

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT1. Contract ID Code
Firm-Fixed-Price

Page 1 Of 9

2. Amendment/Modification No.

0004

3. Effective Date

2012MAY16

4. Requisition/Purchase Req No.

SEE SCHEDULE

5. Project No. (If applicable)

6. Issued By

Code

W56HZV

7. Administered By (If other than Item 6)

Code

U.S. ARMY CONTRACTING COMMAND
CCTA-ATAD
BANISA CARTER (586)282-7852
WARREN, MICHIGAN 48397-5000
HTTP://CONTRACTING.TACOM.ARMY.MIL

EMAIL: BANISA.CARTER@US.ARMY.MIL

SCD

PAS

ADP PT

8. Name And Address Of Contractor (No., Street, City, County, State and Zip Code)

9A. Amendment Of Solicitation No.

W56HZV-11-R-0005

9B. Dated (See Item 11)

2012MAY16

10A. Modification Of Contract/Order No.

10B. Dated (See Item 13)

Code

Facility Code

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS The above numbered solicitation is amended as set forth in item 14. The hour and date specified for receipt of Offers is extended, is not extended. 2012JUL24 05:00pm

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended by one of the following methods:
(a) By completing items 8 and 15, and returning 2 signed copies of the amendments; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. **FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER.** If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. Accounting And Appropriation Data (If required)

13. THIS ITEM ONLY APPLIES TO MODIFICATIONS OF CONTRACTS/ORDERS

It Modifies The Contract/Order No. As Described In Item 14.

- A. This Change Order is Issued Pursuant To: _____ The Changes Set Forth In Item 14 Are Made In _____
The Contract/Order No. In Item 10A.
- B. The Above Numbered Contract/Order Is Modified To Reflect The Administrative Changes (such as changes in paying office, appropriation data, etc.) Set Forth In Item 14, Pursuant To The Authority of FAR 43.103(b).
- C. This Supplemental Agreement Is Entered Into Pursuant To Authority Of: _____
- D. Other (Specify type of modification and authority)

E. IMPORTANT: Contractor is not, is required to sign this document and return _____ copies to the Issuing Office.

14. Description Of Amendment/Modification (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

SEE SECOND PAGE FOR DESCRIPTION

Except as provided herein, all terms and conditions of the document referenced in item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. Name And Title Of Signer (Type or print)

16A. Name And Title Of Contracting Officer (Type or print)

15B. Contractor/Officer

15C. Date Signed

16B. United States Of America

16C. Date Signed

(Signature of person authorized to sign)

By _____ /SIGNED/
(Signature of Contracting Officer)

NSN 7540-01-152-8070

30-105-02

STANDARD FORM 30 (REV. 10-83)

PREVIOUS EDITIONS UNUSABLE

Prescribed by GSA FAR (48 CFR) 53.243

CONTINUATION SHEET**Reference No. of Document Being Continued**

Page 2 of 9

PIIN/SIIN W56HZV-11-R-0005

MOD/AMD 0004

Name of Offeror or Contractor:

SECTION A - SUPPLEMENTAL INFORMATION

The purpose of Amendment 0004 to Solicitation W56HZV-11-R-0005 is to incorporate the following changes:

1. Extend the closing date of Solicitation W56HZV-11-R-0005:

FROM: 17 July 2012 at 5:00 pm (EST)

TO: 24 July 2012 at 5:00 pm (EST)

2. Post questions and answers submitted in reference to the Small Arms Tool Kit requirements. This information can be viewed at:
*HYPERLINK "<http://contracting.tacom.army.mil/acqinfo/ebidnotice.htm>"<http://contracting.tacom.army.mil/acqinfo/ebidnotice.htm> under "Open & On the Street Solicitations" and "Major Systems."

3. Provide the "Example of Technical Proposal" documents. This information can be viewed at:
*HYPERLINK "<http://contracting.tacom.army.mil/acqinfo/ebidnotice.htm>"<http://contracting.tacom.army.mil/acqinfo/ebidnotice.htm> under "Open & On the Street Solicitations" and "Major Systems."

PLEASE NOTE: Offerors are not restricted to the listed manufacturer/part number. Offerors may offer an equivalent item provided that the offered item meets the salient physical, functional, and performance characteristics of the brand name items. The citation of trade or manufacturers' name does not constitute an endorsement by the Government.

