397-5000  
HTTP://CONTRACTING.TACOM.ARMY.MIL

Code

W56HZV

7. Administered By (If other than Item 6)

Code

8. Name And Address Of Contractor (No., Street, City, County, State and Zip Code)

9A. Amendment Of Solicitation No.

W56HZV-13-R-0070

9B. Dated (See Item 11)

2012OCT26

10A. Modification Of Contract/Order No.

10B. Dated (See Item 13)

Code

Facility Code

**11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS** The above numbered solicitation is amended as set forth in item 14. The hour and date specified for receipt of Offers is extended,  is not extended.

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended by one of the following methods:  
(a) By completing items 8 and 15, and returning 2 signed copies of the amendments; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. **FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER.** If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. Accounting And Appropriation Data (If required)

**13. THIS ITEM ONLY APPLIES TO MODIFICATIONS OF CONTRACTS/ORDERS**

It Modifies The Contract/Order No. As Described In Item 14.

- A. This Change Order is Issued Pursuant To: \_\_\_\_\_ The Changes Set Forth In Item 14 Are Made In \_\_\_\_\_  
The Contract/Order No. In Item 10A.
- B. The Above Numbered Contract/Order Is Modified To Reflect The Administrative Changes (such as changes in paying office, appropriation data, etc.) Set Forth In Item 14, Pursuant To The Authority of FAR 43.103(b).
- C. This Supplemental Agreement Is Entered Into Pursuant To Authority Of: \_\_\_\_\_
- D. Other (Specify type of modification and authority)

E. IMPORTANT: Contractor  is not,  is required to sign this document and return \_\_\_\_\_ copies to the Issuing Office.

14. Description Of Amendment/Modification (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

SEE SECOND PAGE FOR DESCRIPTION

Except as provided herein, all terms and conditions of the document referenced in item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. Name And Title Of Signer (Type or print)

16A. Name And Title Of Contracting Officer (Type or print)

15B. Contractor/Offeror

15C. Date Signed

16B. United States Of America

16C. Date Signed

(Signature of person authorized to sign)

By \_\_\_\_\_ /SIGNED/  
(Signature of Contracting Officer)

NSN 7540-01-152-8070

30-105-02

STANDARD FORM 30 (REV. 10-83)

PREVIOUS EDITIONS UNUSABLE

Prescribed by GSA FAR (48 CFR) 53.243

**Name of Offeror or Contractor:**

## SECTION A - SUPPLEMENTAL INFORMATION

SOLICITATION: W56HZV-13-R-0070  
AMENDMENT: 0003

PURPOSE: This Amendment 0003 to Solicitation W56HZV-13-R-0070 is issued to remove Alion Science and Technology Corporation as a Government Support Contractor

## 1. The solicitation is amended as follows:

a. Section A - Supplemental Information

## i. Executive Summary, Evaluation

## 1. DELETE:

(1) Offerors are advised that employees of the firms identified below may serve as non-government advisors in the source selection process. These individuals will be authorized access only to those portions of the proposal data and discussions that are necessary to enable them to perform their respective duties. Such firms are expressly prohibited from competing on the subject acquisition.

- Booz Allen Hamilton  
Columbia Center II  
101 West Big Beaver Road  
Suite 505  
Troy, MI 48084  
POC: Phil Wills, 248.680.3539, wills\_phil@bah.com

- Alion Science and Technology Corp  
31201 Chicago Road South  
Suite B302  
Warren, MI 48093  
586 795-1348  
POC: Joel King, 586.282.6032, joel.d.king.ctr@mail.mil

(2) In accomplishing their duties related to the source selection process, the aforementioned firms may require access to proprietary information contained in the offerors' proposals. Therefore, pursuant to FAR Part 9.505-4, these firms must execute an agreement with each offeror that states that they will (1) protect the offeror's information from unauthorized use or disclosure for as long as it remains proprietary and (2) refrain from using the information for any purpose other than that for which it was furnished. To expedite the evaluation process, each offeror must contact the above companies to effect execution of such an agreement prior to the submission of proposals. Each offeror shall submit the agreement in accordance with section L.1.6.2.

## 2. REPLACE WITH:

(1) Offerors are advised that employees of the firm identified below may serve as non-government advisors in the source selection process. These individuals will be authorized access only to those portions of the proposal data and discussions that are necessary to enable them to perform their respective duties. Such firms are expressly prohibited from competing on the subject acquisition.

