



PRE-PROPOSAL CONFERENCE

12 September 2012



Product Manager, LTC Benny Shepard
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Bridge Erection Boat

<http://contracting.tacom.army.mil/majorsys/beb/beb.htm>

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AGENDA



- Pre-Proposal Conference Comments
 - Welcome
 - Administrative Guidelines
 - Foreign Export Controls / ITARs
 - Break
 - Program Management
 - Acquisition Strategy and Approach
 - Contract Strategy / Proposal Submission Procedures
 - Lunch
 - Purchase Description and Technical Review
 - Technical Data Package
 - Scope of Work
 - Small Business Participation
 - Government Responses to Questions
- Mr. Roberts
- Mr. Powell
- Ms. Huynh
- Mr. Kuhn
- All
- LTC Shepard
- Mr. Ponting
- Mr. Victor
- All
- Mr. Peterson
- Ms. Ghannam
- Mr. Ponting
- Ms. Hirsch
- Ms. Huynh