



Doing Business with  
**U.S. Army TACOM**  
**Life Cycle Management Command**

Distribution Statement A. Approved for Public Release. Distribution is unlimited.

# Agenda

- ✓ **TACOM LCMC - The Basics**
- ✓ **Opportunity Areas for Small Businesses**
- ✓ **TACOM LCMC's Website**
- ✓ **Some Tips**
- ✓ **Metrics**
- ✓ **Contact Information**

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# TACOM LCMC Mission and Responsibilities

**MISSION:** Develop, acquire, field and sustain soldier and ground systems for the Warfighter through the integration of effective and timely Acquisition, Logistics, and cutting-edge Technology (AL&T)

## Core Competencies

- Acquisition: Program Management
- Logistics: Industrial Operations and Contracting
- Technology: Research, Development and Life Cycle Engineering

## Magnitude

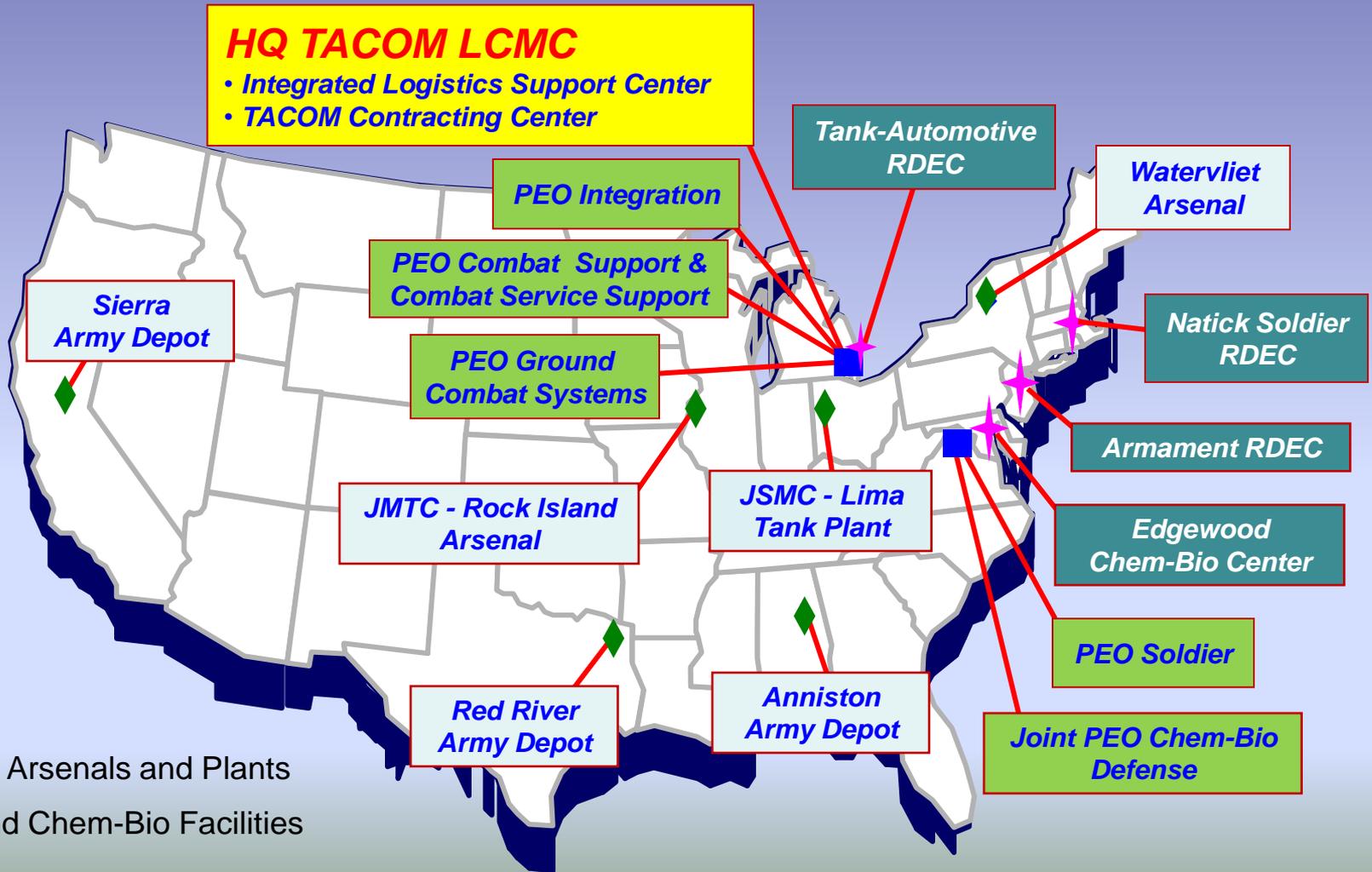
- Over 70% of the military's equipment/systems
- Over 150 countries use our equipment
- Approximately 3,000 fielded systems (over 300,000 individual vehicles)
- 37,000 components

## The TACOM LCMC Product Lines

1. Mine Resistant Ambush Protected (MRAP)
2. Combat Vehicles
3. Armored Security Vehicle
4. Route Clearing Vehicle
5. Howitzers
6. Tactical Vehicles
7. Rifles / Machine Guns
8. Large Caliber Guns
9. Mortars
10. Rapid Fielding Initiative
11. Aircraft Armaments
12. Robotics
13. Soldier Equipment
14. Force Providers
15. Materiel Handling Equipment
16. Chemical Defense Equipment
17. Tactical Bridges
18. Fuel & Water Distribution Equipment
19. Trailers
20. Watercraft
21. Rail
22. Construction Equipment
23. Commercial Vehicles
24. Fuel & Lubricant Containers
25. Sets, Kits & Outfits
26. Shop Equipment



# TACOM LCMC Organizations



Public Information Website: [www.tacom.army.mil](http://www.tacom.army.mil)

**TACOM LCMC Home Page**  
<http://www.tacom.army.mil>

**PEOs/PMs**  
**Contact information and Systems managed**



**Click here for ProcNet (Business Opportunities)**

**R&D Organizations**  
**Contact information and non-contracting ways of doing business**

# TACOM Contracting Center – 7 Sites

## Warren

Provides contracting support for:

- Combat Vehicles
- Tactical Vehicles / Trailers
- Construction / Material Handling Vehicles
- Support Equipment
- Tactical Bridges
- Fuel and Water Distribution Systems
- Future Combat Systems
- Advanced Science and Technology Programs

## Rock Island (Warren in 2011)

Provides contracting support for:

- Combat Vehicle Armaments
- Training Devices
- Chemical Defense
- Small Arms
- Aircraft Armaments
- Mortars
- Artillery
- Fire Control Systems

## Anniston Army Depot

- Maintenance depot for Combat Vehicles (less BFVS/MLRS) and associated secondary items
- Ammo storage center
- Chemical Munitions Center

## Watervliet Arsenal

- Industrial engineering, fabrication and product assurance support for:
  - Mortars
  - Recoilless Rifles
  - Cannon for Tanks
  - Towed and Self-Propelled Artillery

## Red River Army Depot

- Reset/recap and overhaul of BFVS/MLRS, Tactical Wheeled Vehicles (e.g. HMMWV) and Trailers
- Rubber Products Mission - Track and Roadwheel remanufacture
- Missile recertification

## JMTC - Rock Island Arsenal

- Production, reset and spares support of Artillery, Mobile Maint. Equipment (e.g. FRS) and Small Arms components
- Vehicle up-armoring
- Rapid Response Cell

## Sierra Army Depot

- Maintenance/storage of Op Project Stocks
- Reset/repair of Trailers and Fuel and Water Systems
- Long-term storage of Army ground systems, supplies, equipment

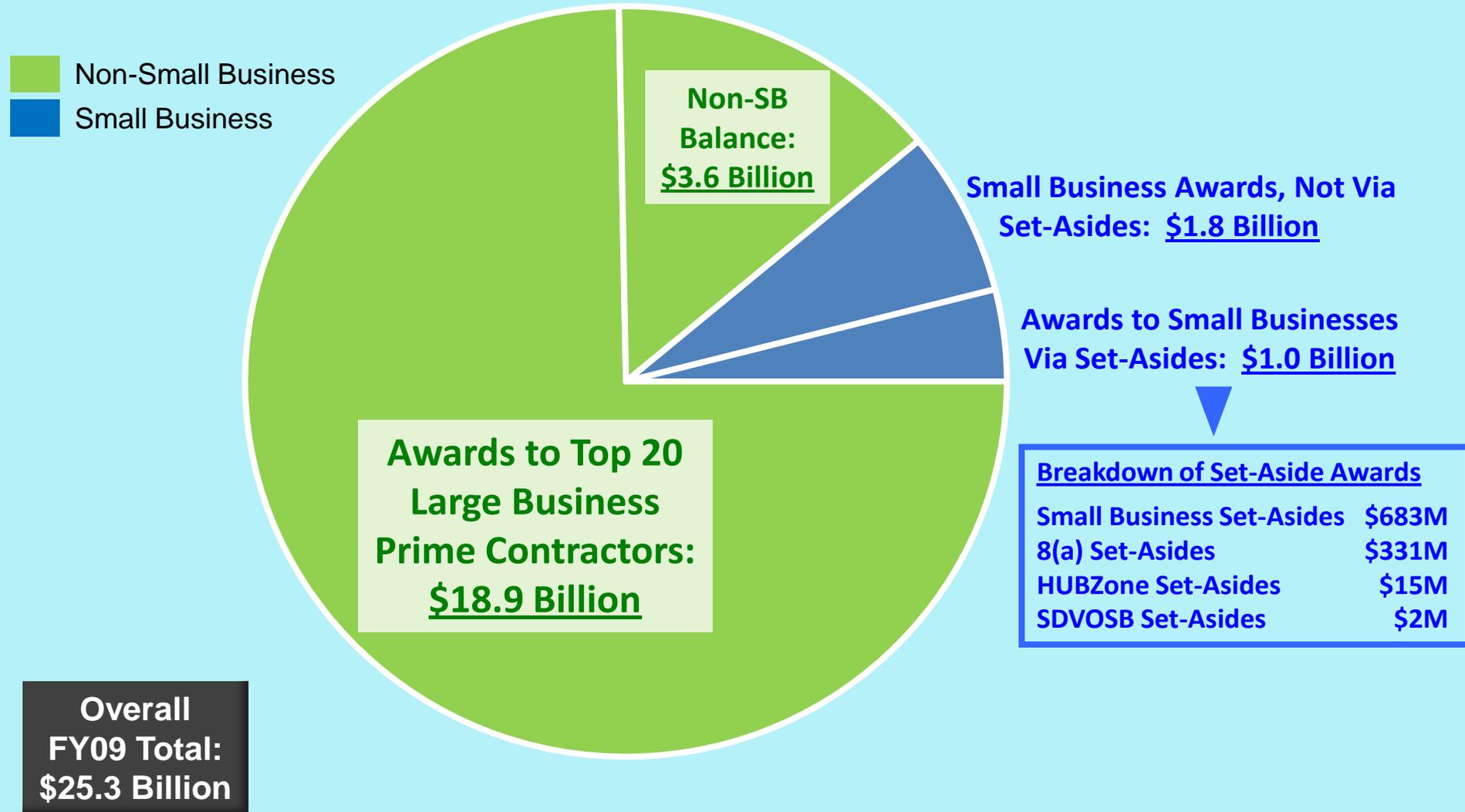
**Procurement Website (ProcNet): [contracting.tacom.army.mil](http://contracting.tacom.army.mil)**