- Booz Allen Hamilton  
Columbia Center II  
101 West Big Beaver Road  
Suite 505  
Troy, MI 48084  
POC: Phil Wills, 248.680.3539, wills\_phil@bah.com

(2) In accomplishing their duties related to the source selection process, the aforementioned firm may require access to proprietary information contained in the offerors' proposals. Therefore, pursuant to FAR Part 9.505-4, this firm must execute an agreement with each offeror that states that it will (1) protect the offeror's information from unauthorized use or disclosure for as long as it remains proprietary and (2) refrain from using the information for any purpose other than that for which it was furnished. To expedite the evaluation process, each offeror must contact the above company to effect execution of such an agreement prior to the submission of proposals. Each offeror shall submit the agreement in accordance with section L.1.6.2.

**Name of Offeror or Contractor:****b. Section L - Instructions, Conditions, and Notices to Offerors****i. DELETE (L.1.6 through L.1.6.3):**

L.1.6 Offerors are advised that Government support contractors (GSCs) that are employees of Booz Allen Hamilton and Alion Science and Technology Corp (information identified below) may serve as evaluators in, or provide support to, the source selection process.

L.1.6.1 The individuals employed by GSCs will be authorized access only to those portions of the proposal data and discussions that are necessary to enable them to perform their respective duties. The GSCs are expressly prohibited from competing on the subject acquisition. In accomplishing their duties related to the source selection process, the GSCs may require access to proprietary information contained in the offeror's proposal. To expedite the evaluation process, each offeror must contact the GSCs to effect execution of an agreement referenced below prior to the submission of proposals. Pursuant to FAR Part 9.505-4, the GSCs must execute an agreement with each offeror that states that they will (1) protect the offeror's information from unauthorized use or disclosure for as long as it remains proprietary, and (2) refrain from using the information for any purpose other than that for which it was furnished.

L.1.6.2 By Close of Business on 21 November 2012, offerors shall submit to the Government the agreements that have been executed with the below listed GSCs as of that date and identify those GSCs where discussions are still ongoing, including an estimated date of completion. Offerors shall provide a list of any issues associated with executing agreements with the GSCs. These documents shall be sent to the Contracting Officer via electronic mail to john.m.hopfner.civ@mail.mil or via postal mail to John Hopfner, Contracting Officer, US Army TACOM (Attn: CCTA-ASG-B), 6501 E. Eleven Mile Road, Mailstop 322, Warren, MI 48397-5000. The executed agreements shall be submitted with offeror's proposal. If an offeror feels they will not be able to reach an agreement with any of the listed GSCs below they shall immediately notify the Contracting Officer via electronic mail at john.m.hopfner.civ@mail.mil.

L.1.6.3 The contact information for the GSCs identified above is the following:

Booz Allen Hamilton  
Columbia Center II  
101 West Big Beaver Road  
Suite 505  
Troy, MI 48084  
POC: Phil Wills, (248)680-3539

Alion Science and Technology Corp  
31201 Chicago Road South  
Suite B302  
Warren, MI 48093  
POC: Joel King, (586)282-6032

**ii. REPLACE WITH (L.1.6 through L.1.6.3):**

L.1.6 Offerors are advised that Government support contractor (GSC) personnel that are employees of Booz Allen Hamilton may serve as evaluators in, or provide support to, the source selection process.

L.1.6.1 The individuals employed by a GSC will be authorized access only to those portions of the proposal data and discussions that are necessary to enable them to perform their respective duties. The GSC is expressly prohibited from competing on the subject acquisition. In accomplishing the duties related to the source selection process, the GSC may require access to proprietary information contained in the offeror's proposal. To expedite the evaluation process, each offeror must contact the GSC to effect execution of an agreement referenced below prior to the submission of proposals. Pursuant to FAR Part 9.505-4, the GSC must execute an agreement with each offeror that states that they will (1) protect the offeror's information from unauthorized use or disclosure for as long as it remains proprietary, and (2) refrain from using the information for any purpose other than that for which it was furnished.

L.1.6.2 By Close of Business on 21 November 2012, offerors shall submit to the Government the agreement that has been executed with the below listed GSC as of that date and identify if discussions are still ongoing with the GSC, including an estimated date of completion. Offerors shall provide a list of any issues associated with executing agreements with the GSC. These documents shall be sent to the Contracting Officer via electronic mail to John.m.hopfner.civ@mail.mil or via postal mail to John Hopfner, Contracting Officer, US Army TACOM (Attn: CCTA-ASG-B), 6501 E. Eleven Mile Road, Mailstop 322, Warren, MI 48397-5000. The executed agreement shall be submitted with

**CONTINUATION SHEET****Reference No. of Document Being Continued****Page 4 of 11****PIIN/SIIN** W56HZV-13-R-0070**MOD/AMD** 0003**Name of Offeror or Contractor:**

offeror's proposal. If an offeror feels they will not be able to reach an agreement with the listed GSC below they shall immediately notify the Contracting Officer via electronic mail at john.m.hopfner.civ@mail.mil.