4. Replace the following attachments with revised documents dated 11 July 2012:

0001: Description for Purchase (DFP)
0003: Tables L1-L4
0005: Replacement Item Cost

5. Change the requirement in Exhibit C - Contract Data Requirements List (CDRL) for the Critical Design Review (CDR).
6. Change the requirement in Section L.3.4 Subfactor 4 Market Acceptance of the solicitation:

FROM:

Offerors shall provide sales data to substantiate offered components have market acceptance for each Equal item offered in the tool load in accordance with paragraph 3.2.1.3 of the DFP. Offerors are not required to provide sales data for Brand name items. Offerors shall provide sales data for calendar year 2010 (and calendar year 2011 if sales data is available) as follows:

1. Sales to Industrial/Professional Customers: Sales to industrial/professional customers shall be included in units, dollars, or percent of total sales of the item. Sales to industrial/professional customers includes fleet sales by the manufacturer, sales to industrial distributors, or direct sales to contractors or industrial or professional users such as sales through authorized franchised dealers that sell to contractors, industrial or professional users only. It includes sales to outlets that do not sell directly to the general public.
2. Sales to Government: Sales to government shall be included in units, dollars, or percent of total sales of the item. Sales to government include sales by the manufacturer to local, state and federal governments.
3. Sales to Retailers: Sales to retailers shall be included in units, dollars, or percent of total sales of the item. Sales by the manufacturer to retailers or distributors whose primary customer base are retailers shall be included in this category. This category includes big box retailers, home and building centers, farm and home centers, outlets that sell to the general public, and direct Internet sales to the general public.

Evidence for market acceptance of an entire brand is not acceptable. The Government cannot assume that if an individual tool meets the market acceptance criteria from a particular brand, that every tool offered by that brand meets the market acceptance criteria.

Name of Offeror or Contractor:TO:

Offerors shall provide sales data to substantiate offered components have market acceptance for each Equal item offered in the tool load in accordance with paragraph 3.2.1.3 of the DFP. Offerors are not required to provide sales data for Brand name items. Offerors shall provide sales data for calendar year 2010 (and calendar year 2011 if sales data is available) as follows:

1. Sales to Industrial/Professional Customers: Sales to industrial/professional customers shall be included in units, dollars, or percent of total sales of the item. Sales to industrial/professional customers includes fleet sales by the manufacturer, sales to industrial distributors, or direct sales to contractors or industrial or professional users such as sales through authorized franchised dealers that sell to contractors, industrial or professional users only. It includes sales to outlets that do not sell directly to the general public.
2. Sales to Government: Sales to government shall be included in units, dollars, or percent of total sales of the item. Sales to government include sales by the manufacturer to local, state and federal governments.
3. Sales to Retailers: Sales to retailers shall be included in units, dollars, or percent of total sales of the item. Sales by the manufacturer to retailers or distributors whose primary customer base are retailers shall be included in this category. This category includes big box retailers, home and building centers, farm and home centers, outlets that sell to the general public, and direct Internet sales to the general public.

Evidence for market acceptance of an entire brand is not acceptable. The Government cannot assume that if an individual tool meets the market acceptance criteria from a particular brand, that every tool offered by that brand meets the market acceptance criteria. Market acceptance is demonstrated by the item having a higher percentage of sales to industrial/professional customers than to retail or government customers.

7. Change the requirement in Section L.1.5 Electronic Copies of the solicitation:

FROM:

Offerors must submit electronic copies and any supplemental information (such as spreadsheets, backup data, and technical information) using the following:

- (a) Files in Microsoft Office 2007 compatible format: Word, Excel, or PowerPoint. Spreadsheets must be sent in a file format that includes all formulae, macro and format information. Print image is not acceptable.
- (b) Files in Adobe PDF (Portable Document Format). Scanners should be set to 200 dots per inch.
- (c) Files in HTML (Hypertext Markup Language). HTML documents must not contain active links to live Internet sites or pages. All linked information must be contained within the electronic offer and be accessible offline.
- (d) All files must be compiled in a logical and electronically searchable format.

TO:

Offerors must submit electronic copies and any supplemental information (such as spreadsheets, backup data, and technical information) in Adobe PDF (Portable Document Format). Scanners should be set to 200 dots per inch. All files must be compiled in a logical and electronically searchable format.

