

CONTINUATION SHEET	Reference No. of Document Being Continued	Page 2 of 8
	PIIN/SIIN DAAE07-03-D-T005	MOD/AMD P00003

Name of Offeror or Contractor: CONLEY & ASSOCIATES, INC.

SECTION A - SUPPLEMENTAL INFORMATION

MODIFICATION P00003 is issued against Basic Contract DAAE07-03-D-T005, SBA #0768-03-301155, to incorporate ordering period labor rates for the Schedule Pages beyond first year effort. Contract period of performance is scheduled to end on December 31, 2005, but only one year of labor/overtime labor rates was identified in the Basic Contract.

Labor Rates were negotiated in 2003 for two other Conley & Associates, Inc. contracts: DAAE07-03-D-T073 and DAAE07-03-D-T083. Ordering Period 2 (OP-2) rates were taken from these contracts, and the same 3% increase in rates was used to calculate the partial year, Ordering Period 3 (OP-3) rates now shown in Schedule B pages included herein.

Ordering Periods for this contract are defined as follows:

- OP-1: 5 Jun 2003 thru 4 Jun 2004
- OP-2: 5 Jun 2004 thru 4 Jun 2005
- OP-3: 5 Jun 2004 thru 31 Dec 2005

Contractor Labor Lines (CLINs) will be as follows:

- OP-1: CLIN 0010
- OP-2: CLIN 0012
- OP-3: CLIN 0013

Subcontracting Effort, Material and Travel have been amended in Schedule B pages to reflect the three ordering periods and negotiated 15.5% G&A.

Subcontracting Lines (CLINs) will be as follows:

- OP-1: CLIN 0020
- OP-2: CLIN 0022
- OP-3: CLIN 0023

Material Lines (CLINs) will be as follows:

- OP-1: CLIN 0030
- OP-2: CLIN 0032
- OP-3: CLIN 0033

Travel Lines (CLINs) will be as follows:

- OP-1: CLIN 0040
- OP-2: CLIN 0042
- OP-3: CLIN 0043

All other terms and conditions of the basic contract remain unchanged by this modification.

* * * * * NOTHING FOLLOWS * * * * *

*** END OF NARRATIVE A 004 ***

CONTINUATION SHEET

Reference No. of Document Being Continued
 PIIN/SIIN DAAE07-03-D-T005 MOD/AMD P00003

Name of Offeror or Contractor: CONLEY & ASSOCIATES, INC.

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0010	<p>SECTION B - SUPPLIES OR SERVICES AND PRICES/COSTS</p> <p><u>CONTRACTOR LABOR HOUR CLIN</u></p> <p>SECURITY CLASS: Unclassified</p> <p><u>**Modification P00003</u> dated July 22, 2004 adds negotiated labor rates for the second and third ordering periods. Ordering Period 1 (OP-1) rates below are unchanged from the basic contract award. Ordering Period 2 (OP-2) and Ordering Period 3 (OP-3) rates follow below.</p> <p><u>**Ordering Periods (OP) and Contract Line Item Numbers (CLINs)</u> are numbered as follows for this particular contract only: OP-1 = CLIN 0010 _ OP-2 = CLIN 0012 OP-3 = CLIN 0013</p> <p><u>**Ordering Periods are as follows:</u></p> <p>OP-1 = begins on date of Basic Contract award, 05 Jun 2003 and runs consecutively through 04 Jun 2004</p> <p>OP-2 = begins on 05 Jun 2004 and runs through 04 Jun 05</p> <p>OP-3 = begins on 05 Jun 2005 and runs through 31 Dec 05</p> <p>**-----**</p> <p>The following are identified as Contractor Support LABOR categories.</p> <p><u>**The following labor rates</u> shall apply to CLIN 0010. These rates, awarded in the basic contract, remain unchanged except for the period they specifically cover. The rates below are for the first ordering period (OP-1) which runs from 2003 Jun 5 through 2004 Jun 4. OP-1 labor rates apply to CLIN 0010 inclusive.</p> <p>These rates reflect a REGULAR 40-hour work week or less in a 7-day work week:</p> <ul style="list-style-type: none"> a. Program Manager \$90.97/hr b. Task Order/Project Leader \$78.57/hr c. Engineer/Scientist \$70.30/hr d. Journeyman Engineer/Scientist \$57.89/hr e. Entry Level Engineer/Scientist \$41.35/hr f. Senior Technical Specialist \$66.47/hr g. Technical Specialist \$45.49/hr h. Senior Analyst/Logistician/Specialist \$68.23/hr i. Journeyman Analyst/Logistician/Specialist \$45.49/hr 				

CONTINUATION SHEET

Reference No. of Document Being Continued

Page 4 of 8

PIIN/SIIN DAAE07-03-D-T005

MOD/AMD P00003

Name of Offeror or Contractor: CONLEY & ASSOCIATES, INC.