L.1.6.3 The contact information for the GSC identified above is the following:

Booz Allen Hamilton  
Columbia Center II  
101 West Big Beaver Road  
Suite 505  
Troy, MI 48084  
POC: Phil Wills, (248)680-3539

2. The closing date remains unchanged at 26 November 2012 at 1:00 PM local Warren, MI time, Eastern Standard Time.

3. Except as revised by this Amendment 0003 to Solicitation W56HZV-13-R-0070, all other term and conditions remain unchanged and in full force and effect.

\*\*\* END OF NARRATIVE A0004 \*\*\*

**EXECUTIVE SUMMARY**

Common Extinguisher Package Survivability - Fire Protection

REQUEST FOR PROPOSAL # W56HZV-13-R-0070

**INTRODUCTION**

Request for Proposal (RFP) W56HZV-13-R-0070 is hereby issued by the US Army Contracting Command - Warren (ACC-WRN) for the development of common fire extinguishers to be used in automatic fire extinguishing systems (AFES) for crew compartments of Army ground vehicles.

**PROGRAM INTENT**

The ultimate objective of this effort is to identify and offer, to TACOM LCMC managers of individual and currently fielded tracked/wheeled vehicle systems, alternative replacement solutions for existing in-vehicle AFES systems. In this regard, superior candidates as replacement extinguisher solutions would (1) maintain or improve extinguisher performance (including reliability) and (2) reduce the overall logistic footprint of the Army's fire suppression capability. Logistics footprint reductions would include collective combinations of advantageous characteristics for the following: extinguisher service life expectancy, hardware acquisition expenses, operation and scheduled/unscheduled maintenance expenses, expenses per extinguisher discharge, required special tools or equipment, and maintenance times/intervals. After award of contracts, and considering the Government's assessment of test results and contractor submission of data item deliverables impacting (1) and (2) above, the Government will identify solutions which optimally achieve (1) and (2) above, and superior solutions which achieve objectives are intended to be offered for consideration as replacement solutions for the AFES systems in individual fielded vehicles.

**PERIOD OF PERFORMANCE**

The period of performance of this contract shall be for one (1) Base period (12 months ARO) and one (1) 6 month Option for the delivery of an additional 50 prototype extinguishers.

**PROPOSALS**

Proposals in response to this solicitation shall meet the requirements provided in Section L, and will be evaluated using the information provided in Section M. Proposals must be in full compliance with the instructions in this solicitation. In particular, we urge interested contractors to be mindful of (i) the deadline for pre-proposal questions; and (ii) the deadline for proposal submittal, as detailed below:

Deadline for Government Receipt of Pre-Proposal Offeror Questions:  
09 Nov 2012, 1:00 P.M. local time, Warren, MI.

Closing Date & Time for Receipt of Proposals: 26 Nov 2012, 1:00 P.M. local time, Warren, MI.

The Government intends to award up to eight (8) Firm Fixed Price contract(s). Selection of the offeror(s) will be based on the assessment of proposals submitted in response to this RFP and evaluated in accordance with Section M.

Any proposal received in response to this RFP that proposes a price in excess of \$300,000 for the base effort will be considered unaffordable and will not be considered for award.

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**Name of Offeror or Contractor:**

EVALUATION

(1) Offerors are advised that employees of the firm identified below may serve as non-government advisors in the source selection process. These individuals will be authorized access only to those portions of the proposal data and discussions that are necessary to enable them to perform their respective duties. Such firm is expressly prohibited from competing on the subject acquisition.

- Booz Allen Hamilton  
Columbia Center II  
101 West Big Beaver Road  
Suite 505  
Troy, MI 48084  
POC: Phil Wills, 248.680.3539, wills\_phil@bah.com

(2) In accomplishing their duties related to the source selection process, the aforementioned firm may require access to proprietary information contained in the offerors' proposals. Therefore, pursuant to FAR Part 9.505-4, this firm must execute an agreement with each offeror that states that it will (1) protect the offeror's information from unauthorized use or disclosure for as long as it remains proprietary and (2) refrain from using the information for any purpose other than that for which it was furnished. To expedite the evaluation process, each offeror must contact the above company to effect execution of such an agreement prior to the submission of proposals. Each offeror shall submit the agreement in accordance with section L.1.6.2.

