

CONTINUATION SHEET**Reference No. of Document Being Continued****Page 2 of 6**

PIIN/SIIN W56HZV-13-R-0017

MOD/AMD 0003

Name of Offeror or Contractor:

SECTION A - SUPPLEMENTAL INFORMATION

Buyer Name: LISA M. DURBIN
Buyer Office Symbol/Telephone Number: CCTA-AIM-B/(586)282-9034
Type of Contract: Firm Fixed Price
Kind of Contract: Service Contracts

*** End of Narrative A000 ***

1. The purpose of this Amendment 0003 is to incorporate the following changes into this solicitation.
2. The following changes are being made to Section M:

a) M.2.3.1 is hereby changed FROM:

M.2.3.1 The Price Factor will assess the total evaluated price to the Government. This evaluation will include an assessment of the reasonableness of the proposed prices to accomplish the solicitation requirements. Reasonableness exists when an offered price does not exceed what would be incurred by a prudent person in the conduct of competitive business. The Government may reject a proposal which is not realistic, or not reasonable, as to price.

M.2.3.1 is hereby changed To:

M.2.3.1 The Price Factor will assess the total evaluated price to the Government. This evaluation will include an assessment of the reasonableness of the proposed prices to accomplish the solicitation requirements. Reasonableness exists when an offered price does not exceed what would be incurred by a prudent person in the conduct of competitive business.

b) M.2.3.2 is hereby changed FROM:

M.2.3.2 The total evaluated price will be used in the trade-off evaluation. The total evaluated price shall include an assessment of the total price of all CLINS listed in Attachment 0008, Summary tab. Vehicles will be shipped to the following location upon completion.

M.2.3.2 is hereby changed TO:

M.2.3.2 The total evaluated price will be used in the trade-off evaluation. The total evaluated price shall include an assessment of the total price of all CLINS listed in Attachment 0008, Summary tab. Vehicles will be shipped to the following location upon completion. The transportation costs shall be included in the proposal unit prices, Attachment 0008 Summary tab, and will not be separately evaluated.

3. The following changes are being made as a result of Questions and Answers:

a) The receipts of proposals submission date and time is hereby extended to 17 April 2013, 1200PM.

b) The following changes are being made to the Technical Data Package(TDP), offerors shall include these changes in its price proposals. An updated TDP will be provided at a later date, in accordance with FAR 15.206(a).

i. Drawing 03002A1810 Rev H. items 47 and 50 will be updated to reflect: Item: 47 (1)ea 7Z043 900D9V02 Insulator, Battery Terminal, Red; Item: 50 (2)ea 7Z043 900L9V14 Insulator, Battery Terminal, BLK.

ii. Drawing 03002A0209 (W139 Cable) is not required and will be removed from the TDP.

iii. Drawing 03002A1140 item 11 will be updated to reflect: Item 11 (1)ea 01365 03002A1191-1 Super Adhesive Nylon Hook.

iv. Drawing 03002A1500 is not required and will be removed from the TDP.

v. Drawing 03002A1502 is not required and will be removed from the TDP.

vi. Next Higher Assembly (NHA) 03002A0196 will be change to reflect 03002A1564-2 part in the Drawing Tree.

vii. Drawing 03002A1615 is not required and will be removed from the TDP.

CONTINUATION SHEET	Reference No. of Document Being Continued PIIN/SIIN W56HZV-13-R-0017 MOD/AMD 0003	Page 3 of 6
---------------------------	--	---------------------------

Name of Offeror or Contractor:

viii. Drawing 03002A1616 is not required and will be removed from the TDP.

ix. Drawing 03002A1765 is not required and will be removed from the TDP.

x. Drawing 03002A1815 is not required and will be removed from the TDP.

xi. Drawing 03002A1835 is not required and will be removed from the TDP.

xii. Drawing 03002A1160 Note 2 will be removed.

xiii. Drawing 03002A2130 is replaced with Drawing 03002A5838, HF Coupler Cover and is included in the TDP. Item #22 on drawing 03002A2130 will be removed along with the reference in the Drawing Tree, 03002A0104.

ivx. Drawing 03002A1350 Item 48 will be changed to reflect part number 03002A1800-2.

vx. Drawing 03002A0231 Item 21 will be updated to reflect: Item 21 (78)ea 81349 MS27488-22-2 Plug, End, Seal, EL.

4. The following National Stock Numbers(NSN) are provided as sources of supply as a result of Questions and Answers:

i. Drawing 03002A1804, Item 13, NSN 5970-01-596-7946, Military Specification: M23053/1-202 (SAE AMS-DTL-23053/1), Multiple suppliers.

ii. Drawing 03002A1804, Item 9, NSN 5940-01-596-7917, Military Specification: M7928/6-5 (SAE AS7928/6), ALT: NSN 5940-01-232-8637.

iii. Drawing 03002A2147, Item 3, NSN 1095-01-163-9730.

iv. Drawing 03002A2147, Item 2, NSN 5340-01-386-7847.

v. Drawing 03002A1556, Item 61, NSN 7035-01-574-6363.

vi. Drawing 03002A1556, Item 28, NSN 7025-01-574-6897.