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# Distribution of TACOM LCMC Contract Dollars

## Small Business vs. Non-Small Business, FY09



# TACOM LCMC Small Business Opportunities

## Breakdown of TACOM LCMC Set-Aside\* Awards by NAICS Code, FY09

NAICS Code Prefix	Description	TACOM LCMC Set-Aside Dollars, FY09	TACOM LCMC Set-Aside Actions, FY09
23	Construction	\$54.7M	509
31-33	Manufacturing	\$768.3M	2,983
42	Wholesale Trade	\$4.0M	206
54	Professional, Scientific and Technical Services	\$62.3M	227
56	Administrative and Support Services	\$68.5M	134
81	Other Services, incl. Repair and Maintenance	\$6.6M	92

\* Encompassing All Set-Aside Types: Small Business, 8(a), HUBZone and SDVOSB

# NAICS Codes Commonly Used for Set-Asides

## Manufactured Item Buys - TACOM LCMC, FY09

### NAICS Prefixes 31-33 and 42 (Table 1 of 2)

314911	Textile Bag Mills
314912	Canvas and Related Product Mills
314999	All Other Miscellaneous Textile Product Mills
315992	Glove and Mitten Manufacturing
321920	Wood Container and Pallet Manufacturing
325414	Biological Product (except Diagnostic) Manufacturing
325510	Paint and Coating Manufacturing
325998	All Other Misc. Chemical Product Manufacturing
326199	All Other Plastics Product Manufacturing
326220	Rubber and Plastics Hoses and Belting Manufacturing
326299	All Other Rubber Product Manufacturing
327211	Flat Glass Manufacturing
331111	Iron and Steel Mills
331315	Aluminum Sheet, Plate, and Foil Manufacturing
332111	Iron and Steel Forging
332212	Hand and Edge Tool Manufacturing
332311	Prefabricated Metal Building/Component Manufacturing
332312	Fabricated Structural Metal Manufacturing

332313	Plate Work Manufacturing
332322	Sheet Metal Work Manufacturing
332420	Metal Tank (Heavy Gauge) Manufacturing
332439	Other Metal Container Manufacturing
332510	Hardware Manufacturing
332710	Machine Shops
332721	Precision Turned Product Manufacturing
332722	Bolt, Nut, Screw, Rivet, and Washer Manufacturing
332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturers
332813	Electroplating, Plating, Polishing, Anodizing, and Coloring
332912	Fluid Power Valve and Hose Fitting Manufacturing
332994	Small Arms Manufacturing
332995	Other Ordnance and Accessories Manufacturing
332999	All Other Misc. Fabricated Metal Product Manufacturing
333120	Construction Machinery Manufacturing
333298	All Other Industrial Machinery Manufacturing
333314	Optical Instrument and Lens Manufacturing

# NAICS Codes Commonly Used for Set-Asides

## Manufactured Item Buys - TACOM LCMC, FY09

### NAICS Prefixes 31-33 and 42 (Table 2 of 2)

333512	Machine Tool (Metal Cutting Types) Manufacturing
333515	Cutting Tool and Machine Tool Accessory Manufacturing
333612	Speed Changer, Industrial High-Speed Drive, and Gear Manufacturing
333613	Mechanical Power Transmission Equip. Manufacturing
333911	Pump and Pumping Equipment Manufacturing
333913	Measuring and Dispensing Pump Manufacturing
333923	Overhead Traveling Crane/Hoist Manufacturing
333924	Industrial Truck, Tractor, Trailer, and Stacker Machinery Manufacturing
333992	Welding and Soldering Equipment Manufacturing
333999	All Other Misc. Gen'l Purpose Machinery Manufacturing
334119	Other Computer Peripheral Equipment Manufacturing
334418	Printed Circuit Assembly (Electronic Assembly) Manufacturing
334419	Other Electronic Component Manufacturing
334511	Search, Detection, Navigation, Guidance, Aeronautical, and Nautical System and Instrument Manufacturing
334513	Instruments/Related Prods Manufacturing for Measuring, Displaying, and Controlling Industrial Process Variables

334515	Instrument Manufacturing for Measuring and Testing Electricity and Electrical Signals
334519	Other Measuring and Controlling Device Manufacturing
335311	Power, Distribution and Specialty Transformer Manufacturing
335312	Motor and Generator Manufacturing
335931	Current-Carrying Wiring Device Manufacturing
336120	Heavy Duty Truck Manufacturing
336211	Motor Vehicle Body Manufacturing
336212	Truck Trailer Manufacturing
336322	Other Motor Vehicle Electrical and Electronic Equipment Manufacturing
336360	Motor Vehicle Seating and Interior Trim Manufacturing
336399	All Other Motor Vehicle Parts Manufacturing
336510	Railroad Rolling Stock Manufacturing
336992	Military Armored Vehicle, Tank, and Tank Component Manufacturing
339999	All Other Miscellaneous Manufacturing
423830	Industrial Machinery and Equip. Merchant Wholesalers

# NAICS Codes Commonly Used for Set-Asides

## Service Buys - TACOM LCMC, FY09

NAICS Prefixes 54, 56 and 81

541330	Engineering Services
541511	Custom Computer Programming Services
541512	Computer Systems Design Services
541712	Research and Development in the Physical, Engineering, and Life Sciences (except Biotechnology)
541990	All Other Professional, Scientific, and Technical Services
561210	Facilities Support Services
561720	Janitorial Services
561990	All Other Support Services
562111	Solid Waste Collection
562112	Hazardous Waste Collection
562910	Remediation Services
811121	Automotive Body, Paint, and Interior Repair and Maintenance
811310	Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance

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**PROCNET**  
<http://contracting.tacom.army.mil>

[skip to Text Navigation](#)



# PROCNET

## TACOM Procurement Network

**Click on  
TACOM  
Warren MI**

### TACOM Links

- Our Vision & Mission**
- TACOM APBI Est. Future Buys**
- Comp Advocate's Shopping List**
- TACOM Small Bus Office**
- TACOM Home Page**



**Other Opportunities**

- FedBizOpps**
- Army Single Face to Industry**

**Find Opportunities  
across Gov't Agencies**

*Superior Contracting Support*

**Quick links to Acquisition Information, such as Vendor Registration**

**Important Notices**

# Business Opportunities



**Army Single Face to Industry (ASFI) Bid Response System (BRS)..** Unless directed otherwise in the solicitation, please use the ASFI Bid Response System to submit your proposals. If you experience problems using the BRS or the ASFI Website is down, please call the Contract Specialist listed on the solicitation for alternate instructions.

[The TACOM Vendor Notification System is down](#)



through FedBizOpps or ASFI Search Engines.

### Open Solicitations:

- [Open & On-the-Street Solicitations](#)
- [Major Systems](#)
- [Commercial Vehicles & Items](#)
- [Service Contracting & Acquisition Support](#)
- [Research & Development](#)

### Drafts & Other Notices:

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- [Broad Agency & Research Announcements](#)
- [Future & Potential Buys](#)
- [Closed Solicitations](#)

### Contracts, Mods, & Other Info

- [Awarded Contracts, Orders & Modifications](#)
- [Freedom of Information Act](#)
- [Instructions for TACOM Technical Data](#)
- [TACOM QSL \(Qualified Supplier Lists\)](#)
- [Federal Business Opportunities \(FedBizOpps\)](#)

**Links to OPPORTUNITIES are here**

*Superior Contracting Supporting Our Warfighters*

[The TACOM Vendor Notification System is down](#)

***Click here to view  
current Solicitations  
for hardware***



through FedBizOpps or other search engines.