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
	j. Entry-level Analyst/ Logistician/Specialist \$37.22/hr k. Senior Programmer \$78.57/hr l. Journeyman Programmer \$57.89/hr m. Administrative Support \$31.01/hr The following rates reflect <u>OVERTIME</u> at t-1/2 of the above rates for hours greater than 40 in a 7-day work week. Six skill categories are exempt and are annotated <u>below</u> with the same rate as above: a. Program Manager \$90.97/hr b. Task Order/Project Leader \$78.57/hr c. Engineer/Scientist \$70.30/hr d. Journeyman Engineer/ Scientist \$86.84/hr e. Entry Level Engineer/ Scientist \$62.03/hr f. Senior Technical Specialist \$66.47/hr g. Technical Specialist \$68.24/hr h. Senior Analyst/Logistician/ Specialist \$68.23/hr i. Journeyman Analyst/Logistician/ Specialist \$68.24/hr j. Entry-level Analyst/ Logistician/Specialist \$55.83/hr k. Senior Programmer \$78.57/hr l. Journeyman Programmer \$86.84/hr m. Administrative Support \$46.52/hr Labor rates as established above include the Direct Labor Hour Rates, General & Administrative Rates, Overhead Rates, and Profit. **-----** <u>**The following are identified as Contractor Support LABOR categories and rates for Ordering Period 2 (OP-2).</u> <u>**These rates for ordering period two (OP-2) apply to CLIN 0012 inclusive.</u> These rates reflect a REGULAR 40-hour work week or less in a 7-day work week, <u>OP-2</u> : a. Program Manager \$96.51/hr b. Task Order/Project Leader \$83.35/hr c. Engineer/Scientist \$74.58/hr d. Journeyman Engineer/ Scientist \$61.41/hr e. Entry Level Engineer/ Scientist \$43.87/hr f. Senior Technical Specialist \$70.52/hr g. Technical Specialist \$48.26/hr h. Senior Analyst/Logistician/ Specialist \$72.39/hr i. Journeyman Analyst/Logistician/ Specialist \$48.26/hr j. Entry-level Analyst/ Logistician/Specialist \$39.48/hr k. Senior Programmer \$83.35/hr l. Journeyman Programmer \$61.42/hr				

CONTINUATION SHEET

Reference No. of Document Being Continued

Page 5 of 8

PIIN/SIIN DAAE07-03-D-T005

MOD/AMD P00003

Name of Offeror or Contractor: CONLEY & ASSOCIATES, INC.

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
	<p>m. Administrative Support \$32.90/hr</p> <p>The following rates reflect <u>OVERTIME</u> at t-1/2 of the above rates for hours greater than 40 in a 7-day work week. Six skill categories are exempt and are annotated <u>below</u> with the same rate as above, <u>QP-2</u>:</p> <p>a. Program Manager \$96.51/hr b. Task Order/Project Leader \$83.35/hr c. Engineer/Scientist \$74.58/hr d. Journeyman Engineer/Scientist \$92.13/hr e. Entry Level Engineer/Scientist \$65.80/hr f. Senior Technical Specialist \$70.52/hr g. Technical Specialist \$72.39/hr h. Senior Analyst/Logistician/Specialist \$72.39/hr i. Journeyman Analyst/Logistician/Specialist \$72.39/hr j. Entry-level Analyst/Logistician/Specialist \$59.23/hr k. Senior Programmer \$83.35/hr l. Journeyman Programmer \$92.13/hr m. Administrative Support \$49.35/hr</p> <p>Labor rates as established above include the Direct Labor Hour Rates, General & Administrative Rates, Overhead Rates, and Profit.</p> <p style="text-align: center;">**-----**</p> <p><u>**The following are identified as Contractor Support LABOR categories and rates for Ordering Period 3 (OP-3).</u></p> <p><u>**These rates for ordering period three (OP-3) apply to CLIN 0012 inclusive.</u></p> <p>These rates reflect a REGULAR 40-hour work week or less in a 7-day work week, <u>OP-3</u>:</p> <p>a. Program Manager \$99.41/hr b. Task Order/Project Leader \$85.85/hr c. Engineer/Scientist \$76.82/hr d. Journeyman Engineer/Scientist \$63.25/hr e. Entry Level Engineer/Scientist \$45.19/hr f. Senior Technical Specialist \$70.64/hr g. Technical Specialist \$49.71/hr h. Senior Analyst/Logistician/Specialist \$74.56/hr i. Journeyman Analyst/Logistician/Specialist \$49.71/hr j. Entry-level Analyst/Logistician/Specialist \$40.66/hr k. Senior Programmer \$85.85/hr l. Journeyman Programmer \$63.27/hr m. Administrative Support \$33.89/hr</p> <p>The following rates reflect <u>OVERTIME</u> at t-1/2 of the above rates for hours greater than 40 in a 7-day</p>				

Name of Offeror or Contractor: CONLEY & ASSOCIATES, INC.