8. Offerors are required to acknowledge this amendment in accordance with provision 52.214-4000, Acknowledgement of Amendments, of the solicitation and acknowledgement shall be included in each copy of your offer submitted in accordance with provision 52.212-1(b), Instructions to Offerors--Commercial Items, of the solicitation.
9. All other terms and conditions of this solicitation remain unchanged and in full force and effect.

CONTINUATION SHEET**Reference No. of Document Being Continued****Page 4 of 9**

PIIN/SIIN W56HZV-11-R-0005

MOD/AMD 0004

Name of Offeror or Contractor:

SECTION J - LIST OF ATTACHMENTS

<u>List of</u> <u>Addenda</u>	<u>Title</u>	<u>Date</u>	<u>Number</u> <u>of Pages</u>	<u>Transmitted By</u>
Exhibit C	CDRL - CDR DIGITAL IMAGES	03-JUL-2012	001	
Attachment 0001	DESCRIPTION FOR PURCHASE (DFP)	11-JUL-2012	055	
Attachment 0003	TABLES L1 - L4	11-JUL-2012	004	
Attachment 0005	REPLACEMENT ITEM COST	11-JUL-2012	008	

Name of Offeror or Contractor:

SECTION L - INSTRUCTIONS, CONDITIONS, AND NOTICES TO OFFERORS

USMC Tool Kits 2011

L.1 Proposal Instructions and Content

Proposals shall be submitted in accordance with the requirements of the request for proposal (RFP) and the instructions set forth below. Proposals should be specific, complete and state clearly how you will meet the requirements of the solicitation. Sufficient substantiation should be submitted to permit the Government to determine that your offer meets all the requirements of the solicitation. Each section of the proposal shall be separated into three volumes to facilitate review by the Government. The proposal shall include a volume for each factor of the evaluation, and a volume titled Certification & Representations (see below). Offers shall be submitted via the Army Single Face to Industry Website in accordance with FAR provision 52.204-4016 of the solicitation.

L.1.2 Period for Acceptance of Offers

This paragraph serves as an addendum that modifies paragraph (c) of FAR 52.212-1 titled Instructions to Offerors Commercial Items. Paragraph (c) is modified to say that the offeror agrees to hold the prices in its offer firm for 90 calendar days from the date specified for receipt of offers in the solicitation.

L.1.3 Award Without Discussions

In accordance with FAR 52.212-1, the Government intends to evaluate proposals and award a contract without discussions with offerors. The offerors initial proposal should contain the offerors best terms from a price and technical standpoint. However, the Government reserves the right to conduct discussions if the Contracting Officer later determines them to be necessary. The burden of providing thorough and complete information remains with the offerors. The Government is not obligated to make another request for the required information nor does the Government assume the duty to search for data to cure problems it finds in proposals.

L.1.4 Berry Amendment Notice

Hand or measuring tools listed in Federal supply classifications 51 and 52 are subject to the Berry Amendment and shall be produced in the United States.

In accordance with DFARS PGI 225.7002-1(b), the term produced in the United States with respect to hand or measuring tools is defined as follows:

- (1) The hand or measuring tool was assembled in the United States out of components, or otherwise made from raw materials into the finished product that is to be provided to the Government.
- (2) If a hand or measuring tool was assembled in a country other than the United States, then disassembled and reassembled in the United States, the hand or measuring tool was not produced in the United States.
- (3) The requirement to buy hand or measuring tools produced in the United States does not impose any restriction on the source of the components of the hand or measuring tools. This is unlike the Berry Amendment restriction on clothing (see 225.7002-1(a) (2)), which explicitly requires domestic source for the materials and components of clothing (other than unusual components such as sensors or electronics), as well as the additional separate restrictions on various types of fibers and fabrics that might be components of the clothing.

L.1.5 Electronic Copies

Offerors must submit electronic copies and any supplemental information (such as spreadsheets, backup data, and technical information) in Adobe PDF (Portable Document Format). Scanners should be set to 200 dots per inch. All files must be compiled in a logical and electronically searchable format.