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You can narrow your search by using these 7 fields

OPEN Solicitations - TACOM LCMC Warren Last Updated: 04/06/09 07:30 PM EST

Vendor Registration | Request Bid Set or Tech Data | Get Acrobat Reader | Get Win Zip | TACOM Tech Data Help

Solicitation Buyer NAICS SIC NSN Noun (Nomenclature) Level of Competition

Begin Search Clear Tips for Using this Page

Number of Solicitations: 44 Level of Competition: Full and Open Competition After Exclusion of Sources - Set-Aside Sorted By: Issue Date Descending

Click on the Solicitation Number to view it

<a href="#">Solicitation/Amendments</a>	<a href="#">Buyer / Buyer Phone</a>	<a href="#">NSN / Noun / CAGE (FSCM)</a>		<a href="#">SIC</a>	<a href="#">NAICS</a>	<a href="#">Issued</a>	<a href="#">Closing</a>	<a href="#">Attachments</a>	<a href="#">ASFI Bid Submission</a>
<a href="#">W56HZV09Q0398</a>	<a href="#">RICHARD MISNER</a> 586-574-7147	5940015668664 5940015668667	TERMINAL,LUG TERMINAL,LUG	19207 19207	335931	2009/04/17	2009/05/18		<a href="#">Submit Offer</a>
<a href="#">W56HZV09Q0400</a>			HEAD ASSEMBLY,ELECT	19207	335931	2009/04/06	2009/05/10		<a href="#">Submit Offer</a>
<a href="#">SPRDL109Q0029</a>			WIRING HARNESS,BRAN	19207	335931	2009/04/03	2009/05/04		<a href="#">Submit Offer</a>
<a href="#">W56HZV09Q0401</a>	586-573-6334		SHIPPING AND STORAG	94231	332322	2009/04/02	2009/05/29		<a href="#">Submit Offer</a>
<a href="#">W56HZV09Q0436</a>	<a href="#">ROXANA GENOVA</a> 586-574-7311	8140015659990	COVER,AMMUNITION SH	19207	332999	2009/03/31	2009/04/30		<a href="#">Submit Offer</a>
<a href="#">W56HZV09Q0448</a>	<a href="#">KATARZYNA SZPORKO</a> 586-753-2464	6150014676743 6150014676743	CABLE ASSEMBLY,POWE FIRST ARTICLE TEST REPORT	19207 19207	332995	2009/03/30	2009/04/28		<a href="#">Submit Offer</a>
<a href="#">W56HZV09R0271</a>	<a href="#">JAMES JONES</a> 586-574-5481	2590015677124	SECURITY KIT, SPARE	19207	332722	2009/03/27	2009/04/13		<a href="#">Submit Offer</a>
<a href="#">W56HZV09R0375</a>	<a href="#">GARY DYCIO</a> 586-574-7222	2520011805552	STEERING ASSY,THROT	19207	336399	2009/03/27	2009/04/27		<a href="#">Submit Offer</a>
<a href="#">W56HZV09Q0404</a>	<a href="#">SUZANNE M. GIBSON</a> 586-574-8466	3990014440357	TIE DOWN,CARGO,VEHI	19207	336211	2009/03/26	2009/05/11		<a href="#">Submit Offer</a>
<a href="#">W56HZV09Q0446</a>	<a href="#">WILLIAM VANTREASE</a> 586-574-7332	2990011382571	CONTROL ASSEMBLY,PU	97403	336999	2009/03/26	2009/04/17		<a href="#">Submit Offer</a>
<a href="#">SPRDL109Q0029</a>	<a href="#">PATRICIA CORBETT</a> 586-574-7708	4810015351289	ACTUATOR,HYDRAULIC-	19207	333995	2009/03/25	2009/04/24		<a href="#">Submit Offer</a>

**Bookmarks**

- SECTION A
- SECTION B
- SECTION C
- SECTION D
- SECTION E
- SECTION F
- SECTION G
- SECTION H
- SECTION I
- SECTION K
- SECTION L
- SECTION M

<b>SOLICITATION, OFFER AND AWARD</b>		1. This Contract Is A Rated Offer Under DPAS (15 CFR 700)	Rating DOA4	Page of Pages 1 46
2. Contract Number	3. Solicitation Number W56HZV-09-R-0271	4. Type of Solicitation <input type="checkbox"/> Sealed Bid (IFB) <input checked="" type="checkbox"/> Negotiated (RFP)	5. Date Issued 2009MAR	6. Requisition/Purchase Number SEE SCHEDULE
7. Issued By U.S. ARMY CONTRACTING COMMAND AMGCC-TAC-ATAF WARREN, MICHIGAN 48397-5000  HTTP://CONTRACTING.TACOM.ARMY.MIL  WEAPON SYSTEM: WPN SYS: N3		Code W56HZV	8. Address Offer To (If Other Than Item 7)	

**Type "52.211-4072" for Technical Data Package and hit Enter**

**NOTE: In sealed bid solicitations 'offer' and 'offeror' mean 'bid' and 'bidder'.**

**SOLICITATION**

9. Sealed offers in original and 1 signed copies for furnishing the supplies or services in the Schedule will be received at the \_\_\_\_\_ until \_\_\_\_\_ (Date).  
01:00pm (hour) local time 2009APR13 (Date).

**Caution - Late Submissions, Modifications, and Withdrawals:** See Section L, Provision No. 52.214-7 or 52.215-1. All offers are subject to all terms and conditions contained in this solicitation.

10. For Information Call:	A. Name JAMES JONES	B. Telephone (No Collect Calls) Area Code (586) Number 574-5481 Ext.	C. E-mail Address JAMES.R.JONES3@US.ARMY.MIL
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**11. Table Of Contents**

(X)	Sec.	Description	Page(s)	(X)	Sec.	Description	Page(s)
		<b>Part I - The Schedule</b>				<b>Part II - Contract Clauses</b>	
X	A	Solicitation Contract Form	1	X	I	Contract Clauses	20
X	B	Supplies or Services and Prices/Costs	4			<b>Part III - List Of Documents, Exhibits, And Other Attach.</b>	
X	C	Description/Specs./Work Statement	6		J	List of Attachments	
X	D	Packaging and Marking	9			<b>Part IV - Representations And Instructions</b>	
X	E	Inspection and Acceptance	12			Representations, Certifications, and Other Statements of Offerors	32
X	F	Deliveries or Performance	14	X	K		
X	G	Contract Administration Data	17	X	L	Instrs., Conds., and Notices to Offerors	39
X	H	Special Contract Requirements	18	X	M	Evaluation Factors for Award	46

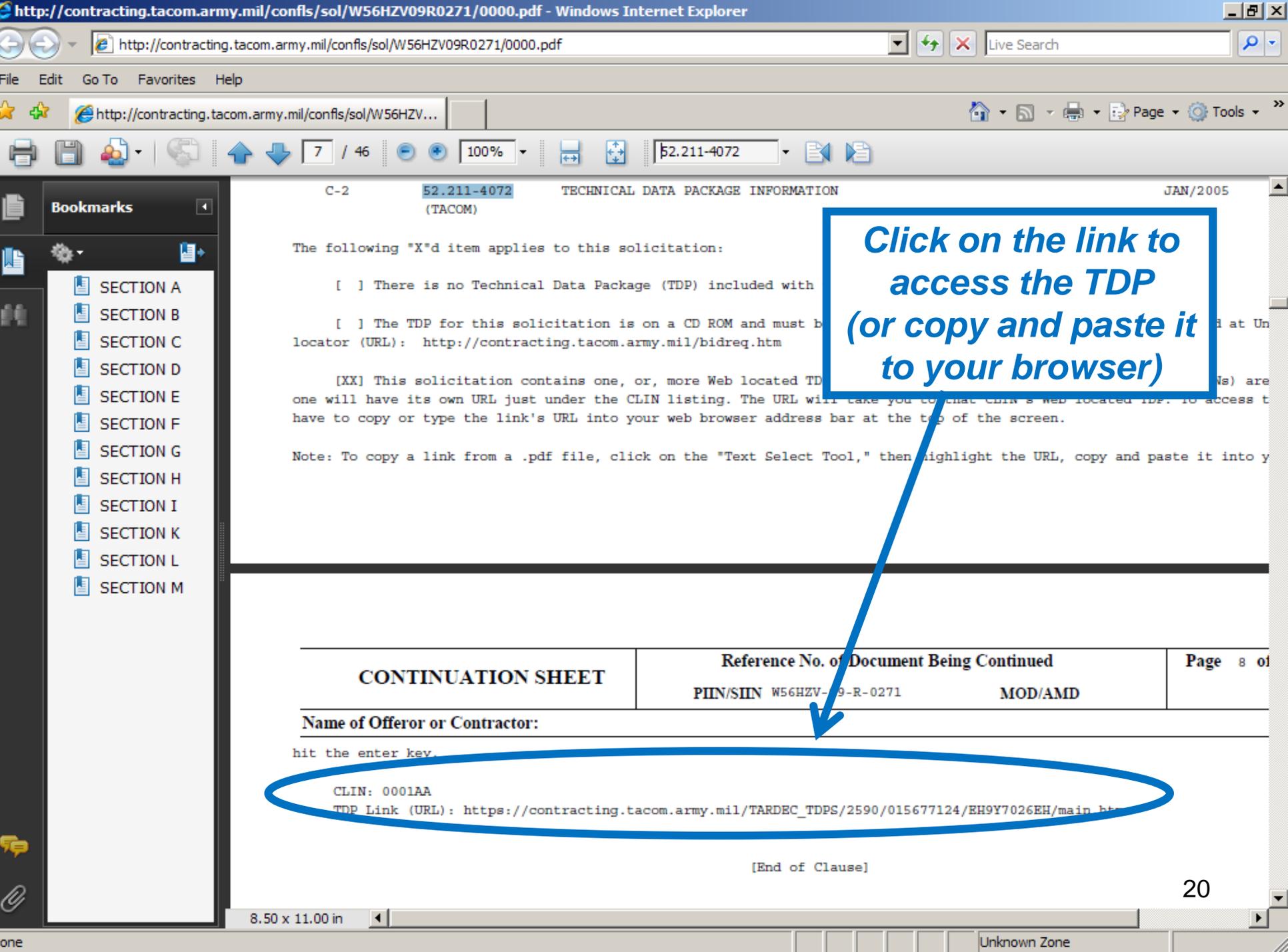
**OFFER (Must be fully completed by offeror)**

**NOTE: Item 12 does not apply if the solicitation includes the provisions at 52.214-16, Minimum Bid Acceptance Period.**

12. In compliance with the above, the undersigned agrees, if this offer is accepted within \_\_\_\_\_ calendar days (60 calendar days unless a different period is inserted by the offeror) from the date for receipt of offers specified above, to furnish any or all items upon which prices are offered at the price set opposite each item, delivered at the designated point(s), within the time specified in the schedule.