5. Offerors shall acknowledge receipt of this amendment in accordance with page 1 of this amendment by the date and time for receipts of proposals.

6. All other terms and conditions of solicitation W56HZV-13-R-0017 remain the same.

*** END OF NARRATIVE A0004 ***

Name of Offeror or Contractor:

SECTION M - EVALUATION FACTORS FOR AWARD

M.1 Basis of Award

M.1.1 The Government intends to award one firm fixed price contract for LAV Command and Control Upgrades as a result of this solicitation. The evaluation of proposals submitted in response to this solicitation will be conducted on a Best Value basis using Source Selection Trade-Off Procedures. The tradeoff evaluation will weigh the merits in Experience against the evaluated Price.

There are two evaluation factors:

- a) Experience
- b) Price

The relative order of importance of these factors is described in paragraph M.1.10 below.

M.1.1.1 Requirement for Facility Clearance (SECRET). To be considered for award, Offerors must have a SECRET Facility Clearance (FCL). Offerors without a SECRET (or above) FCL will be considered ineligible for award.

M.1.2 Importance of Price. The best value to the Government may not be the Offeror with the lowest evaluated price. However, the closer the Offerors evaluations are in those factors other than price, the more important price becomes in the decision. Notwithstanding the relative order of importance of the two evaluation factors stated herein, price may be controlling when:

- a) proposals are otherwise considered equal in the non-price factors; or
- b) an otherwise superior proposal is unaffordable; or
- c) the advantages of a higher rated, higher price proposal are not considered to be worth the price premium.

M.1.3 Rejection of Offers. Offerors shall carefully read, understand, and provide all the information requested in the Proposal Preparation Instructions contained in Section L. If there are parts of the Section L instruction you do not understand, request clarification from the Contracting Officer in writing before the closing date of this solicitation. The circumstances that may lead to the rejection of a proposal are:

a) The proposal fails to meaningfully respond to the Proposal Preparation Instructions specified in Section L of this solicitation. Examples of failure to meaningfully respond include:

- 1) When a proposal merely offers to perform work according to the solicitation terms or fails to present more than a statement indicating its capability to comply with the solicitation terms and does not provide support and elaboration as specified in Section L of this solicitation.
- 2) A proposal fails to provide any of the data and information required in Section L.
- 3) A proposal provides some data but omits significant material data and information required by Section L.
- 4) A proposal merely repeats the contract Scope of Work without elaboration.

b) The proposal reflects an inherent lack of technical competence or a failure to comprehend the complexity and risks required to perform the solicitations requirements because it is unrealistic in terms of technical or schedule commitments.

c) The proposal contains any unexplained significant inconsistency between the proposed effort and cost or price, which implies the Offeror, has (1) an inherent misunderstanding of Scope of Work, or (2) an inability to perform the resultant contract.

d) The proposal is unbalanced as to cost or price. An unbalanced offer is one which is based on costs or prices significantly high or low. There must be a direct relationship between the effort expended and its cost or price for each year.

e) The proposal price is unreasonable or unaffordable.

f) The proposal offers a product or service that does not meet all stated material requirements of the solicitation.

M.1.4 Evaluation and Source Selection Process. Selection of the successful Offeror shall be made following an assessment of each proposal, based on the response to the information called for in Section L of this solicitation and against the solicitation requirements and the evaluation criteria described in Section M herein. Proposals will be evaluated as specified herein, to include developing narrative support for the evaluation conclusions under each Factor. The Government reserves the right to reject offers, in accordance with solicitation provision Rejection of Offers above.

M.1.5 Source Selection Trade-off Process. This solicitation represents a best value acquisition using a source selection trade-off process. As such, the Source Selection Authority, in making the final source selection trade-off judgment, will weigh the merits of the non-price factors against the total evaluated price in arriving at the final source selection process. As part of the best value

Name of Offeror or Contractor:

determination, the relative strengths and weaknesses and risks of each Offeror's proposal in the non-price factors as well as the total evaluated price shall be considered in selecting the offer which is most advantageous and represents the best value to the Government. This determination may result in award to other than the Offeror with the lowest evaluated price.

M.1.6 Source Selection Authority. The Source Selection Authority (SSA) is the official designated to direct the source selection process and select the Best Value Offeror for contract award.

M.1.7 Source Selection Evaluation Board (SSEB). An SSEB has been established by the Government to evaluate proposals in response to this solicitation. The SSEB is comprised of technically qualified individuals who have been selected to conduct this evaluation in accordance with the evaluation criteria listed for this solicitation. Careful, full and impartial consideration will be given to all proposals received pursuant to this solicitation.