L.1.6 Electronic Copy File Size

Given the volume of data and information to be submitted by Offerors in response to this solicitation, and the inherent limitations of server bandwidth, Offerors may be required to submit proposals in multiple uploads; because of the expedited evaluation schedule, it is critical that all Offerors carefully and completely identify the parts and attachments of the proposal so that the Government may quickly and easily distribute the proposal volumes. It is important to note that up to five files can be uploaded at one time. The combined size of the 5 files cannot exceed 10Mb. Break your attachments into smaller files or use the upload utility multiple times if your files exceed the 10Mb size limit. Filenames must not contain single quotes, spaces, pound or percent signs. In the ASFI Frequently Asked Questions section, there are Vendor User Guides that provide detailed information.

L.2. Volume I/Certification & Representations

In this volume Offerors shall include the following:

L.2.1 A scanned image of a signed copy of the SF 1449 cover page signed by a person authorized to sign proposals on behalf of the Offeror. Fill-in blocks on the SF 1449 include blocks 12, 17, 30a, 30b, and 30c.

L.2.2 One copy of this solicitation with all fill-ins completed. Offerors must include a completed copy of the provision at FAR 52.212-3, Alternate I, Offeror Representations and Certifications-Commercial Items and DFARS 252.212-7000 Representations and Certifications-Commercial Items. ORCA certifications need not be separately submitted.

L.2.3 For other than US Small Business concerns, a Small Business Subcontracting Plan in accordance with FAR 52.219-9.

Name of Offeror or Contractor:

L.3 Volume II/Technical Factor:

Offerors shall carefully review the requirements of the Description for Purchase (DFP) 583, Small Arms Tool and Equipment Kit. After reviewing the DFP, the Offeror shall submit the following information for SubFactors 1-4:

L.3.1 SubFactor 1 Tool Case Style

This solicitation includes requirements for the required items to be provided on a Brand Name or Equal basis, in accordance with FAR 11.104 and the FAR provision 52.211-6 incorporated into this solicitation. An offered item shall be considered Brand Name if the item offered is the exact manufacturer and part number referenced in the DFP. Offerors are not restricted to the listed manufacturer/part number. Offerors may offer an equivalent item provided that the offered item has the same or better form, fit, function, quality, industrial quality, and warranty as the listed item or part number.

The Offeror shall submit a proposal that clearly details how the Offeror will address all of the solicitation requirements defined in Section 3.4 of the DFP if proposing a top tray style tool case or Equal or Section 3.5 of the DFP if proposing a single door style tool case or Equal. Compliance with solicitation requirements shall be demonstrated by the following:

A. Proposals offering a top tray style tool case shall clearly address the requirements in the DFP and shall include the technical information specified in Table L1 to evaluate the adequacy of each proposal. Proposals offering a single door style tool case shall clearly address the requirements in the DFP and shall include the technical information specified in Table L2 to evaluate the adequacy of each proposal. Table L3 provides an example for each required response (written response, drawings/figures, technical literature, catalog description and additional information.) The information shall be defined as the following:

1. Written responses include a paragraph in a spreadsheet format describing the technical characteristics of the offered item to meet the requirements.
2. Drawings/figures include drawings and/or figures of the Offeror's proposed design solution. The Offeror may reuse figures from the DFP as an example of what will be provided. Note that more than one requirement may be highlighted within a single drawing/figure.
3. Technical literature include detailed product information normally found in manufacturer's specification sheets, technical manuals and test reports.
4. Catalog descriptions/marketing literature include the manufacturer's name, manufacturer's part number, a picture, and a short description of the item.
5. Additional relevant technical information include data that is available in the industry and is applicable to the requirement.

B. Technical evidence should:

1. Be clearly and visibly labeled with the appropriate part number or paragraph number as required from Section 3 of the DFP (i.e. 1.1, 2.1, 3.1, etc.). The evidence required for each requirement is specified in Table L1 and Table L2 and the evidence shall be presented in accordance with the format in Table L3.
2. Be clearly and visibly marked to indicate which item on each page is being offered. This may be done by circling, highlighting, starring, or marking the item in some other way to make it stand out from other items on the page not included in the offer.
3. Be sorted in ascending order in accordance with the DFP in whatever form of attachment that is submitted. (i.e. if one file is submitted for all components, the evidence in that file shall be sorted from beginning to end in accordance with the order in Section 3 of the DFP).