13. Discount For Prompt Payment (See Section I, Clause No. 52.232-8)	10 Calendar Days (%)	20 Calendar Days (%)	30 Calendar Days (%)	Calendar Days (%)
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14. Acknowledgment of Amendments (The offeror acknowledges receipt of amendments to the SOLICITATION for offerors and	Amendment No.	Date	Amendment No.	Date
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**Click on the link to access the TDP (or copy and paste it to your browser)**

The following "X"d item applies to this solicitation:

[ ] There is no Technical Data Package (TDP) included with

[ ] The TDP for this solicitation is on a CD ROM and must be located at the following URL: <http://contracting.tacom.army.mil/bidreq.htm>

[XX] This solicitation contains one, or, more Web located TDPs. Each TDP (s) are one will have its own URL just under the CLIN listing. The URL will take you to that CLIN's web located TDP. To access the TDP, you will have to copy or type the link's URL into your web browser address bar, at the top of the screen.

Note: To copy a link from a .pdf file, click on the "Text Select Tool," then highlight the URL, copy and paste it into your browser address bar.

<b>CONTINUATION SHEET</b>	<b>Reference No. of Document Being Continued</b>	<b>Page 8 of 8</b>
	PIIN/SIIN W56HZV-99-R-0271	MOD/AMD

**Name of Offeror or Contractor:**

hit the enter key.

CLIN: 0001AA  
TDP Link (URL): [https://contracting.tacom.army.mil/TARDEC\\_TDPS/2590/015677124/EH9Y7026EH/main.htm](https://contracting.tacom.army.mil/TARDEC_TDPS/2590/015677124/EH9Y7026EH/main.htm)

[End of Clause]

**Click on each section for Technical Data on the item**

## U.S. Army Tank-automotive and Armaments Command

Warren, Michigan 48397-5000

TECHNICAL DATA PACKAGE	57K6108	19207
DOCUMENT NUMBER		
TDP DATE	12/15/2008	
SPECIFICATION		
NATIONAL STOCK NUMBER	- -	
NOMENCLATURE	M939A1/A2 SPARE TIRE MOUNTING HARDWARE KIT	

1. MANUFACTURE AND ACCEPTANCE INSPECTION OF THE ABOVE MATERIAL SHALL BE IN ACCORDANCE WITH ALL DRAWINGS, SPECIFICATIONS AND OTHER TECHNICAL DATA LISTED IN THIS TDP.

2. THIS TDP IS COMPRISED OF THE FOLLOWING SECTIONS WHICH SHOW PRODUCT STRUCTURE AND LIST THE DRAWINGS AND ASSOCIATED DOCUMENTS (WITH THEIR REVISION AND AMENDMENT LEVELS) REQUIRED TO PRODUCE AND INSPECT THE MATERIAL BEING PRODUCED.

- [PRODUCT STRUCTURE](#)
- [PRODUCT DRAWINGS](#)
- [QUALITY ASSURANCE DOCUMENTS](#)
- [APPLICABLE SPECIFICATIONS AND STANDARDS](#)
- [REPLACED SPECIFICATIONS AND STANDARDS](#)
- [APPROVED ENGINEERING CHANGES OUTSTANDING](#)

3. THE SPECIFICATIONS AND STANDARDS SECTION OF THE TDP IS A COMPILATION OF ALL SPECIFICATIONS AND STANDARDS WHICH ARE ESSENTIAL FOR BIDDING AND MANUFACTURING PURPOSES. THE ABSENCE OF ANY SPECIFICATION OR STANDARD FROM THE LISTING WHICH IS OTHERWISE REFERRED TO IN ANY SPECIFICATION OR STANDARD LISTED THEREIN OR IS CALLED OUT ON A PRODUCT, PACKAGING OR INSPECTION DRAWING IS NOT TO BE CONSTRUED AS CONSTITUTING RELIEF FROM REQUIREMENTS OF THE SPECIFICATIONS. THE AMENDMENT OR REVISION LEVEL FOR SUCH UNLISTED SPECIFICATIONS AND STANDARDS SHALL BE AS SPECIFIED IN THE LATEST ISSUE OF DOD INDEX OF SPECIFICATIONS AND STANDARDS IN EFFECT AS OF THE DATE OF THIS TDP. SUPERSEDED SPECIFICATIONS AND STANDARDS WHICH MAY BE REFERENCED ON DRAWINGS ARE LISTED TOGETHER WITH THE APPROPRIATE SUPERSEDING SPECIFICATION OR STANDARD. WHEN INTERIM CHANGES TO SPECIFICATIONS AND STANDARDS ARE ISSUED (AMENDMENTS, NOTICES OR CHANGE NOTICES), ONLY

[Download TDP (480 KB) [ZIP](#) | [Instructions](#) | [TACOM Procurement Network](#) | [Security Notice](#)]

[The TACOM Vendor Notification System is down](#)

## *Many other links to Opportunities*



through FedBizOpps or ASFI Search Engines.

### Open Solicitations:

- [Open & On-the-Street Solicitations](#)
- [Major Systems](#)
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# Business Opportunity Links

## Open and On-the-Street Solicitations

- Hardware RFPs of TACOM LCMC and DLA Detachment-Warren (identified by “SPRDL1”)
- Includes associated technical specifications and eligibility restrictions, if any (e.g. whether the solicitation is set-aside for small businesses)

## Major Systems

- Solicitations for vehicles and other major buys, incl. equipment-related service buys
- Backup information that often includes:
  - Draft scopes of work
  - Purchase descriptions
  - Announcements of public “Industry Day” Q&A forums
  - Charts and lists of Industry Day attendees
  - Draft solicitations that you can comment on

## Service Contracting

- Solicitations for IT, construction, base operations, logistics, engineering/technical support and PM support services

## Research and Development

- Solicitations for R&D buys
- Information on R&D programs, incl. SBIR (Small Business Innovation Research)
- Omnibus III Service Contracts
  - GSA-based Blanket Purchase Agreements
  - Copies of BPAs are posted here (page 2 or 3 of each one lists team members and subcontractors)
  - Check for Open Season announcements
  - Team members can change and new teams can form

# Business Opportunity Links

## Future and Potential Buys

- Procurement planning lists, by NSN (projections, no guarantees)
- Material presented at most recent APBI (Advanced Planning Briefing for Industry) for TACOM LCMC

## Market Surveys and Sources-Sought Notices

- Requests for potential or alternate sources for acquisition planning purposes
  - Competition Management Office – Sources Sought
  - PMs and Buyers – Market Research
- Instructions on EMIP (Expedited Modernization Initiative Procedure)
  - Demonstrate your new vehicle-related technology or innovation

## Awarded Contracts

- Postings of all recently awarded prime contracts

## Small Business Office

- Lists of TACOM LCMC prime contractors for manufactured items and services, incl. identification of SBLOs (Small Business Liaison Officers)
- Instructions for posting a vendor profile to TACOM LCMC's master list of available subcontractors

[The TACOM Vendor Notification System is down](#)



through FedBizOpps or ASFI Search Engines.

***Click here for  
Future & Potential Buys***

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- [Closed Solicitations](#)

**Contracts, Mods, & Other Info**

- [Awarded Contracts, Orders & Modifications](#)
- [Freedom of Information Act](#)
- [Instructions for TACOM Technical Data](#)
- [TACOM QSL \(Qualified Supplier Lists\)](#)
- [Federal Business Opportunities \(FedBizOpps\)](#)



[Contractor Forms](#)



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### Future and Potential Buys

**CASL (Limited or Sole Source)**

**APPL (Competitive) for items considered "competitive but difficult to procure"**

[Competition Advocate Shopping List \(CASL\) - Jan 10 Update](#)  
[Advanced Procurement Planning List \(APPL\) - Jan 10 Update](#)

### Advance Planning Briefings for Industry (APBI)

[2009 TACOM LCMC APBI Conference](#)  
[October 2009 Advance Planning Briefing for Industry - Estimated Summary of Future Buys](#)  
[2010 TACOM LCMC APBI Announcement, October 20-22, 2010](#)

**APBI slides**

**Point of Contact for CASL, APPL, APBI is Leslie Wilson-Smith**

**CASL and some APPL items are candidates for Replenishment Parts Purchase or Borrow Program (RPPOB) which vendor can use (reverse engineer) to become an approved source under the Source Approval Program**

The TACOM Vendor Notification System is down



through FedBizOpps or ASFI Search Engines.

***Click here for  
Market Surveys and  
Sources Sought Notices***

**Open Solicitations:**

- [Open & On-the-Street Solicitations](#)
- [Major Systems](#)
- [Commercial Vehicles & Items](#)
- [Service Contracting & Acquisition Support](#)
- [Research & Development](#)

**Drafts & Other Notices:**

- [Market Surveys & Sources Sought Notices](#)
- [Broad Agency & Research Announcements](#)
- [Future & Potential Buys](#)
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## Sources Sought Notices & Market Surveys

Last Updated: 08/22/2008

TACOM posts several types of Sources Sought Notices and Market Surveys. Please read the descriptions below, then scroll down to find links to the surveys.

### Surveys Issued by the Competition Management Office

***(Left) Surveys issued by CMO under the Source Approval Program when TACOM intends to buy a non-competitive spare part that is not listed on the CASL or APPL***

about the opportunities for Source Approval on the particular item. Guidelines for prospective contractors are contained in the "[Source Approval Information](#)" booklet. If you need further assistance, contact Mr. William Rovas, Source Development Officer, in our Competition Management Office.