M.1.8 Award without Discussions. In accordance with FAR 52.215-1(f)(4), the Government intends to evaluate proposals and award a contract without discussions with offerors (except clarifications as described in FAR 15.306(a)). Therefore, the Offerors initial proposal should contain the Offerors best terms from a price and technical standpoint. The Government reserves the right to conduct discussions if the Contracting Officer later determines them to be necessary. If the Contracting Officer determines that the number of proposals that would otherwise be in the competitive range exceeds the number at which an efficient competition can be conducted, the Contracting Officer may limit the number of proposals in the competitive range to the greatest number that will permit an efficient competition among the most highly rated proposals.

M.1.9 Determination of Responsibility. Per FAR 9.103, contracts will be placed only with contractors that the Contracting Officer determines to be responsible. Prospective Offerors, in order to qualify as sources for this acquisition, must be able to demonstrate that they meet standards of responsibility set forth in FAR 9.104. The Government reserves the right to conduct a Pre-Award Survey on any or all Offerors (or their Significant Subcontractors) to aid the PCO in the evaluation of each Offerors proposal and ensure that a selected contractor is responsible. No award can be made to an Offeror who has been determined non-responsible by the Contracting Officer. To make sure that you meet the responsibility criteria at FAR 9.104, we may:

a) Arrange a visit to your plant and perform a necessary Pre-Award Survey, or

b) Ask you to provide technical, production, quality, financial and managerial background information. If you do not provide us with the data we ask for within 7 days from the date you receive our request, or if you refuse to have us visit your facility, we may determine you non-responsible. If we visit your facility, please make sure that you have current data relevant to your proposal available for our team to review.

M.2 Evaluation Criteria. There are two evaluation factors:

- a) Experience
- b) Price

To determine the best value, the order of importance for the above factors is as follows: The Experience Factor is more important than the Price Factor.

M.2.1 Experience Factor

M.2.1.1 The Government will assess the expectation that the offeror will successfully perform the required effort. This assessment will result in the application of an Adjectival Rating which will be based upon the extent to which recent prior experience, within the last 3 years and as depicted in the Relevancy Matrix For Experience (Attachment 0007), is relevant to the following solicitation requirements:

M.2.2.1 Experience manufacturing in accordance with a Government Technical Data Package (TDP). For the purposes of this evaluation, "Manufacturing in accordance with a Government Technical Data Package" involves translating the TDP's over-arching requirements into manufacturing ready instructions, to specifically include detailed shop floor instructions for each production operation, such as fabrication, assembly and test of the TDP item.

M.2.2.2 Experience supplying data and communication cables, in accordance with a Government TDP, which are of a complexity comparable to the following cables which are required by the LAV-C2A2 Upgrade TDP:

- * NETWORK, 03002A1565-1 (CABLE ASSY, RIU ETHERNET BUS 1)
- * RF (Radio Frequency), 03002A1701-1, (CABLE ASSY, RF-7)

M.2.2.3 Experience welding to requirements of a complexity comparable to the following:

1. Ground Combat Vehicle Welding Code - Steel (12479550)

Name of Offeror or Contractor:

- a. MIL-DTL-46100E (ARMOR PLATE, STEEL, WROUGHT, HIGH-HARDNESS) or,
- b. CMS 18 (utilize MIL-DTL-46100E)

2. COMBAT-VEHICLES AND FOR AMMUNITION TESTING "RHA-Rolled Homogeneous Armor"

- a. MIL-DTL-12560H (ARMOR PLATE, STEEL, WROUGHT, HOMOGENEOUS) or,
- b. CMS 19 (utilize MIL-DTL-12560J)

The GROUND COMBAT VEHICLE WELDING CODES can be found at: http://contracting.tacom.army.mil/engr/gcv_weldingcodes.htm

M.2.2.4 Even where the offeror's proposal identifies experience for either itself or any subcontractor, the Government will consider whether the benefits of this experience will ever be employed or realized should the offeror subsequently be awarded a contract. Accordingly, any prime or subcontractor experience which is identified in the offeror's Experience Factor proposal, but the offeror's proposal under the Price Factor does not clearly support that this experience is intended to be used by the offeror during contract performance, will be discounted in whole or in part.

M.2.3 Price Factor

M.2.3.1 The Price Factor will assess the total evaluated price to the Government. This evaluation will include an assessment of the reasonableness of the proposed prices to accomplish the solicitation requirements. Reasonableness exists when an offered price does not exceed what would be incurred by a prudent person in the conduct of competitive business.

M.2.3.2 The total evaluated price will be used in the trade-off evaluation. The total evaluated price shall include an assessment of the total price of all CLINS listed in Attachment 0008, Summary tab. Vehicles will be shipped to the following location upon completion. The transportation cost shall be included in the proposal unit prices, Attachment 0008 Summary tab, and will not be separately evaluated.

DODAAC: MMSA01
TRAFFIC MANAGEMENT OFFICER
MCLB BLDG 1221 DR 20
MF FSD STOR MAINTBR WHSE 1231 DR 11
ALBANY, GA 31704-5000

*** END OF NARRATIVE M0001 ***