C. Examples of the different types of technical information required to demonstrate compliance are detailed in Table L3.

**Hyperlinks or other links to websites will not be acceptable as technical evidence.

**Copy-pasted requirements from the DFP will not be acceptable as technical evidence.

D. Tool Case Style Product Sample

Offerors shall submit a product sample of the tool case offered for evaluation by the Government at or prior to the time specified for receipt of offers in accordance with FAR 52.212-1(d) of the solicitation. The sample tool load is not required to be shipped in the tool case. Blow-molded components are not required to be shipped in the tool case. Drawer layout images are not required to be submitted with the sample tool load and tool case. This sample shall be submitted at no expense to the Government, and returned at the offerors request and expense. The Offeror shall provide a tracking number for the tool case at the same time as submitting the proposal to the Government. The Offeror shall provide the shipping address in order for the Government to return the tool case. The product sample shall be shipped to the following address:

Attention: Timothy Phillis
U.S. Army RDECOM / ARDEC
RDAR-EIL-TC
BLDG 62, 2nd Floor, SWC
Rock Island Arsenal
Rock Island, IL 61299-7300
309-782-4909

Failure to deliver the tool case style product sample to the above address, by or prior to the closing date of this RFP, will result in the entire proposal being considered late as defined in FAR 52.212-1. Late proposals will be not be evaluated and the offeror will be responsible for the return expense for the representative sample.

L.3.2 SubFactor 2 Tool Load

A. This solicitation includes requirements for the required items to be provided on a Brand Name or Equal basis, in

Name of Offeror or Contractor:

accordance with FAR 11.104 and the FAR provision 52.211-6 incorporated into this solicitation. An offered item shall be considered Brand Name if the item offered is the exact manufacturer and part number referenced in tool load in Table IV of the DFP. Offerors are not restricted to the listed manufacturer/part number. Offerors may offer an equivalent item provided that the offered item has the same or better form, fit, function, quality, industrial quality, and warranty as the listed item or part number. An offered item shall be considered Equal or better than the Brand Name item by meeting or exceeding all of the following:

1. Compliance with applicable commercial item descriptions (CIDs) cited in Section 3 of the DFP.
2. Compliance with Industrial Quality as defined in 3.2 through 3.2.1.3 of the DFP.
3. Compliance with individual tool requirements outlined in Table IV of the DFP.
4. Compliance with the warranty requirements outlined in Table IV of the DFP.

B. Offerors shall submit technical information that indicates the Equal items being offered meet or exceed the stated requirements in the DFP. If the technical information fails to show that the product offered conforms to the requirements of the DFP, the Government may reject the offer. If an offeror proposes the Brand Name items in the DFP, no further evidence is required. If an offeror proposes the Equal brand name warranty listed in Table IV of the DFP, no further evidence is required. However, if the offeror is proposing greater than the brand name warranty, then the offeror shall submit technical information that indicates what type of warranty is being offered and the terms of the warranty. The offeror will not be awarded extra credit for exceeding the warranty requirements outlined in Table IV of the DFP. The information shall be defined as the following:

1. Technical literature include detailed product information normally found in manufacturer's specification sheets, technical manuals and test reports.
2. Catalog descriptions/marketing literature include the manufacturer's name, manufacturer's part number, a picture, and a short description of the item.
3. Additional relevant technical information include data that is available in the industry and is applicable to the requirement.

C. Technical evidence should:

1. Be clearly and visibly labeled with the appropriate part number or paragraph number as required from Section 3 of the DFP (i.e. 1.1, 2.1, 3.1, etc.).
2. Be clearly and visibly marked to indicate which item on each page is being offered. This may be done by circling, highlighting, starring, or marking the item in some other way to make it stand out from other items on the page not included in the offer.
3. Be sorted in ascending order in accordance with the DFP in whatever form of attachment that is submitted. (i.e. if one file is submitted for all components, the evidence in that file shall be sorted from beginning to end in accordance with the order in Section 3 of the DFP).

**Hyperlinks or other links to websites will not be acceptable as technical evidence.

**Copy-pasted requirements from the DFP will not be acceptable as technical evidence.

Offerors are not to assume that the Government has a particular catalog or marketing literature when evaluating proposals. If a proposal makes reference to a catalog or marketing literature, the catalog or marketing literature shall be provided with the proposal. Offered items should be clearly marked in the catalog, marketing literature or supporting documentation with the corresponding item paragraph number from the tool load in the DFP.