### Buyer & Program Manager Market Surveys

***(Right) Surveys issued by PMs and Buyers to support potential requirements***

The second and/or program to support awarded a to these s be made f information

Contact points and directions for Questionnaire processing are listed in the individual Survey/Questionnaire. \*



[William.Rovas@us.army.mil](mailto:William.Rovas@us.army.mil)  
or phone (586) 574-6596

**Point of contact for all  
CMO Market Surveys  
(left side)  
is William Rovas**

**Open Notices & Surveys:**

Title: [50 GPM Fuel Pump, 100 GPM Fuel Pump, 65 GPM Water Pump, 125 GPM Water Pump, 100 GPM Water Pump \(Diaphragm\)](#)  
Due Date: 30 May 09  
POC: Jennifer Prunte  
Email: [jennifer.prunte@us.army.mil](mailto:jennifer.prunte@us.army.mil)

Title: [Knowledge/Data Mining Assessment and Forecasting Software](#)  
Due Date: 01 Jun 09  
POC: Ramki Iyer  
Email: [ramki.iyer@us.army.mil](mailto:ramki.iyer@us.army.mil)

Title: [Linear Impact Sled](#)  
Due Date: 31 May 09  
POC: Tera Sinclair  
Email: [tera.sinclair@us.army.mil](mailto:tera.sinclair@us.army.mil)

Title: [Multi-Axis Blast Simulator](#)  
Due Date: 31 May 09  
POC: Tera Sinclair  
Email: [tera.sinclair@us.army.mil](mailto:tera.sinclair@us.army.mil)

**Click on Survey  
to view details**

**Individual points of contact for  
PM and Buyer Surveys  
(right side)**

[Market Survey](#)

Due Date: 07 Jun 09

Noun: Engine (Diesel)

NSN: 2815-01-518-6603

MP/N: BF61013C

Vehicle Application: HEMT

[Market Survey](#)

Due Date: 05 Jun 09

NSN: 2815-01-502-9444

MP/N: CPS-200-BEB

Vehicle Application: Bride Erection Boat (BEB)

[Market Survey](#)

Due Date: 05 Jun 09

Noun: Hoist, Hydraulic

NSN: 2539-01-354-9107

MP/N: 1HT206

Vehicle Application: PLS

[Market Survey](#)

Due Date: 05 Jun 09

Noun: Wheel & Tire Assembly

NSN: 2530-01-514-8514

[Drawings List](#)

The TACOM Vendor Notification System is down



through Fed

**Click here for  
TACOM Qualified Supplier Lists (QSLs)**

**Open Solicitations:**

- [Open & On-the-Street Solicitations](#)
- [Major Systems](#)
- [Commercial Vehicles & Items](#)
- [Service Contracting & Acquisition Support](#)
- [Research & Development](#)

**Drafts & Other Notices:**

- [Market Surveys & Sources Sought Notices](#)
- [Broad Agency & Research Announcements](#)
- [Future & Potential Buys](#)
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[Contractor Forms](#)

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## TACOM Qualified Suppliers List (QSL)

This page was last updated on Monday, May 04, 2009

### General Information

- [TACOM Procurement Procedures](#)
- [Waiver Authority](#)
- [QSL Application](#)
- [QSL Charter](#)
- [QSL Standardized Briefing](#)
- [QSL Strategic Plan](#)

**Four QSLs**  
***Point of Contact is Joseph Rakocy.***  
***Note: This is not the same as the Source Approval Program under the CMO.***

### Qualified Supplier Lists

#### QSL-01 Tracked Combat Vehicle Suspension Components

- [QSL Suppliers](#) - updated 5/28/2008
- [Letter](#)
- [Applicable NSNs](#)
- [Criteria & Provisions](#)

#### QSL-02 Plastic Spare Parts Used on Small Arms

- [QSL Suppliers](#) - new supplier added 5/4/2009
- [Letter](#)
- [Applicable NSNs](#)
- [Criteria & Provisions](#)

#### QSL-03 Wheeled Vehicle Components

- [QSL Suppliers](#) - new supplier added 2/9/2009
- [Applicable NSNs](#)
- [Criteria & Provisions](#)

#### QSL-04 Padded Cushions

- [QSL Suppliers](#) - new list 4/6/2007
- [Applicable NSNs](#)
- [Criteria & Provisions](#)

### Briefings & Presentations

- TACOM Qualified Suppliers List Presentation - 10 April 2009

[The TACOM Vendor Notification System is down](#)



through Fed

**Click here for  
Broad Agency & Research Announcements**

**Open Solicitations:**

- [Open & On-the-Street Solicitations](#)
- [Major Systems](#)
- [Commercial Vehicles & Items](#)
- [Service Contracting & Acquisition Support](#)
- [Research & Development](#)

**Drafts & Other Notices:**

- [Market Surveys & Sources Sought Notices](#)
- [Broad Agency & Research Announcements](#)
- [Future & Potential Buys](#)
- [Closed Solicitations](#)

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## Broad Agency Announcements and Research Announcements

*Click here to learn more about BAAs*

### What is a Broad Agency Announcement?

This page contains a list of Broad Agency Announcements (BAAs) that are currently open for receipt of proposals and/or abstracts of potential proposals. To read a complete description of BAAs [click here](#).

*Click on the BAA number for details*

Open Broad Agency Announcements/Research Announcements			
BAA/RA Number	Title	Contact	Closes
<a href="#">W56HZV-08-R-BAA1</a>	BAA Program Executive Office Ground Combat Systems	Gregory Polcyn 586-574-6608 <a href="mailto:gregory_a.polcyn@conus.army.mil">gregory_a.polcyn@conus.army.mil</a>	See Announcement
<a href="#">W56HZV-05-R-BAA1</a>	TARDEC Broad Agency Announcement	Damon McNally at (586) 574-7118, <a href="mailto:damon.mcnally@us.army.mil">damon.mcnally@us.army.mil</a>	Continuous
<a href="#">Closed Broad Agency Announcements</a>			

The TACOM Vendor Notification System is down



Open Solicitations

***Click here for  
Awarded Contracts, Orders,  
& Modifications***

- [Open & On-the-Street Solicitations](#)
  - [Major Systems](#)
  - [Commercial Vehicles & Items](#)
  - [Service Contracting & Acquisition Support](#)
  - [Research & Development](#)
- [Market Surveys & Sources Sought Notices](#)
  - [Broad Agency & Research Announcements](#)
  - [Future & Potential Buys](#)
  - [Closed Solicitations](#)
- [Contracts, Mods, & Other Info](#)
  - [Awarded Contracts, Orders & Modifications](#)
  - [Freedom of Information Act](#)
  - [Instructions for TACOM Technical Data](#)
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  - [Federal Business Opportunities \(FedBizOpps\)](#)
  -  [Contractor Forms](#)

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**You can narrow your search by using these 7 fields**

**RECENT AWARDS - TACOM LCMC Warren**  
 Last Update: 07/08/2009 12:32 AM

Due to the volume of Awards in this database, this initial list only contains the last 10 days. To view more records, select your criteria and hit the "Begin Search" button. View our Tips page for more helpful information.

[Vendor Registration](#) | [Request Bid Set or Tech Data](#) | [Get Acrobat Reader](#) | [Get Win/Tip](#) | [TACOM Tech Data Help](#)

Contract  Contractor Name  CAGE  NSN  Nomenclature  CAO  Buyer Name

Begin Search Clear Tips for Using this Page About Awards

Number of Records: 161 Sorted By: Effective Date

<u>Contract / Order / Mod</u>	<u>Eff Dt</u>	<u>Buyer</u>	<u>Contractor Name / Cage</u>	<u>Nomen</u>	<u>NSN</u>	<u>Solicitation</u>	<u>CAO</u>	<u>Attachments</u>
<a href="#">W912CH09PL715</a>	2009/07/30	<a href="#">CAROLYN DIMINNO</a>	L-3 SERVICES, INC	BAND MODEMS				
DAAE0799DA727 Order: 0158 Mod: <a href="#">03</a>	2009/07/07	<a href="#">SHIRLEY GHARAGOZLOO</a> 586-574-7163	CUMMINS INC (0B8S3)					
W56HZV05D0285 Order: 0020 Mod: <a href="#">02</a>	2009/07/07	<a href="#">ELAINE NELSON</a> 586-574-8284	CNH AMERICA LIMITED LIABILITY (10988)					
W56HZV06C0255 Mod: <a href="#">P00126</a>	2009/07/07	<a href="#">KEITH DEPOORTER</a> 586-574-9074	GENERAL DYNAMICS LAND SYSTEMS (7W356)					
W56HZV06D0132 Order: 0001 Mod: <a href="#">03</a>	2009/07/07	<a href="#">RICHARD MISNER</a> 586-574-7147	VIKING TECHNOLOGIES, LTD. (71313)					
W56HZV07D0186 Order: 0006 Mod: <a href="#">02</a>	2009/07/07	<a href="#">DAVID EPSKAMP</a> 586-574-7267	CATERPILLAR INC (11083)					
W56HZV07D0239 Order: <a href="#">0003</a>	2009/07/07	<a href="#">CASEY FARRUGIA</a> 586-574-5481	BRETON INDUSTRIES INC (54799)	FMTV 2,520 LMTV T&B, TAN	2540015393936		S0701A	
W56HZV07DM112 Order: 0019 Mod: <a href="#">CV</a>	2009/07/07	<a href="#">SHANNON JEWELL</a> 586-753-2154	GM GDLS DEFENSE GROUP, LLC (1NLE2)					
W56HZV07DM112 Order: 0019 Mod: <a href="#">CZ</a>	2009/07/07	<a href="#">LISA M. DURBIN</a> 586-573-2156	GM GDLS DEFENSE GROUP, LLC (1NLE2)					
W56HZV08A0005 Order: 0003 Mod: <a href="#">04</a>	2009/07/07	<a href="#">SUE STONER</a> 586-574-9014	CAMBER CORPORATION (0MWW4)					
W56HZV08D0024 Order: <a href="#">0006</a>	2009/07/07	<a href="#">CHARLES E. GOODINE</a> 586-574-6377	GMA COVER CORP (0V8C5)	COVER,FITTED,VEHICU	2540014504015		S2305A	
W56HZV08D0091 Order: <a href="#">0004</a>	2009/07/07	<a href="#">CHARLES E. GOODINE</a> 586-574-6377	BRETON INDUSTRIES INC (54799)	DOOR,VEHICULAR	2510014505483		S0701A	
<a href="#">W56HZV09C0113</a>	2009/07/07	<a href="#">SAM CAMPANELLA</a> 586-574-7623	JLG INDUSTRIES, INC (1YHH8)	ATLAS CENTRAL LUBE KIT	2930015562078		S3912A	
W56HZV09C0212 Mod: <a href="#">P00005</a>	2009/07/07	<a href="#">DOUGLAS W. CLEVELAND</a> 586-574-9406	THE SURVICE ENGINEERING COMPANY (7T988)					
W56HZV09C0408 Mod: <a href="#">P00001</a>	2009/07/07	<a href="#">KAREN ILER</a> 586-574-7157	BAE SYSTEMS LAND & ARMAMENTS INC. (06085)					
<a href="#">W56HZV09C0531</a>	2009/07/07	<a href="#">LAURA ARTZ</a> 586-574-5013	WFEL LTD (K7705)	46M DSB STRUCTURAL TESTING		W56HZV09R0017	SUK12A	
W56HZV09D0081 Order: <a href="#">0002</a>	2009/07/07	<a href="#">CHARLES E. GOODINE</a> 586-574-6377	BRETON INDUSTRIES INC (54799)	COVER,FITTED,VEHICU	2540014988201		S0701A	
<a href="#">W56HZV09P0679</a>	2009/07/07	<a href="#">DAVID S. JOLEY</a> 586-574-6278	APEX PINNACLE CORP (0REY5)	REEL ASSEMBLY,HOSE	4930011428290	W56HZV09Q0326	S3306A	
W56HZV09P0707 Mod: <a href="#">P00001</a>	2009/07/07	<a href="#">KATARZYNA SZPORKO</a> 586-753-2464	CONTRID: (1XC80)					
<a href="#">W56HZV09P0772</a>	2009/07/07	<a href="#">ANGELA HERNANDEZ</a> 586-574-8824	JAMES IPPOLITO & CO OF CT INC (96458)	ANCHOR,GUY	4030015661718	W56HZV09Q0416	S0701A	
W56HZV09P0858 Mod: <a href="#">P00001</a>	2009/07/07	<a href="#">JASON LADD</a> 586-573-0298	AMERICAN DEFENSE SYSTEMS, INC. (31UG4)					