PROPOSAL SUBMISSION INSTRUCTIONS

Offeror proposals must be submitted electronically, via the Army Single Face to Industry (ASFI) Online Bid Response System (BRS) in accordance with FAR Clause 52.204-4016. Please follow the directions detailed in section L.3 PROPOSAL SUBMISSION.

QUESTION SUBMISSION INSTRUCTIONS

Questions regarding this solicitation shall be in writing and directed to the buyer, Angela Hernandez via email at angela.c.hernandez6.civ@mail.mil. All questions and all other correspondence related to this solicitation shall reference the solicitation number W56HZV-13-R-0070 in the e-mail subject line.

Since the solicitation and associated information are posted on the FEDBIZOPPS website, the Government will post amendments to the solicitation and answers to any industry-generated questions on that website. Offerors are responsible for periodically reviewing the aforementioned website for the most current information pertaining to this solicitation.

\*\*\* END OF NARRATIVE A0001 \*\*\*

**Name of Offeror or Contractor:**

## SECTION L - INSTRUCTIONS, CONDITIONS, AND NOTICES TO OFFERORS

## L.1 GENERAL PROPOSAL INFORMATION:

L.1.1 Subject to paragraph (c), the Submission, Modification, Revision and Withdrawal paragraph of FAR 52.215-1 "Instructions to Offerors Competitive Acquisition," contained elsewhere in Section L of this RFP, the proposal shall be submitted in the format and quantities set forth below. All information necessary for the review and evaluation of a proposal must be contained in the proposal volumes set forth below. Section M of the RFP sets forth the evaluation criteria and delineates the Factors to be evaluated and their relative order of importance. The Offeror's proposal, as specified by this section shall be evaluated as set forth in Section M of this RFP.

L.1.2 Offeror shall submit its proposal in electronic rather than paper format, to include (i) all proposal volumes as specified in L.2.1, and (ii) any supplemental information (such as spreadsheets, backup data, and technical information) using the following requirements:

L.1.2.1 Files shall be furnished in either Microsoft: Word, Excel, or PowerPoint. All Microsoft files shall be 2003/2007 compatible unless otherwise indicated.

L.1.2.2 Spreadsheets shall be sent in a file format that includes all formulae, macro and format information. Print image is not acceptable for spreadsheets. Accordingly, any proposal submitted that does not provide spreadsheets created in Excel, or that includes Excel spreadsheets in print-image format, or that includes Excel spreadsheets that do not provide Government reviewers access to all formulae and macros, may be rejected by the Government.

L.1.2.3 Files in Adobe PDF (Portable Document Format). Scanners should be set to 200 dots per inch (per L.1.2.2 above, PDF format is not acceptable for spreadsheets).

L.1.2.4 Hyperlinks. Documents must not contain active links to live Internet sites or pages. All linked information must link only to other pages or documents that are contained within the electronic offer, so that they are accessible offline. Links between proposal volumes are only acceptable if they work properly when linked to other pages or documents that are contained within the electronic offer, so that they are accessible offline.

L.1.2.5 Font size shall be no smaller than 10.

L.1.3 If any portion of a proposal received by the contracting officer electronically is unreadable, the contracting officer will immediately notify the Offeror. The offeror will be permitted to resubmit a legible version of the unreadable portion of the proposal. The method and time for resubmission shall be prescribed by the contracting officer after consultation with the offeror. The resubmission will be considered as if it were received at the date and time of the original unreadable submission for the purpose of determining timeliness under FAR 15.208

://farsite.hill.af.mil/reghtml/regs/far2afmcfars/fardfars/far/15.htm.

L.1.4 Offerors shall make every effort to ensure that their electronic offer is submitted free of viruses and other malware. Offers (or portions thereof) submitted which reflect the presence of a virus or other malware, or which are otherwise rendered unreadable by damage in either physical or electronic transit, shall be treated as "unreadable" and handled as described in L.1.3 above.

L.1.5 The Government will evaluate only electronic versions of proposals submitted in response to this solicitation: paper copies are not requested and will not be evaluated if submitted. Accordingly, any proposal submitted in response to this solicitation that is provided only in the form of paper copies will not be considered for award. If a proposal is submitted in both electronic and paper form, only the electronic version will be evaluated. The paper version will not be used or considered.