E. In addition to the submission of technical information, offerors shall complete Table L4 Tool Load Spreadsheet, Attachment 0003, containing the following information: whether the offered item is Brand or Equal by selecting the word Brand or the word Equal in the table. If Brand is offered, nothing more is required to be filled in on the spreadsheet, unless you are offering a greater warranty than the brand name warranty for that item. If Equal is offered, the offeror shall provide the following information: manufacturer of the proposed item, part number, the warranty type (Greater Than the Brand Name Warranty; Equal to Brand Name, Manufacturers Warranty; Equal to Brand Name, No Warranty; Equal to Brand Name, Lifetime Warranty), manufacturers CAGE, verification of compliance with the Berry Amendment, the country of assembly, and verification of industrial quality. Columns have been added in Table L4 to accommodate the additional data required for Equal substitutions. Note: GFM that will be furnished under the awarded contract has been included in Attachment 0006 for informational purposes.

F. Tool Load Product Sample

Offerors shall submit a product sample of all items in the tool load offered for evaluation by the Government at or prior to the time specified for receipt of offers in accordance with FAR 52.212-1(d) of the solicitation. The sample tool load is not required to be shipped in the tool case. Blow-molded components are not required to be shipped in the tool case. Drawer layout images are not required to be submitted with the sample tool load and tool case. This sample shall be submitted at no expense to the Government, and returned at the offerors request and expense. The Offeror shall provide a tracking number for the tool load at the same time as submitting the proposal to the Government. The Offeror shall provide the shipping address in order for the Government to return the tools. The product sample shall be shipped to the following address:

Attention: Timothy Phillis
U.S. Army RDECOM / ARDEC
RDAR-EIL-TC
BLDG 62, 2nd Floor, SWC
Rock Island Arsenal
Rock Island, IL 61299-7300

Name of Offeror or Contractor:

309-782-4909

Failure to deliver the tool load product sample to the above address, by or prior to the closing date of this RFP, will result in the entire proposal being considered late as defined in FAR 52.212-1. Late proposals will be not be evaluated and the offeror will be responsible for the return expense for the representative sample.

L.3.3 SubFactor 3 Tool Layout

Offerors shall submit drawings, diagrams, or other visual aides to ensure that the drawers will comply with the tool layouts in Appendix A and paragraph 3.6.5.2 of the DFP. It is acceptable to reuse the tool layout images in Appendix A in the proposal and to highlight any necessary changes.

L.3.4 SubFactor 4 Market Acceptance

Offerors shall provide sales data to substantiate offered components have market acceptance for each Equal item offered in the tool load in accordance with paragraph 3.2.1.3 of the DFP. Offerors are not required to provide sales data for Brand name items. Offerors shall provide sales data for calendar year 2010 (and calendar year 2011 if sales data is available) as follows:

1. Sales to Industrial/Professional Customers: Sales to industrial/professional customers shall be included in units, dollars, or percent of total sales of the item. Sales to industrial/professional customers includes fleet sales by the manufacturer, sales to industrial distributors, or direct sales to contractors or industrial or professional users such as sales through authorized franchised dealers that sell to contractors, industrial or professional users only. It includes sales to outlets that do not sell directly to the general public.
2. Sales to Government: Sales to government shall be included in units, dollars, or percent of total sales of the item. Sales to government include sales by the manufacturer to local, state and federal governments.
3. Sales to Retailers: Sales to retailers shall be included in units, dollars, or percent of total sales of the item. Sales by the manufacturer to retailers or distributors whose primary customer base are retailers shall be included in this category. This category includes big box retailers, home and building centers, farm and home centers, outlets that sell to the general public, and direct Internet sales to the general public.

Evidence for market acceptance of an entire brand is not acceptable. The Government cannot assume that if an individual tool meets the market acceptance criteria from a particular brand, that every tool offered by that brand meets the market acceptance criteria. Market acceptance is demonstrated by the item having a higher percentage of sales to industrial/professional customers than to retail or government customers.