**See Common Menu at bottom of every page**

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Business Opportunities - Solicitations	Other Official Documents	Acquisition Information for Contractors
<ul style="list-style-type: none"><li>• <a href="#">Warren Opportunities</a></li><li>• <a href="#">Open Solicitations</a></li><li>• <a href="#">Major Systems</a></li><li>• <a href="#">Commercial Vehicles &amp; Items</a></li><li>• <a href="#">Service Contracting and Acquisition Support</a></li><li>• <a href="#">R &amp; D Procurements</a></li></ul>	<ul style="list-style-type: none"><li>• <a href="#">Awarded Contracts</a></li><li>• <a href="#">Closed Solicitations</a></li><li>• <a href="#">Draft Solicitations</a></li><li>• <a href="#">Market Surveys</a></li><li>• <a href="#">Broad Agency &amp; Research Announcements</a></li><li>• <a href="#">Vendor Notification System</a></li><li>• <a href="#">Contractor Forms</a></li></ul>	<ul style="list-style-type: none"><li>• <a href="#">Quick Reference</a></li><li>• <a href="#">PROCNET User Guide</a></li><li>• <a href="#">Conferences and Events</a></li><li>• <a href="#">Electronic Proposal Submission</a></li><li>• <a href="#">Small Business Info</a></li><li>• <a href="#">Other Information</a></li><li>• <a href="#">Site Index</a></li></ul>

Send comments and suggestions regarding the TACOM Procurement Network Web Site via E-MAIL to [DAMI\\_AcquisitionCenterWebPage@conus.army.mil](mailto:DAMI_AcquisitionCenterWebPage@conus.army.mil)

USA TACOM LCMC Acquisition Center  
ATTN: AMSTA-AQ-HMB  
Warren, MI 48397-5000

**Small Business  
Information**

This page was last updated on Friday, June 27, 2008 .



# ProcNet

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**List of Primes for Manufacturing, Services, Construction**

## TACOM LCMC Office of Small Business Programs

- [News & Events](#)
- [Information for Vendors](#)
- [Publications](#)
- [TACOM LCMC Prime Contractors](#)
- [Resource Center](#)

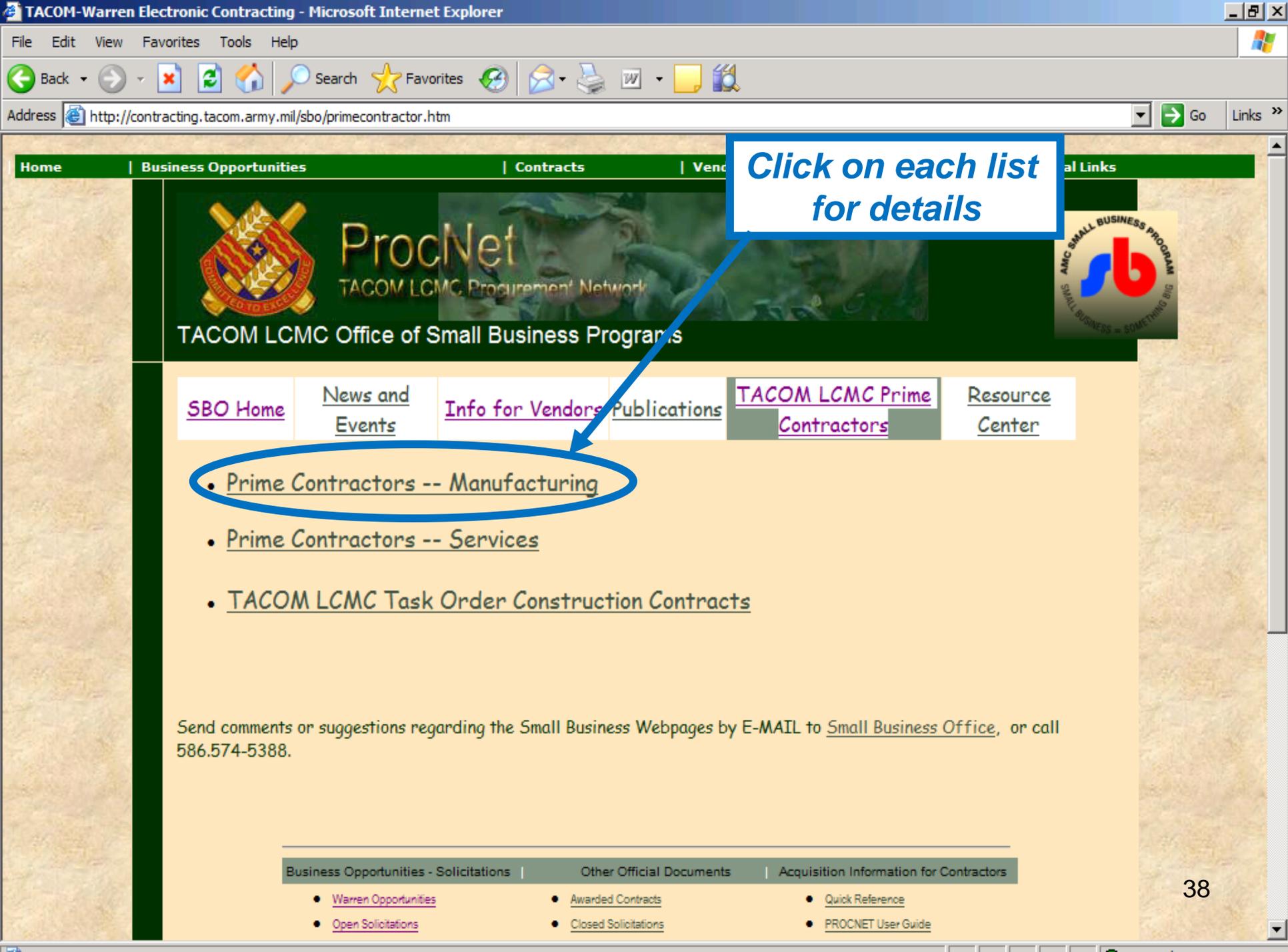
**The Office of Small Business Programs (OSBP)** manages the Small Business Program for the Commander of the U.S. Army TACOM Life Cycle Management Command (TACOM LCMC) in Warren and through its many sites around the U.S. This is all done in compliance with FAR 19.201(c) and DoD Directive 4205.1. The OSBP ensures that contracting and other personnel are knowledgeable of the different small business program requirements and that a fair share of contract awards are placed with small businesses. Additional functions of the OSBP include serve as advisor to the Commander on Small Business matters, monitor command-wide performance to achieve program goals and offer contractor counseling on business opportunities. For more information on our program, please contact us via telephone at (586) 574-5388, via fax at (586) 574-5381 or via e-mail at [DAMI\\_SmallBusinessOffice@conus.army.mil](mailto:DAMI_SmallBusinessOffice@conus.army.mil)

**New On-Line Bidding Option will be available soon.**

[Read more...](#)

**Office Email address & phone number**

**Notice to Yahoo Users:** The new version of Yahoo! email is being blocked by Army network security filters due to Chat services that are automatically available on this new version. To ensure your e-mail messages are not blocked, you must contact Yahoo! to roll your account back to the Classic version.



Click on each list for details

- [Prime Contractors -- Manufacturing](#)
- [Prime Contractors -- Services](#)
- [TACOM LCMC Task Order Construction Contracts](#)

Send comments or suggestions regarding the Small Business Webpages by E-MAIL to [Small Business Office](#), or call 586.574-5388.