L.1.6 Offerors are advised that Government support contractor (GSC) personnel that are employees of Booz Allen Hamilton (information identified below) may serve as evaluators in, or provide support to, the source selection process.

L.1.6.1 The individuals employed by a GSC will be authorized access only to those portions of the proposal data and discussions that are necessary to enable them to perform their respective duties. The GSC is expressly prohibited from competing on the subject acquisition. In accomplishing the duties related to the source selection process, the GSC may require access to proprietary information contained in the offeror's proposal. To expedite the evaluation process, each offeror must contact the GSC to effect execution of an agreement referenced below prior to the submission of proposals. Pursuant to FAR Part 9.505-4, the GSC must execute an agreement with each offeror that states that they will (1) protect the offeror's information from unauthorized use or disclosure for as long as it remains proprietary, and (2) refrain from using the information for any purpose other than that for which it was furnished.

L.1.6.2 By Close of Business on 21 November 2012, offerors shall submit to the Government the agreement that has been executed with the below listed GSC as of that date and identify if discussions are still ongoing with the GSC, including an estimated date of completion. Offerors shall provide a list of any issues associated with executing agreements with the GSC. These documents shall be sent to the Contracting Officer via electronic mail to john.m.hopfner.civ@mail.mil or via postal mail to John Hopfner, Contracting Officer, US Army TACOM (Attn: CCTA-ASG-B), 6501 E. Eleven Mile Road, Mailstop 322, Warren, MI 48397-5000. The executed agreement shall be submitted with

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offeror's proposal. If an offeror feels they will not be able to reach an agreement with the listed GSC below they shall immediately notify the Contracting Officer via electronic mail at john.m.hopfner.civ@mail.mil.

L.1.6.3 The contact information for the GSC identified above is the following:

Booz Allen Hamilton  
Columbia Center II  
101 West Big Beaver Road  
Suite 505  
Troy, MI 48084  
POC: Phil Wills, (248)680-3539

**L.2 PROPOSAL PREPARATION INSTRUCTIONS**

L.2.1 The proposal, in response to this solicitation, shall be submitted under a cover letter in four separate volumes as set forth below. The solicitation Section M sets forth evaluation criteria, factors, and their relative order of importance to the Government. All proposal information must be in the English language. Each volume shall have numbered pages and include a (i) title page, (ii) table of contents, and (iii) list of tables and figures. Offerors are not authorized to include in the proposal citations for or linkages to websites. Offers shall be submitted in the following volumes:

L.2.1.1 Cover Letter

L.2.1.2 Volume I (Factor 1): Experience

L.2.1.3 Volume II (Factor 2): Technical

L.2.1.4 Volume III (Factor 3): Cost/Price

L.2.1.5 Volume IV Proposal Terms and Conditions Volume, as explained in paragraph L.7 below

**L.3 PROPOSAL SUBMISSION**

L.3.1 Offerors are required to submit proposals electronically, via the Army Single Face to Industry (ASFI) Online Bid Response System (BRS) in accordance with FAR Clause 52.204-4016 ACC-Warren Electronic Contracting. For detailed information about submitting your offer electronically, please see [://contracting.tacom.army.mil/acqinfo/ebidnotice.htm](http://contracting.tacom.army.mil/acqinfo/ebidnotice.htm).

L.3.1.2 All or None. Offers in response to this solicitation must be submitted for all the requirements identified in the solicitation. Offers submitted for less than all the requirements called for by this solicitation may be rejected.

L.3.1.3 Note to Offerors. Please be mindful of the solicitation closing date and time set forth on the cover page of the solicitation or most recent amendment. It is the Offeror's responsibility to assure its proposal is received by the date and time specified. In accordance with FAR 15.208, if your proposal is not received at the initial point of entry to the Government infrastructure (in this case, received through ASFI BRS) by the exact date and time specified, it will be determined late. Proposal, as the term is used here, means ALL volumes and parts of the complete proposal.

L.3.2 Offeror's proposal shall be accompanied by an electronic cover letter (letter of transmittal) which shall be limited to one page and shall identify (i) the solicitation number and (ii) all enclosures being transmitted to ASFI BRS.

L.3.3 Offerors may submit pre-proposal questions at any point from the solicitation release date until the cut-off date and time given here.

L.3.3.1 All such questions must be submitted in writing and e-mailed to the buyer, Angela Hernandez at [angela.c.hernandez6.civ@mail.mil](mailto:angela.c.hernandez6.civ@mail.mil).