L.4 VOLUME III/Past Performance Factor

L.4.1 The Offeror shall submit with its proposal, contract references representing its recent and relevant performance under Government and/or commercial contracts. The Offeror shall submit no more than three (3) contract references.

"Recent" means any contract under which any performance, delivery, or corrective action has taken place within the last three (3) years of the issuance of this solicitation.

"Relevant" means previous contracts for the supply of portable tool kits used by the military or commercial customers that is similar to the requirements of this solicitation. The Government will look at the degree to which prior contracts are of comparable complexity, contract type, and dollar value, in addition to, the similarity of support effort of this solicitation to include: the layout and organization of individual tools within a portable tool case, providing tools for portable kits, and providing blow molded components for secure placement of tools in determining relevance.

For each of the up to three (3) recent and relevant contracts submitted, provide the following information:

- (1) The contract number;
- (2) The dates of contract performance;
- (3) Items provided, including national stock number (NSN), product description, and part number, if applicable;
- (4) Total value of the contract;
- (5) Quantity and monthly delivery rate if applicable;
- (6) Original performance schedule, actual performance dates;
- (7) Government or commercial contracting activity address, telephone number and e-mail;
- (8) Procuring Contracting Officers (PCO) and/or Contract Specialists name, telephone number and email;
- (9) A description of the scope of work requirements and a discussion of the similarities between the cited contract scope and this solicitation;
- (10) For each of the contracts listed, provide a brief self-assessment of contract performance. Your selfassessment must address performance to meet Technical and Schedule requirements.

If there are no recent or relevant contracts meeting the description above, the Offeror must state there are no applicable contracts. Offerors that are newly formed entities may reference contracts performed by predecessor companies or contracts performed or supported by key personnel. Offerors supplying such information shall describe how it is relevant to the performance of this effort.

L.4.2 Sources of past performance information for evaluation may be obtained from any source available to the Government to include, but not limited to, PPIRS or other databases; interviews with Program Managers and Contracting Officers; the Defense Contract Management Agency.

L.4.3 In evaluating each offerors performance history, the Government will look at the offerors delivery performance, and that of any subcontractors, against the contracts original delivery schedule unless the delay was Government caused. Schedule extensions that were the fault of the offeror, or a proposed subcontractors fault, even if consideration was provided, will be counted against the offeror.

CONTINUATION SHEET	Reference No. of Document Being Continued	Page 9 of 9
	PIIN/SIIN W56HZV-11-R-0005	MOD/AMD 0004

Name of Offeror or Contractor:

The Government will also evaluate general trends in past performance, including demonstrated corrective actions.

L.4.4 Past Performance Questionnaire. A past performance questionnaire is provided in Attachment 0004. For each of the up to three (3) recent/relevant contract references submitted by the offeror, the offeror shall send a copy of the past performance questionnaire to the appropriate Procuring Contracting Officer and/or Contracting Officers Representative (COR) or other appropriate technical and contracting individuals. The offeror shall request that these individuals complete the questionnaire and forward it electronically to the Government at banisa.r.carter.civ@mail.mil as soon as possible, but no later than the RFP closing date with the subject heading PAST PERFORMANCE INFORMATION FOR [offeror name].

L.4.5 Contacting References. Offerors are advised that the Government may contact any of the references that the offeror provides, may contact other third parties for performance information, and the Government reserves the right to use any information received as part of its evaluation. Offerors shall include in their proposals the written consent of their proposed significant subcontractors to allow the Government to discuss the significant subcontractors past performance with the offeror.

L.5 VOLUME IV/ Price Factor

- a. Replacement item costs shall be included in the evaluation for award purposes. See Attachment 0005. Offerors shall complete the Replacement Item Spreadsheet (Attachment 0005) containing the following information for the SKOT Warranty Website program: manufacturer, part number, unit price and type of warranty (Greater Than the Brand Name Warranty; Equal to Brand Name, Manufacturers Warranty; Equal to Brand Name, No Warranty; Equal to Brand Name, Lifetime Warranty). The offeror shall provide a unit price for a quantity of 1 for each component listed in Attachment 0005 to include prices for up to five years. The offeror shall sum the total price for all components over five years and provide this as a lump sum for CLINs 0031-0035 on the applicable Price Evaluation Sheet, Attachment 0002. Transportation costs (Continental United States ONLY) shall be incorporated into the proposed unit prices.
- b. The Offeror shall enter firm-fixed unit prices for each Contract Line Item Number (CLIN), Separately Priced Exhibit Line Item Number (ELIN), Ordering Year and Quantity Ranges on the applicable Price Evaluation Sheet (see attachment 0002). All unit prices proposed shall be binding. Transportation costs (Continental United States ONLY) shall be incorporated into the proposed unit prices and are not a separately evaluated price related factor.
- c. The Government reserves the right to require the submission of any data (i.e. non-certified cost or pricing data) necessary to validate the reasonableness of an offer.