- |   |  |  |
|---|--|--|
| <a href="#">Business Opportunities - Solicitations</a>  | <a href="#">Other Official Documents</a>   | <a href="#">Acquisition Information for Contractors</a>  |
| <ul style="list-style-type: none"><li>• <a href="#">Warren Opportunities</a></li><li>• <a href="#">Open Solicitations</a></li></ul> | <ul style="list-style-type: none"><li>• <a href="#">Awarded Contracts</a></li><li>• <a href="#">Closed Solicitations</a></li></ul> | <ul style="list-style-type: none"><li>• <a href="#">Quick Reference</a></li><li>• <a href="#">PROCNET User Guide</a></li></ul> |

**Company name, website, company address, SBLO name, phone number, email address, programs the company supports**

## PRIME CONTRACTORS Vehicle/Weapon Systems and other Manufactured Items

### FUTURE COMBAT SYSTEMS (FCS)

**BOEING INTEGRATED DEFENSE SYSTEMS Inc.**  
[www.boeing.com/ids](http://www.boeing.com/ids)  
 P.O. Box 516  
 St. Louis, MO 63166  
 POCs: Audry Musgrove and Felicia Martin-Parham,  
 Supplier Diversity Administrators  
[fcsupplierdiversity@boeing.com](mailto:fcsupplierdiversity@boeing.com)

- LEAD SYSTEMS INTEGRATOR of FCS PROGRAM

### COMBAT VEHICLES

**GENERAL DYNAMICS LAND SYSTEMS Inc.**  
[www.gdls.com](http://www.gdls.com)  
 38500 Mound Rd.  
 Sterling Heights, MI 48310  
 POC: K. Monique Phillips, SB Liaison Officer  
 (586-825-4278; [phillik@gdls.com](mailto:phillik@gdls.com))

- ABRAMS TANK
- STRYKER VEHICLE FAMILY (with GM Defense)
- FCS - MANNED GROUND SYSTEMS (with BAE)

**BAE SYSTEMS LAND & ARMAMENTS L.P.**  
 Ground Systems Division  
[www.uniteddefense.com](http://www.uniteddefense.com)  
 P.O. Box 15512  
 York, PA 17405-1512  
 POC: Barbara L. Knox, SB Development Administrator  
 (717-225-8077; [barbara.knox@baesystems.com](mailto:barbara.knox@baesystems.com))

- BRADLEY FIGHTING VEHICLE
- M113 VEHICLE FAMILY
- M88 HERCULES RECOVERY VEHICLE
- M9 ARMORED COMBAT EARTHMOVER (ACE)
- M109 PALADIN SELF-PROPELLED HOWITZER
- FIELD ARTILLERY AMMUNITION SUPPORT VEHICLE (FAASV)
- FCS - MANNED GROUND SYSTEMS (with GDLS)

### TACTICAL VEHICLES

**OSHKOSH TRUCK CORPORATION**  
[www.oshkoshtruck.com](http://www.oshkoshtruck.com)  
 2307 Oregon St., P.O. Box 2566  
 Oshkosh, WI 54903-2566  
 POC: Gena Miller, SB Liaison Officer  
 (920-233-9626; [gmiller@oshkoshtruck.com](mailto:gmiller@oshkoshtruck.com))

- HEAVY EQUIPMENT TRANSPORTER (HET)
- HVY EXPANDED MOBILITY TACTICAL TRUCK (HEMTT)
- PALLETIZED LOAD SYSTEM (PLS)

**AM GENERAL CORPORATION**  
[www.amgeneral.com](http://www.amgeneral.com)  
 105 N. Niles Ave., P.O. Box 7025  
 South Bend, IN 46634-7025  
 POC: Robert J.A. Roden, SB Liaison Officer  
 (574-284-2714; [bob.roden@amgeneral.com](mailto:bob.roden@amgeneral.com))

- HIGH MOBILITY MULTI-PURPOSE WHEELED VEHICLE (HMMWV)

**STEWART & STEVENSON SERVICES Inc.**  
**Stewart & Stevenson Tactical Vehicle Systems L.P.**  
[www.ssss.com](http://www.ssss.com)  
 5000 Interstate I-10 West, P.O. Box 330  
 Sealy, TX 77474  
 POC: Bob Siefert, Manager of SB Programs  
 (713-867-1657; [b.siefert@ssss.com](mailto:b.siefert@ssss.com))

- FAMILY OF MEDIUM TACTICAL VEHICLES (FMTV)

**FREIGHTLINER L.L.C., a DaimlerChrysler Company**  
[www.freightliner.com](http://www.freightliner.com)  
 4747 North Channel Ave.  
 Portland, OR 97217  
 POC: Morgan Criswell, SB Liaison Officer  
 (503-745-6984; [morgan.criswell@freightliner.com](mailto:morgan.criswell@freightliner.com))

- M915/M916 TRUCK TRACTOR
- M917 DUMP TRUCK

### TACTICAL VEHICLES (Cont'd)

**INTERNATIONAL TRUCK & ENGINE CORP.,  
 a Navistar International Company**  
[www.internationaldelivers.com](http://www.internationaldelivers.com)  
 10400 W. North Ave.  
 Melrose Park, IL 60160  
 POC: Patricia Hanes, Supplier Diversity Manager  
 (708-865-3732; [pat.hanes@nav-international.com](mailto:pat.hanes@nav-international.com))

- GENERAL TRANSPORT and SPECIALTY TRUCKS

**TEXTRON SYSTEMS Inc.**  
**Textron Marine & Land Systems Operations**  
[www.systems.textron.com](http://www.systems.textron.com)  
 19401 Chef Menteur Highway  
 New Orleans, LA 70129  
 POC: Joe Cauvin, SB Liaison Officer  
 (504-254-7219; [jcauvin@tmls.textron.com](mailto:jcauvin@tmls.textron.com))

- ARMORED SECURITY VEHICLE (ASV)

### CONSTRUCTION and MATERIAL HANDLING VEHICLES

**CATERPILLAR Inc.**  
[www.cat.com](http://www.cat.com)  
 P.O. Box 610  
 Mossville, IL 61552  
 POC: Rhonda Carter, SB Development Manager  
 (309-578-7925; [carter\\_rhonda\\_e@cat.com](mailto:carter_rhonda_e@cat.com))

- DEPLOYABLE UNIVERSAL COMBAT EARTHMOVER (DEUCE)
- VIBRATORY ROLLER COMPACTOR
- D7 BULLDOZER



# ProcNet

TACOM LCMC Procurement Network



## Publications

### TACOM LCMC Office of Small Business Programs

- [News & Events](#)
- [Information for Vendors](#)
- [Publications](#)
- [TACOM LCMC Prime Contractors](#)
- [Resource Center](#)

**New On-Line Bidding Option will be available soon.**

[Read more...](#)

**The Office of Small Business Programs (OSBP)** manages the Small Business Program for the Commander of the U.S. Army TACOM Life Cycle Management Command (TACOM LCMC) in Warren and through its many sites around the U.S. This is all done in compliance with FAR 19.201(c) and DoD Directive 4205.1. The OSBP ensures that contracting and other personnel are knowledgeable of the different small business program requirements and that a fair share of contract awards are placed with small businesses. Additional functions of the OSBP include serve as advisor to the Commander on Small Business matters, monitor command-wide performance to achieve program goals and offer contractor counseling on business opportunities. For more information on our program, please contact us via telephone at (586) 574-5388, via fax at (586) 574-5381 or via e-mail at [DAMI\\_SmallBusinessOffice@conus.army.mil](mailto:DAMI_SmallBusinessOffice@conus.army.mil)

**Notice to Yahoo! Users:** The new version of Yahoo! email is being blocked by Army network security filters due to Chat services that are automatically available on this new version. To ensure your e-mail messages are not blocked, you must contact Yahoo! to roll your account back to the Classic version.



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- [TACOM LCMC Small Business Selling Guide](#)
- [Doing Business with TACOM LCMC-Warren](#)
- [Doing Business with TACOM LCMC-Warren - Presentation](#)
- [Small Business Program Guide for Gov't and Industry](#)
- [AMC's How To Do Business with The U.S. Army Materiel Command](#)
- [Doing Business with DoD](#)

Send comments or suggestions regarding the Small Business Webpages by E-MAIL to [Small Business Office](#), or call 586.574-5388.

Business Opportunities - Solicitations	Other Official Documents	Acquisition Information for Contractors
<ul style="list-style-type: none"> <li>• <a href="#">Warren Opportunities</a></li> <li>• <a href="#">Open Solicitations</a></li> </ul>	<ul style="list-style-type: none"> <li>• <a href="#">Awarded Contracts</a></li> <li>• <a href="#">Closed Solicitations</a></li> </ul>	<ul style="list-style-type: none"> <li>• <a href="#">Quick Reference</a></li> <li>• <a href="#">PROCNET User Guide</a></li> </ul>

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## Hyperlinked Document

# Doing Business with the U.S. Army TACOM LCMC–Warren

(Updated on 2 Jun 2009)

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### **Part 1. TACOM LCMC Home Page:** <http://www.tacom.army.mil>

The TACOM Life Cycle Management Command (LCMC) is more a **community of “focus”** or “purpose” than one of location or a single chain of command. It unites a community of Army organizations that focus on soldier and ground systems throughout the entire life cycle of those systems from concept development, through technology development, system development and demonstration, production and deployment, operations and support, and finally disposal. Further explanations about who we are, what we do, the Command Group, history, and business groups can be found at the links on the **left side** of the home page. The TACOM LCMC community consists of the following Acquisition, Logistics, and Technology organizations as well as Contracting support.

# Agenda

- ✓ TACOM LCMC - The Basics
- ✓ Opportunity Areas for Small Businesses
- ✓ TACOM LCMC's Website
- ✓ **Some Tips**
- ✓ Metrics
- ✓ Contact Information

# Some Tips

## Develop a 1-2 page company “resume”

Make clear what your size and socioeconomic status is

Focus on **product over process**; define the specific items or services your firm can provide

Describe how your company can distinguish itself (e.g. mention an accomplishment or two)

## Pursue direct marketing opportunities

DoD conferences and forums with a TACOM LCMC focus, many of which are sponsored by the National Defense Industrial Association ([www.ndia.org](http://www.ndia.org))

“Industry Days” associated with specific TACOM LCMC solicitations (announced in ProcNet)

## Take advantage of these avenues for presenting new ideas and innovations:

- SBIR - Small Business Innovation Research Program ([www.armysbir.com](http://www.armysbir.com))...to submit responses to Army research topics **and** to suggest topics for the Army’s consideration
- EMIP - Expedited Modernization Initiative Procedure (guidance in Market Survey area of ProcNet)...to engage in hands-on demonstrations of tactical vehicle improvements and/or new technologies to an Army audience
- TARDEC Ground Vehicle Gateway ([tardec.groundvehiclegateway.com](http://tardec.groundvehiclegateway.com))...to submit fresh ideas and original concepts

# Tips for Contractors

## Educate Yourself

- Become familiar with the Federal Acquisition Regulation (FAR)
- Subscribe to trade journals and Defense magazines for news and insights relating to Government contracting
- Join a Defense organization (e.g. the National Defense Industrial Association)
- Take classes in Government contracting (e.g. from the Defense Acquisition University, ESI International, or the closest Procurement Technical Assistance Center)
- Attend the TACOM LCMC Advanced Planning Briefing for Industry (APBI)
- Attend Small Business events
- Visit and USE the TACOM LCMC Procurement Network!