L.3.3.2 All questions and all other correspondence related to this solicitation shall reference the solicitation number W56HZV-13-R-0070 in the email subject line.

L.3.3.3 The cut-off date and time for receipt of Pre-Proposal Offeror Questions is 09 November 2012, 1:00PM, local time (Eastern Time), Warren, MI.

L.3.3.4 Questions received after the specified date and time may not be evaluated or answered, so offerors are urged to review the solicitation promptly in order to formulate and submit questions prior to the specified cut-off date and time.

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L.3.3.5 Offerors are required to submit proposals by the closing date and time whether questions have been answered or not.

L.3.4 Since the solicitation and associated information are posted on the FEDBIZOPPS website, the Government will post amendments to the solicitation on that website. Answers to any industry-generated questions will be posted on the following website <http://contracting.tacom.army.mil/research/AFES.htm> Offerors are responsible for periodically reviewing both websites for the most current information pertaining to this solicitation.

L.3.5 Alternate Proposals. Offerors may submit multiple alternate proposals with differing approaches to meeting the scope of work requirements. The Government will separately evaluate each alternate proposal received. Any offeror electing to submit more than one proposal shall adhere to the following requirements:

L.3.5.1 The offeror must produce each alternate proposal as a separate set of proposal volumes in accordance with paragraph L.2 above, with each page of each set being clearly labeled and identified (basic proposal, first alternate proposal, etc).

L.3.5.2 The offeror's basic proposal and each alternate proposal shall be complete so as to stand on its own, without dependency on, or reference to, any other proposal or alternate proposal.

L.3.5.3 The complete basic proposal and each complete alternate proposal, if any, must be submitted timely to the ASFI Bid Response System, as per paragraph L.3.1 above.

L.4 Experience Volume (Factor 1)

The offeror's Experience proposal shall include of the following:

L.4.1 The Offeror shall identify a grand total of no more than three (3) Contracts/Delivery or Task Orders, as performed by the Offeror itself or by the Offeror's proposed material or service suppliers/subcontractors, which are the most recent and relevant to the scopes of work specified in paragraphs L.4.3.1 - L.4.3.3 below.

L.4.2 Recent Contracts. Recent Contracts/Orders are those performed within approximately three years of the date of issuance of this RFP.

L.4.3 Relevant Contracts. Relevant Contracts/Orders or work directives are those which, as described below, are comparable in scope to RFP requirements. Where prior relevant experience is under a broader Blanket Purchase Agreement (BPA) or Indefinite Delivery Indefinite Quantity (IDIQ)-type contract, do not just cite the broader BPA or IDIQ Contract. Rather, include the specific individual work directives/ task orders which you consider to be reflective of relevant prior experience. In accordance with section L.4.1 above, each prior Contract/Order identified by the Offeror as being applicable, shall be evaluated based upon the extent to which prior experience is relevant to RFP requirements.

Specifically, the extent of relevant Experience with the following RFP requirements will be assessed by the Government:

The Offeror shall provide information about the Prime Offeror's Government and commercial contracts for Automatic Fire Extinguishing System (AFES) extinguishers which demonstrate recent and relevant experience with the following requirements:

L.4.3.1 Supply of vehicle crew AFES extinguishers that (a) are currently being tested by the Army; or (b) have been installed on fielded Army systems.

L.4.3.2 Supply of items conforming to military vehicle Electromagnetic Interference (EMI) requirements (MIL-STD-464A & MIL-STD-461F).

L.4.3.3 Supply of items conforming to the Human Engineering Standard MIL-STD-1472.

L.4.4 For each of the up to three (3) recent/relevant contracts/task orders identified, the Offeror shall provide the following:

(a) Contract Number

(b) Contract type

(c) Contract performance period

(d) Government or commercial contracting activity address, telephone number, and E-mail address

(e) Procuring Contracting Officer's (PCO's) name, telephone number and E-mail address

(f) Administrative Contracting Officer's (ACO's) name, telephone number and E-Mail address

**Name of Offeror or Contractor:**

(g) Government or commercial contracting activity technical representative, or COR, name, telephone number and E-mail address

(h) Copies of all Scope of Work paragraphs of the contracts/orders reflecting Experience which is relevant to the considerations cited above in paragraphs L.4.3.1 - L.4.3.3

(i) A discussion of specific similarities between these contract scopes of work and the scope in Section C/Purchase Description herein.