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0020	<p>work week. Six skill categories are exempt and are annotated <u>below</u> with the same rate as above, <u>OP-3</u>:</p> <p>a. Program Manager \$99.41/hr b. Task Order/Project Leader \$85.85/hr c. Engineer/Scientist \$76.82/hr d. Journeyman Engineer/Scientist \$94.88/hr e. Entry Level Engineer/Scientist \$67.79/hr f. Senior Technical Specialist \$70.52/hr g. Technical Specialist \$74.57/hr h. Senior Analyst/Logistician/Specialist \$72.39/hr i. Journeyman Analyst/Logistician/Specialist \$74.57/hr j. Entry-level Analyst/Logistician/Specialist \$60.99/hr k. Senior Programmer \$83.35/hr l. Journeyman Programmer \$94.91/hr m. Administrative Support \$50.84/hr</p> <p>Labor rates as established above include the Direct Labor Hour Rates, General & Administrative Rates, Overhead Rates, and Profit.</p> <p>(End of narrative A002)</p> <p><u>SUBCONTRACTING EFFORT</u></p> <p>SECURITY CLASS: Unclassified</p> <p>Burden rate applicable to <u>subcontractor effort</u> is 15.5%</p> <p>Subcontractor effort, material and labor, related to the logistical and technical support of the LCM-8, Mod 2 C4I/CEN program.</p> <p>CLIN 0020 and all sub-CLINS associated herewith are Time-and-Material, actual cost plus negotiated G&A of 15.5%.</p> <p>OP-1: 5 Jun 2003-4 Jun 2004 15.5% OP-2: 5 Jun 2004-4 Jun 2005 15.5% OP-3: 5 Jun 2005-31 Dec 2005 15.5%</p> <p>Subcontracting lines shall be implemented according to the appropriate Ordering Period (OP):</p> <p>CLIN 0020 = OP-1 CLIN 0022 = OP-2 CLIN 0023 = OP-3</p>				

CONTINUATION SHEET

Reference No. of Document Being Continued
 PIIN/SIIN DAAE07-03-D-T005 MOD/AMD P00003

Name of Offeror or Contractor: CONLEY & ASSOCIATES, INC.

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0030	<p>(End of narrative B002)</p> <p><u>MATERIAL FOR LCM-8, MOD 2 C4I/CEN</u></p> <p>SECURITY CLASS: Unclassified</p> <p>Burden rate applicable to <u>material</u> is 15.5%</p> <p>Material related to the logistical and technical support of the LCM-8, Mod 2 C4I/CEN program.</p> <p>CLIN 0030 and all sub-CLINS associated herewith are Time-and-Materials, cost plus negotiated G&A of 15.5%.</p> <p>OP-1: 5 Jun 2003-4 Jun 2004 15.5% OP-2: 5 Jun 2004-4 Jun 2005 15.5% OP-3: 5 Jun 2005-31 Dec 2005 15.5%</p> <p>Material lines shall be implemented according to the appropriate Ordering Period (OP):</p> <p>CLIN 0030 = OP-1 CLIN 0032 = OP-2 CLIN 0033 = OP-3</p> <p>(End of narrative B002)</p>				
0040	<p><u>TRAVEL FOR LCM-8, MOD 2 EFFORT</u></p> <p>SECURITY CLASS: Unclassified</p> <p>Burden rate applicable to <u>travel</u> is 15.5%</p> <p>Travel related to the logistical and technical support of the LCM-8, Mod 2 C4I/CEN program equipment installations, upgrades, and retrofits to include familiarization training as required.</p> <p>CLIN 0040 and all sub-CLINS associated herewith are Time-and-Material, cost plus negotiated G&A of 15.5%.</p> <p>OP-1: 5 Jun 2003-4 Jun 2004 15.5% OP-2: 5 Jun 2004-4 Jun 2005 15.5%</p>				

CONTINUATION SHEET

Reference No. of Document Being Continued

Page 8 of 8

PIIN/SIN DAAE07-03-D-T005

MOD/AMD P00003

Name of Offeror or Contractor: CONLEY & ASSOCIATES, INC.

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
	<p>OP-3: 5 Jun 2005-31 Dec 2005 15.5%</p> <p>Travel lines shall be implemented according to the appropriate Ordering Period (OP):</p> <p>CLIN 0040 = OP-1 CLIN 0042 = OP-2 CLIN 0043 = OP-3</p> <p>(End of narrative B002)</p>				