*** END OF NARRATIVE L0002 ***

\fprq2\fprq1CONTRACT DATA REQUIREMENTS LIST

Form Approval OMB No. 0704-0188

Public reporting burden for this collection of information is estimated to average 440 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to Department of Defense, Washington Headquarters Services, Directorate for Information Operations and Reports, 1215 Jefferson Davis Highway, Suite 1204, Arlington, VA 22202-4302, and to the Office of Management and Budget, Paperwork Reduction Project (0704-0188), Washington, DC 20503. Please DO NOT RETURN your form to either these addresses. Send completed form to the Government Issuing Contracting Officer for the Contract/PR No. listed in Block E.

A. CONTRACT LINE ITEM NO: 0041 B. EXHIBIT: C001 C. CATEGORY:
D. SYSTEM/ITEM: USMC Small Arms Tool Kit E. CONTRACT/PR NO.: F. CONTRACTOR:

1. DATA ITEM NO. 2. TITLE OF DATA ITEM: Critical Design Review Digital Images and Associated Supplemental Data

3. SUBTITLE: Operator & Maintenance TM

4. AUTHORITY (Dt of Acq Document No.) DI-SESS-81757A, Section A 5. CONTRACT REFERENCE: DFP; Paragraph 3.14.2 6.

REQUIRING OFFICE: RDAR-EIL-TC

7. DD250 REQ: DD 8. APP CODE: A 9. DIST. STATEMENT REQUIRED: A 10. FREQUENCY: See #16

11. AS OF DATE: See #16 12. DATE OF FIRST SUB: See #16 13. DATE OF SUBS.SUB: See #16

14. DISTRIBUTION

A. ADDRESSEES	B. COPIES
RDAR-EIL-TC	DRAFT FINAL
LC-CTB	1 EA 1 EA
	15. TOTAL:
	1 EA 1 EA

16. REMARKS:

The Critical Design Review (CDR) is a required component of the Systems Engineering Plan (SEP). The contractor will submit digital images of the proposed design to the government. These digital images shall be of sufficient detail to discuss all aspects of the proposed design. Upon receipt of the digital images, the government and contractor will meet, either at the contractors facility or the governments facility, to present the contractors design to the program management team for approval to build the PVTU. The design review will consist of digital images of sufficient detail to discuss the following:

- a) Tool case design
- b) Drawer design
- c) Tool layouts in the drawers
- d) Line art for the tools

The acceptable electronic media for delivery of the this CDRL are as follows:

- a) Microsoft Office Products (Word, Excel, Powerpoint or Access only)
- b) Adobe PDF (Portable Document Format)
- c) HTML (Hypertext Markup Language)

The CDR digital images are due 60 days after receipt of order (DARO). The digital images shall be shipped to:

U.S. ARMY RDECOM / ARDEC
BLDG 62, 2nd Floor, SWC
Rock Island Arsenal
Rock Island, IL 61299-7300
POC: Mr. Timothy Phillis (309/782-4909) *HYPERLINK "mailto:timothy.c.phillis.civ@mail.mil"timothy.c.phillis.civ@mail.mil
DoDAAC W52H1B

17. PRICE GROUP:

18. ESTIMATED TOTAL PRICE:

G. PREPARED BY/TITLE/OFFICE: Timothy Phillis

I. APPROVED BY/TITLE/OFFICE:

H. DATE: 07 Jul 2012

J. DATE:

PIIN/SIIN W56HZV-11-R-0005
MOD/AMD 0004
ATT/EXH ID Exhibit C
PAGE 2

PIIN/SIIN W56HZV-11-R-0005
MOD/AMD 0004
ATT/EXH ID Attachment 0005
PAGE 1