Failure to provide the information requested under paragraph L.4.4(a-i), particularly paragraphs (a - c) and (h)), so that the Government can evaluate the recency and relevance of claimed experience, may result in an assessment that prior experience lacks relevance or recency.

L.5 Technical Volume (Factor 2)

Under the Technical Factor, the Government will assess the following 5 considerations:

Element	Paragraph	Requirement	Threshold	Objective
1	C.5.4.1	Valve Configuration	Side only discharge	Side & bottom discharge
2	C.5.10	Weight	23 lbs	18 lbs
3	C.5.17.1	Current Draw	10 Amps	3.5 Amps
4	C.5.7	Leakage Rate	0.1 Ounce/Year	0.0 Ounce/Year
5	C.5.1	Discharge	Electrical	Mechanical & Electrical

L.5.1 For the above five (5) considerations, the offeror's Technical Factor proposal shall include the following:

L.5.1.1 For the Valve Configuration requirement in C.5.4.1, the Offeror shall:

(a) Identify its proposed performance level (Threshold; Objective), and

(b) describe its proposed Extinguisher Valve configuration to achieve the proposed level of performance. At a minimum, include level II design drawings, per American Society of Mechanical Engineers (ASME) Y14.100 with appropriate cut-away views, for the valve configuration and discharge design, identify proposed components, and provide supporting component literature and a narrative or other information substantiating that the offeror's approach will meet the proposed performance level.

L.5.1.2 For the Weight requirement in C.5.10, the Offeror shall:

(a) Identify its proposed performance level (Threshold; Objective; Achievement between Threshold and Objective - provide the exact performance level if between Threshold and Objective), and

(b) provide the precise weight for each component item comprised in your fire extinguisher design, including attachment hardware. Also provide supporting information for how weights were calculated or established. Weight is for a fully-charged and operational extinguisher cylinder.

L.5.1.3 For the Current Draw requirement in C.5.17.1, the Offeror shall:

(a) Identify its proposed performance level based on amperage at 24V DC (Threshold; Objective; Achievement between Threshold and Objective - provide the exact performance level if between Threshold and Objective), and

(b) provide a description of the current draw technical approach, including proposed components with supporting commercial literature and other evidence substantiating achievement of the offeror's proposed current draw performance level. Evidence shall include the current draw for each electronically-activated component.

L.5.1.4 For the Leakage Rate requirement in C.5.7, the Offeror shall:

(a) Identify its proposed performance level (Threshold; Objective; Achievement between Threshold and Objective - provide the exact performance level if between Threshold and Objective), and

(b) provide a description of the leakage rate technical approach, including proposed components with supporting commercial literature, and other evidence substantiating achievement of the offeror's proposed leakage rate performance level. The offeror shall identify all potential leakage paths and the sealing methodology for each of the identified leakage paths.

L.5.1.5 For the Discharge Activation requirement in C.5.1, the Offeror shall:

(a) Identify its proposed performance level (Threshold; Objective), and

**Name of Offeror or Contractor:**

(b) provide a description of the discharge activation technical approach, including method of discharge, proposed components with supporting commercial literature, and other evidence substantiating achievement of the offeror's proposed discharge activation approach.

L.6 Price Volume (Factor 3)

L.6.1 The Price volume shall include the Offeror's total proposed price for CLINs (0001 - 0003) as identified in Section B of the proposal.

L.6.2 The Offerors shall provide the basis for establishing the proposed price for CLINs (0001 - 0003), including any offered discounts, established catalogs, price lists, or other verifiable and established records that are regularly maintained by the vendor, and are published or otherwise available for customer inspection. Catalog and/or price lists for commercial items can be provided as a basis to support direct materials such as purchased finished components.

L.6.3 In support of the Price Reasonableness determination, the Offeror shall provide the Offeror's proposed direct costs relative to the proposed price, on a "CLIN-by-CLIN" basis (0001 - 0003). The cost breakdown shall include the following cost element information:

L.6.3.1 Direct labor hours. The Offeror shall include, for each CLIN, the total proposed direct labor hours and direct labor hours broken down by proposed labor category.

L.6.3.2 Direct Labor Rates. The Offeror shall include, for each CLIN, the proposed direct labor rate for each proposed labor hour category.

L.6.3.3 Direct Labor cost for each CLIN (total dollar amount for wages and salaries only, with no fringe benefits or overhead).

L.6.3.4 Direct Material cost. The Offeror shall provide, for each CLIN, the direct material cost (for the top five material cost items, list by material name, vendor and dollar amount).