# What TACOM LCMC Expects from Contractors

- ✓ **Flexibility, Effectiveness and Speed**
- ✓ **Cooperation, Teamwork, Good Customer Service**
- ✓ **Responsibility: Your proposal represents your company and your subcontractors**
- ✓ **Knowledge and interest in contracting rules and procedures, and where to go for help if you need it**
- ✓ **Delivery Capability/On Time Delivery - We assess past performance in our contracts prior to award**
- ✓ **Fair and reasonable prices**
- ✓ **Quality products and services**

# Government vs. Commercial Contracting

## Some Key Differences

### Government

### Commercial

All contracting procedures, such as those pertaining to competition and socioeconomic set-asides, are dictated by Federal policies and regulations

Companies employ whatever contracting procedures suit them, so long as they are within legal bounds

Federal law prohibits gratuities

No prohibition on gratuities

The Government mandates nationwide broadcasting of solicitations and absolute fairness in the evaluation of competitive proposals

Companies establish their own competitive criteria

The Government may make unilateral changes to a contract's scope of work during performance and terminate a contract for its convenience

No real equivalents

Profit is subject to Government rules and restrictions

Profit margins are theoretically unlimited

Prompt and full payment are ensured

Payment can be an issue

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# TACOM LCMC Large Business Contractors

## Top 20 in FY09 Award Dollars (Table 1 of 2)

CAGE Code	Large Business Contractor	City	State	Main Contractual Responsibilities	FY09 Total
45152	Oshkosh Corp.	Oshkosh	WI	M-ATV (MRAP All Terrain Vehicle); FHTV (Family of Heavy Tactical Vehicles); FMTV (Family of Med Tactical Vehicles)	\$5.8B
69236	Boeing Co.	St. Louis	MO	FCS (Future Combat Systems) System Development and Demonstration Program; FCS E-IBCT (Early-Infantry Brigade Combat Team) Technology Insertion Spin-Outs	\$2.7B
1NLE2	GM-GDLS Defense Group LLC	Sterling Hts.	MI	Stryker Family of Vehicles	\$2.5B
0H3G6	AM General LLC	South Bend	IN	HMMWV (High Mobility Multi-Purpose Wheeled Vehicle)	\$2.5B
06085	BAE Systems Inc., Land & Armaments Group - US Combat Systems Div.	York	PA	Bradley Vehicle Family; M88 Hercules Recovery Vehicle; Paladin/FAASV; Iraqi Light Armored Vehicle; Medium Mine Protected Vehicle; M9 ACE	\$1.2B
7W356	General Dynamics Land Systems Inc.	Sterling Hts.	MI	Abrams M1A2	\$748M
64678	Daimler Trucks North America LLC	Portland	OR	M915 Family of Vehicles	\$535M
338X5	Navistar Defense LLC	Warrenville	IL	Transport, Recovery, POL, Fuel and Water Trucks under AISAP (Afghanistan/Iraq Supplemental Acq'n Program)	\$380M
99193	Honeywell International Inc., Aerospace-Phoenix Div.	Phoenix	AZ	TIGER (Total InteGrated Engine Revitalization) Program - Abrams AGT1500 Turbine Engine	\$348M
0D0S5	ManTech Telecommunications & Information Systems Corp.	Chantilly	VA	Route Clearance Equipment Logistics Support Services; MRAP Vehicle Family/M-ATV Support Svcs in Afghanistan	\$332M

# TACOM LCMC Large Business Contractors

## Top 20 in FY09 Award Dollars (Table 2 of 2)

CAGE Code	Large Business Contractor	City	State	Main Contractual Responsibilities	FY09 Total
80212	BAE Systems Inc., Land & Armaments Group - US Combat Systems Div.	Santa Clara	CA	Bradley Vehicle Family; Paladin/FAASV; M113 Family of Vehicles; JLTV (Joint Light Tactical Vehicle) Technology Development Program	\$319M
1NWX2	Kalmar RT Center LLC	Cibolo	TX	RTCH (Rough Terrain Container Handler)	\$232M
0T5L1	Science Applications International Corp.	San Diego	CA	JLI (Joint Logistics Integrator) and Operational Readiness Services for MRAP Joint Program Office	\$221M
11083	Caterpillar Inc.	Mossville	IL	Motorized Grader; Family of Dozers; Family of Loaders	\$201M
50079	Textron Inc., Marine & Land Systems Div.	New Orleans	LA	Armored Security Vehicle	\$194M
98255	DRS Sustainment Systems Inc.	St. Louis	MO	M1000 HET Semitrailer; M989 HEMAT; M1200 Armored Knight Precision Targeting System	\$170M
0FW39	BAE Systems Inc., Land & Armaments Group - Global Tactical Systems Div.	Sealy	TX	FMTV (Family of Medium Tactical Vehicles); MRAP Vehicle Family Sustainment Parts	\$169M
01417	General Dynamics Land Systems Inc.	Sterling Hts.	MI	Abrams Egyptian Coproduction Program	\$142M
05606	General Dynamics Armament & Technical Products Inc.	Burlington	VT	M2 .50 Caliber Machine Gun	\$136M
13629	Colt Defense LLC	W. Hartford	CT	M4 Carbine; M240B Machine Gun	\$125M

# Top Michigan Small Business Contractors

## US Army, FY09

Rank	Small Business Contractor	City	Army Contracting Organization(s)	Total Dollars
1	GMA Cover	Port Huron, MI	CECOM LCMC and TACOM LCMC	\$23M
2	OASIS Advanced Engr	Auburn Hills, MI	STRICOM and TACOM LCMC	\$16M
3	Luedtke Engineering	Frankfort, MI	Corps of Engrs - Detroit/Buffalo	\$15M
4	A&H-Lakeshore JV	Detroit, MI	Corps of Engineers - Kansas City	\$12M
5	Fraser Manufacturing	Lexington, MI	TACOM LCMC	\$10M
6	Great Lakes Dock & Mat'ls	Muskegon, MI	Corps of Engrs - Detroit/Buffalo	\$10M
7	Basic Marine	Escanaba, MI	Corps of Engineers - Philadelphia	\$9M
8	LOC Performance Products	Plymouth, MI	TACOM LCMC	\$9M
9	FutureNet-Bhate JV	Detroit, MI	Corps of Engineers - Huntsville	\$8M
10	HRU Technical Resources	Lansing, MI	TACOM LCMC	\$7M

# Top Michigan Higher Education Contractors

## US Army, FY09

Contractor	Location	Army Contracting Organization(s)	FY09 Total
Michigan Tech University	Houghton, MI	TACOM LCMC	\$6.9M
University of Michigan	Ann Arbor, MI	RDECOM, Corps of Engrs, TACOM LCMC	\$3.6M
Wayne State University	Detroit , MI	TACOM LCMC and MEDCOM	\$1.9M
Kettering University	Flint, MI	RDECOM - Edgewood	\$1.5M
Mott Community College	Flint, MI	TACOM LCMC	\$1.1M

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# TACOM LCMC Small Business Points of Contact

Warren	Louise Lather	(586) 282-5338
<b>Questions?</b> email: <a href="mailto:Dami_smallbusinessoffice@conus.army.mil">Dami_smallbusinessoffice@conus.army.mil</a>		
Rock Island	Larry Negaard	(309) 782-6709
Rock Island Arsenal	Beth White	(309) 782-0405
Anniston Army Depot	Greg Wynne	(256) 235-3398
Red River Army Depot	Don Kennedy	(903) 334-2656
Sierra Army Depot	Kim Deleon	(530) 827-4836
Watervliet Arsenal	Beth Myers	(518) 266-4150

TACOM LCMC Small Business Homepage:  
<http://contracting.tacom.army.mil/sbo/sbo.htm>

# TACOM LCMC - Warren

## Additional Points of Contact

### Competition Advocate / Ombudsperson

Ms. La Ruth Shepherd      (586) 574-6597      [laruth.shepherd@us.army.mil](mailto:laruth.shepherd@us.army.mil)

### Source Approval Development Officer

William Rovas      (586) 574-6596      [william.rovas@us.army.mil](mailto:william.rovas@us.army.mil)

### CASL, APPL and APBI Programs

Leslie Wilson-Smith      (586) 574-5207      [leslie.wilsonsmith@us.army.mil](mailto:leslie.wilsonsmith@us.army.mil)

### Qualified Supplier Lists (QSLs)

Joseph Rakocy      (586) 574-7013      [joseph.rakocy@us.army.mil](mailto:joseph.rakocy@us.army.mil)

**For information on items transferred to DLA-Warren,  
contact DLA Warren's Small Business Specialist:**

Scott Rybicki      (586) 753-2794      [scott.rybicki@dla.mil](mailto:scott.rybicki@dla.mil)

# Supplemental Slides

# Base Realignment and Closure (BRAC) Impact

As of May 2009,

Transfer of 4200 new replacement Depot Level Repairables (DLRs)  
from TACOM LCMC Warren to Defense Logistics Agency (DLA) - Warren

DLRs:

Can be very complex and expensive to just throw away  
Purchased with the intent to overhaul and repair over time  
Replaced when too worn to repair

Transfer applies:

Only to procurement of new replacement DLRs ("spares")  
Not to the repair of the reparable items.

Solicitations for the transferred items will still be

Listed on the TACOM LCMC Business Opportunities Webpage  
Bought through the same processes as before

Identification:

DLA procurements - solicitation or contract numbers will begin with "SPRDL1".  
TACOM Warren - solicitation and contract numbers still begin with "W56HZV".

The changes went into effect on 15 Feb 2009.

**Small Business Specialist for DLA-Warren is Mr. Scott Rybicki, (586) 753-2794**