L.6.3.5 Cost for Subcontracted Services/Efforts. The Offeror shall provide an itemized list, for each CLIN, of subcontracted services/efforts over \$10,000 to include the subcontractor name, subcontract price, and the Offeror's narrative description of each subcontractor's effort.

L.6.3.6 Any other direct costs, for each CLIN, over \$5,000 (itemized by name/kind of other direct cost, supplier and dollar amount).

L.6.4 In addition to the "by-CLIN" breakout specified in L.6.3 above, also provide a composite cost element breakdown of all CLINs combined (Base and Option CLINs) as follows:

Total Material  
Total Material Overhead  
Total Labor  
Total Labor Overhead  
Total Subcontracted Services  
Total Other Direct Costs  
Total FCCM  
Total G&A  
Total Profit

L.6.5 Exchange Rate Information. All price information shall be stated in United States (U.S.) dollars only, for both the prime contractor and any potential subcontractors. If the basis for the proposal is any other currency, the Offeror shall:

- a. State the exchange rate(s) being used to convert any currency to U.S. dollars and how the exchange rate was developed.
- b. Explain how you intend to deal with the risk that fluctuation in exchange rates may impact this prospective contract

L.6.6 In addition to the above information, the Government reserves the right to request additional or more detailed price breakdown data to support its determination of price reasonableness.

L.7 Proposal Terms and Conditions Volume

In this volume the offeror--

<b>CONTINUATION SHEET</b>	<b>Reference No. of Document Being Continued</b>	<b>Page 11 of 11</b>
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**Name of Offeror or Contractor:**

L.7.1 Shall include a scanned image of a signed copy of the SF33 cover page signed by a person authorized to sign proposals on behalf of the Offeror. Fill-in blocks that offeror must complete on the SF 33 prior to signing and scanning it include blocks 12, 13, 15A, 15B, 16, 17, and 18.

L.7.2 Shall include one copy of this solicitation (Sections A-K) with all fill-ins completed. Online Representations and Certifications Application (ORCA) certifications need not be separately submitted; however, in this event, please include a statement in Proposal Volume I indicating that an up-to-date set of reps and certs is complete in ORCA.

L.7.3 Shall include an affirmative statement that the offeror proposes to meet or comply with all the requirements of RFP Section C (SOW) as well as all solicitation clauses, Attachments and Appendices.

L.7.4 Shall include a statement specifying agreement with all terms, conditions, and provisions included in the solicitation or any exceptions. Any exceptions taken to the attachments, exhibits, enclosures, or other solicitation terms, conditions, or documents must be fully explained; however, any such exceptions may be grounds for the Contracting Officer to reject the proposal from further consideration in the source selection process, before initial evaluation. If an offeror should take any exceptions to the solicitation terms, conditions, or provisions the offeror shall contact the Contracting Officer via e-mail before submitting their proposal. Submit your request through Contract Specialist, Angela Hernandez at angela.c.hernandez6.civ@mail.mil.

L.7.5 Shall identify whether an Organizational Conflict of Interest (OCI) exists or the potential of an OCI may exist during the period of performance of this contract. Contractor is required to document its proposed mitigation plan in accordance with POTENTIAL ORGANIZATIONAL CONFLICTS OF INTEREST (OCI) FOR PROPOSED CONTRACT located in Narrative L.8 of this solicitation.

L.8 Organizational Conflict of Interest (OCI)

L.8.1 The provisions of FAR 9.5, Organizational Conflict of Interest (OCOI), apply to any award under this solicitation. Accordingly, potential Offerors should review their current and planned participation in any other Government contracts, subcontracts, consulting, or teaming arrangements where, if they were to be selected for award of this proposed contract, they may be in a position of actual or perceived bias or unfair competitive advantage. A common example with the potential for OCI is where an entity performs work both as a system contractor/subcontractor and as a Government support contractor for Government related programs.

L.8.2 Offerors should disclose any potential OCI situations to the Contracting Officer as soon as identified, including prior to proposal submission. The disclosure should include the facts and an analysis of the actual or perceived conflict and a recommended approach(es) to neutralize or mitigate the potential conflict. The preferred approach to potential conflicts is to negate/obviate the conflict. Mitigation is considered only if it is not practical to negate/obviate the conflict. The Contracting Officer will assess both the potential OCI and the Offeror's proposed strategy to negate or mitigate the OCI.

\*\*\* END OF NARRATIVE L0001 \*\*\*